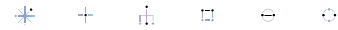


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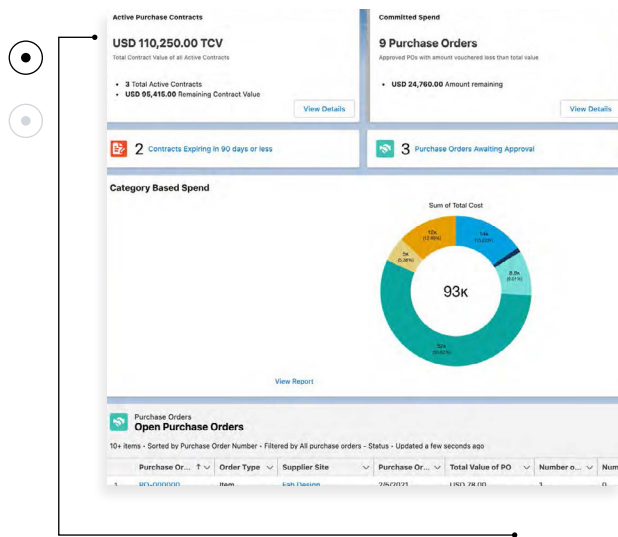
Procurement

Monitor budget and cash flow, rein in maverick spend, and dial up the savings with Certinia Procurement solutions.

The entire procure-to-pay process optimized

Most companies understand how critical it is to control business spend, otherwise known as the myriad of goods and services your company must purchase that aren't directly incorporated into your product — everything from small office supply orders to capital equipment. But with outdated procurement processes, it's nearly impossible to stay on top of these expenses.

The best way to rein in maverick spending is through an automated system like Certinia Procurement. You can monitor budget and cash flow, speed up the procure-to-pay process, and significantly reduce business spend — with the savings going straight to your bottom line.



“We now have complete end-to-end visibility into our finances.”

Paul Steele, Senior Director, Seagate



Control business spend from the start

Get visibility into and maintain control over your potential spend the second a request is made. Establish buying hierarchies utilizing workflows and approvals.

- Create clear audit trail by maintaining all approvals in a single system
- Establish predefined supplier agreements
- Easily request, approve, and purchase through a simplified user experience

Purchase strategically

Categorize goods and services to get a bigpicture view of enterprise-wide spend, negotiate more favorable contracts, and identify cost saving opportunities.

- Simplify the procurement process with predefined spend categories
- Analyze similar purchases to potentially consolidate suppliers and create more buying power
- Build collaborative relationships with key suppliers to secure best possible terms

Align procurement and accounts payable

Measure your firm's financial health across its entire portfolio. Handle transactions, reporting and reconciliations from multiple companies in multiple currencies — effectively and painlessly.

- Quickly surface insights on payable invoices and answer any business spend questions on the spot, whether you are in the front or back office
- Ensure vendor invoice accuracy through 2- or 3-way matching
- Easily manage supplier payments electronically

Achieve greater recurring spend visibility

Maintain long term contracts with your suppliers and implement controls around negotiated pricing, quantities, and overall budget.

- Plan and budget for future committed purchase obligations
- Stay on top of remaining contract obligations and make smarter renewal decisions
- Easily find approved vendors and accurate pricing to eliminate contract leakage

Get powerful insights into spend

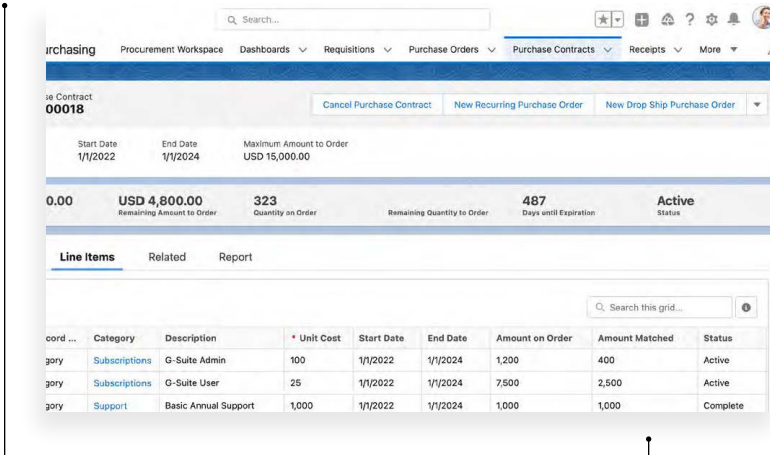
Analyze spend by category, department, and vendor across your entire organization, and make smarter decisions with real-time dashboards and reports.

- Surface relevant information for users in configurable workspaces
- Monitor supplier performance
- Plan for any future expenses

Taking the next step

For more information about how Certinia can transform your indirect procurement process, please:

- Call 1-866-743-2220, or
- Visit [Certinia.com](https://www.Certinia.com)



The screenshot displays the Certinia procurement software interface. At the top, there is a navigation bar with options like 'Procurement Workspace', 'Dashboards', 'Requisitions', 'Purchase Orders', 'Purchase Contracts', 'Receipts', and 'More'. Below this, a contract overview section shows 'Contract 00018' with buttons for 'Cancel Purchase Contract', 'New Recurring Purchase Order', and 'New Drop Ship Purchase Order'. Key contract details include 'Start Date: 1/1/2022', 'End Date: 1/1/2024', and 'Maximum Amount to Order: USD 15,000.00'. A summary row indicates '0.00' remaining amount to order, '323' quantity on order, '487' days until expiration, and an 'Active' status. Below this is a 'Line Items' table with columns for Category, Description, Unit Cost, Start Date, End Date, Amount on Order, Amount Matched, and Status.

Category	Description	Unit Cost	Start Date	End Date	Amount on Order	Amount Matched	Status
Subscriptions	G-Suite Admin	100	1/1/2022	1/1/2024	1,200	400	Active
Subscriptions	G-Suite User	25	1/1/2022	1/1/2024	7,500	2,500	Active
Support	Basic Annual Support	1,000	1/1/2022	1/1/2024	1,000	1,000	Complete

Certinia elevates business growth through a complete Services-as-a-Business solution spanning services delivery, finance, and customer success. Native to the leading cloud platform, Salesforce, Certinia enables organizations to run a connected business, deliver with intelligence, and achieve scalable agility. Founded in 2009 and headquartered in San Jose, Certinia is backed by Advent International, Salesforce Ventures, and Technology Crossover Ventures. For more information, visit www.Certinia.com.

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