



Transforming Retail Supply Chains with ArcBest Managed Logistics



Learn how these four companies tapped into faster, more cost-effective operations

Navigating today's dynamic transportation climate is no easy task for retailers. Coordinating inbound vendor freight, managing store fixture deliveries and special projects across thousands of locations requires precision, agility and control. Every decision impacts cost, efficiency and customer experience.

ArcBest's Managed Logistics turns complexity into clarity. Our tailored solutions simplify processes, deliver real-time visibility and unlock cost savings, helping retailers convert logistics challenges into competitive advantages. Here are four examples of how leading retailers have leveraged our expertise:

Retailer A's challenge: Streamlining vendor inbound and store fixture logistics

Retailer A needed to manage inbound shipments from multiple vendors and deliver store fixtures to thousands of locations nationwide. Managing vendor compliance and controlling costs across seven companies using multiple carriers made the task even more demanding.

ArcBest's solution

- ✓ Implemented a centralized transportation management strategy using three LTL carriers
- ✓ Delivered weekly and monthly performance reporting, plus quarterly on-site business reviews
- ✓ Provided detailed vendor compliance analysis to reduce inefficiencies

Result

Retailer A achieved improved vendor accountability, reduced transportation costs and enhanced operational visibility while servicing more than 4,900 store locations across the U.S.



Retailer B's challenge:

Coordinating special deliveries across Canada

Retailer B needed a reliable partner to manage intra-Canadian non-merchandise shipments and coordinate special deliveries for store renovations and new openings. With over 500 stores and multiple carriers involved, consistency and flexibility were critical.

ArcBest's solution

- ✓ Managed all non-merchandise freight using four LTL carriers
- ✓ Coordinated time-sensitive deliveries for project stores and new openings
- ✓ Began onboarding a new solution for merchandise freight to expand service coverage

Result

Retailer A achieved improved vendor accountability, reduced transportation costs and enhanced operational visibility while servicing more than 4,900 store locations across the U.S.



Retailer C's challenge:

Optimizing routing and reducing pickup costs

Retailer C sought a solution to launch a new product line while efficiently lowering transportation costs. The retailer needed operational alignment among vendors, carriers and internal teams, as well as end-to-end visibility.

ArcBest's solution

- ✓ Utilized ABF Freight exclusively with directionally loaded shipments to optimize routing and reduce pickup costs
- ✓ Established operational syncs among vendors, ABF operations and the retailer for seamless execution
- ✓ Provided end-to-end tracking and an all-inclusive pallet rate to simplify budgeting

Result

Retailer C successfully launched its product line on time, reduced transportation expenses and improved stakeholder alignment across the supply chain.



Retailer D's challenge:

Managing complex, multi-mode logistics

Retailer D, a global apparel company, needed a partner to manage diverse logistics requirements — including inbound vendor freight, store deliveries, and special product rollouts — across multiple transportation modes.

ArcBest's solution

- ✓ Managed shipments of fixtures, merchandise and supplies between vendors, stores and distribution centers
- ✓ Coordinated LTL, TL, expedite and cross-border shipments for maximum flexibility
- ✓ Delivered a single point of contact for all logistics needs, ensuring consistency and responsiveness

Result

Retailer D streamlined its supply chain operations, improved delivery performance and gained agility to support global initiatives.



Working together to drive efficiency and create value

At ArcBest, collaboration is how we deliver results. Acting as an extension of your team, we manage every shipment, deadline and detail with precision. Partnering with ArcBest means gaining end-to-end visibility, optimized routing, scalable solutions, and the expertise to navigate retail logistics with confidence. It's the smartest way to gain a competitive edge in today's demanding marketplace.





Unlock your competitive advantage

Ready to take control and optimize your supply chain? We're here to help!
Connect with our experts today.

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