



SAFERACK & DOWNSTREAM RECYCLING, LLC COLLABORATION

Sales Lead opportunity for SafeRack Products & Services. SafeRack is the recognized industry leader in North America for the design, manufacture and installation of truck and railcar loading platform systems, maintenance work platforms, rolling platforms, secondary spill containment and other industrial related safety and fall protection products.

WHO TO SPEAK TO?

Talk to the organizations Terminal Manager, Plant Manager or EHS Manager.

QUESTIONS TO ASK?

Does your company load/unload liquids and dry-bulk from trucks, Iso-Containers or Railcars?

Does your company have a fall prevention program or safety initiative in place to protect employees while working around trucks or railcars?

Does your company have any programs in place to protect employees working at height?

POSSIBLE RESPONSES

We work with the leading manufacturer and supplier of bulk loading/unloading and material handling and industrial workplace safety solution providers in North America, that understand the requirements of ANSI, OSHA and SPCC regulations. They focus on solutions that enhance safety while increasing throughput and productivity.

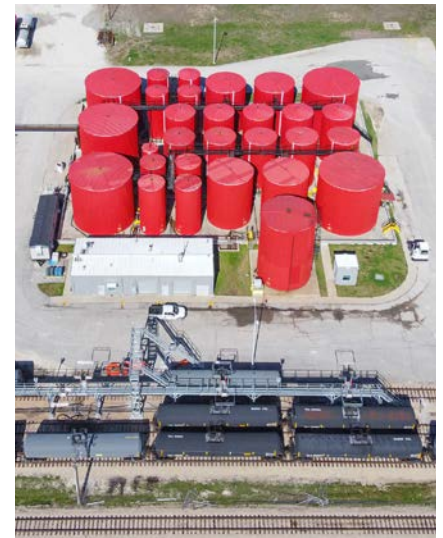
Would you benefit from a visit from a Subject Matter Expert, operating in these fields?



Qualify Opportunity

Just a few other questions:

- Iso, Rail, or truck loading?
- Products being handled?
- Safe access to or over an obstruction?
- Other, such as safety gates, fixed or mobile access platforms etc?
- Existing (upgrade or expansion) or new location?
- Budgeted?
- Timing?



LEADING
INTEGRATOR FOR
EVERYTHING IN
YOUR LOADING
FACILITY



1 RETRACTALOK
GANGWAY LOCKING SYSTEM



2 GX GANGWAY
PRECISION BUILT



3 RAILCAR TRACK PAN
AND SPILL CONTAINMENT



4 MAXRACK
ELEVATING SAFETY CAGE



5 RAILROAD CONSTRUCTION
FULL DESIGN/INSTALLATION SERVICES



6 OPERATOR SHELTER
AND GUARD HUTS



7 ERECTARACK
PRE-ENGINEERED PIPE RACKS



8 LOADING ARMS
TOP/BOTTOM LOADING APPLICATIONS



9 SPILL CONTAINMENT
IBC AND PORTABLE BERM



10 YELLOWGATE
SAFETY SWING GATES



11 TRANSLOADER
MOBILE PLATFORM



12 METAL HANDRAILS
AND CUSTOM PLATFORM



13 FACILITY LIGHTING
FOR PLATFORMS & GANGWAYS



14 ERECTASTEP
MODULAR ACCESS SYSTEM



15 ROLLASTEP
MOBILE WORK PLATFORM



16 WEATHER PROTECTION
LOADING SHEDS & CANOPIES



17 GROUNDING SYSTEM
FOR TRUCK AND RAILCAR



18 M3 MAUI
PORTABLE PLATFORM



19 BLENDING, METERING
AND LOADING SKID



20 BOLLARDS AND BUMPERS
HIGH-VISIBILITY SAFETY BOLLARDS



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