Multi-unit Onboarding

with MarginEdge

Your long term growth and success is our #1 priority, and it starts with an extraordinary onboarding experience. We offer bespoke Multi-unit Onboarding Packages to strategically set you up to maximize the power of MarginEdge.

Meet your team 🌺



With a combined 73 years of restaurant experience, our team facilitates your onboarding with product expertise and a deep understanding of the nuances of your job.



Kim Brooks

Senior Implementation Manager

Role: Here to support you in setting up your account and connecting your tech stack

Years in restaurants: 7 as a host, admin and bookkeeper



Mary Patterson

Senior Implementation Manager

Role: Here to support you in setting up your account and connecting your tech stack

Years in restaurants: 14, most recently as a multi-unit group GM



Aislin Kavaldiian

Multi-unit Onboarding **Specialist**

Role: Here to set your accounting and operations teams up for success

Years in restaurants: 11, including as a GM, Area Manager and Director of



Matt Taylor

Multi-unit Onboarding **Specialist**

Role: Here to set your accounting and operations teams up for success

Years in restaurants: 26, from dishwasher to most recently COO



Manager, Multi-unit Onboarding

Role: Here to set your accounting and operations teams up for success

Years in restaurants: 15, most recently as Operations Director



Our goal in running an operation of this size, was to find partners we can trust, depend on, and ultimately grow with. The onboarding process with Myhi and Kim has given us confidence in choosing the right company as their timeline and vision for us hit on every level ... It's been a great experience for our company, and we look forward to seeing what else MarginEdge has in a partnership with Wolfpack **Restaurant Group.**"

Alec Wolf

Co-owner / Director of Operations Wolfpack Restaurant Group

See onboarding packages on next page

Multi-unit Onboarding

Package Menu

PREMIERE PACKAGE



- A dedicated onboarding team
- Kick-off meeting to define your onboarding timeline
- Up to 8 training sessions on topics relevant to your restaurants
- Up to 3 project status/general Q+A meetings
- · 30 days of invoice back processing
- Integration setup support for your POS and accounting system
- New! Vendor Statement Reconciliation and Bill Pay* setup support
- Up to 3 rollout phases** each with:
 - · 1 project status meeting
 - Any additional POS and accounting system integration support
- 50 recipes per commissary and concept built by our expert team

ELITE PACKAGE

Accelerate

Everything in Boost, plus:

- 1:1 session to get your count sheets ready for your first inventory
- The Theoretical Reporting Setup Service
 - 2 calls per concept with our industry expert to show you how to map your POS buttons to product and recipes in MarginEdge (PMIX mapping)
 - · Copying PMIX to your other locations
 - · Theoretical report training
- Strategic finance support
 - 1-hour accounting & finance mastery session with our in-house experts
 - First close support pre- and post-close check-ins

ADD-ON SERVICES
Side Dishes

Recipe setup service

If you need more than 50 recipes built

Commissary setup support

Theoretical reporting setup service

Invoice back processing If you need additional months QuickBooks Online setup support

PRICING

Let's Chat! 6

Depending on your group's size and complexity, prices may vary. We'll work closely with you to determine the best fit.

OVER 100 MULTI-UNIT GROUPS ONBOARDED (MORE THAN 800 LOCATIONS!)





60 stores







25 stores

23 stores

100 stores

^{*} Bill Pay and Vendor Statement Reconciliation are only available in the U.S.

^{**} For 15+ unit restaurant groups, we offer up to 6 rollout phases for the both onboarding packages