

Multi-unit Onboarding

with **MarginEdge**

Your long-term growth and success is our priority, and it starts with a thoughtful onboarding experience. We support multi-unit operators with coordinated onboarding across locations using MarginEdge's standard onboarding packages.

Meet your team 🙌

With a combined 73 years of restaurant experience, our team facilitates your onboarding with product expertise and a deep understanding of the nuances of your job.



Kim Brooks

Senior Implementation Manager

Role: Here to support you in setting up your account and connecting your tech stack

Years in restaurants: 7 as a host, admin and bookkeeper



Mary Patterson

Senior Implementation Manager

Role: Here to support you in setting up your account and connecting your tech stack

Years in restaurants: 14, most recently as a multi-unit group GM



Aislin Kavaldjian

Multi-unit Onboarding Specialist

Role: Here to set your accounting and operations teams up for success

Years in restaurants: 11, including as a GM, Area Manager and Director of Operations



Matt Taylor

Multi-unit Onboarding Specialist

Role: Here to set your accounting and operations teams up for success

Years in restaurants: 26, from dishwasher to most recently COO



Myhi So

Manager, Multi-unit Onboarding

Role: Here to set your accounting and operations teams up for success

Years in restaurants: 15, most recently as Operations Director



Our goal in running an operation of this size, was to find partners we can trust, depend on, and ultimately grow with. The onboarding process with Myhi and Kim has given us confidence in choosing the right company as their timeline and vision for us hit on every level ...

It's been a great experience for our company, and we look forward to seeing what else MarginEdge has in a partnership with Wolfpack Restaurant Group."

Alec Wolf

Co-owner / Director of Operations
Wolfpack Restaurant Group

See onboarding packages on next page

Chat with your rep to determine your custom onboarding package.

[me] **marginedge**

Multi-unit Onboarding Package Menu

Boost

Guided onboarding for multi-unit groups focused on consistency across locations

\$750 USD for the first location

\$250 for additional locations

Includes:

- Up to six 30-minute onboarding sessions
- **Structured guidance** focused on invoices, inventory and recipes
- **30 days** of invoice back processing
- **Up to 50 recipes per location** built by our in-house Recipe Team
- **Up to 3 rollout phases**** each with:
 - 1 project status meeting
 - Any additional POS and accounting system integration support

Accelerate

Designed for multi-unit groups that need accurate theoretical reporting early

\$2,000 USD for the first location

\$250 for additional locations

Boost plus:

- **End-to-end PMIX mapping** delivered by MarginEdge*
- **Training on maintaining PMIX** as menus evolve
- **Targeted finance and reporting guidance**

* Up to 1,000 POS lines

** For 15+ unit restaurant groups, we offer up to 6 rollout phases for both onboarding packages

ADD-ON SERVICES

Side Dishes

Recipe setup service

If you need more than 50 recipes built

Commissary setup support

Theoretical reporting setup service

Invoice back processing

If you need additional months

QuickBooks Online setup support

OVER 100 MULTI-UNIT GROUPS ONBOARDED (MORE THAN 800 LOCATIONS!)



43 stores



60 stores



25 stores



23 stores



100 stores

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[me] marginedge