## **Shopper Behaviors**

- Provide historical and forecasted traffic for a shopping center and benchmark performance vs a group of shopping centers.
- Locate target psychographics by zone to determine which area best suits a business.
- Explore the saturation of competitors in a target area to find the optimal spot
- Increase shopper engagement and understand the behaviors that lead new customers to become loyal customers
- Leverage shopper paths and dwell times to inform merchandise mix and optimize promotional display placement, plan-o-gram effectiveness and assortments
- Determine what marketing activities deliver optimal ROI by connecting in-store shopper behaviors with campaign results
- Measure the number of vehicles that enter and exit a parking facility throughout the day

