

Why our customers choose Sovos over Avalara

Sovos prioritizes understanding the unique tax needs of your business and focuses on delivering customized solutions tailored to your organization's specific requirements. Our approach ensures alignment with your tax strategy both now and in the future, as we build solutions around your company's unique needs, not just vendor perceptions.

Unlike Avalara, Sovos provides transparent pricing and responsive communication, ensuring dedicated support without hidden costs.

Here's how we compare:	SOVOS	Avalara
Global Tax Determination	✓	✓
Tax Rules for Complex Transactions	✓	Limited to eCommerce and retail transactions
Global Tax Filing	✓	✓
Filing Managed Services	✓	✓
Responsive Customer Service	✓	✗
Future-Proof Flexible APIs	✓	Pre-built connectors only
Transparent Pricing	✓	✗
Self-contained, Self-reliant Global solution	✓	✗

"We found ourselves turning to your knowledge center frequently for education while we were still with a previous vendor. This was quite telling because we were looking to Sovos for answers that we weren't getting from our existing partner. Your depth of expertise and the resources you had available were a contributing factor in our decision to switch."

Erik Hinkie, CIO, Holmes Corporation

Seeking the perfect provider fit for your tax strategy? [Talk to Sovos first.](#)