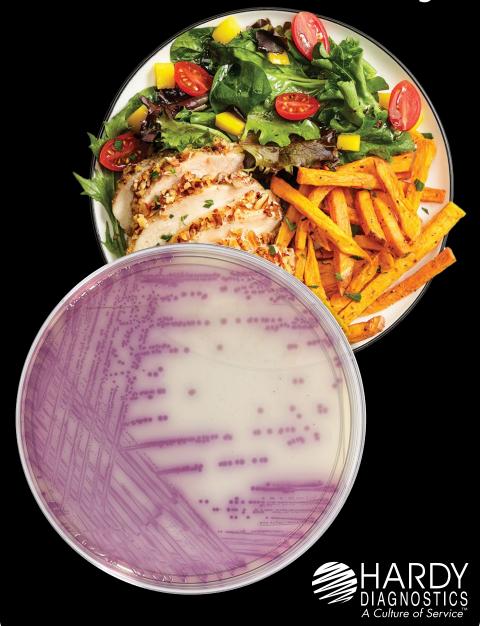
Hardy**CHROM**FOOD Industry

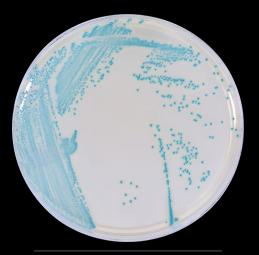




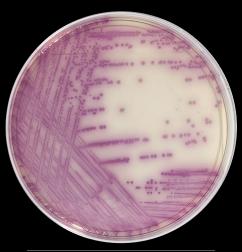


Jay Hardy, CLS, SM(NRCM), Co-Founder and President

Hardy Diagnostics was the first company to bring chromogenic media to America in 1996, which originated in Paris, France. Over the years, Hardy developed the largest line of chromogenic media in the US. Hardy's formulas are unique and have been meticulously and painstakingly developed by our R&D microbiologists, who must test hundreds of formulas before discovering the optimal combination of ingredients for the final product. This resulted in a medium that assisted microbiologists in making rapid and accurate identifications based on colony color, thus simplifying the procedures and saving time as well. Try our chromogenic media in your testing program and discover the difference that Hardy's innovative products can make.



HardyCHROM[™] Listeria 15x100mm, 10/pk Cat. no. G317



HardyCHROM[™] Salmonella 15x100mm, 10/pk Cat. no. G309



HardyCHROM[™] 0157 15x100mm, 10/pk Cat. no. G305



HardyCHROM[™] Staph aureus 15x100mm, 10/pk Cat. no. G311



HardyCHROM[™] Campy 15x100mm, 10/pk Cat. no. G339



HardyCHROM™ ECC 15x100mm, 10/pk Cat. no. G303

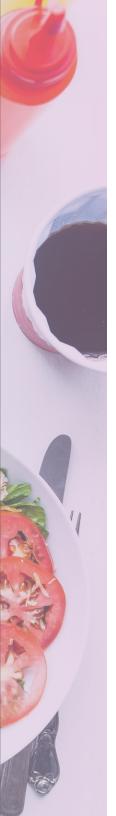


HardyCHROM™ Vibrio 15x100mm, 10/pk Cat. no. G319



HardyCHROM[™] Sakazakii 15x100mm, 10/pk Cat. no. G315





8-9 HardyCHROM™ Listeria
10-11 HardyCHROM™ Salmonella
12-13 HardyCHROM™ Campy
14-15 HardyCHROM™ ECC
16-17 HardyCHROM™ O157
18-19 HardyCHROM™ Staph
20-21 HardyCHROM™ Vibrio
22-23 HardyCHROM™ Sakazakii

Distinct read-out in 24 to 48 hours!

Intended Use

HardyCHROM™ Listeria is a chromogenic medium recommended for the selective isolation, differentiation, and enumeration of *Listeria monocytogenes* from food and environmental samples by colony color and appearance.



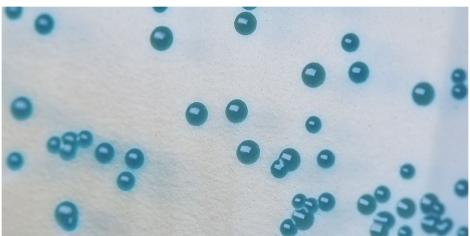
Features:

- · Modified and improved ALOA formula.
- Differentiates L. monocytogenes and L. ivanovii from other Listeria species.
- L. monocytogenes colonies turn turquoise with a white halo for easy read-out.
- · Results as early as 24 hours.

Pathogen Spotlight

Listeria was first discovered around 100 years ago. Historically, it has occasionally been the cause of meningitis and septicemia, especially in newborn babies. This pathogen received little attention until the discovery that Listeria monocytogenes could be transmitted to contaminate food. Foodborne outbreaks of listeriosis were reported in North America and Europe in the 1980s and the incidence of the disease rose steadily year by year. In the UK, a peak of nearly 300 cases was reached in 1988. This is thought to have been the result of a single foodborne outbreak associated with pork pâté.





These outbreaks led the World Health Organization to conclude that *Listeria monocytogenes* is an environmental contaminant mainly transmitted to humans through food. Although the incidence of listeriosis is at least 100 times lower than those of other foodborne pathogens, such as *Campylobacter* and *Salmonella*, the seriousness of the disease, the high mortality rate (up to 40% in some outbreaks), and the fact that it mainly affects vulnerable sections of the population, has focused a great deal of attention on *L. monocytogenes*. It has now become the target for much of the microbiological testing carried out by the food industry.

Easy detection of Salmonella!

Pathogen Spotlight

There are many different groups, called serotypes, of *Salmonella*. Scientists classify each serotype based on the structures on the bacteria's surface. The serotypes also differ in how often they cause illness in people and in what types of food and other places they contaminate. Some serotypes can cause severe illness in people, while others cause milder illness. Scientists have described more than 2,500 *Salmonella* serotypes, but less than 100 cause most cases of salmonellosis in people. Both FDA and CDC consider all serotypes capable of infecting people.

Freezing and drying, which typically prevent the growth of bacteria, do not kill *Salmonella*. The bacteria can survive several weeks in dry environments and several months in wet environments.





Color Read-out

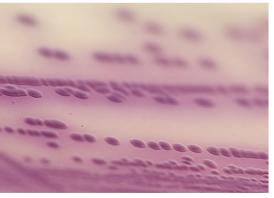
- Salmonella spp., including S. typhi and S. paratyphi A, produce pink to magenta colonies as a result of propylene glycol utilization.
- Other members of the family Enterobacterales produce blue, blue-green, white, or colorless colonies, while gram-positive bacteria and non-glucose fermenting bacteria will be inhibited.

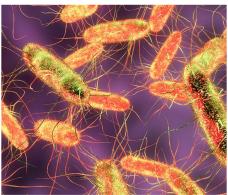
Intended Use

HardyCHROM™ Salmonella is a chromogenic medium recommended for the selective isolation and differentiation of *Salmonella* spp. from other members of the Enterobacterales based on colony color.

This medium utilizes the ability of *Salmonella* spp. to produce acid from propylene glycol. This characteristic is used in conjunction with a chromogenic indicator to differentiate *Salmonella* spp. from *Proteus* spp. and other Enterobacterales.







Color read out in 48 hours or less!

Pathogen Spotlight

Campylobacter species have been recognized as a major cause of diarrheal disease in children and adults. Originally, these organisms were only associated with a variety of veterinary diseases. However, Campylobacter spp. are also characterized as among the top bacterial agents of human foodborne gastroenteritis. The organism may also be transmitted by contaminated food or water. Poultry is a primary reservoir of Campylobacter and studies show that their prevalence may be greater than 80% in commercial chicken carcasses.



Features and Benefits

- Campylobacter forms red colonies on a translucent background, making detection easy.
- Selects for Campylobacter species from mixed samples, especially C. jejuni, C. lari, C. coli, and C. fetus.
- Can be used with existing FDA-BAM or USDA-FSIS pre-enrichment procedures, or for direct plating procedures.



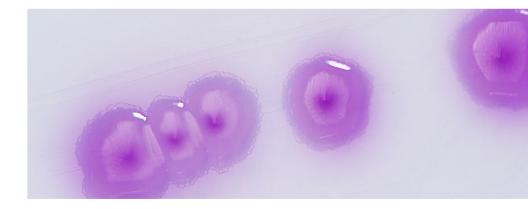
Intended Use

HardyCHROM™ Campy Agar is recommended as a screening medium for the selective isolation and chromogenic differentiation of *Campylobacter* ssp. from direct stool cultures or from food or poultry samples.

For the rapid and reliable detection and differentiation of E. coli and other coliforms.

Pathogen Spotlight

Escherichia coli is one of the predominant species of facultative anaerobes in the human gut and usually harmless to the host; however, a group of pathogenic *E. coli* has emerged that causes diarrheal disease in humans. Referred to as diarrheagenic *E. coli*, or commonly as pathogenic *E. coli*, these groups are classified based on their unique virulence factors and can only be identified by these traits. Hence, analysis for pathogenic *E. coli* often requires that the isolates be first identified as *E. coli* before testing for virulence markers. The pathogenic groups includes enterotoxigenic *E. coli* (ETEC), enteropathogenic *E. coli* (EPEC), enterohemorrhagic *E. coli* (EHEC), enteroinvasive *E. coli* (EIEC), enteroaggregative *E. coli* (EAEC), diffusely adherent *E. coli* (DAEC) and perhaps others that are not yet well characterized. Of these, many have been implicated in food or waterborne illness.



Intended Use

HardyCHROM™ ECC is a chromogenic media recommended for the detection, differentiation, and enumeration of *Escherichia coli* and other coliforms in food, water, or environmental samples based on colony color.

Routine testing to assess the sanitary quality of food and water is directed at the detection and enumeration of indicator organisms rather than pathogens. The coliform group of organisms is recognized as the principal indicator of unsanitary conditions. Coliform organisms are characterized as gram-negative, lactose-fermenting rods. They are present in the intestinal tract of humans and other animals, and non-fecal coliforms are found in many areas of the environment, including in soil and on plants.



- Other coliform bacteria will appear as turquoise colonies.
- Selective agents have been added to inhibit the growth of gram-positive and other non-coliform bacteria.





Highly selective, results in 24 hours!

Pathogen Spotlight

Escherichia coli O157 is a pathogen responsible for outbreaks of serious foodborne disease. It has been established that cattle are the major reservoir for *E. coli* O157, with outbreaks of disease directly associated with the consumption of bovine food products. Traditional selective agars have been based on the ability of the organism to ferment either sorbitol or rhamnose, and the absence of beta-glucuronidase activity in order to isolate



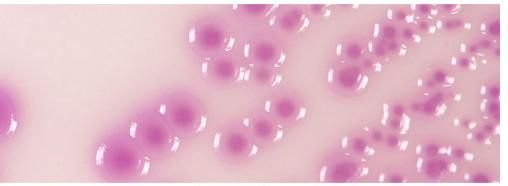
HardyCHROM™ O157 is a selective and differential medium recommended for the isolation of enterohemorrhagic *E. coli* O157 from food and environmental sources. Chromogenic substances in the media facilitate detection by colony color.

Color Read-out

 E. coli O157 produce purple-pink colored colonies.







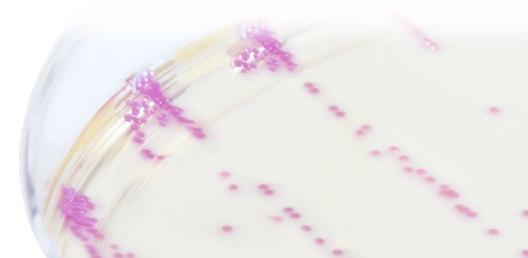
Bright color development!

Intended Use

HardyCHROM[™] Staph aureus is a chromogenic medium recommended for the isolation, differentiation, and enumeration of *Staphylococcus aureus* by colony color.

S. aureus has also been implicated in food poisoning outbreaks. Many S. aureus strains produce enterotoxins that cause food poisoning when ingested. Food poisoning, bacteremia, pneumonia, toxic shock syndrome, and meningitis are some of the more serious conditions that can be caused by S. aureus infection.







Color Read-out

- Staphylococcus aureus can be identified as smooth, deep pink to fuchsia colored colonies on the plate.
- Other organisms may appear as colorless, blue, turquoise, or cream colonies, or will be inhibited.



The only chromogenic media to differentiate Vibrio cholerae, Vibrio parahaemolyticus and Vibrio vulnificus!

Pathogen Spotlight

The *Vibrio* genus is comprised of gram-negative, halophilic, non-spore forming rods that are straight or have a single, rigid curve. All *Vibrio* spp. are motile, and most species are oxidase- and catalase-positive. Several species in the genus are known human pathogens, the most notable of which are *V. cholerae*, *V. parahaemolyticus*, and *V. vulnificus*. Most disease-causing strains are associated with gastroenteritis following ingestion of raw or uncooked shellfish or drinking contaminated water.

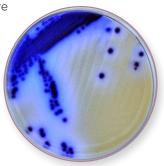
Intended Use

HardyCHROM™ Vibrio is recommended for use as a selective and differential growth medium for the cultivation, isolation, and differentiation of *Vibrio* spp. from food and environmental samples.



Color Read-out

- *Vibrio parahaemolyticus* produces colonies that are turquoise in color.
- Vibrio cholerae produces colonies that are magenta to purple in color and do not fluoresce under UV light.
- Vibrio vulnificus produces colonies that are magenta in color and fluoresce under UV light.
- Vibrio alginolyticus and other Vibrio spp. produce colonies that are colorless to olive in color.
- Enterococcus faecalis may grow on HardyCHROM™
 Vibrio, but colonies appear sky blue.

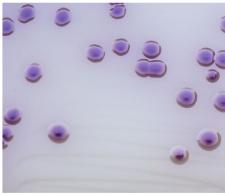


Vibrio vulnificus (ATCC* 27562) colonies growing under UV light.









Sakazakii

15x100mm plate, 10/pk Cat. no. G315

Provides assurance of product purity!

Intended Use

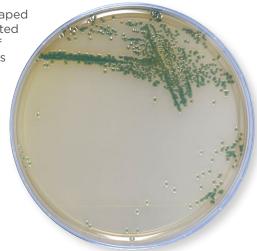
HardyCHROM™ Sakazakii is a chromogenic medium recommended for the selective isolation and differentiation of *Cronobacter* (*Enterobacter*) sakazakii from other members of the family Enterobacterales based on colony color.





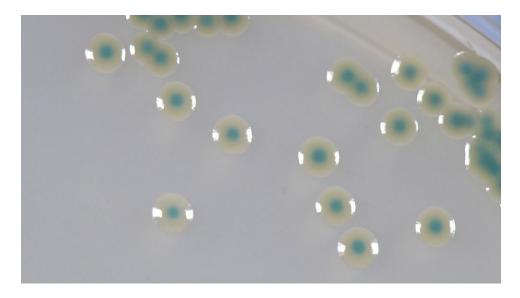
Pathogen Detection

C. sakazakii is a gram-negative, rod-shaped opportunistic pathogen that is associated with a rare, but life threatening form of meningitis and necrotizing enterocolitis in neonates. The source of infection has been linked to the ingestion of powdered milk-based infant formula intrinsically contaminated by C. sakazakii. The organism is both thermotolerant and resistant to dessication, which enables it to survive manufacturing processes.



Features and Benefits:

- C. sakazakii produces smooth, bluish-green colonies.
- Other members of the Enterobacterales will produce white or colorless colonies with or without black centers.
- Most gram-positive bacteria and yeast will be inhibited on this medium.





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USA A



FM 572526

Hardy Diagnostics has a Quality Management System that is certified to ISO 13485 and is a FDA licensed medical device manufacturer.







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