



**Market  
Leadership**





A  smartsheet Company

"We have a huge database of highlights... Now it's going to be a million times easier to find those highlights and implement them into our videos."

OVERTIME | Tanya Cuadra, Senior Production Manager

"It really comes down to the simplicity of finding assets quickly & efficiently... You see what you need right away, instead of seeing a tiny thumbnail and not quite knowing what you're getting."



ergobaby | Perry Hampton, Creative Director

FOUNDED IN

2012

65.3M

ATTACHMENTS

HQ

DENVER,  
COLORADO

>99.99%

UPTIME

416K

REGISTERED USERS

1.7B

MONTHLY  
CDN HITS



Brandfolder is the #1 rated DAM by user reviews

YAMAHA

sears

spheroAngie's listargo tea.GREAT  
DIVIDEVitamixsvol.Zappos

SONOS

jetBlue

SHAZAM

Pivotal

tripadvisorSundanceVirgin  
HOTELSConAgra  
FoodsPfizer

L'ORÉAL

FINISZURNdashlaneTabbedOutslackPOTBELLYOpenTableSlimFast

TRU.

mapquest

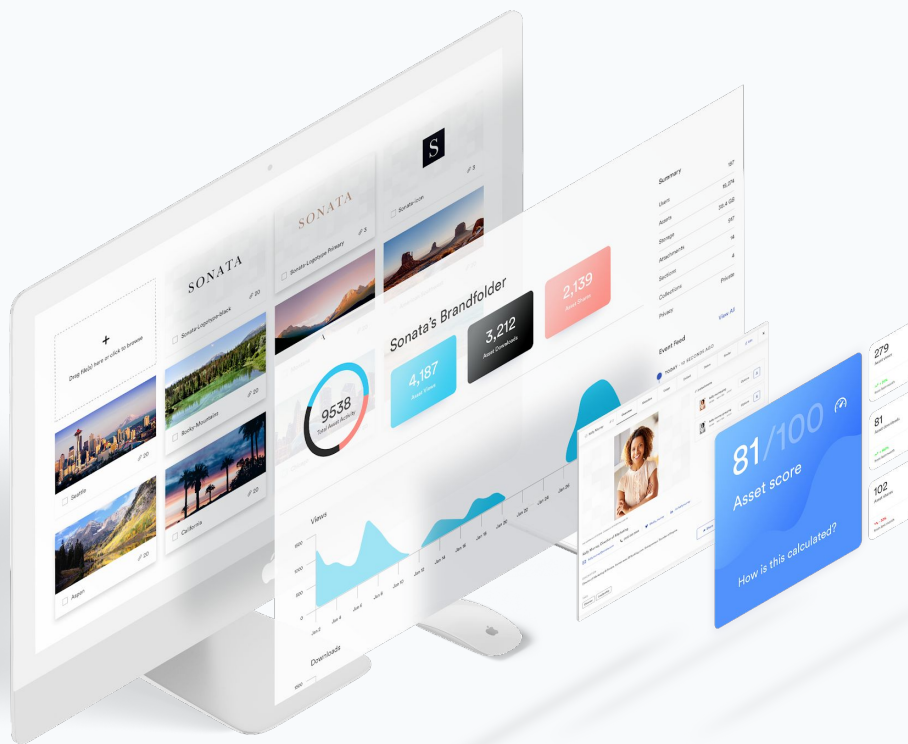
INSPIRATO

wazeRAND McNALLYLEUPOLDAnnie'sTito's  
Handmade  
VodkaUdemyThe American  
Institute  
of ArchitectsKARSH-HAGAN

axis

GLOBAL  
BUSINESS TRAVELtechstarsergobabySALTBOXtruisticFriendly'sib





# The Brandfolder Difference

**Powerful DAM Logistics + Data & Intelligence = Amplified Content Usage**

# See why creatives & marketers are **raving** about Brandfolder

**91%**

Ease of admin

\*Compared to 85% average

**94%**

Ease of doing business with

\*Compared to 91% average

**93%**

Quality of support

\*Compared to 90% average

**92%**

Ease of use

\*Compared to 87% average

**90%**

Likelihood to recommend

**1.6**

Average # of months to go live

\*Compared to 3.1 month average with other market leaders

**#1 Digital Asset Management Software**  
based on user reviews

# Why Brandfolder Wins

## USER EXPERIENCE

- ✓ Invest in creating intuitive experiences
- ✓ User research and customer interviews
- ✓ Usability testing
- ✓ Build reusable app components
- ✓ Improve accessibility
- ✓ Resolve 107 noncritical customer issues

## FEATURE SET

- ✓ Multi-value and required custom fields
- ✓ Editable sharelinks & activity
- ✓ Translations - Sections & Labels
- ✓ Workspace
- ✓ Insights Data Connector
- ✓ Guest user settings
- ✓ Video closed captioning
- ✓ Custom tagging ML
  - Automations
  - Templating

## INTEGRATIONS

- ✓ Smartsheet
- ✓ Figma
- ✓ Canva
- ✓ 3D file support
- ✓ Salesforce Marketing Cloud
- ✓ New panel UI
  - Shopify
  - Google Chrome Extension

## SCALABILITY

- ✓ Google Cloud Platform
- ✓ Kubernetes migration
- ✓ Cost optimization
- ✓ Google Cloud Armor
- ✓ Rollout CDN v2.1
  - Foundation for multi-region

# #1 DAM in Usability & Implementation

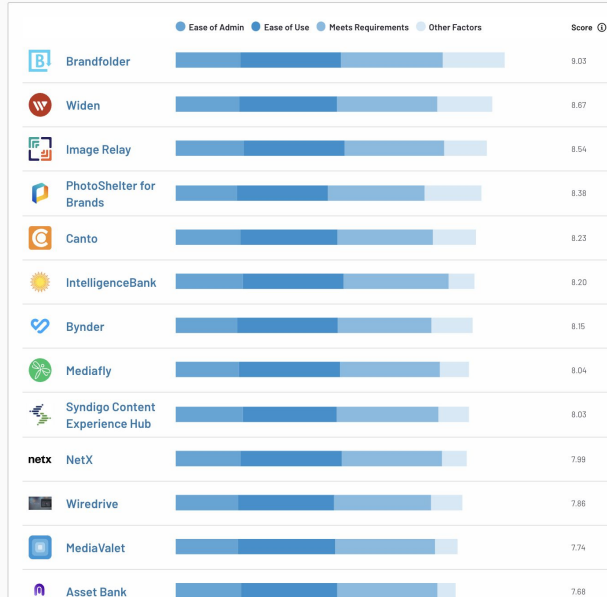
## Enterprise Usability Index for Digital Asset Management | Summer 2021

### Usability Index

- Definition
- Product Usability Profiles
- Usability Index Methodology

### Digital Asset Management Usability Index: Enterprise

Usability scores for digital asset management are shown below. The chart highlights some of the factors which contribute to a product's overall Usability score. Ease of use, administration, and adoption data is shown in the table below.



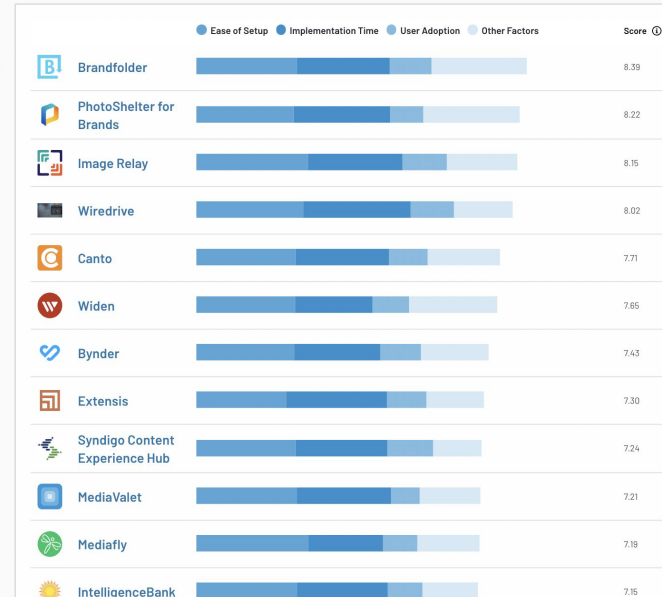
## Enterprise Implementation Index for Digital Asset Management | Summer 2021

### Implementation Index

- Definition
- Product Implementation Profiles
- Implementation Index Methodology

### Digital Asset Management Implementation Index: Enterprise

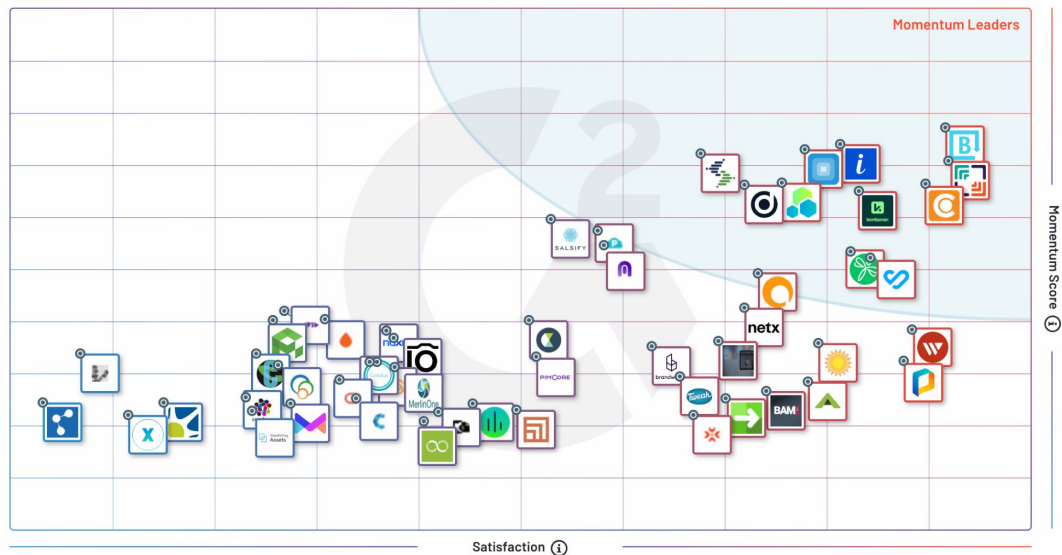
Implementation scores for digital asset management are shown below. The chart highlights some of the factors which contribute to a product's overall implementation score. Deployment and implementation data is shown in the table below.



# Leader in DAM Market Momentum

## Trending Digital Asset Management Software

Momentum scores for Digital Asset Management are shown below. The Momentum Grid® highlights each product's Momentum score on the vertical axis and the product's Satisfaction score on the horizontal axis. These scores are based on G2's Satisfaction and Momentum algorithms. Products with a top 25% Momentum Grid® score are shown within the shaded area below.



## Momentum Leaders

	Momentum Score	Satisfaction Score	Momentum Grid® Score
Brandfolder	80	94	86
Image Relay	73	95	81
ImageKit	77	83	80
MediaValet	76	80	78
Canto	68	92	77
Kontainer	67	85	74
Amplifi.io	69	77	73
Syndigo Content Experience Hub	75	69	72
Daminion	68	73	71
Mediafly	54	84	66
Bynder	52	87	65
OpenAsset	49	75	60
pCloud	58	58	58

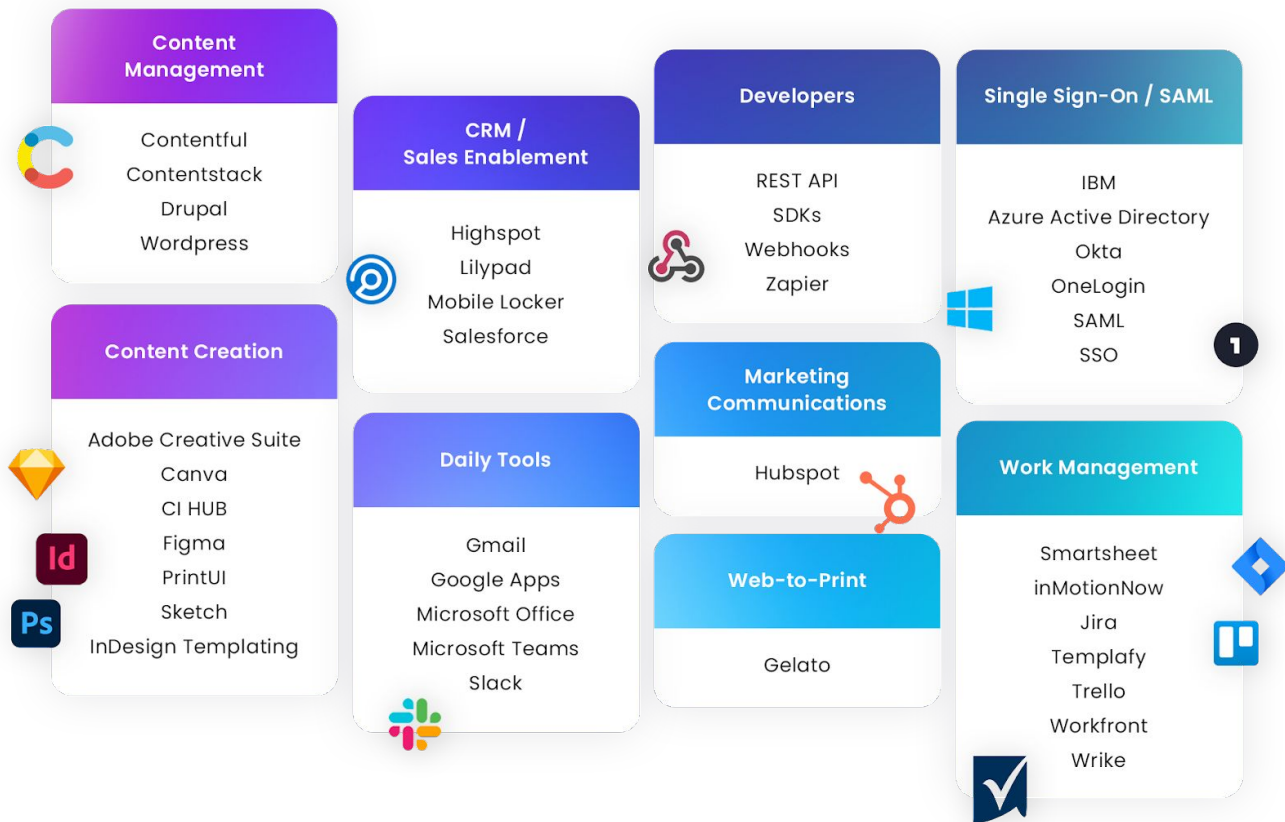


# Living in the center of the marketing tech stack



# Streamline asset use anywhere

- **Reduce time wasted** manually uploading and downloading
- **Minimize context switching** to keep creatives and marketers in the zone
- **Automatically update** brand assets across channels



# Integration methods



## Native plugins

- Out-of-the-box functionality
- Free, easy, self-service download
- Brandfolder builds and supports; roadmaps new systems



## Connector Platform

- Pre-existing APIs
- Auth, setup, and configuration required
- 2-4 week scoping, configuration, and testing time



## Open API

- Supports custom integrations
- Enables all core functionality of Brandfolder web app
- Ongoing Development Support available

# The Premier Solution **for Enterprise**



## Scalable

Feature flag and permissible objects architecture scales to enterprise use and library size.

Infrastructure to accelerate transfer speeds with fewer failures and extremely low latency worldwide.



## Onboarding & Support

Best-in-class deployment and time-to-value. Average enterprise deployment under 6 weeks.



## Trusted & Compliant

SOC 2 Type 2 and GDPR compliant with hundreds of active security and confidentiality controls.

Data classifications and policies to keep customer content and personal information private.



## Data Security

End-to-end encryption ensures data safety. All traffic requires HTTPS connections with TLS 1.2. All files undergo antivirus scanning. Independent pen tests annually.

# Why Brandfolder

- **Usability:** Ranked #1 in usability. Superiority usability = greater adoption = optimum client ROI
- **Unlimited Guest Users** Maximize accessibility + use-case expansion
- **Content Organization Structure:** (a) Flat structure = minimize duplication associated with folder/sub-folder framework (b) expedient content discovery + flexible search = 10 users of Brandfolder can find the same content using 10 different methods
- **Customer Service, Onboarding & Implementation:** Proven track record of successful implementations; partners and customers
- **Platform Innovation:** Ranked #1 in momentum. Continuous innovation + enhancement + new features = speed & functionality to our DAM
- **Brand Intelligence:** Proprietary machine learning that adapts to user behavior, providing robust user and asset analytics out of the box and help automate content tagging and asset scoring - [Blog Link](#)



# More about Why Brandfolder

- **Organization flexibility** - supports enterprise scale
- **Rules engine** - ingest and auto-organize / distribute 1M assets in 3 days
- **Customer Service, Onboarding & Implementation:** We have a proven track record of quick implementations. To validate this further, please click [here](#) for a third party g2 report that provides rankings of customer satisfaction.
- **Innovative Solutions** - OEM for the leading visual media company in the world
- **Security** - Provides strictest security standards and is available with 24/7 antivirus.

**Competitive  
Win Rate  
60–75%**

Henry Stewart reports 70%  
of DAM projects Fail

**Brandfolder Renewal Rate**  
**98%**