# Index

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</tbody>
</table>
**Laminate Selections**

A three character SKU identifies each laminate selection as well as the standard finish offered. Individual components are priced with standard finish on standard laminate.

A variety of Wilsonart® standard laminates with standard finishes is offered on conference and multipurpose tables. Additional colors may be available but are subject to upcharges and extended lead times. The laminate option is available on components where noted as an option in the material specification code.

All laminate tops will have a 3mm matching edge band.

**PLL Solid Laminate**

<table>
<thead>
<tr>
<th>SKU</th>
<th>Laminate Selection</th>
</tr>
</thead>
<tbody>
<tr>
<td>671</td>
<td>Designer White, Wilsonart D354-60 Matte Finish</td>
</tr>
<tr>
<td>672</td>
<td>Frosty White, Wilsonart 1573-60 Matte Finish</td>
</tr>
<tr>
<td>673</td>
<td>Fashion Grey, Wilsonart D381-60 Matte Finish</td>
</tr>
<tr>
<td>674</td>
<td>North Sea, Wilsonart D90-60 Matte Finish</td>
</tr>
<tr>
<td>675</td>
<td>Black, Wilsonart 1595-60 Matte Finish</td>
</tr>
</tbody>
</table>

**20% Upcharge**

<table>
<thead>
<tr>
<th>SKU</th>
<th>Laminate Selection</th>
</tr>
</thead>
<tbody>
<tr>
<td>665</td>
<td>Snow White Velvet, Wilsonart 15501-31 Traceless Laminate</td>
</tr>
<tr>
<td>666</td>
<td>Charcoal Velvet, Wilsonart 15504-31 Traceless Laminate</td>
</tr>
<tr>
<td>667</td>
<td>Black Velvet, Wilsonart 15505-31 Traceless Laminate</td>
</tr>
</tbody>
</table>

**WGL Woodgrain Laminate**

<table>
<thead>
<tr>
<th>SKU</th>
<th>Laminate Selection</th>
</tr>
</thead>
<tbody>
<tr>
<td>684</td>
<td>Phantom Pearl, Wilsonart 8211K-28 Gloss Line Finish w/Aeon Scratch Resistant Protection</td>
</tr>
<tr>
<td>685</td>
<td>Raw Chestnut, Wilsonart 7975K-12 Soft Grain Finish w/Aeon Scratch Resistant Protection</td>
</tr>
<tr>
<td>686</td>
<td>High Line, Wilsonart 7970K-18 Linearity Finish w/Aeon Scratch Resistant Protection</td>
</tr>
<tr>
<td>687</td>
<td>Boardwalk Oak, Wilsonart 7983-38 Fine Velvet Finish</td>
</tr>
<tr>
<td>688</td>
<td>Portico Teak (Grey), Wilsonart 8210K-28 Gloss Line Finish</td>
</tr>
<tr>
<td>689</td>
<td>Studio Teak, Wilsonart 7960-16 Casual Rustic Finish</td>
</tr>
<tr>
<td>690</td>
<td>Walnut Heights, Wilsonart 7965K-12 Soft Grain Finish</td>
</tr>
<tr>
<td>691</td>
<td>Asian Night, Wilsonart 7949-16 Casual Rustic Finish</td>
</tr>
</tbody>
</table>
Veneer Selections

A three character SKU identifies each species as well as the standard finish offered. Individual components are priced with standard finish. Special finishes on veneers made to customer specifications are subject to factory approval and a 10% net upcharge with a $500 net minimum.

Transparent stains and sealers are applied in multiple steps to enhance the beauty of the natural wood. A durable, baked-on, top-coat of conversion varnish or UV topcoat is applied to protect the product. It is recommended that felt, cork or fabric backed desk pads and accessories are used on worksurfaces to minimize wear.

When specifying light finishes the natural characteristics of the wood will be visible and color will vary. Paint finishes are available as custom orders. See terms and conditions for additional finish information.

MPL Maple

Flat Cut

Standard Finish

871 860 861
837 836 823
865 805 866
872 839 845
870

WLT Walnut

Flat Cut

Standard Finish

871 861
870 823
860 866
839

MPL Maple

871 837 865 872 860 836 805 839 870

839 861 823 866 845

OAK Oak

Rift Cut

Standard Finish

871 870 839
837 860 861
865 836 866
872 805 845

OAK Select Finishes

M73 M72 M75
M74 M76 M77
M71

OAK Oak

871 837 865 872 860 836 805 839

839 861 866 845

OAK Oak

Select Finishes

M73 Whitewash
M74 Fawn
M71 Blonde
M72 Toast
M76 Caramel
M75 Smoke
M77 Coffee

08/23
Veneer Selections

WLT Walnut

Solid Wood Selections

SAP Solid Ash

Standard Finish
871 870 839
837 860 861
865 836 866
872 805 845
Select Finishes
M73  M72  M75
M74  M76  M77
M71
La Paz Table Collection

The La Paz Collection features a range of tables from smaller huddle room tables to medium scale conference tables. Tables are offered in a variety of sizes and shapes, ranging from 36" square and 42" round, to 48" x 108" rectangles. The La Paz collection is unique in its top offering, debuting a solid ash table top, along with veneer and laminate options. La Paz table bases are made of solid ash. Power modules, with and without USB, are available to address the needs for power at the worksurface. SCS Indoor Advantage™ Gold and LEVEL® 2 certified. See terms and conditions for additional environmental information.

Round Tables

Square Tables

Rectangular Tables

Top Overhang Summary for End Conditions
Surface Mount Power Module

La Paz offers a proprietary surface mount power solution allowing quick and easy daisy chaining of tables. A maximum of (2) surface mount power modules can be connected on a single power infeed. The surface mount power module is available in one configuration with (2) grounded receptacles and (1) 2 amp USB-A port and (1) 2 amp USB-C port.

Each SKU includes a separate power infeed with a 9’ grounded plug to connect to the power source. If specified as a single module, the unit will have a 10’ infeed with a grounded plug rather than a sequential connector.

Surface mount power is certified to UL STD 962 A CSA STD 22.2 No. 21.

Updated Information Shown in RED
(2) 120 v 60 Hz. 15 amp receptacles
(1) 2 amp USB-A port, 10 watt
(1) 2 amp USB-C port, 20 watt
6½"w x 3"d x 2¼"h

Round surface power grommet kits and locations codes for veneer and laminates tops. Kits include all jumpers and necessary components based on table length and power option. Grommet kits ship separately from tops.

Specify table length and finish below.

<table>
<thead>
<tr>
<th>SKU</th>
<th>Specifications</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Z01</td>
<td>42&quot; - 72&quot; Round, Square and Rectangular Tables</td>
<td>$ 831</td>
</tr>
<tr>
<td>Z04</td>
<td>96&quot; - 120&quot; Rectangular Tables</td>
<td>1796</td>
</tr>
</tbody>
</table>

Centered To Top
Not Available on tables 66" in length

specification codes example: ACS-SKU-048
finish code example: WH

<table>
<thead>
<tr>
<th>series</th>
<th>SKU</th>
<th>Table Length</th>
<th>Finish</th>
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</thead>
<tbody>
<tr>
<td>A C S</td>
<td>042</td>
<td>084 120</td>
<td>BK</td>
</tr>
<tr>
<td></td>
<td>048</td>
<td>090</td>
<td>SV</td>
</tr>
<tr>
<td></td>
<td>054</td>
<td>096</td>
<td>WH</td>
</tr>
<tr>
<td></td>
<td>060</td>
<td>102</td>
<td></td>
</tr>
<tr>
<td></td>
<td>066</td>
<td>102</td>
<td></td>
</tr>
<tr>
<td></td>
<td>072</td>
<td>108</td>
<td></td>
</tr>
<tr>
<td></td>
<td>078</td>
<td>114</td>
<td></td>
</tr>
</tbody>
</table>
The new Triad surface mount power module offers a simple and clean way of bringing power and USB to the worksurface.

The Triad surface mount power module installs flush to the worksurface and is offered in two configurations: (3) receptacles or (3) receptacles, (3) 2 amp USB-A ports and (3) 2 amp USB-C ports. Modules are available with a matte black or satin white finish.

When specifying Triad Round Surface Power for table assemblies use R01 or R03 grommet kit code.

The power module is UL approved with spill-proof technology and a 15 amp, 10' power infeed. Power module is certified to UL STD 962 A CSA SDT 22.2

Note: End user installation will be required per individual SKU. Power specified separately. See grommet codes below.
### round tables

- Edge detail for tops are worksurface specific.
- Plain/abstract and woodgrain laminate: flat edge with vinyl trim.
- Veneer: flat edge with banding to match top veneer.
- Solid ash top: bullnose edge.
- Specify power below.

<table>
<thead>
<tr>
<th>Description</th>
<th>SKU</th>
<th>L</th>
<th>W</th>
<th>H</th>
<th>Weight</th>
<th>Specifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>round tables</td>
<td>DBB</td>
<td>42</td>
<td>42</td>
<td>29½</td>
<td>$3343</td>
<td>$4311</td>
</tr>
<tr>
<td></td>
<td>DCC</td>
<td>48</td>
<td>48</td>
<td>29½</td>
<td>3410</td>
<td>4480</td>
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</table>

**Specification codes example:** LPS- SKU-Z01

- **La paz**
  - **Surface mount power** - See page 7 for location codes.
  - **Triad surface mount power**
  - Specify triad power style separately - See page 8.

**Material + finish code example:** 805 CHY 805

- **Base finish**
  - See page 5
- **Top material**
  - PLL solid laminate
  - WGL woodgrain laminate
  - MPL maple
  - OAK oak
  - WLT walnut
  - SAP solid ash
- **Top finish**
  - See pages 3-5
square tables

edge detail for tops are worksurface specific
plain/abstract and woodgrain laminate: flat edge with vinyl trim
veneer: flat edge with banding to match top veneer
solid ash top: bullnose edge
specify power below

<table>
<thead>
<tr>
<th>description</th>
<th>sku</th>
<th>l</th>
<th>w</th>
<th>h</th>
<th>weight</th>
<th>specifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>square tables</td>
<td>CAA</td>
<td>36</td>
<td>36</td>
<td>29½</td>
<td>$ 3177</td>
<td>$ 4011 $ 5480</td>
</tr>
<tr>
<td></td>
<td>CBB</td>
<td>42</td>
<td>42</td>
<td>29½</td>
<td>3343</td>
<td>4178  5881</td>
</tr>
</tbody>
</table>

specification codes example: LPS- SKU-Z01

- la paz
- surface mount power - see page 7 for location codes
- triad surface mount power
- specify triad power style separately - see page 8

material + finish code example: 805 CHY 805

- base finish
- top material
- top finish
- see page 5
- PLL solid laminate
- WGL woodgrain laminate
- MPL maple
- OAK oak
- WLT walnut
- SAP solid ash

see pages 3-5
**rectangular tables**

Edge detail for tops are work surface specific.
- Plain/abstract and woodgrain laminate: flat edge with vinyl trim.
- Veneer: flat edge with banding to match top veneer.
- Solid ash top: bullnose edge.

Specify power below.

<table>
<thead>
<tr>
<th>Description</th>
<th>SKU</th>
<th>L</th>
<th>W</th>
<th>H</th>
<th>Weight</th>
<th>Specifications</th>
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<td>EGA</td>
<td>72</td>
<td>36</td>
<td>29½</td>
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<td>4145</td>
<td>WGL woodgrain laminate</td>
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<tr>
<td>EGB</td>
<td>72</td>
<td>42</td>
<td>29½</td>
<td></td>
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<tr>
<td>EHB</td>
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<td>42</td>
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<tr>
<td>EIB</td>
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<td>42</td>
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<td>4546</td>
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<tr>
<td>EJB</td>
<td>90</td>
<td>42</td>
<td>29½</td>
<td></td>
<td>4678</td>
<td>SAP solid ash</td>
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<tr>
<td>EKB</td>
<td>96</td>
<td>42</td>
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<tr>
<td>ELB</td>
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<td>42</td>
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<td>WGL woodgrain laminate</td>
</tr>
<tr>
<td>EMB</td>
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<td>42</td>
<td>29½</td>
<td></td>
<td>5080</td>
<td>MPL maple</td>
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<tr>
<td>EIC</td>
<td>84</td>
<td>48</td>
<td>29½</td>
<td></td>
<td>4678</td>
<td>OAK oak</td>
</tr>
<tr>
<td>EJC</td>
<td>90</td>
<td>48</td>
<td>29½</td>
<td></td>
<td>4813</td>
<td>WLT walnut</td>
</tr>
<tr>
<td>EKC</td>
<td>96</td>
<td>48</td>
<td>29½</td>
<td></td>
<td>4946</td>
<td>SAP solid ash</td>
</tr>
<tr>
<td>ELC</td>
<td>102</td>
<td>48</td>
<td>29½</td>
<td></td>
<td>5080</td>
<td>PLL solid laminate</td>
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<tr>
<td>EMC</td>
<td>108</td>
<td>48</td>
<td>29½</td>
<td></td>
<td>5213</td>
<td>WGL woodgrain laminate</td>
</tr>
</tbody>
</table>

**Specification codes example:** LPS-SKU-Z01

**Material + finish code example:** 805 CHY 805

- **La paz**
  - Surface mount power - see page 7 for location codes
  - Triad surface mount power
  - Specify triad power style separately - see page 8

08/23
<table>
<thead>
<tr>
<th>description</th>
<th>sku</th>
<th>w</th>
<th>d</th>
<th>h</th>
<th>specifications</th>
<th>price</th>
</tr>
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<tbody>
<tr>
<td>cable clamp</td>
<td>E5E</td>
<td>1</td>
<td>1</td>
<td>¾</td>
<td></td>
<td>$ 72</td>
</tr>
</tbody>
</table>

for underside of table
(4) clips per package
grey finish
Prices and Specifications
Prices and specifications are subject to change without notice. All prices quoted will be FOB our factories. If applicable, sales tax will be based on ship-to destination.

Bernhardt Design reserves the right to make changes in dimensions, construction, price lists, or product literature without prior notice.

All measurements and weights are approximate and subject to change without notice.

Order Entry
All orders are subject to final acceptance by Bernhardt Design in Lenoir, NC. Receipt of our acknowledgment indicates acceptance of your order subject to the terms set forth on the acknowledgment.

Bernhardt Design attempts to clarify all purchase orders. However, in the event the price list number and description on the purchase order differ, the price list number will prevail.

Changes/Cancellation
All orders in production are considered firm orders and are not subject to changes or cancellation.

Shipping
Bernhardt Design will ship in accordance with customer instructions whenever possible. For convenience, Bernhardt Design offers a guaranteed freight program (GFP). Bernhardt Design will exercise our best judgment in selecting a carrier under our GFP. When selecting a carrier, Bernhardt Design will make our best effort to meet requested delivery dates.

Transportation lead-times and delays including equipment problems, weather, general traffic, traffic accidents, customer warehouse space, labor disputes, customer changes, etc., that occur on a carrier will not be the responsibility of Bernhardt Design. Furthermore, Bernhardt Design will not be responsible for additional costs incurred due to aforementioned delays.

For customers who decline our GFP, Bernhardt Design will stage orders for pick up at 1% of the list price, or $75 minimum.

Customer orders in production will be shipped as scheduled and will not be held. Bernhardt Design reserves the right to make partial shipments on any order, unless notified otherwise by the customer.

High quality cartoning meeting trucking and railroad specifications is standard at no extra charge. Some items may be blanket wrapped for shipment.

Freight Damage and Claims
Bernhardt Design is not liable for any damages to products that occur during transit or storage. The carrier assumes all responsibility upon acceptance of product. It is the customer’s responsibility to inspect products upon receipt and file any claims with the carrier. No product should be refused. If products are received damaged, a written exception should be made on the bill of lading and an immediate inspection be requested of the carrier.

Concealed damage must be reported to the carrier within 10 business days from date of delivery. Failure to make claims shall constitute acceptance of the products and waive any claims of defects, errors or shortages.

In the event delivery is made on a Bernhardt Design truck, the products should be carefully inspected for transit damage. If contents are damaged, the driver should be notified to call his dispatcher for immediate disposition.

Concealed damage must be reported within 10 business days from date of delivery and product/packaging held for inspection by a Bernhardt Design representative. Replacements for product damaged in shipment or storage will be manufactured upon receipt of a purchase order.

Returns
No merchandise may be returned to Bernhardt Design without written consent in the form of a Return Authorization from our Quality Assurance Department stating why item is being returned and how item will be shipped.

Unauthorized returns will be automatically refused by our receiving department as well as returns not in accordance with Bernhardt Design shipping instructions. Liability for defective merchandise shall be limited to the replacement or repair of that merchandise, and Bernhardt Design shall not be liable for other damages or losses.

Terms and Credit
Pricing and terms of sale apply to orders accepted by Bernhardt Design, and no terms, stipulations, or conditions contained in the dealer’s submitted purchase orders shall have any force or effect. Bernhardt Design requires a completed and signed credit application from every dealer. Bernhardt Design also requires dealers to provide a Blanket Certificate of Resale/Use containing valid sales tax exemption number(s) for their respective state(s).

If credit has been approved, the standard terms for all Bernhardt Design products are Net 30 from the invoice date. In certain instances, as an additional condition of order acceptance, buyer may be required to provide a deposit at time of order and/or remit the balance before shipment is released. If credit has not been approved, a 100% prepayment, including any freight charges, is required prior to production.

Acceptable forms of payment include a certified check or electronic bank transfer. For information on where to send check/electronic bank information contact our Financial Services Department. If a dealer or company check is submitted, three (3) weeks should be allowed for the clearance of the check. If electronic bank transfer is submitted, one (1) week should be allowed for the clearance of the electronic bank transfer. The order is subject to cancellation if payment in full is not received within three (3) weeks from the acknowledgment date.

The dealer may not make deductions for advertising, promotions, quality problems, freight, or any other reason without prior authorization by Bernhardt Design. Such a deduction could result in the curtailment or suspension of further shipments until the matter is resolved. Delinquency notices are generated and mailed periodically. Service charges of 18% per annum will be added to each past-due transaction. Unpaid service charges
will be accrued and invoiced on a periodic basis. Past-due notices may result in orders being held until the situation is resolved. This credit hold could prevent orders from being placed into production or shipped. Orders not in production that are placed on credit hold for three (3) weeks will be subject to cancellation.

Severe past-due situations may result in the employment of a collection agency or other collection litigation. If any collection activity is necessary regarding a dealer account, the dealer will be responsible for the payment of any and all attorney and collection agency fees.

A slow payment history may result in reducing or eliminating an open line of credit. At the discretion of Bernhardt Design, amounts owed by a dealer to Bernhardt Design arising from any transaction or dealings between the dealer and Bernhardt Design may be offset against any amounts owed to the dealer by Bernhardt Design.

**Warranty**

Bernhardt Design will repair or replace, at its discretion, any product or part thereof which fails as the result of defects in material and workmanship, under single shift use and normal care for five years from date of shipment. This warranty shall apply only to the original purchaser.

This warranty does not cover normal wear and tear, misuse or abuse of product, dramatic temperature changes, exposure to unusual conditions or damages incurred by contact with seating products, tables, desks or other surfaces. Natural color changes, variations or movements in lumber or veneer products, exposure to extreme temperature changes and direct sunlight may cause color changes and/or surface damage. These are circumstances beyond the control of Bernhardt Design and are not warranty issues. Repair or replacement of discontinued product will be at the discretion of Bernhardt Design.

This warranty is the customer’s exclusive remedy for product defect and does not apply to damage caused by a freight carrier, dealer, installer, user modification, attachments to a product, or any third party. Bernhardt Design has the exclusive right to make the final determination of product misuse or abuse. Except as stated above, Bernhardt Design makes no express or implied warranties as to any product, and in particular, makes no warranty of merchantability or of fitness for any particular purpose. Bernhardt Design shall not be liable for any consequential or incidental damages or for commercial loss arising from any product defect.

**Operational Parts Warranty**

Drawer glides, drawer boxes, drawer pulls, and lock mechanisms have a Life-Time Warranty for original purchaser. Power and communication components are warranted for one year.

**Parts Order**

Bernhardt Design parts have a $25 net minimum per order. This does not include freight costs.

**Custom Design**

Bernhardt Design may alter products to meet specific needs. Contact your local sales representative when a custom design is needed. Custom designs, if approved, require minimum quantities, additional leadtime and upcharges. A custom job number, available from your Bernhardt Design sales representative, must be submitted with purchase orders.

Orders combining custom design with standard product cannot be scheduled for production until custom items are approved. Custom design orders are not subject to revision or cancellation after acknowledgment.

**Wood Finishes**

Bernhardt Design tables are available in finishes that are compatible with credenzas and seating finishes. However, finishes on tables may vary slightly from those on seating due to the natural characteristics of the wood. No absolute match is implied or guaranteed.

**Light Finishes**

Bernhardt Design offers lighter finishes on certain veneers and solid woods. When specifying light finishes the natural characteristics of the wood will be visible and color will vary.

Natural characteristics include the natural discolorations of the wood substance and color variations in glued up stock. These natural characteristics are not considered defects by Bernhardt Design, and therefore merchandise will not be replaced.

**Special Finishes**

Special finishes, made to customer specifications and subject to factory approval, may be available at a 10% net upcharge with a $500 net minimum. Additional leadtime may be required for special finish items. Special finish orders will not be acknowledged until the special finish sample is approved in writing and received by Bernhardt Design Customer Service. Special finish orders are not subject to revision or cancellation after acknowledgment.

**Installation and Maintenance**

All freestanding tables and credenzas are equipped with leveling devices. Local floor conditions vary, and it is always necessary to properly adjust leveling devices. Proper leveling is essential to the alignment and function of doors and drawers.

Improperly leveled units result in misaligned doors and drawers and may impair locking mechanisms or other functional hardware.

After the initial installation of credenzas, it may be necessary to readjust and align the units to compensate for settling. This should be expected as a matter of routine maintenance and follow-up to assure proper case function.

Proper installation of Bernhardt Design tables and credenzas is the responsibility of the dealer. Improperly installed units can result in permanent damage to case components. Damage due to improperly installed furniture not covered under product warranty.

Orders combining custom design with standard product cannot be scheduled for production until custom items are approved. Custom design orders are not subject to revision or cancellation after acknowledgment.
Care and Cleaning
Finished wood surfaces should be cleaned with a soft damp cloth, wiping in the direction of the grain. Furniture should be buffed dry immediately with a soft cloth.

Design and Patent Rights
All of the products shown in Bernhardt Design catalogs and described in Bernhardt Design price lists are, and remain, the property of Bernhardt Design, with the sole right reserved to manufacture and to distribute.

Some of the product designs shown are patented in the United States and will remain the property of Bernhardt Design. Any reproduction of the products constitutes an infringement of patented copyright laws and will be subject to prosecution.

Environmental
Some tables and credenzas are LEVEL® for ANSI/BIFMA e3-2019 – Furniture Sustainability Standard and SCS Indoor Advantage™ Gold certified. Visit the product page at bernhardtdesign.com for certifications.
Preferred Carrier Guaranteed Freight Rates

Freight charges will be applied to orders as a separate line item based on the zones listed. Rates are based on zones with a minimum for each zone. All zones are located within the Continental United States.

The freight amount is calculated on the total merchandise list COM price. Additional freight fuel surcharges may apply. Rates are based on deliveries made Monday through Friday, 8 am until 5 pm.

All orders are shipped by Bernhardt Design company trucks or preferred carriers specified by Bernhardt Design. If a purchase order does not specify that the product must ship complete, Bernhardt Design reserves the right to select the most effective shipping method necessary, including split shipments. Dealer warehouse information, including phone number and contact name, must be specified on the purchase order.

Direct site deliveries may be requested with an additional freight cost. Requests for direct site deliveries must be made 2 weeks prior to the scheduled ship week and meet the following criteria:

- Minimum of half truckload
- Delivery site accessible by a 53’ trailer
- Complete delivery site address with contact name and on-site phone number
- Labor available for unloading

Deliveries that do not meet the criteria must be directed to a receiver warehouse. If a receiver warehouse is not available, the dealer may make arrangements with their own 3rd party carrier. If a 3rd party carrier is elected, a contact name, phone number and e-mail address is required.

Weekend direct site deliveries will incur a $500 per trailer weekend delivery fee. Weekend is defined as between 5 pm Friday and 8 am Monday.

Customers who decline GFP should refer to the shipping section of the Terms and Conditions page.

<table>
<thead>
<tr>
<th>Zone</th>
<th>Percent</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zone 1</td>
<td>3%</td>
<td>$150</td>
</tr>
<tr>
<td>Zone 2</td>
<td>4%</td>
<td>$150</td>
</tr>
<tr>
<td>Zone 3</td>
<td>5%</td>
<td>$150</td>
</tr>
<tr>
<td>Zone 4</td>
<td>6%</td>
<td>$150</td>
</tr>
<tr>
<td>Zone 5</td>
<td>7%</td>
<td>$150</td>
</tr>
</tbody>
</table>

Percent bases on List Price.
Preferred Carrier Guaranteed Freight Rates - Canada

Freight charges will be applied to orders as a separate line item based on the zones listed. Rates are based on zones with a minimum for each zone.

The freight amount is calculated on the total merchandise list COM price. Additional freight fuel surcharges may apply. Rates are based on deliveries made Monday through Friday, 8 am until 5 pm.

All orders are shipped by Bernhardt Design company trucks or preferred carriers specified by Bernhardt Design. If a purchase order does not specify that the product must ship complete, Bernhardt Design reserves the right to select the most effective shipping method necessary, including split shipments. Dealer warehouse information, including phone number and contact name, must be specified on the purchase order.

Direct site deliveries may be requested with an additional freight cost. Requests for direct site deliveries must be made 2 weeks prior to the scheduled ship week and meet the following criteria:

- Minimum of half truckload
- Delivery site accessible by a 53’ trailer
- Complete delivery site address with contact name and on-site phone number
- Labor available for unloading

Deliveries that do not meet the criteria must be directed to a receiver warehouse. If a receiver warehouse is not available, the dealer may make arrangements with their own 3rd party carrier. If a 3rd party carrier is elected, a contact name, phone number and e-mail address is required.

Weekend direct site deliveries will incur a $500 per trailer weekend delivery fee. Weekend is defined as between 5 pm Friday and 8 am Monday.

Customers who decline GFP should refer to the shipping section of the Terms and Conditions page.

<table>
<thead>
<tr>
<th>Zone</th>
<th>Minimums</th>
<th>Freight</th>
<th>Avg. Bus. Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zone 1</td>
<td>$200</td>
<td>5%</td>
<td>10-15</td>
</tr>
<tr>
<td>Zone 2</td>
<td>$200</td>
<td>9%</td>
<td>10-15</td>
</tr>
<tr>
<td>Zone 3</td>
<td>$200</td>
<td>8%</td>
<td>10-15</td>
</tr>
<tr>
<td>Zone 4</td>
<td>$200</td>
<td>11%</td>
<td>10-15</td>
</tr>
<tr>
<td>Zone 5</td>
<td>Quote</td>
<td>Quote</td>
<td></td>
</tr>
</tbody>
</table>

The attached rates are strictly freight and do not include brokerage fees.