

CEO Keynote



Duke Perrucci
Chief Executive Officer
Gurobi

Agenda

Tuesday, October 28

Gurobi Product Roadmap

Customer & Partner Keynote Presentations

Use Case Presentations

Panel Sessions

Partner Exhibition & Networking

Networking Reception & Dinner

Wednesday, October 29

Partner Exhibition

Use Case Presentations

Technical 1:1s with Gurobi Experts

Panel Discussion

Wrap Up and Q&As



Guest Speakers



Our Sponsors



What has Gurobi been up to

Our New CTO



Innovation Lab



Gurobi Gives Back



State of the MO 2025





Our New CTO

Dr. Oliver Bastert

- 25 years in B2B software, SaaS and AI-powered technologies
- Former VP of Product Management at FICO with responsibility for Analytics/ML, Gen AI and Optimization
- Spent 10 years as a MIP developer working on Xpress/Dash
- PhD in Math from the Technical University of Munich



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Where “What If” Becomes
“What’s Next”



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Gurobi A.I.

Hi! How can I help you?

Type your message...



Innovation Lab



Gurobot

Your Always-On Expert Agent

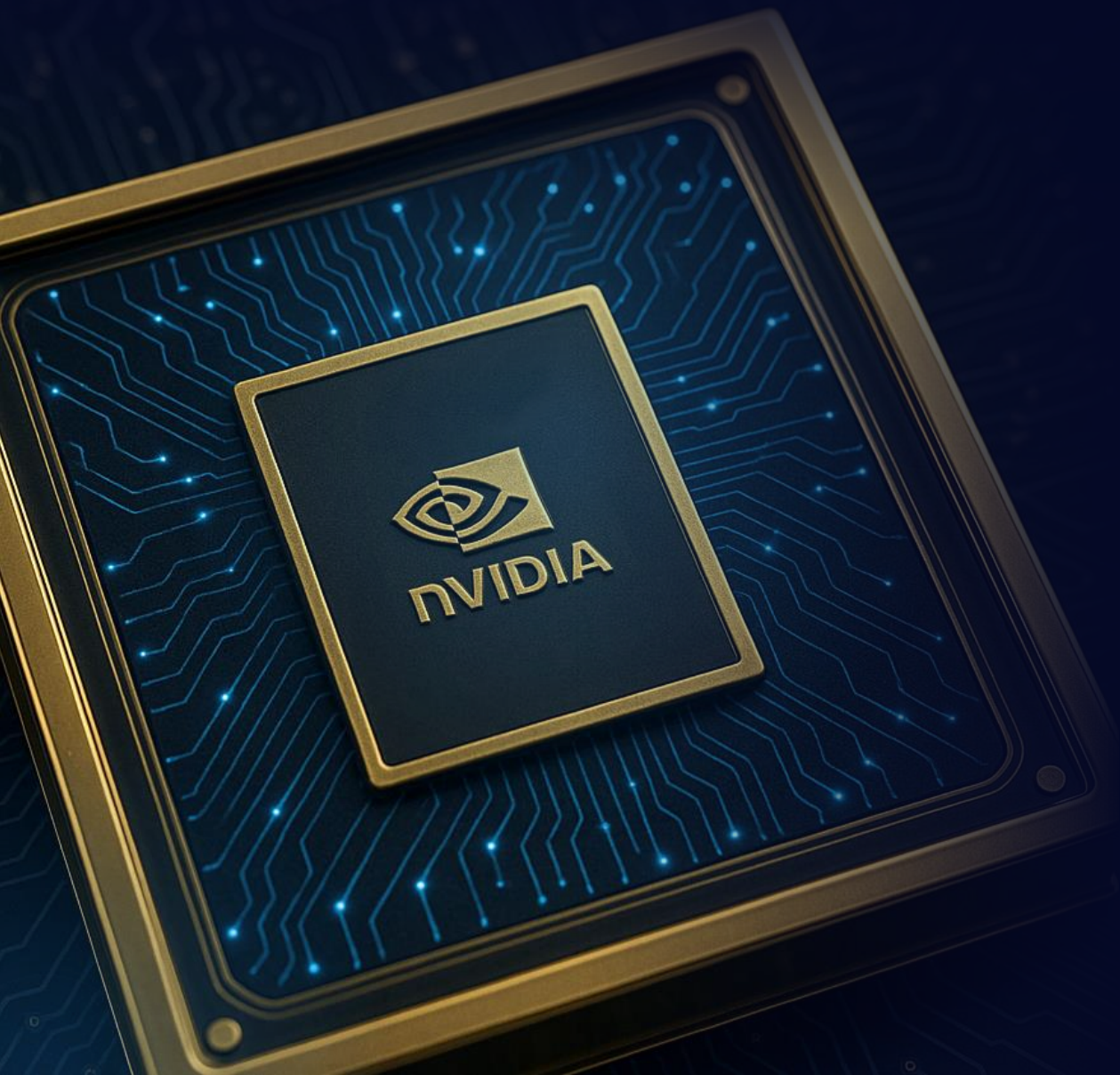


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GEMS
GUROBI ENGINEERING MIP SCHOOL

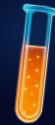
The Next Generation of MIP Talent



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GPU's

New Options for Giant LPs



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Gurobean

Brewing Better Decisions



Gurobi Gives Back

-  NATURE CONSERVANCY CANADA
-  Analytics for a Better World
-  green deal UKRAINA
-  Map Aid
-  WWF
-  CYPRUS MARINE & MARITIME INSTITUTE
-  LEAP-RE
-  ORIGINAL POWER
-  Natural History Museum
-  Gatsby Africa
-  PYRENEAT
-  ESUPS
-  TEV
-  Environmental Defense Fund
-  NEIGHBORHOOD MEALS ON WHEELS
-  instrat
-  TURK EDISIM VAKFI
- 



Our Corporate Purpose

**Making the World
a Better Place, One
Optimal Decision at
a Time**

The background features a dark blue field with a subtle grid of small white dots in the upper left. Large, glossy, multi-colored shapes resembling liquid or glass spheres are positioned in the top right, bottom left, and bottom center. These shapes are filled with vibrant colors like blue, purple, yellow, and red, with light reflecting off their curved surfaces.

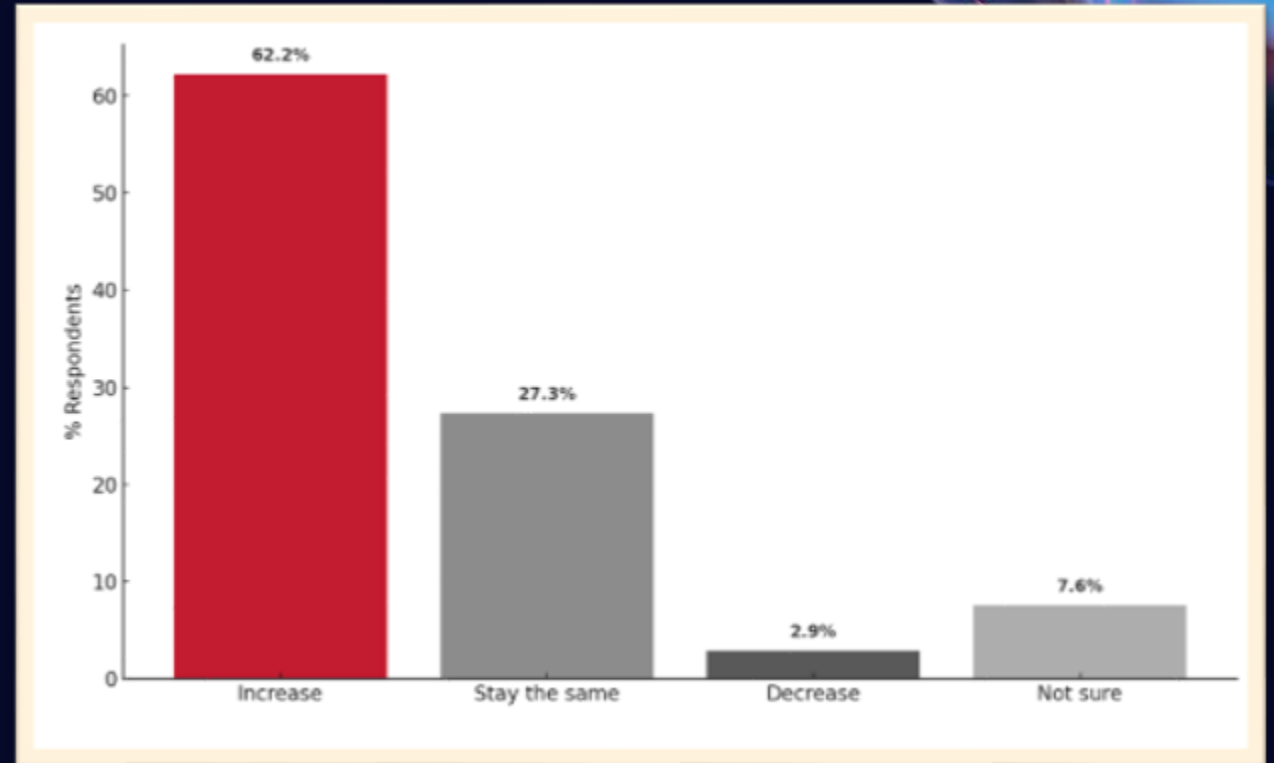
2025 State of Mathematical Optimization Report

The Market Today

- 62% of users expect growth
- 40%+ expanding optimization headcount
- Team size = 2-5

Mathematical Optimization is...
gaining traction with decision makers

Plans to Increase or Decrease Optimization Software Use (next 12 months)

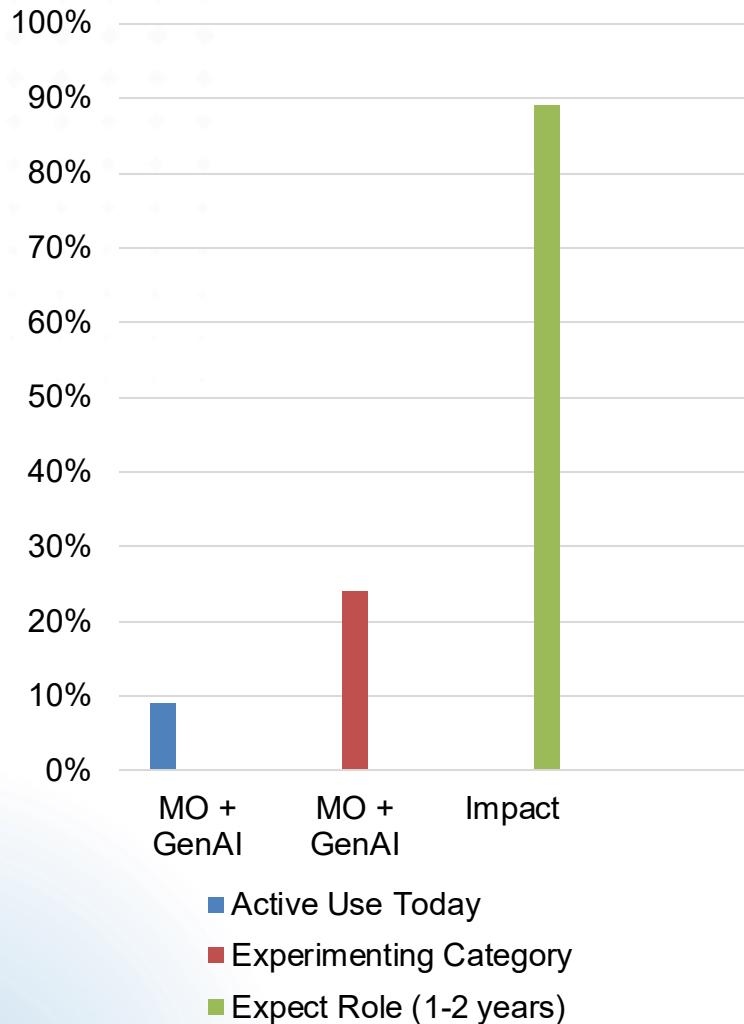


Where Optimization Delivers Value



Optimization is moving closer to the CFO's desk

Optimization + GenAI Adoption



Future Outlook: Optimization +GenAI

Use Cases

- Model generation or code assistance
- Business user interfaces
- Data prep and integration

Curiosity high.
Evolving expectations.

Where Optimization Delivers Value

1. Growth → Usage expanding
2. Talent → Teams resilient
3. Business Goals → Cost focus, closer to CFO
4. Barriers → Real and solvable
5. GenAI → Market curiosity, early adoption

Optimization is here to stay — stronger, broader, and more strategic.



**GUROBI
SUMMIT** 

THANK YOU

