

# Align people, projects and profitability in real time



## Prophix for Deltek

Prophix's innovative platform helps you understand the performance of your projects, people, and business in real-time. Gain greater visibility into your projects and track your billings, personnel, and profitability with real-time, on-demand Revenue, Backlog, Capacity, Utilization, and KPI Reporting.

Enhance your forecasting capabilities by adjusting resources by discipline to meet changing demands. With predictive analytics and scenario planning capabilities, rely on more than intuition when asking "what-if", so you can lead your firm to maximize revenue, productivity, and profitability.

### The combined power of Prophix and Deltek gives you a competitive edge by:

- Sustaining revenue growth through enhanced forecasting and what-if scenario modeling
- Gaining insights into resource utilization and costs based on practice, project, and clients
- Increasing speed and accuracy of consolidation, reporting, and planning processes

## Seamless integration with Deltek

As a Deltek partner, Prophix offers you an intuitive interface that connects your ERP, CRM, payroll, and external data sources for a comprehensive view of your company performance.

Prophix integrates with the following Deltek products: Vision, VantagePoint, Maconomy, ComputerEase, and Costpoint.

# Simplify and transform processes in the Office of the CFO



## Prophix and Deltek trusted by strategic finance teams



## About Prophix®

Ambitious finance leaders engage with Prophix to drive progress and do their best work. Leveraging Prophix One™, a Financial Performance Platform, to improve the speed and accuracy of decision-making within a harmonized user experience, global finance teams are empowered to step into the next generation of finance with no reservation. Crush complexity, reduce uncertainty, and illuminate data with access to best-in-class automated insights and planning, budgeting, forecasting, reporting, and consolidation functionalities. Prophix is a private company, backed by Hg Capital, a leading investor in software and services businesses. More than 3,000 active customers across the globe rely on Prophix to achieve organizational success. Additional information at [www.prophix.com](http://www.prophix.com).

## Boulay Key Results

**20.9%**

improvement in net income forecast accuracy

**7.8%**

improvement in contribution margin; now within 1% accuracy

**4.2%**

improvement in net revenue; now within 1% accuracy

**15%**

increase in the accuracy of operating income variance

