

## CUSTOMER STORY

# How Mission Health got a 110% return on their investment with Prophix

### Key results snapshot

- ✓ Accounting can perform monthly close 15% faster.
- ✓ Over \$200,000 savings in avoided personnel costs.
- ✓ 110% return on investment in 18 months.

### Business challenges

Mission Health Communities (MHC) used Excel for key financial management processes, like accounting and budgeting. Their spreadsheets lacked sophisticated analytical capabilities and could only create basic financial statements. With over 40 locations, budgeting was a cumbersome process with errors, duplicate spreadsheets, and excessive back-and-forth between corporate and facility management.

Additionally, analytics required extensive searching for and requesting of information, making real-time KPIs near impossible, creating an organization-wide visibility issue.

### Who is Mission Health Communities?

Mission Health Communities (MHC) is a provider of senior living and skilled rehabilitation communities. MHC manages and operates senior living, assisted living, short-stay rehabilitation, and skilled nursing communities across the USA.

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### Applications deployed



Financial Planning and Analysis





## Why Prophix

- Mission Health was looking for a Financial Performance Platform to streamline period close, financial reporting, and financial planning and analysis tasks that could be customized to fit their business model.
- Intuitive user interface that didn't require a high-level of technical expertise to manage and make changes, so accountants and business analysts can create detailed reports and forecasts quickly.
- Ad-hoc analysis capabilities, real-time KPIs, and report templates out of the box, leading to a simplified implementation process and quick time-to-value for users.

“Moving critical financial processes from Excel spreadsheets to automated FPM systems is no longer a luxury, but a business necessity. The tangible results Mission Health Communities has realized from using Prophix speaks volumes to our track record of success in transforming our customers' financial planning and analysis processes for improved business performance, both in the short and long term.”

**Alok Ajmera**  
CEO, Prophix

## Key results

After a two-month implementation process, MHC went live with core financial management and reporting capabilities and a planning module for budgeting employee compensation. Quickly, MHC realized benefits in increased user productivity, improved business agility, and organizational visibility.

### With Prophix, MHC was able to:

- ✓ Eliminate internal email correspondence related to changes, approvals, and comments as everything is done directly in Prophix.
- ✓ Reduce manual intervention, human error, and rework, resulting in a monthly close nearly 15% faster than before.
- ✓ Streamline the budget input process, cutting it down from four to three weeks, by submitting budgets into the platform.
- ✓ Add a new revenue stream to help analyze costs and billings to determine areas that need attention based on optimal performance benchmarks.
- ✓ Implement a PPE inventory tracking model within three days, complete with underlying logic, templates, and reporting capabilities, saving over \$200,000 in avoided personnel costs.
- ✓ Access income statements and balance sheets directly in a single source of truth, increasing the accuracy of reported numbers and ability to track real-time KPIs to assess performance.
- ✓ See a 110% return on their investment in just 18 months, based on direct benefits like avoided personnel costs and indirect benefits like time savings by streamlining key processes.