



# Construction Essentials: Financial & WIP Reporting

## A Blueprint for Success with Prophix

We're experiencing an unprecedented and uncertain time right now. Finance teams feel the pressure more than anyone to make the right decisions for the future of the business. This is challenging when you're relying on spreadsheets or consultant-built reporting applications to help you get the data you need to make decisions. Moreover, many of these solutions can't help you model or forecast for your business.

In response to current events, Prophix has created a turnkey solution that allows Sage 300 Construction and Real Estate customers to see and react to changes happening daily in a fully automated, web-based platform. We are calling the solution – Prophix Construction Financial Essentials.

## What you get with Prophix Construction Financial Essentials:

- Your business-critical financial reports (**P&L, balance sheet, cash flow, and WIP**) available anywhere, at any time, on any device.
- **Self-service, click & drag reporting** means no more waiting for a new report to be created - **no formulas or coding**.
- Informative dashboards with **out-of-the-box industry KPIs** to help you track and **understand the health of your business every second of every day**.
- Automated report distribution and **drill-down to transaction level** – no need to open your Sage ERP to get the detail you need.

Dashboard

Document Explorer

Balance Sheet State...

Report Mode

Pages

Delay page change

Total Consolidated

Total Divisions

Total Departments

Actual

View Indicators

STRONG

Software & Hardware Finance

Balance Sheet State...

Company: Total Consolidated

	January	February
Cash	435,547,108	414,111
Receivables	147,234,585	164,000
Inventory	11,514,125	11,800
Other Current Assets	3,142,293	3,500
<b>Total Current Assets</b>	<b>597,438,111</b>	<b>593,520</b>
Non-Current Receivables	63,246	
Net Intangible Assets	1,090,991	1,200
Other Non-Current Assets	55,859,890	40,100
<b>Total Other Assets</b>	<b>57,014,126</b>	<b>41,400</b>
<b>Total Assets</b>	<b>654,452,237</b>	<b>634,920</b>
Net Fixed Assets	20,170,143	20,200
<b>Total Long Term Assets</b>	<b>20,170,143</b>	<b>20,200</b>
<b>Total Assets</b>	<b>674,622,381</b>	<b>655,120</b>
Payables	89,753,924	96,000
Accrued	14,195,252	14,100
<b>Total Current Liabilities</b>	<b>103,949,176</b>	<b>110,200</b>
Notes Payable	13,565,154	19,300
Long Term Capital Lease	18,974	
Long Term Debt	10,646,439	10,600
Deferred Tax Liability	140,953	1,000
<b>Total Long Term Liabilities</b>	<b>24,372,519</b>	<b>30,100</b>
<b>Total Liabilities</b>	<b>128,321,696</b>	<b>140,400</b>

# Industry KPIs and Metrics

## KPIs include:

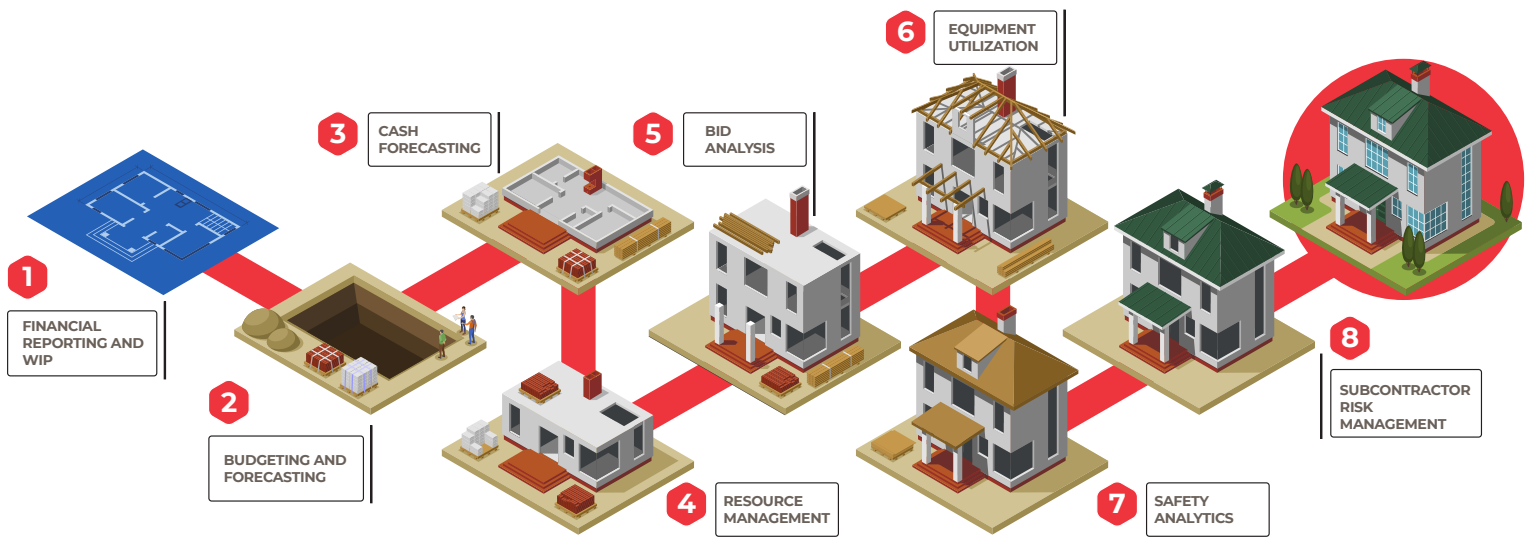
- Cash % of Revenue
- Days in Month
- Days of Cash
- Days Payable Outstanding
- Days Sales Outstanding
- Gross Margin %
- Gross Margin % of Indirect Cost
- Operating Margin %
- Backlog
- Backlog Gross Margin
- Over/Under Billings
- Margin Fade %

## Job Metrics include:

- Original Contract
- Contract Amount (Inclusive of Change Orders)
- Actual Costs by Cost Type by Phase
- Projected (Estimated) Cost
- Billings
- Actual Hours
- Gross Margin %
- Gross Profit
- Percent Complete
- Earned Revenue
- Over/Under Billings
- Margin Fade %

Prophix is fully configurable by you! Customers can add data, reports, KPIs, etc. as needed. Fees may apply if consultant support is requested.

## Construction Roadmap with Prophix



A scalable solution that grows as you grow – Prophix is so much more than a reporting solution.

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