

## CUSTOMER STORY

# Building financial strength at Kajima Building & Design Group, Inc.

### Key results snapshot

- ✓ Experienced 3x increase in construction projects and implementing Prophix resulted in capturing efficiencies through improved cost management and forecast accuracy.
- ✓ Reduced time to complete monthly financial close and cost projection by 50% resulting in improved cost and profit management on jobs.
- ✓ Streamlined month-end close process by completing all reconciliation and reporting in Prophix One.
- ✓ Accelerated their digital transformation by bringing all processes, from close to planning, onto a single unified platform.

### Business challenges

KBD Group's manual processes wasted time and resources, leading to errors and missed deadlines. Their financial reporting software was also no longer supported by the vendor. They needed a solution that could be implemented quickly and optimized over time as the business grew.


### Why Prophix®


In 2020, KBD Group had an immediate need to replace their legacy financial reporting software. Through their research, they realized that with a financial performance platform, they could address their reporting needs but could also transform multiple Excel-based business processes. After considering multiple solutions, they chose Prophix One, a Financial Performance Platform.

### Who is Kajima Building & Design Group, Inc.?

Kajima Building & Design Group, Inc. (KBD Group) is a leading provider of design and services, and is a U.S. subsidiary of Kajima Corporation which was founded in 1840 in Tokyo, Japan. With almost 60 years of experience in the United States, the KBD Group delivers high value design and construction solutions with expertise in general contracting, construction management, design-build, and design of advance manufacturing, office interiors, and distribution facilities. A commitment to delivering exceptional service has resulted in a loyal client base, and the KBD Group remains committed to upholding the highest standards of excellence on every projects.

### Applications deployed

 Prophix One Financial Planning and Analysis

 Prophix One Account Reconciliation

### System integrations

Viewpoint Vista

Here's why:

- Prophix One significantly shortens their month-end reporting cycle and gives them greater insights into their financials.
- With Prophix One, KBD Group can automate their budgeting, forecasting, reporting, and personnel planning with greater accuracy and efficiency.
- Prophix's construction-specific expertise can assist with building out industry-specific models and reports.
- Prophix One continues to grow and expand, with additional opportunities to optimize, including Prophix One Account Reconciliation, which KBD Group recently implemented.

“What I love about Prophix is that it gives us back time, and with that, the opportunity to find more rewarding ways to spend our days. Rather than just focusing on checking numbers, we have more time to evaluate, analyze, and see the interesting side of the business.”

**Jennie Robison**

Vice President, Controller,  
Kajima Building & Design Group, Inc.

## Key results

By adopting Prophix One, a Financial Performance Platform, for a wide range of processes – including account reconciliation, budgeting, forecasting, reporting, variance analysis, personnel planning, and WIP reporting – KBD Group can generate more value in less time.

### Prophix One™ enables KBD Group to:

- ✓ Reduce the preparation time for monthly WIP and cost projection reporting by 50%, from 5 hours to 2.5 hours.
- ✓ Move away from manual data entry in Excel and automate business processes, building confidence in reported and budgeted numbers.
- ✓ Optimize processes to free up time for more value-added tasks like analysis and process improvement.
- ✓ View their data from different perspectives, depending on the needs of the user.
- ✓ Plan for personnel costs at a detailed level with specific calculations for salaries, bonuses, increases, new hires, etc.
- ✓ Automate and streamline WIP reporting and CPR, along with management reports for the executive team and parent company.
- ✓ Identify struggling projects more quickly and take steps to reduce cost overruns and project failures.