Prophix®

JAMUL CASINO®

Winning the budgeting jackpot for Jamul Casino

Key results snapshot

✓ Reduced the budgeting cycle by 58%, from six months to two-and-a-half months, resulting in annual labor efficiency savings of nearly $17,000.

✓ Improved month-end close processes by 30%, from a 10-day close to 7 days, resulting in labor efficiency savings of more than $15,000.

✓ Significantly increased detail and accuracy in personnel planning by shifting from department level planning to employee level planning for merit increases, bonuses, payroll taxes, and vacancies.

✓ Early adopter of Prophix One Account Reconciliation to streamline reconciliation processes and have greater control over month-end close, from start to finish.

Who is Jamul Indian Village Development Corporation?

Jamul Indian Village of California is one of 12 federally recognized tribes that make up the Kumeyaay Nation of Southern California. Jamul Indian Village Development Corporation (JIVDC) was established to pursue economic development ventures on behalf of the Tribe, to provide revenue to the Tribal government and to improve the general welfare of the members. The opening of Jamul Casino in 2016 established more than 1,200 permanent jobs. Since that time, the JIVDC has continually invested in the Casino, helping to elevate its offerings.

Business challenges

JIVDC's budgeting process was time-consuming and relied on manual updates to Excel spreadsheets. They wished to streamline, create a more uniform process and gain efficiencies with their workflow, while eliminating spreadsheet versioning issues and the risks inherent in doing manual updates. With business expansion on the horizon, JIVDC wanted to future-proof against the growing pains that come with manual, Excel based processes.

Why Prophix®

JIVDC wanted a reliable, comprehensive budgeting system that would allow them to automate their processes and grow with the expanding economic interests of the Tribe. After considering multiple Financial Performance Management (FPM) vendors, they selected Prophix One, a Financial Performance Platform.

Applications deployed

Prophix One Financial Planning and Analysis

Prophix One Account Reconciliation

System integrations

MS Dynamics GP

Here's why:

- Prophix One allows the finance team to complete their budget on one platform. With the ability to use automation and incorporate additional details, their budgets are more comprehensive and reduce administration burden.

- Familiarity with the platform capabilities and industry credibility as the CFO had used Prophix One in a previous role.

- The interface is easy to use and automated data integration with Dynamics GP speeds up data gathering and validation.

- Detailed Personnel Planning provides additional details and enhanced accuracy unattainable in Excel.

- Prophix One is built to grow with an organization, so as new use cases arise they can scale their usage across one financial performance platform.

> "Prophix One Account Reconciliation was a vital decision in our ever-evolving quest for expansion and having more efficient processes when doing so. We're gearing up for a historical year in 2025 and want to make sure we have the correct key players to further support our core mission of both innovation and seamless experiences."
>
> **Yu Gnezil**
> Controller,
> Jamul Indian Village Development Corporation

Key results

Now, the Finance team at JIVDC saves months of time and effort every year by automating their budgeting and personnel planning processes in Prophix One. Although their initial need was for budgeting, they have also leveraged the robust reporting and ad hoc analysis solutions within Prophix One, allowing them to report and budget within the same application. JIVDC also completes their monthly reconciliations with Prophix One Account Reconciliation, streamlining their month-end close process for greater control and oversight in one place.

Prophix One™ enables JIVDC to:

✓ Shorten their annual budgeting process from six months to two-and-a-half months.

✓ Accurately budget personnel costs by planning for salary increases, bonuses, payroll taxes, new hires, and terminations.

✓ Increase the accuracy and shorten the duration of their monthly financial close process, gaining insight into their numbers 30% faster and making it possible to maintain and produce monthly financial reports in only 10 minutes.

✓ Actively participate in our Beta testing program for new applications, providing feedback that directly impacts the product roadmap.

✓ Improve governance and streamline their account reconciliation process.

✓ Grow and expand their business processes on one platform, allowing for the addition of new applications and capabilities as their business needs increase.