

# Tribal Entity Doesn't Leave Money on the Table with 340B

From unique patient and community relationships to different program structures, it takes experts to ensure that the pharmacy spend of tribal entities is optimized.

## Midwestern Tribal Entity



# 1600+

 member lives



# \$3.2M

 annual spend

**MISSION:** To provide healthcare to all, regardless of their ability to pay

## What is 340B?

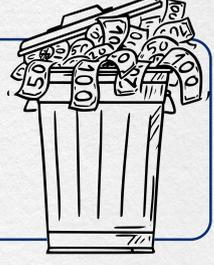
This Federal drug discount program enables covered entities to stretch scarce federal resources as far as possible, reaching more eligible patients and providing more comprehensive services. Manufacturers provide significantly reduced prices to registered organizations and vendors.

## What Happened?

Started using 340B program and soon realized it's more complicated than imagined

### Unmanaged 340B = Wasted Money

Plan could be wasting money without a deep understanding of the 340B program. Before RxBenefits, no expert was available to show them how to manage their 340B vendor platform and identify additional opportunities.



**Money was left on the table that could have helped their members**



### Why Was this Happening?

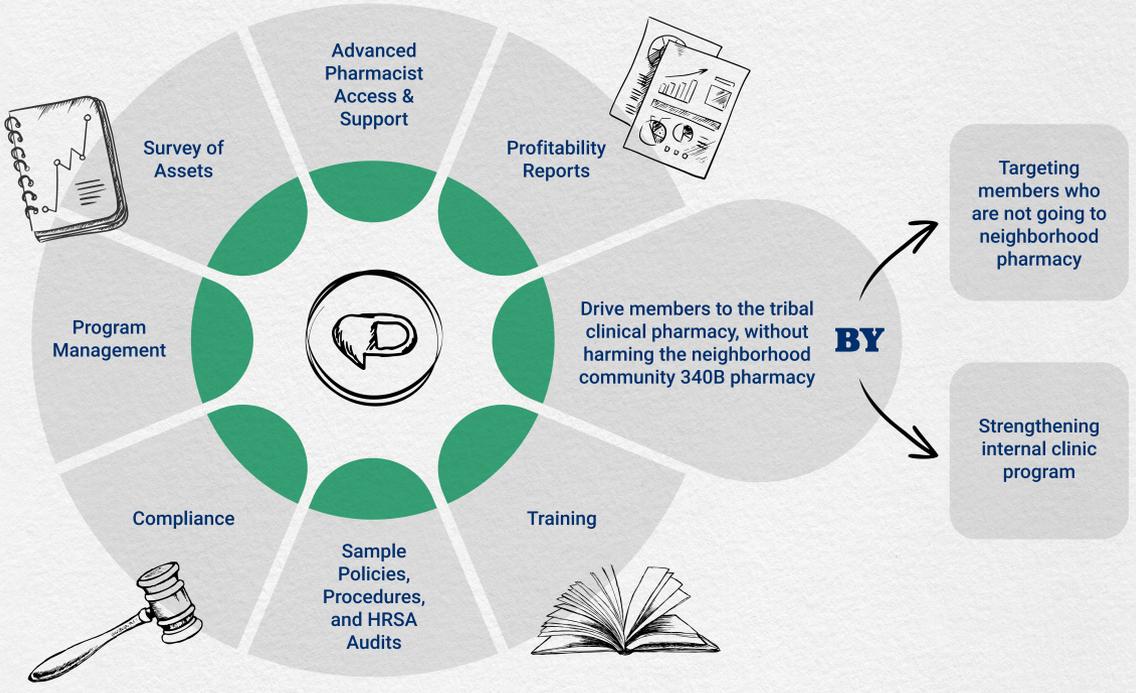
Only utilizing 340B program through a contract pharmacy relationship, which created issues when manufacturers placed restrictions on the program = less savings than previous years

## Team Steps In

Using detailed pharmacy data, the RxBenefits account team identified missed opportunities within the 340B program.



### RxBenefits team develops a comprehensive plan



## Uncovered Savings Opportunities

**>\$1.35M**

In plan cost 340B referral opportunity

**\$850K**

In plan cost eligible for 340B at Entity Owned Pharmacy

**\$510K**

Available plan cost not currently filled at 340B contract pharmacies

# \$880K

 Projected Net Savings