SUPERCHARGE Resource Management with the power of APIs





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Session Speakers



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CERTIFIED



Control Center

Lead











Session Agenda

1 2

Introduction APIs

3

Advanced Automation



Introduction

Who this talk is for, Advanced Analytics Reports, what we're covering

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What you know

Resource Management core features

Technical expertise NOT required

What you'll take away

- 1. Knowledge of RM Advanced Reports
- How to evaluate external systems for connecting with Resource Management
- Better understanding of APIs and how they can be used with Resource Management
- 4. Use case ideas and inspiration



Quick Sidebar on Resource Management

RM at a glance

New! Advanced Reporting capability





Resource Management

Brief Overview

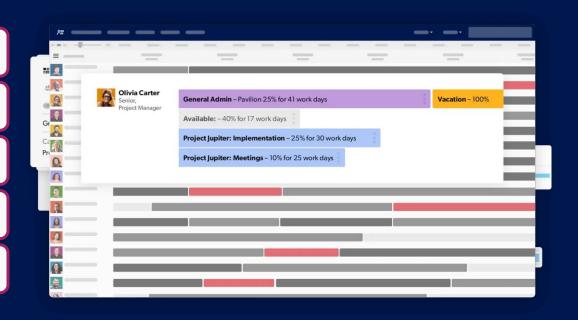
Improve productivity by centralizing your people

Balance workloads to achieve sustained high performance

Boost project results by always building the right team

Leverage time tracking to improve project estimates

Forecast hiring needs for more informed decision-making

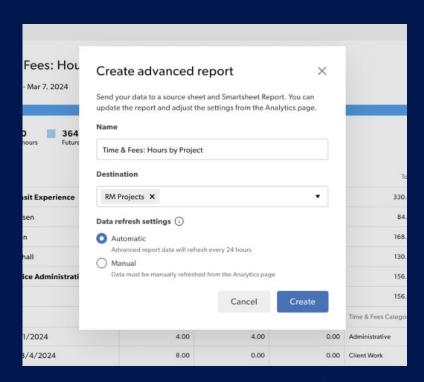




New Advanced Reporting

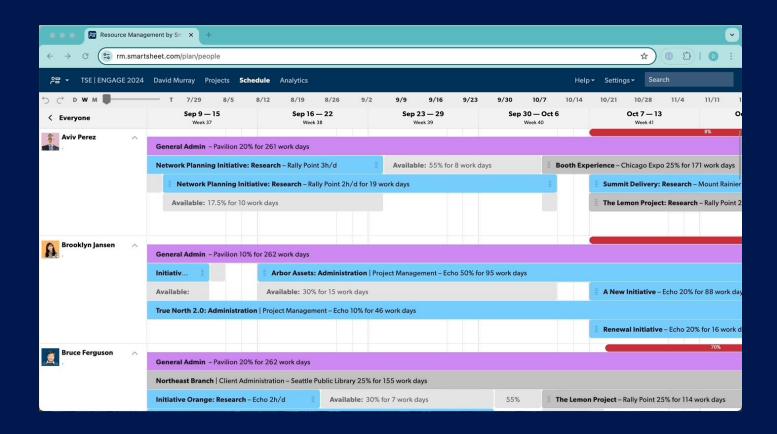
Actionable Insights from RM Data

- Create Smartsheet assets for typically used reports and visualization
- Automate ingestion of critical RM data into Smartsheet assets
- Enhance Smartsheet solutions with RM insights
- Refresh your reporting data automatically or on-demand



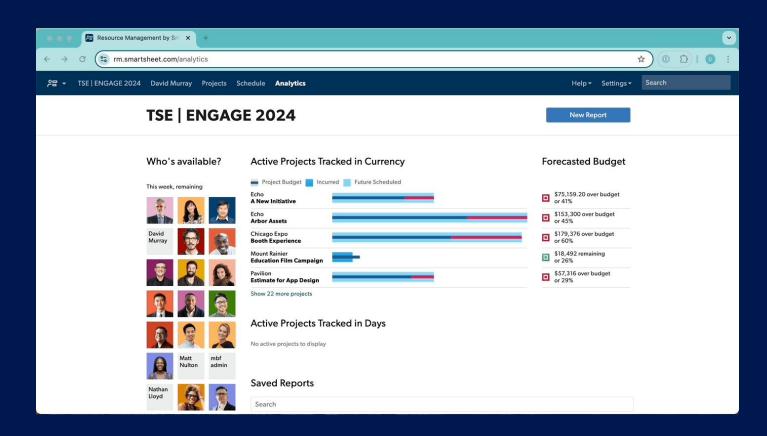


Create Advanced Reports





View Advanced Reports





What we'll cover next

How to evaluate APIs

Use cases and inspiration with a couple demos





2

Unlocking Potential

Harnessing APIs to Elevate your Smartsheet Solutions

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What you know

Data from external systems can make Smartsheet solutions more impactful

Technical expertise NOT required

What you'll take away

- 1. What is an API
- 2. How do you use an API
- How do you determine if an API can be utilized to solve for your use case



Our API Journey

1

Why should we care about APIs?

2

What is an API, really though?

3

Are there different types of APIs?

4

API Request & Response

5

How to Evaluate an API

6

API Documentation Review

7

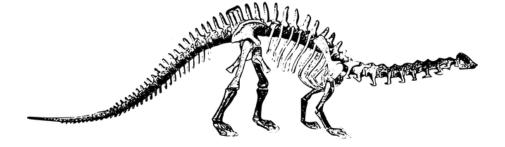
Sample API Calls

8

API Orchestration (Putting it all together)







APIs are the

backbone

of modern digital ecosystems



Why APIs Matter

Integrate
Break down silos

Automate
Streamline workflows

Innovate
Support organization growth



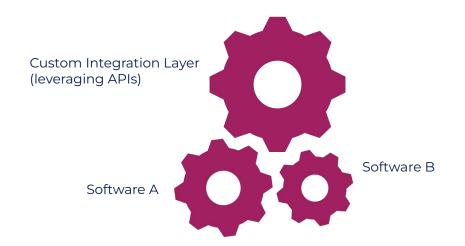




What is an API

Application Programming Interface

APIs enable software to communicate and work together





Types of APIs



REST

Simple & Scalable

Flexible & widely supported

Various improvements to increase speed and efficiency

Outputs JSON, typically, a more simple and small format

Implementation may vary greatly between platforms



SOAP

Formerly the most widely used type, usage has declined

More rigid, provides an additional layer of security

Generally speaking, higher overhead, slower performance

Outputs only XML data (more complex, larger size)



GraphQL

Released in 2015

Extremely efficient at fetching specific pieces of data from massive repositories

Detailed Query Language

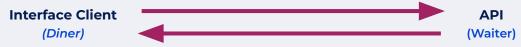
High degree of complexity

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REST API Connection Lifecycle

Request & Response





Request

Destination Service

URL (before the /)

Destination Endpoint

URL (after the /)

Request Details

Method (GET, PUT, POST, DELETE, etc.)

Query Parameters

Headers (Authentication, Content Type, etc.)

Request Body

Typically used only for PUT/POST These methods **update/add** data.

Response

Response Timing

Synchronous vs. Asynchronous

Response Status

Successful vs. Unsuccessful 200, 201, 401, 403, 404 etc.

Response Body

Matches format requested by HEADERS Returns data requested or created, updated etc. Examples typically provided in documentation



Evaluating an API

Important Considerations



Documentation

Clear and **detailed** guides are vital to get started quickly.

Insufficient documentation or overly complex, disorganized resources that obscure essential information are both significant **red flags**.

Published **SDKs** aide in development of **API Orchestration**



Security

APIs should protect data with appropriate security measures

Validate types of AUTH available (**None, Basic, API Token, OAuth** etc.)

Ensure that organization supports use of available methods



Use Case Specifics

Do the correct **Methods & Endpoints** exist to achieve
your desired outcome? Does
the the **response** of those
calls provide all needed data?

Does your desired frequency, and needed calls have any potential to exceed **rate limits**?

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Tools & Resources



Postman

Quickly test API Endpoints

Verify functionality, observe data returned, compare to expected return

Obtain data to test against (data transformation)



Community Forums

Embrace the power of community!

Smartsheet Community

GitHub

Stack Exchange



Example

Documentation

OpenWeather API



Call current weather data

How to make an API call

{lat}&lon={lon}&appid={API key}

API call https://api.openweathermap.org/data/2.5/weather?lat=

Parameters

lat	required	Latitude. If you need the geocoder to automatic convert city names and zip-codes to geo coordinates and the other way around, please use our Geocoding API
lon	required	Longitude. If you need the geocoder to automatic convert city names and zip-codes to geo coordinates and the other way around, please use our Geocoding API
appid	required	Your unique API key (you can always find it on your account page under the "API key" tab)
mode	optional	Response format. Possible values are xml and html. If you don't use the mode parameter format is JSON by default Learn more
units	optional	Units of measurement. standard, metric and

Learn more

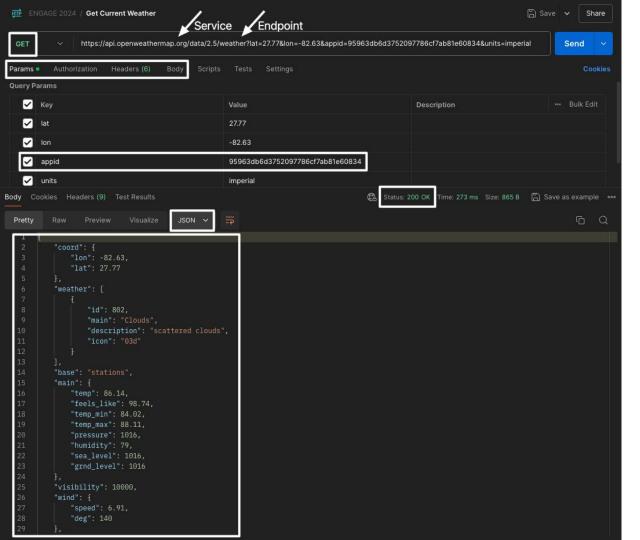
Learn more

optional

lang

imperial units are available. If you do not use the units parameter, standard units will be applied by default.

You can use this parameter to get the output in your language.



Example

Postman Call



Example

Documentation

OpenWeather API



Call current weather data

How to make an API call

API call

https://api.openweathermap.org/data/2.5/weather?lat=
{lat}&lon={lon}&appid={API key}

Parameters

lat	required	Latitude. If you need the geocoder to automatic convert city names and zip-codes to geo coordinates and the other way around, please use our Geocoding API
lon	required	Longitude. If you need the geocoder to automatic convert cit names and zip-codes to geo coordinates and the other way

appid	required	unique A under th		ys find it or	your account

around, please use our Geocoding API

mode	optionat	you don't use the mode parameter format is JSON by default.
		Learn more
units	optional	Units of measurement. standard, metric and

S	optional	Units of measurement.		standard,	metric	and	
	imperial units are available. If you do not use the units						
		parameter,	standard	units will be	applied by	defau	lt.
	Learn more						

lang	optional	You can use this parameter to get the output in your language
		Learn more

Smartsheet API

High Level Documentation Review

https://smartsheet.redoc.ly/

Authentication

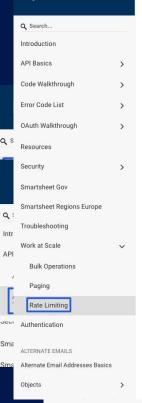
HTTP (Headers, Methods, Status Codes)

SDK Availability

Security

Rate Limiting

▼ smartsheet



Rate Limiting

Handle "Rate limit exceeded" Error

To prevent abuse and undue stress on the Smartsheet servers, Smartsheet reserves the right to enforce some limits depending on the load on our systems. This reduction is sometimes called rate limiting or throttling. Certain operations, such as attaching a file and getting cell history, are resource intensive.

The Smartsheet API implements "rate limiting" to protect the system. When API calls exceed an acceptable load, an HTTP 429 status will be returned along with the following response body:

```
{
  "errorCode": 4003,
  "message": "Rate limit exceeded."
}
```

Smartsheet recommends that you design your integration to gracefully handle this rate limit error. One way of doing that would be to have your integration *sleep* for a minimum of 60 seconds when this error is encountered, and then subsequently retry the request.

Alternatively, you might choose to implement exponential backoff (an error handling strategy whereby you periodically retry a failed request with progressively longer wait times between retries, until either the request succeeds or the certain number of retry attempts is reached). Note that the SDKs implement this behavior.

Avoid Executing "Rapid Fire" Updates

If the only thing your integration does is execute an Update Rows request once every second for the same sheet, that would only amount to a total of 60 requests per minute – well within rate limiting guidelines. However, updating the same object in such rapid succession could result in save errors that negatively impact both your integration as well as user experience within the Smartsheet app. To avoid this scenario, design your integration such that API requests are never executed with rapid-fire succession against the same Smartsheet object. For maximum efficiency, consider batching up changes and submitting them in a single request using a bulk operation (for example, Update Rows or Add Columns.

Execute Requests Serially

Executing multiple API requests in parallel to update a specific Smartsheet object results in reduced performance and often results in errors due to save collisions. To avoid this scenario, design your integration such that API requests to update a specific Smartsheet object are always executed serially (that is, execute one request at time, not beginning the next request until the previous request has completed).

NOTE: Attempts to perform multiple concurrent updates to a sheet may result in error code 4004.

Use the Smartsheet SDKs

The SDKs provide default backoff and retry to accommodate rate limiting responses from the API. Note that the default maximum retry duration is typically 30 seconds. You may wish to increase this if your application is making many API calls in quick succession. For specific instructions per language, see the Readme for the respective SDK.



Smartsheet API

GET Sheet Method

https://smartsheet.redoc.ly/

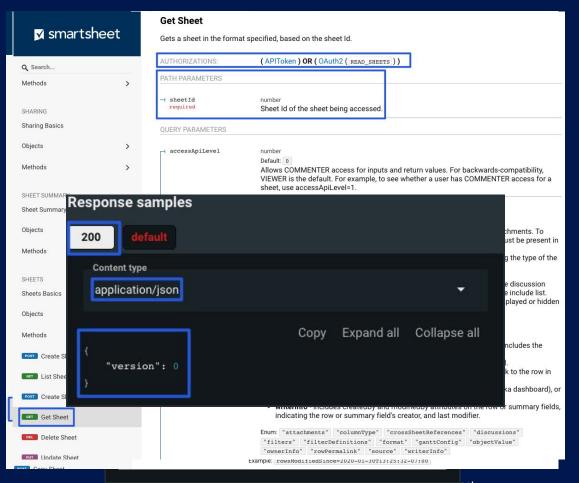
Authorization/Path Params/Include

Filters

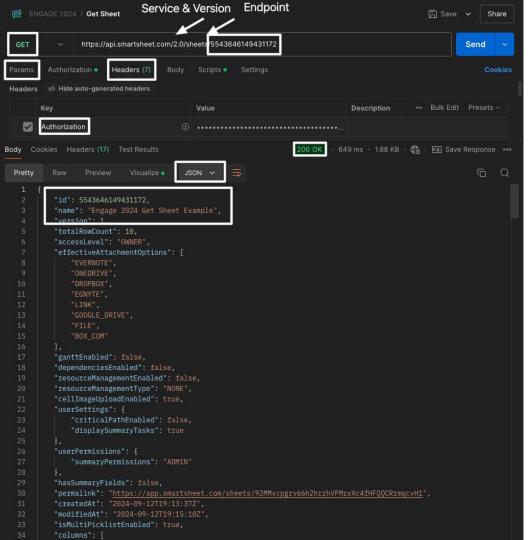
Header Params

Documentation Example Calls

Response Samples







Get Sheet

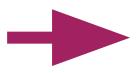
Postman Call



Get Sheet

Response Comparison

☐ Engage 2024 Get Sheet Example ☆				
S 🗞 • 🛕 •	≣ • ≣	&	7 🗏 🖺 💪	
Make	Model	Year	VIN	
Toyota	Xtra	1993	WBABD33404J246587	
GMC	Yukon	2005	JTJBM7FX2C5035685	
Mitsubishi	Chariot	1986	19XFB2E50FE115167	
Land Rover	Discovery	2002	KNDKG3A2XA7881613	
Volkswagen	rio	2000	5UXZV8C50D0555792	
Mazda	RX-7	1985	WAUML44E64N549312	
Mazda	CX-9	2011	2G4GS5EV9D9881010	
GMC	Yukon Denali	2006	1N4AB7APXEN368480	
Mazda	Miata MX-5	2002	1G4HE5EM7AU174313	
Audi	4000s	1985	1C4NJPBA0ED994974	



```
'rows": [
       "id": 6504226019053444,
       "rowNumber": 1,
       "expanded": true,
       "createdAt": "2024-09-12T19:15:10Z",
       "modifiedAt": "2024-09-12T19:15:10Z",
       "cells": [
               "columnId": 3511176737804164,
               "displayValue": "Toyota"
               "columnId": 8014776365174660,
               "value": "Xtra",
               "displayValue": "Xtra"
               "columnId": 696426970697604,
               "value": 1993.0,
               "displayValue": "1993"
               "columnId": 5200026598068100,
               "value": "WBABD33404J246587",
               "displayValue": "WBABD33404J246587"
```

RM API

High Level Documentation Review https://10kft.github.io/10kft-api/

Authentication

Collections & Objects

Optional Fields & Date/Time Formatting

Webhooks

Rate Limiting

Resource Management by Sm... Overview Need help? Endpoints Webhook Support Zapier Integration Third party libraries Questions? SECTIONS Before starting to use the Re... Being notified about importa... Collections & Objects Pagination Filtering Optional Fields Date & Time Formatting Error Handling Throttling & Rate-Limiting Getting help & reporting pro... SI API Token Management Approvals Assignables Assignments ' Create Assignment with Subt... Subtask Counts **Budget Item Categories** General API Use Examples Project Budgets Custom Fields and Custom Fi...

Disciplines

Optional Fields

To reduce the number of roundtrips that might be required to fetch all related data for a given collection or resource (e.g. fetching a user and all their tags), the API supports a concept of optional fields. These fields are a comma separated list of field names that are supported as a URL parameter when making a request to fetch a resource or a resource collection.

```
curl -X GET https://api.rm.smartsheet.com/api/v1/users?fields=tags \
-H "Content-Type: application/json"
-H "auth: TOKEN"
```

Each field requested is included in the response as nested collections. The page size for these nested collections will be the same as the page size used for the parent API request.

Multiple optional fields can be requested in a single API call like fields=f1, f2.

Date & Time Formatting

The API handles or expects dates and date-time values in various scenarios, and expects the values to be in specific formats.

Date values provided as query parameters when making API calls must be in the 2013-01-31 format.

Time values are accepted in the 2013-09-31T22:10:24Z format, which is a date and time value in UTC time.

RM API

PUT Project Method

https://10kft.github.io/10kft-api/

Update a Project

Response Samples

Project Budgets Custom Fields and Custom Fi... Disciplines

Expense Items

Holidays

Leave Types

Phases

Placeholder Resources

Tags per Project

Project Membership

Users per Project

Projects

Project State

List Projects (index)

List projects

List projects with archived

List projects with sorting

Filter projects

Show a project

Show a project with its phases

Create a project

Undate a Preject

Locking Time Entries

Delete a Project

Notes:

Sample Response

Reports API

Update a Project

Note: You cannot add thumbnails to the project through the API

```
PUT /api/v1/projects/1245

{
    "id": 1245,
    "name": "New Project Name",
    "ends_at": "2015-05-31"
}
```

Locking Time Entries

timeentry_lockout is used to control when new time entries are no longer accepted to a project.

Value	Description
-1	Not locked
0	Locked
7	Locked for entries more than 7 calendar days ago. This can be any positive integer value

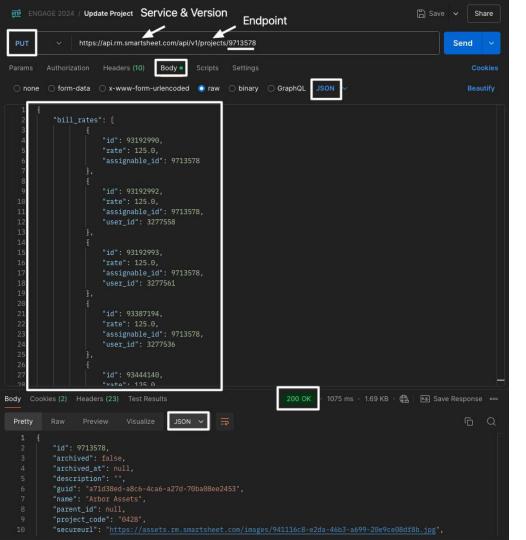
Note that positive integer values in this attribute are numbers of days relative to today's date on the calendar. We do not support setting this lockout value to a specific date.

If your project has phases, note that this must also be set for each phase assignable_id for it to take effect as intended.

Delete a Project

DELETE /api/v1/projects/1245

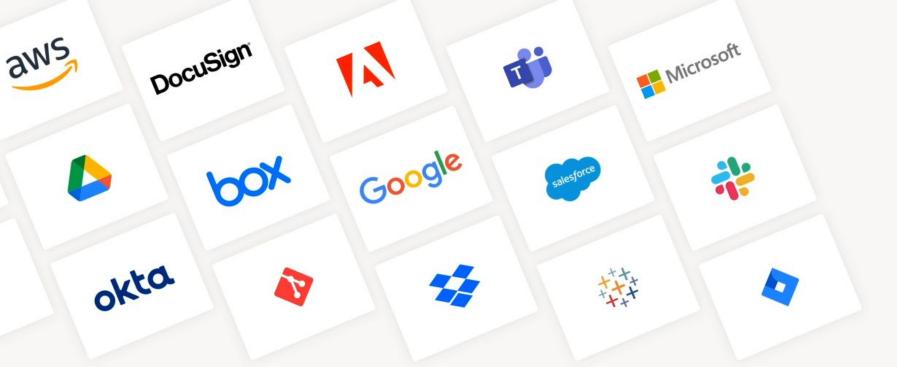




Update Project

Postman Call



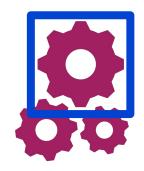


API Orchestration

Connects multiple tools or services to work together automatically.



API Orchestration



Automate Workflows

Save time by letting systems communicate with each other automatically.

Efficient Data Sharing

Move information between tools without manual effort.

... but how?

Listen for new information from external sources, or periodically fetch current data from external sources and **DO** something with it.





Orchestration Tools



iPaaS

Limited to prebuilt connections/workflows

Limited ability to transform data/handle attachments

Many workflows can be configured and maintained by non-technical users



Self-Hosted Custom Code

Purpose-built to handle unique use case

Requires hosting environment to run as built

Requires technical skills, programming knowledge, and solution architecture



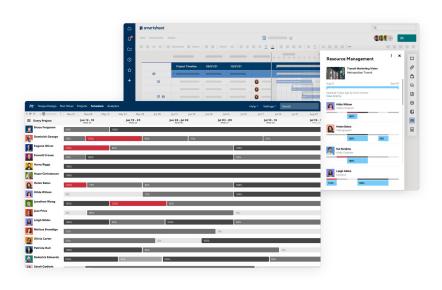
3

Advanced Automations

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SUPERCHARGED Examples



User Management

Updating People & Project Custom Fields

Managing PTO, Mat/Pat Leave

Integrate RM with an ERP

Managing Promotions at Scale

Dynamic Bill Rates deep dive

Automated Time Tracking deep dive



User Management

The Job

The User List in RM must be up to date so that people can be assigned and log time against assignments.

The Challenge

We manage all our people in our **HR system** and we don't want to duplicate efforts.

The Solution

Make changes in your HRS and automatically push the data into RM using API Orchestration.





Updating People Custom Fields

The Job

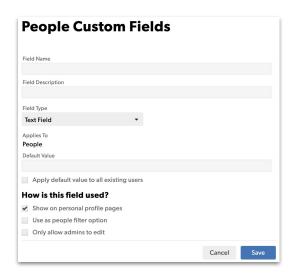
RM can make selecting the right resource for an assignment easier by utilizing tags to indicate a resource's skill set or location.

The Challenge

This type of data is often maintained in an **HR system** and we want to ensure data integrity between the two systems.

The Solution

API Orchestration between the HRS and RM allow for changes made in the HRS to automatically be reflected in RM.





Updating Project Custom Fields

The Job

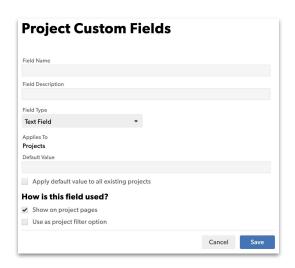
When **Smartsheet Control Center** is used in conjunction with RM, project metadata must be updated in the SCC environment.

The Challenge

SCC project metadata is only pushed to RM *at provisioning;* future updates are made manually.

The Solution

Create API Orchestration that leverages the Smartsheet and RM APIs to update RM project metadata fields when changes in Smartsheet are made.





Integrate RM with an ERP

The Job

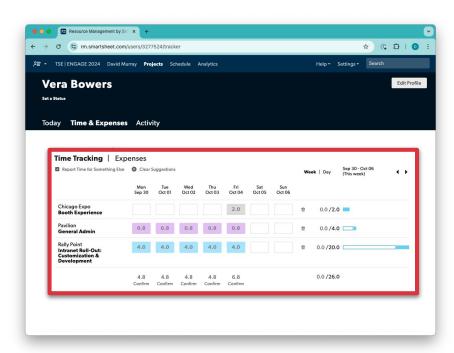
You use an **external ERP** time tracking solution for invoicing; all time tracking data is in that external system.

The Challenge

RM can only show planned costs if RM time tracking is not used. The full picture is not shown.

The Solution

API Orchestration between the two systems allows for actuals to automatically flow into RM.





Reflecting Team Member PTO/Leave in RM

The Job

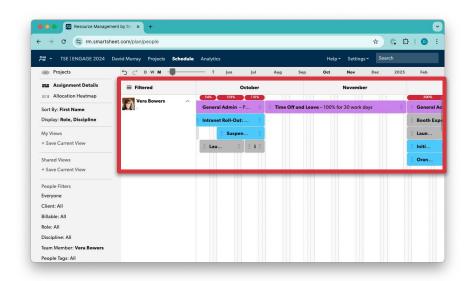
Team members need time off! These requests typically live in the **HR system.**

The Challenge

It can be cumbersome to replicate this data in RM, without it assignments and forecasting are not accounting for the time away.

The Solution

Configure a People Leave RM Project, and utilize API orchestration to automatically create leave assignments.





Managing Promotions at Scale

The Job

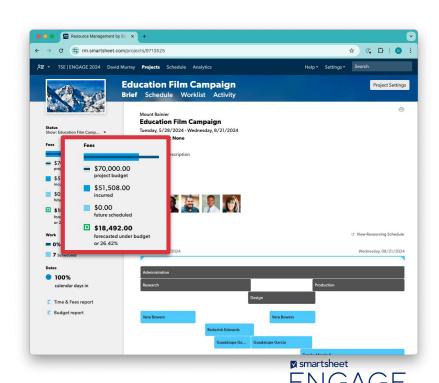
A team member is promoted with a new bill rate, role etc. but will maintain work on current project(s).

The Challenge

If care is not taken, the new bill rate/role will be reflected in the resources previous assignments.

The Solution

Automate the complex **RM** process of creating a new profile, splitting assignments between the two profiles, and archiving the original profile.



Advanced Automation Use Case

Dynamic Bill Rates in Resource Management





Resource Management Bill Rates

Brief RM Capabilities Overview

- Use of bill rates in RM enable things like:
 - Tracking cost of work vs. profitability
 - Budget forecasting
 - Accurate billing of customers
- RM enables bill rates be applied at these levels:
 - o Globally: Role, Discipline, or User
 - o **Per Project**: Role, Discipline, User, or Phase
- Accurate bill rates are critical for achieving business goals!





The Problem

- Bill rates can change over time, and often change while a project is in flight
- Options for modifying bill rates for in flight projects can be time consuming
- Potential for inefficient use of time adjusting bill rates manually
- Introduce risks such as inaccurate forecasting or incorrect billing of customers





The Solution

- Leverage Smartsheet and Resource Management APIs to update bill rates dynamically
- Take advantage of RM API capabilities to establish bill rates based on effective date ranges
- Provide ability to have more granularity when managing bill rates
- Improve accuracy for budget tracking





Example Walkthrough

- Bill rates are established with a default value based on role/discipline
- Bill rates cannot have effective start/end rate established
- Adjusting rates across projects for a given user can be time consuming

Bill Rates

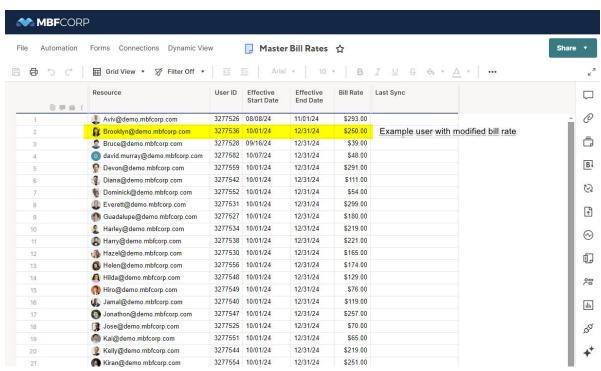
Bill rates for people currently on the project. These rates are derived from the current default bill rates that are specified below or set within a user profile. Rates in Red deviate from the default.

rom the default.	
Brooklyn Jansen	\$125
Design	\$125
Harry Riggs	\$125
Paul Finley	\$125
Project Management	\$125
Shirley Huson	\$125
Tamika Marshall	\$200

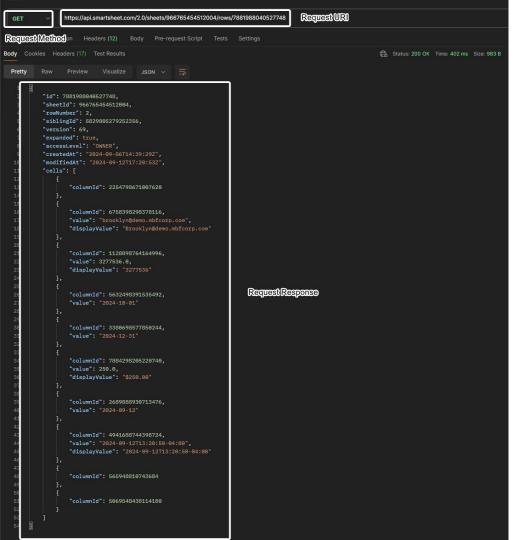


Example Walkthrough

- Establish a Master Bill Rates sheet in Smartsheet
- Enter bill rates for each resource including the effective dates for a given bill rate

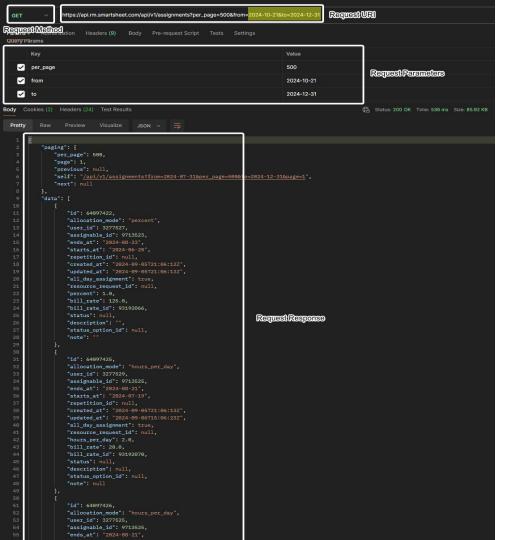






GET Row Postman Example

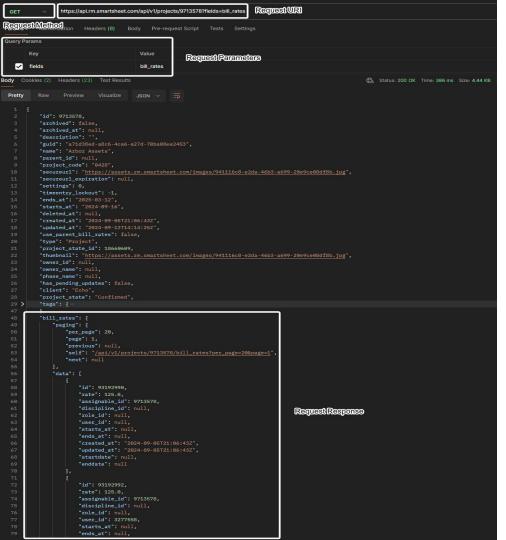




GET Assignments in Effective Range

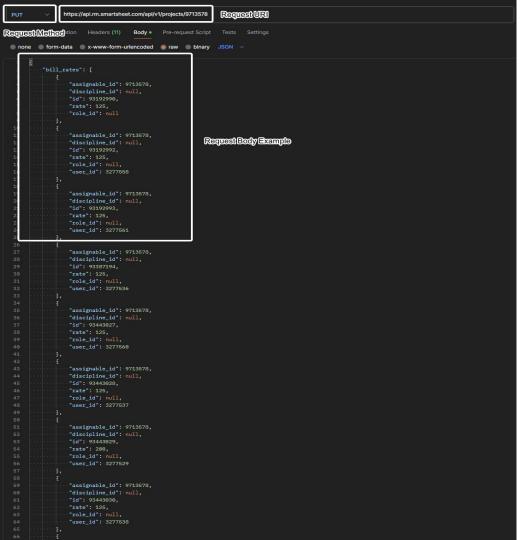
Notice, we filter by date range!





GET Project with Bill Rates





PUT Project with new Bill Rates



The Result: Bill Rates

- Elimination of manual effort and associated risks
 - As rates change with promotions, modifying scopes of work, annual increases, etc.
- Enable more precision when applying rates
 - Set multiple rates per resource on projects
- Improve accuracy for budget tracking and billing

Bill Rates

Bill rates for people currently on the project. These rates are derived from the current default bill rates that are specified below or set within a user profile. Rates in Red deviate from the default

Brooklyn Jansen	\$125
Brooklyn Jansen (from October 01, 2024 to December 31, 2024)	\$250
Design	\$125
Harry Riggs	\$125
Paul Finley	\$125
Project Management	\$125
Shirley Huson	\$125
Tamika Marshall	\$200



The Result: Budget Reports

- Updated Bill Rates reflect in Budget reporting
- Bill rates with effective date ranges apply only to the assignments within the defined range

Project	Incurred	Future Scheduled	Budget
Arbor Assets Amounts	\$0.00	\$526,300.00	\$375,500.00
Expenses	\$0.00	-	\$35,500.00
Time & Fees	\$0.00	\$526,300.00	\$340,000.00
Brooklyn Jansen	\$0.00	\$88,100.00	-
Date			
Monday, 09/16/2024	\$0.00	\$500.00	
Tuesday, 09/17/2024	\$0.00	\$500.00	
Wednesday, 09/18/2024	\$0.00	\$500.00	
Thursday, 09/19/2024	\$0.00	\$500.00	
Friday, 09/20/2024	\$0.00	\$500.00	
Monday, 09/23/2024	\$0.00	\$500.00	
Tuesday, 09/24/2024	\$0.00	\$500.00	
Wednesday, 09/25/2024	\$0.00	\$500.00	
Thursday, 09/26/2024	\$0.00	\$500.00	
Friday, 09/27/2024	\$0.00	\$500.00	
Monday, 09/30/2024	\$0.00	\$500.00	
Tuesday, 10/01/2024	\$0.00	\$1,000.00	
Wednesday, 10/02/2024	\$0.00	\$1,000.00	

monady, 12/00/2027	*****	ψ1,000.00	
Tuesday, 12/31/2024	\$0.00	\$1,000.00	
Wednesday, 01/01/2025	\$0.00	\$500.00	
TI I 01/00/000E	****	#F00.00	



Advanced Automation Use Case

Automated Time Tracking



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Automated Time Tracking

The Job

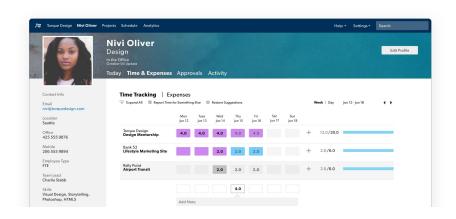
Most resources are juggling many tasks/assignments in a given workday.

The Challenge

Dynamically tracking time throughout the day switching between work streams can be difficult to manage efficiently - ever feel like you need to log the time spend logging time?

The Solution

There are unique services out their that make time tracking fast and nearly thoughtless that can be brought in with API Orchestration.





Meet Lex Quill, a fictitious Software Engineer







Meet Dr. Evelyn Hawthorne, a fictitious Engineering Manager



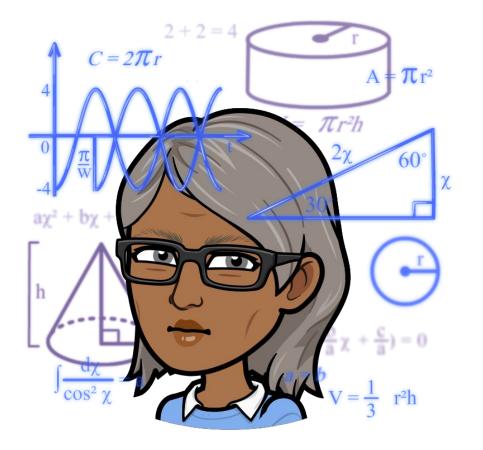


Lex often is working on countless projects and has a hard time keeping on top of his time entries in Resource

Management.



Evelyn would like to be able to see clearly which projects are taking most of Lex's time.





Lex tends to wait until the end of the week to enter his time when he knows Evelyn will be looking at RM.



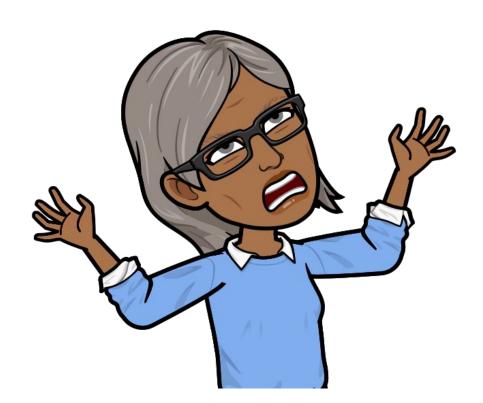




Oh no, Lex has forgotten to keep track! He now has to look back at his calendar and guesstimate how much time he spent on each project.



Evelyn is not happy.

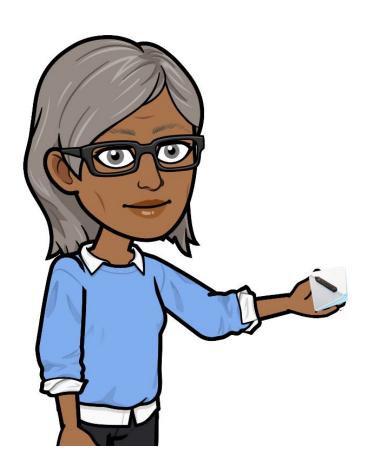




She decides to get creative to help Lex better manage his time entry and to give her clear and accurate data to be able to make better decisions.







Evelyn buys Lex a Timeular Tracker



Everyone is happy!!!





demo time



What we covered

RM's new Advanced Reporting capability

How to evaluate external systems for connecting with RM

How APIs can be used to integrate systems and supercharge your solution

Given you some real world use cases, ideas, and inspiration



Next steps...

- Explore the Power of Advanced Analytics in Resource Management
 - ➤ Unlock hidden potential in your data—start today!
- Assess Your Current Tools for API Integration Potential
 - > Transform your workflows by connecting the right tools.
- Implement Smartsheet APIs to Automate and Optimize Forecasting
 - > Take your project planning to the next level with smarter automation.

Take the survey

We'd love to hear your thoughts on the session.

Open this session in the mobile app, click "Survey," and answer two questions — it's that easy!

Thank you.

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