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How to evolve your PMO to focus on value delivery

October 8th 2024



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v.07/16

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Speakers of the hour



Ally Robertson

Large Enterprise Solution
Engineer



Larry Gomez

Large Enterprise Solution
Engineer



What is the standard percentage of projects that fail?

50%

**Fail due to
underdeveloped
processes**

37%

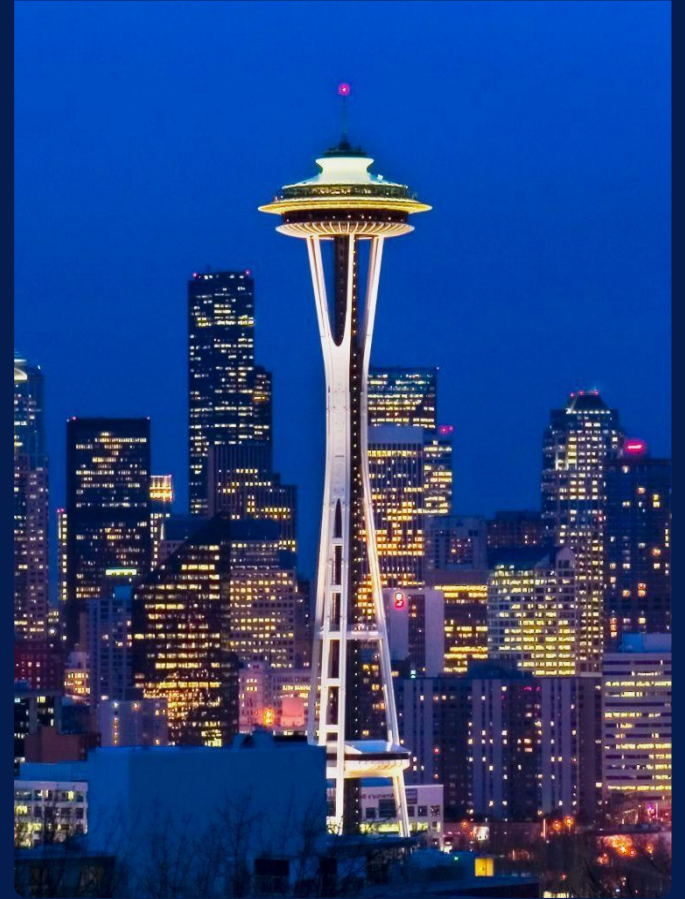
**Projects fail to meet
original project
deadlines**

What is the standard percentage of projects that succeed?



Learning Objectives

- How to **align** strategic goals against the work coming into your organization.
- Understand how to **prioritize** and execute on the work coming in.
- How to drive project performance and improvements through **visibility** and insights.





Establishing a Common Understanding

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What is a PMO?

Project Management Office

A centralized function that:

- **Ensures project efficiency** through standardization, tools, and processes
- **Aligns projects** with organizational goals
- **Drives successful project execution** on time, within scope, and on budget

Agenda

1

Business Alignment

2

Prioritization and Execution

3

Actionable Insights

4

Closing Summary

1

Business Alignment

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Foundational Steps

Building an Optimized PMO

Business Alignment

Prioritization & Execution

Actionable Insights

Foundational Steps

Building an Optimized PMO

Business Alignment

Strategic Goals

Governance & Oversight

Prioritization & Execution

Actionable Insights

Disengaged employees inhibit chances of success

Only **13%**
of workers are aligned to
strategy*

*MIT Sloan Management Review





“Management
is doing things right,
Leadership
is doing the right things.”

- Peter F. Drucker, Author – The Practice of Management

2

Prioritization & Execution

Foundational Steps

Building an Optimized PMO

Business Alignment

Prioritization & Execution

Standardize Process

Resource Management

Portfolio Management

Actionable Insights



EPMO challenges

Managing programs across an enterprise is complex



3

Actionable Insights

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Foundational Steps

Building an Optimized PMO

Business Alignment

Prioritization & Execution

Actionable Insights

Performance & Visibility

Continuous Improvement



**Fragmented views
create blind spots in
portfolio performance**



Foundational Steps

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Strategic Goals

Governance & Oversight

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Actionable Insights

Performance & Visibility

Continuous Improvement

Foundational Steps

Building an Optimized PMO

Business Alignment

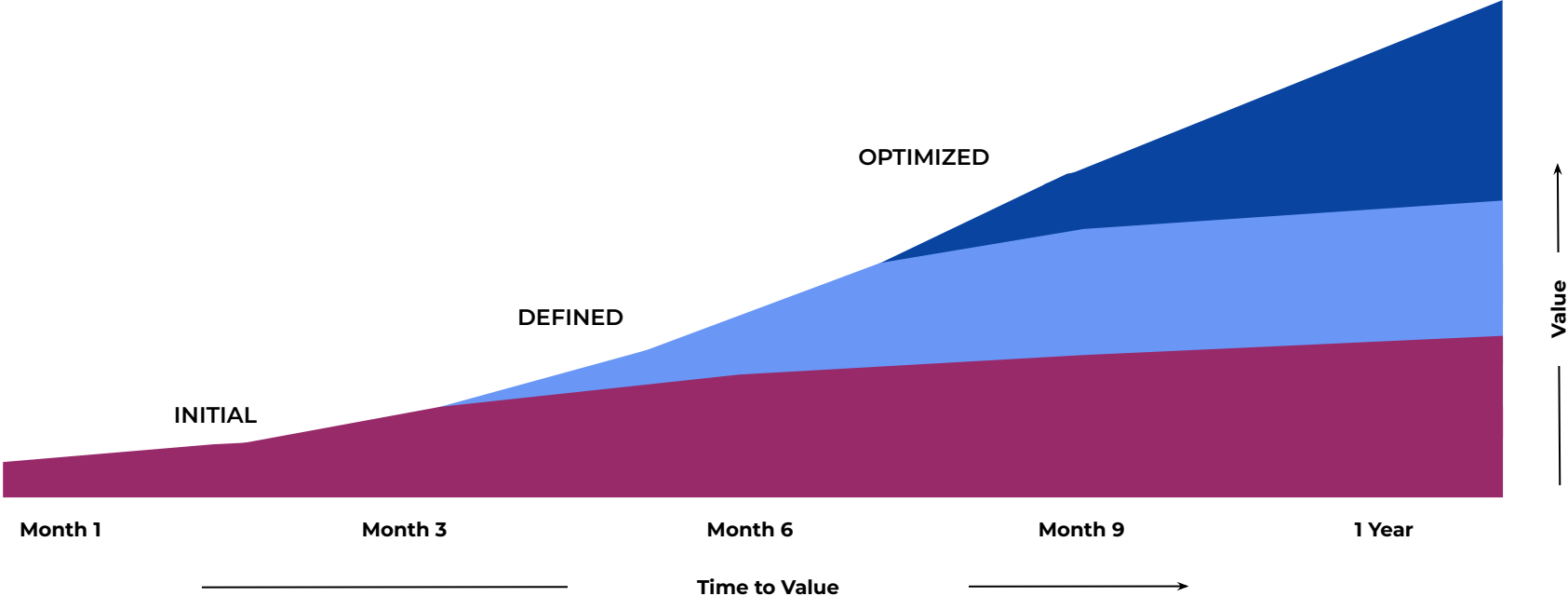
Prioritization & Execution

Actionable Insights

Change Management

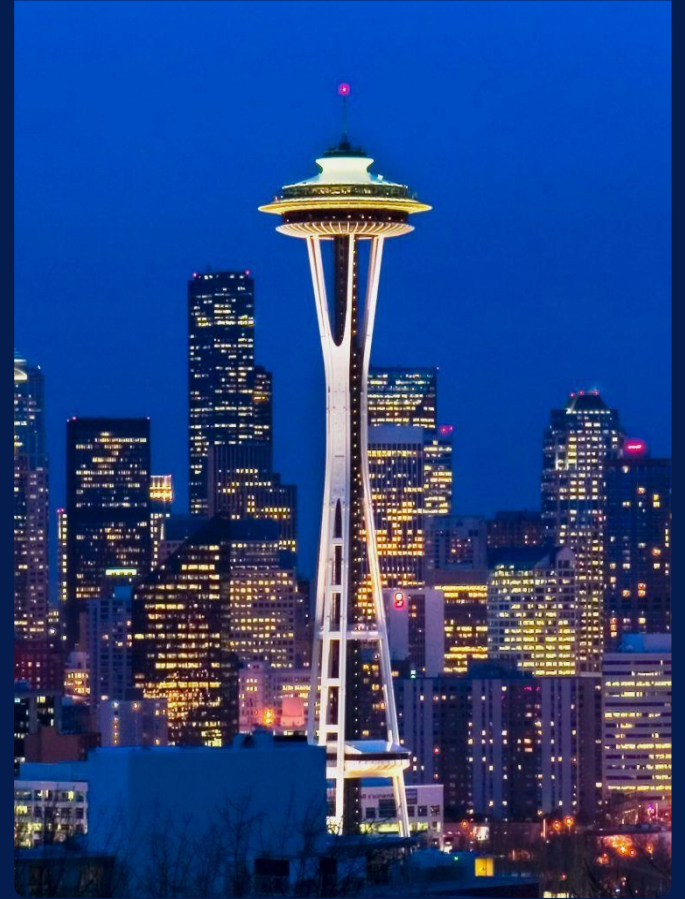
Your Journey with Smartsheet

Irrespective of maturity level, the time to implement and ramp up is short with Smartsheet



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Your ENGAGE guide to an Evolved PMO



Business Alignment

From projects to programs to portfolio

Tues. Oct 8th

**From connection to innovation:
Harnessing Smartsheet for
business transformation**

Wed. Oct 9th

**Automate and scale your project
portfolio with Smartsheet Control
Center**

Thur. Oct 8th

Prioritization & Execution

Become a Demand Intake Pro

Tues. Oct. 8th

**Perfecting the art of IT project
prioritization**

Wed, Oct. 9th

**Enhance collaboration with
Smartsheet**

Wed. Oct 9th

Actionable Insights

**Driver organizational change
without friction**

Tues. Oct. 8th

**Dashboard Design: Building
engaging, user-centric
dashboards**

Wed. Oct 8th

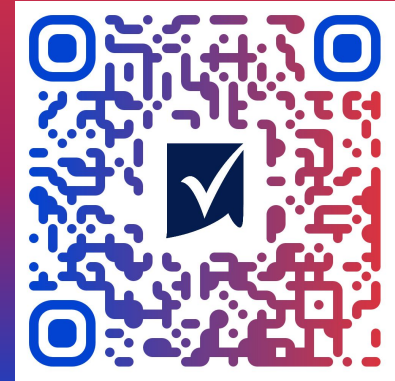
**Leading change: A PMO
leader's Smartsheet journey at
Simpson Strong-Tie**

Thurs. Oct. 10th



Next steps...

- Please visit us at Booth 22 “Projects, Programs and Portfolios”



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and answer two questions — it's that easy!**

Thank you.

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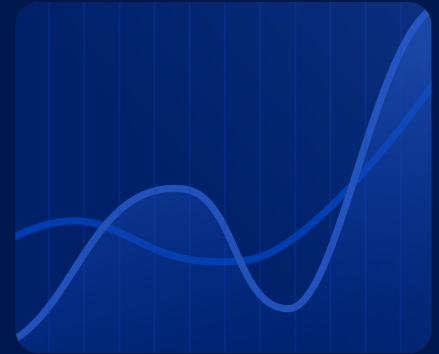
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Smartsheet User Groups

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- **Network** with the Smartsheet team and your peers
- **Virtual** and **in-person** events around the globe