CARBONITE | **WEBROOT**
an opentext company | an opentext company

Organization name
MVP Sports Clubs

Employees
1,200

Members
46,000

Location
11 branches in central Florida
and western Michigan

Data footprint
5 TBs, 1 domain controller with
file share services

**Key decision
factors for choosing
Carbonite Recover:**

- Long-time Carbonite® Server
  customer with a positive
  experience, so decided to
  expand services

- Less maintenance and
  management than an in-house
  secondary data center option

- Delivers reliable, 24/7
  phone support

> " Why spread across multiple
> vendors and incur higher security
> risks when we're very happy with
> the service Carbonite provides
> for us? "
>
> **Mike Halaychick**

Athletic Club network grows their business with Carbonite® Recover

Case study with Mike Halaychick, I.S.
Network Manager at MVP Sports, a
health and fitness network with 11
branches across Michigan and Florida.

Why DRaaS (Disaster Recovery as a Service)?

We're growing and have reached the point where we need to improve our
disaster recovery plan. Before looking at DRaaS products, we were relying on
a backup generator in our main data center in Orlando, Florida. The idea was
we would be able to cut over to generator power and keep our servers up and
running. If we kept the generator fueled up, we would be able to survive.

However, if something bad happened — like if a category 5 hurricane rolled
through (which is always a possibility in Florida) and knocked everything out,
including our backup generator — then we'd be in real trouble. Implementing a
DRaaS solution seemed like the right next step for us.

What data is most critical for you?

Our most critical data lives on our SQL (Structured Query Language) server and our web server. Our SQL server houses all our club management software and the databases we use to keep track of all our members, sales information and financial transactions. As an athletic club network, our branches are open seven days a week, our hours are long, and we need to be able to check members reliably. We use a biometric system to allow members to check in using their palm veins, so that's another critical system for us. We use our domain controller to house all that authentication information and would be in a really tough spot if it went down. As a growing business, we can't afford to be down for any substantial amount of time.

How fast could you be back up and running now that you have Carbonite Recover?

I'm confident we could get all our critical servers back up and running in 30 minutes. If we encountered a disaster, I would just have to change the path of how our computers and networks communicate with one another — switching from using our internal network to using Carbonite's cloud. We haven't had to do a real failover yet. However, based on my experience of recovery testing, setting up the replication is a quick and easy process.

Why did you choose Carbonite Recover over other options?

We considered an internal option, using our Grand Rapids, Michigan office as a secondary data center to replicate the data from our main Orlando office. But ultimately, we decided against going the in-house route because it would require us to develop additional expertise, manage hardware, keep everything up to date and continuously make sure everything was syncing perfectly between our sites. That's a lot to manage with a small IT team. It made sense for us to look into an outsourced cloud solution instead.

The main reason we chose Carbonite Recover was that we have been a happy Carbonite Server customer for over five years now. We use Carbonite's cloud/hybrid solution to back up all our server data locally, to a NAS (Network Attached Storage) storage device, and to Carbonite's cloud, which replicates to multiple data centers. We already have all our data with Carbonite, and we figured it would be best to keep it all with Carbonite. Why spread across multiple vendors and incur higher security risks when we're very happy with the service Carbonite provides for us?