

OpenText Secure Cloud for MSPs

Streamline your cybersecurity offerings

Grow your MSP business with our unified platform

Secure Cloud offers a single, web-based console that simplifies licensing and management of the OpenText Cybersecurity suite through a purpose-built platform for MSPs.

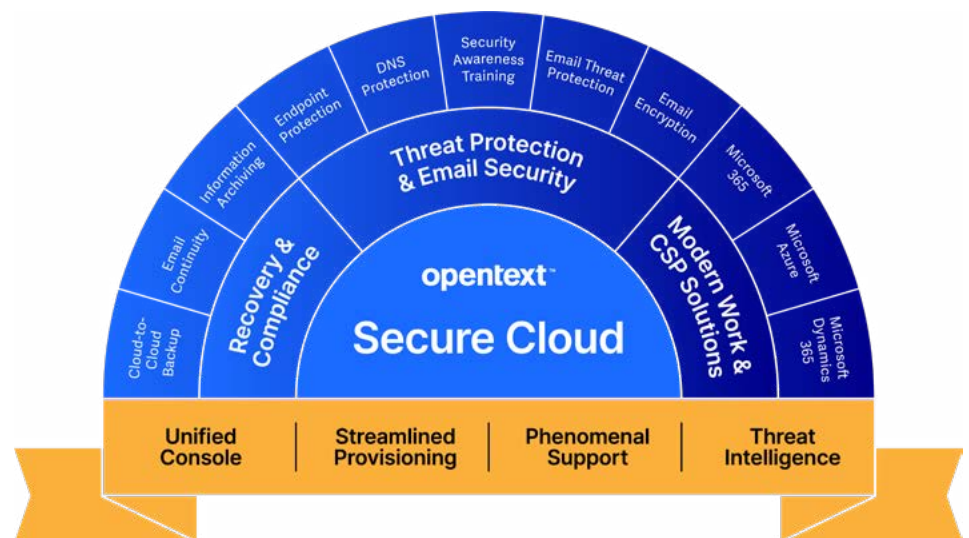
Partner benefits:

- Easy to manage, high efficacy solutions that align with your core and strategic MSP bundles
- Consolidated monthly billing without long-term commitments
- PSA billing integrations with ConnectWise, Autotask, and Kaseya
- Dedicated account manager for solution training, go-to-market strategies, and co-selling
- Reliable, 24/7/365 support from our in-house team of experts
- Microsoft licensing, support, and partner growth programs through our award-winning Microsoft Indirect CSP partnership program

This decade is on track to be known as the decade of cybercrime, and attacks are costing organizations dearly. Ransomware, malware, and phishing have all become ubiquitous, which collectively continue to innovate and lead to successful monetary gains for bad actors.

Hybrid and remote work led to an acceleration of cloud adoption, adding to the challenges of cybersecurity professionals. Many managed service providers (MSPs) find themselves leveraging disparate security toolsets and platforms that require more training, expertise, and time to manage—and gets amplified with each new customer acquisition. This tool-sprawl challenge is further amplified when efficiency is essential for managing multiple customer environments at speed and scale.

Such dynamics have given rise to the need for a holistic yet flexible security approach—one that’s smarter and easier for MSPs to manage. That’s where OpenText can help.



Your trusted partner for holistic cybersecurity

Our unified OpenText Secure Cloud platform provides MSPs with a connected suite of solutions to protect, manage, and govern business data across your MSP customer endpoints, email environments, collaboration tools, and more. Secure Cloud is a purpose-built platform for MSPs that enables you to streamline your customer licensing, management, configuration, and partner billing—all through one console.

Secure Cloud includes solutions from Webroot data security, Carbonite data protection, and Microsoft's cloud in a single MSP platform that delivers unprecedented security outcomes for your customers. Choose the combination of security, data protection, and productivity solutions that best fit your MSP offerings today and rely on the Secure Cloud platform and OpenText Cybersecurity to help you meet future customer needs as your MSP business grows and evolves.



Discover the Secure Cloud platform and solutions

Secure Cloud provides a modern approach to cybersecurity with a multi-tenant, cloud-based architecture that empowers you to secure and manage your MSP customer environments at speed and scale.

Our solution suite is powered by real-time and contextual threat intelligence that provides your MSP team and customers with insights aggregated from 100 million global threat signals. Secure Cloud's high-efficacy product portfolio enables you to implement a holistic security and data management program that empowers you to streamline operations, expand or consolidate your cybersecurity stack, and increase your bottom line.

Threat protection and email security

Our advanced and integrated solutions are designed to protect your users, assets, and data across the extended environment from cloud to mobile and on-premises. Our market-leading threat protection and email security solutions include:

Endpoint Protection

Comprehensively tackles the most advanced endpoint attacks, whether from internal or external threats, by uniquely harnessing the power of cloud computing and real-time machine learning to deliver highly effective protection. The agent installs in less than 30 seconds.

DNS Protection

Keeps web-based threats, malware-downloads, and online content from wreaking havoc on your users—whether they're remote or on your corporate network. Our DNS Protection supports DNS over HTTPS (DoH) and provides control over DNS requests. It can be deployed either as a standalone DNS agent or in combination with Endpoint Protection.

Security Awareness Training

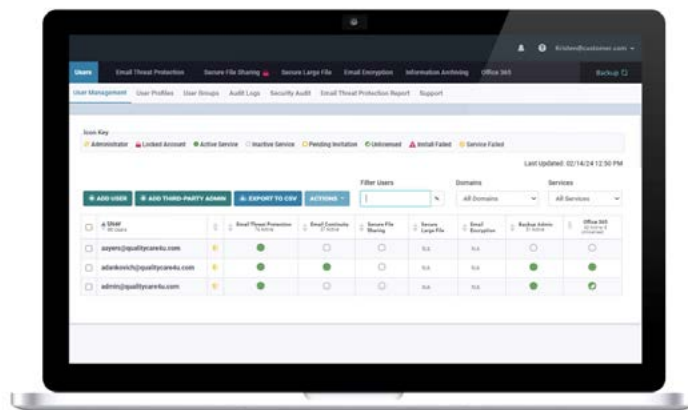
Educates and helps your employees identify and report scams to strengthen your organization's security posture, fulfill regulatory compliance requirements and help prevent modern cyberattacks with regular training as part of the layered defense approach to become cyber resilient.

Email Threat Protection

Provides multi-layered filtering for both inbound and outbound emails that permits legitimate email while protecting against phishing, ransomware, BEC, impersonation, and more. Key features include attachment quarantine, time-of-click-analysis, link rewrite and O365 message retraction.

Email Encryption

Removes the hassle of encrypting email and makes it easy to meet compliance requirements. Using advanced content filters, emails and attachments are scanned automatically and any message containing sensitive information is encrypted for delivery. The solution provides multiple secure delivery options to fit your encryption needs, plus turn-key DLP filters and customization services at no additional cost.



Recovery & Compliance

Our recovery & compliance solutions empower organizations to minimize the impact of data loss due to accidental or malicious events, and to secure communications data for corporate governance, regulatory, and eDiscovery requirements. Our restore and recover solutions include:

Cloud to Cloud Backup

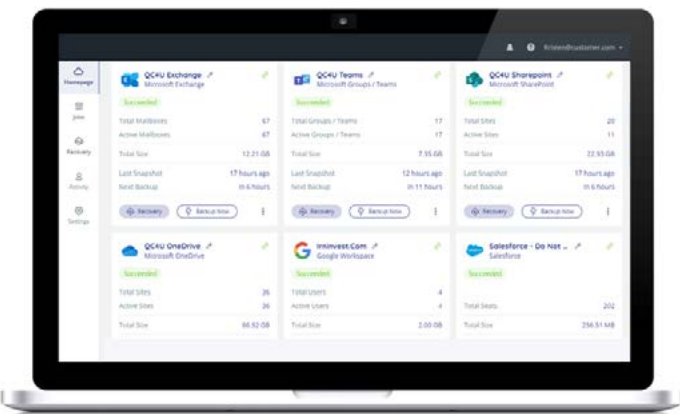
Offers comprehensive, automatic backup and recovery for Microsoft 365 including SharePoint, Google Workspace, Salesforce, Dropbox, and Box, as well as central management, granular restore, rapid recovery and flexible retention options. Our purpose-built backup solution ensures your IT team can quickly and easily recover as much or as little SaaS application data as necessary.

Email Continuity Services

Provides failsafe protection for your email and ensures email access, even when your email infrastructure is down. The service can be added to Secure Cloud Email Threat Protection to provide up to 30 days of email access and the ability to send and receive emails during an outage.

Information Archive

Empowers your organization to meet changing regulatory and corporate governance requirements with compliance-grade archiving for your digital communication, including email, social media, collaboration and chat tools, and more. Our solution provides unlimited cloud-based storage capacity and simplifies the search, escalation, hold, and review processes to ensure business users can conduct compliance reviews, HR investigations, and rapid early case assessments without involving IT resources.



Modern Work & CSP Solutions

As an Indirect Provider for Microsoft's CSP program with more than 80,000 joint tenants and thousands of indirect resellers, we have earned a Microsoft Solutions Partner designation for proficiency in Modern Work. Our strong Microsoft partnership and in-house expertise uniquely enables us to help our partners secure their customers' Microsoft tenants with layered security and protection. Our ability to help partners adapt to these challenges is why Microsoft named us their very first US Partner of the Year for Operational Excellence in 2022.



Modern Work

Microsoft 365

Optimizes licensing, configuration, and management for your Microsoft 365 solution and empowers your organization to better guard against business email compromise (BEC) and other email threats with a free Microsoft Security Audit. You can also tap into our expertise and leverage our knowledgeable in-house Microsoft support who are available to help 24/7/365.

Microsoft Azure

Brings new solutions to life in the cloud. With the Azure cloud platform, partners can build, run, and manage applications across multiple clouds, on-premises, and at the edge, with the tools and frameworks of your choice. Azure allows our partners and their customers to be future-ready.

Dynamics 365

Delivers superior operational efficiency and breakthrough customer experiences that enable businesses to become more agile with a portfolio of intelligent business applications. Whether you are a small or medium-sized business or a larger enterprise, we can help you license the suite that's right for you.

The OpenText Difference

Information Security DNA

We're experts in digital information and have a deep understanding of how the data and application connect to each other and where that information flows. When it comes to protecting that information and data, we know where it resides, the dependencies and the key touch points for accessing and protecting it.

Real-time Threat Intelligence

Leveraging sixth generation AI/ML and millions of globally distributed sensors, our multi-sourced threat intelligence is aggregated from across threat vectors. This intelligence powers the solutions in our OpenText Secure Cloud platform and delivers meaningful insights that help organizations connect the dots between threats and become smarter about their environment and how to protect it. Over 85% of leading security vendors leverage our threat intelligence to power their products.

High Efficacy End-to-End Portfolio

Our solutions deliver high efficacy results with low false positives, making it faster and more efficient for IT and security teams to investigate and respond to threats, as they occur. Through our holistic platform, you gain end-to-end protection—from the devices and users to the applications and data. We can also help meet most cyber insurance requirements.

Simple and Seamless Platform

We're hyper focused on ease of use and delivering frictionless experiences for our MSPs and your customers. As we continue to innovate with the changing cyber market, we're committed to delivering products integrated into our OpenText Secure Cloud platform that are simple to administer and provide a market leading experience.

Accolades and Awards

2023 Global Infosec Awards

- Most Innovative Winner for Email Security and Management
- Most Innovative Winner for Cyber Resilience
- Publisher's Choice Winner for Cloud Backup
- Best Solution Winner for Threat Intelligence

2023 Winner of the Fortress Cyber Security Awards for

- Data Protection
- Threat Detection

2023 SE Labs AAA rating for Small Business Endpoint Security

2023 Winner of the Cybersecurity Excellence Award

2023 Winner of MSP Innovation Awards, Best Vendor Security Offering

2022 Microsoft US Partner of the Year, Operational Excellence

2022 Winner of CyberSecurity Breakthrough Award, Overall Web Security Solution

2022 Winner of MSP Innovation Awards, Best Backup/Continuity Offering

Our MSP program

The OpenText Cybersecurity Partner Program is designed to empower our MSP partners with the best-in-class data security, data management, and productivity tools your customers expect.

You'll have a dedicated channel account manager and access to sales training, MSP masterclasses, and 24/7/365 partner technical support. Eligible partners may also apply for Market Development Funds (MDF) programs and Not-for-Resale licenses to help you drive sales. It's all backed by a partner platform purpose-built to help MSPs consolidate sourcing, streamline service delivery, reduce support hours, and increase customer opportunities and margin.

To learn more or become a partner, visit:

<http://webroot.com/securecloud-partners>



opentext™ | Cybersecurity

OpenText Cybersecurity provides comprehensive security solutions for companies and partners of all sizes. From prevention, detection and response to recovery, investigation and compliance, our unified end-to-end platform helps customers build cyber resilience via a holistic security portfolio. Powered by actionable insights from our real-time and contextual threat intelligence, OpenText Cybersecurity customers benefit from high efficacy products, a compliant experience and simplified security to help manage business risk. SB_070623

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