

# Why partner with us?

Capture a bigger market share with OpenText Cybersecurity



**Harness the power** of a market leader and recognizable brand to complete your cyber resilience offerings. From prevention, detection and response to recovery, investigation and compliance, you can offer your clients every solution they need all from a single vendor. That means you'll spend less time managing your vendor relationships and security offerings and spend more time focused on your business.

Our single cloud based management platform offers solutions for endpoint protection, email security, backup and recovery and information archiving helping you be compliant with regulatory requirements and meet most cyber insurance requirements. All our data security products are powered by our industry leading BrightCloud threat intelligence.

## Here are just a few ways OpenText Cybersecurity can help you grow your business:



**Increase** deal size and margins by including value-add data management and security offerings to the solutions you are already selling



**Generate** new revenue streams with broad platform support and increased management efficiency



**Comprehensive** support with personalized sales, marketing and award-winning technical support available

**With only a single point of contact, you'll simplify and streamline your security offerings with OpenText Cybersecurity.**

To learn more, contact us at  
[SMB-Partner-inquiry@opentext.com](mailto:SMB-Partner-inquiry@opentext.com)