

## Success Story

# Comercial Méndez

Boosting Efficiency and Productivity in Small Businesses





# Smarter storage for small businesses

**Customer and task**

Comercial Méndez began as a small workshop and evolved into a distributor of engines and spare parts – now 90% of its business.

With growing order volumes and a larger catalog, space became tight. Moving was not an option due to the warehouse's strategic location.

Manual picking, long walking distances, and time loss reduced productivity and raised costs. "We averaged 15,000 steps a day – basically paying someone to walk," says Neftalí Méndez. Growth turned these issues into a catalyst for change.

**Solution**

In 2024, the company contacted Kardex in search of a solution. After visiting their facilities to analyze and understand their processes, Kardex proposed the implementation of a Kardex Megamat, with a Put-to-Light picking bar integrated into the Kardex Power Pick System.

The installation was completed without interrupting operations. The Kardex system allowed orders to continue being prepared in the traditional warehouse while materials were loaded into the new unit. Kardex software was integrated with the company's ERP system, allowing for a smooth and controlled transition.

"By the end of the first day, we were already preparing orders with the Megamat. The learning curve is minimal." – Neftalí Méndez.

## Case at a glance

**How we supported the customer**

Comercial Méndez is a family-owned business specializing in the distribution of engine spare parts, located in Talavera de la Reina, Spain. With a 1,000 m<sup>2</sup> warehouse and a wide range of stock, they were looking for a storage solution that would optimize the available space and easily adapt to their operational processes.





### Scope of delivery



Kardex Megamat 350  
W: 3,075 mm | D: 1,671 mm | H: 4,935 mm



Kardex Power Pick System



KBS – Put-to-Light