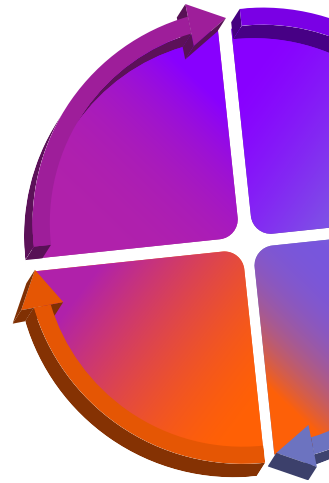


Contract IQ: Simplifying the Complex, Maximizing Contract Value

Arcadia's Contract IQ simplifies the creation of value-based care contracts, facilitating seamless collaboration among stakeholders. With its intuitive dashboard, easily toggle between "what if" scenarios to optimize contract terms, maximizing value and minimizing costs. Improve discoverability across teams and centralize data so it's accessible to every stakeholder. Elevate your contract-making process with Contract IQ.



The Challenge

Healthcare organizations face growing complexity in managing value-based care and risk-sharing agreements. At each stage of the contracting life cycle, there are challenges that slow decision-making and hinder performance:

Pre-Contracting & Negotiation



- Limited visibility into the financial impact of contract terms and conditions.
- Difficulty aligning actuarial insights with operational realities during negotiations.
- No tools to simulate scenarios and negotiate from a position of strength.

Financial Reconciliation



- Complex rules for distributing shared savings across provider networks.
- Risk of errors and delays in applying organization-specific payout logic.

Contract Execution



- Fragmented data sources make it hard to track real-time financial and quality performance.
- Manual processes to ingest contract parameters and clinical data delay insights.
- Lack of scenario modeling capabilities to proactively manage outcomes.
- Difficulty combining contract-specific targets and weights with clinical performance data for accurate quality scoring.

Portfolio Management



- No centralized view of all contracts and their statuses.
- Limited ability to identify underperforming contracts or opportunities for renegotiation.
- Disorganized workflows and document management lead to operational inefficiencies.
- Fragmented, reactive approach results in missed opportunities, reduced margins, and increased administrative burden.

The Solution: Contract IQ

Contract IQ empowers healthcare organizations to take control of their contracting life cycle. Contract IQ provides actionable insights, automation, and flexibility to support smarter, faster, and more confident decisions. With deep expertise in Medicare Advantage, MSSP, ACO REACH, Medicaid, and commercial contracts, Contract IQ is built to scale across the healthcare system's complexities.

Supporting Every Stage of the Contracting Life Cycle:

Pre-Contracting & Negotiation



- Analyze terms and conditions with actuarial calculations and best practices.
- Model financial impacts before signing.
- Negotiate key terms that drive success.

Financial Reconciliation



- Leverage improved forecasting accuracy to enhance budget planning.
- Automate savings distribution with configurable client rules.
- Support diverse contract types and payment models.

Contract Execution



- Ingest client files automatically and merge with contract parameters.
- Monitor financial performance: shared savings, bottom line, trends.
- Model "what-if" scenarios to focus efforts on high-impact variables.
- Forecast performance using actuarial calculations.
- Evaluate quality performance.
- Combine contract-specific parameters (targets, weights for measures) with clinical performance data (quality measures, gaps closed, percentage of gaps closed).
- Calculate quality scores that drive bonuses based on weighted averages across measures.
- Break down performance by TIN (Tax Identification Number), NPI, practice, or PCP to understand how providers are performing and take targeted action.

Portfolio Management



- View all contracts in one place with summarized value-based care parameters.
- Tag contract statuses (negotiation, draft, active, etc.)
- Attach contract documents and create workflows to organize and manage operations.

Why Contract IQ?

End-to-End Visibility: From negotiation to settlement, keep every stage connected.

Actionable Insights: Focus on variables that drive financial and quality outcomes.

Built for Scale: Handles the complexity of MA, MSSP, ACO REACH, Medicaid, and commercial contracts.

Enhanced Forecasting Accuracy: Enables more precise and proactive budget planning.

Proven Expertise: Designed with real-world healthcare contracting experience.

Take control of your contracts. Drive better outcomes. With Contract IQ.