



An overview of how Black & Veatch partners to deliver value for clients.

# Black & Veatch Today

120+ Offices and 12,000+ **Professionals** 

108

Years Experience

\$4.7B

Revenue in 2023



8<sup>th</sup> largest 100% employee-owned company in the U.S.



One of "America's Greatest Workplaces for Diversity" in 2023 by Newsweek

**7,000** Active Projects Worldwide

#### **ENR Rankings:**

Ranked #14 in Top 500 Design Firms
Ranked #16 in Top 200 Environmental Firms
Ranked #42 in Top 400 Contractors



# The Values We Live By

## What we believe. How we behave.

## **Safety**

We value one another. That's why safety is our way of life. We not only care about protecting each other from harm at the work site, but also the physical, psychological and overall well-being of the people and communities we serve. Safety is the bedrock of every choice and action.

## **Accountability**

We take delivering on our promises and commitments seriously. To us, personal responsibility and ownership is just as much about quality results as it is about supporting others to achieve a greater impact.

## **Ownership**

Being an employee-owned company means together, our people are Black & Veatch. Together we invest in our shared success. What's more, our ownership culture is one of the reasons we attract and retain the best people in a competitive industry.

#### **Collaboration**

Our excellence is nurtured by the trust we have in each other, and our success depends on one another's strengths—two are better than one when two act as one. Together we perform above expectations and together we stand proud in the result.

## **Integrity**

Transparency, authenticity and ethical actions start on the individual level, but it's not where it ends. Our integrity rests within the connection between every employee owner, client, partner and project. It's the high standard of behavior that defines what we do when no one is looking.

### Respect

Our employee-owners, clients and partners have diverse perspectives that broaden our understanding. Not only do we value their input, but we actively seek it out, aware that more voices and different experiences yield better results in our work and in our communities.

## **Entrepreneurship**

Bold thinking and creativity help us usher in change and launch innovations that shape our world. We're brave in our pursuit of new ways to solve problems and new problems to solve. We are constantly looking for paths to growth for our clients, our company and ourselves.



# Black & Veatch's Senior Leadership Team

Mario Azar Chairman and CEO



Katie Werner Chief of Staff



Laszlo von Lazar President Energy & Process Industries



Mike Orth
President
Connectivity & Commercial
and Industrial; Governments &
Environment



Narsingh Chaudhary President Asia-Pacific & India Regional Markets



Youssef Merjaneh Managing Director, Europe, Middle East & Africa



Oscar Falcon
Managing Director
Latin America



Michael Williams
Chief Financial Officer



**Barry Clegg** *President BV Operations* 



**Andrea Bernica**Chief People Officer



Stuart Shaw Interim General Counsel



Shibu Cherian Interim Chief Information Officer



Patrick Hogan
Chief Client Officer



**John Felski** Interim Strategy & Evolution



# Europe, Middle East & Africa Leadership Team

Youssef Merjaneh Sr. VP & Managing Director Europe, Middle East & Africa



**Laura Phillips** *Chief of Staff* 



Michael Neal Sanchez Conventional Generation Director



Robbie Gibson Renewables & Grid Director



**Ken Loughrey**Sustainable Process
Interim Director



Alexander Moritz
Clean
Transportation Interim
Director



Mark Stone
Construction Director



Matthew Krzysztofik Interim Health and Safety Director



**Pawel Mitas**Quality Manager



# Black & Veatch EMEA Sales Leadership Team



Jon Hawkins Sales Manager Europe/UK



Joseph Mahendran Regional Leader & Project Director, Sub-Saharan Africa



Pankaj Dodeja (Interim)
Sales Manager
Middle East/North Africa



**Luca Winter**Sales Manager *Europe*/Germany



# We deliver infrastructure consulting, design, construction and management solutions that drive your growth, resilience and sustainability.



# **Experience the difference we deliver.**

Refer to:





## **BV Solutions Portfolios**

Infrastructure has the potential to transform — to unlock new solutions, create clean versions of essential systems, and close gaps so everyone thrives.

#### **Integrated Solutions Offerings**



#### Advanced Power Generation

Integrated solutions that address our clients' most pressing issues around energy transition.



#### Advisory Services

Industry-leading consulting services to support technology, operational, financial and regulatory challenges.



## Commercial & Industrial Facilities

Guiding high-tech, commercial and industrial clients through strategic planning and design of sustainable, resilient, profitable and compliant facilities.



#### Cybersecurity

Providing Cyber Strategy and Cyber Modernization solutions to serve the needs of complex operational technology ecosystems and improve the cybersecurity posture of critical infrastructure.



#### **Distributed Infrastructure**

Deploying cost-efficient distributed systems across transportation, energy, communications, modular infrastructure and integrated medical and digital health systems.



#### **Environmental Services**

Solve complex environmental challenges by reducing regulatory complexity and compliance needs and ensuring budget and project schedules are met successfully.



#### **Federal**

**Protecting** our government and commercial clients' **critical mission facilities**, infrastructure and programs worldwide.



#### Grid

Preparing utilities for long-term, sustainable growth through the planning, designing and building of an intelligent, secure and resilient grid.



#### **Operating Asset**

Optimizing infrastructure for heavy asset owners. Combining industry knowledge, lifecycle experience and proven processes to streamline management.



#### **Process**

Sustainable process solutions help clients lead the transition of resilient and affordable energy while accelerating pathways to global decarbonization.



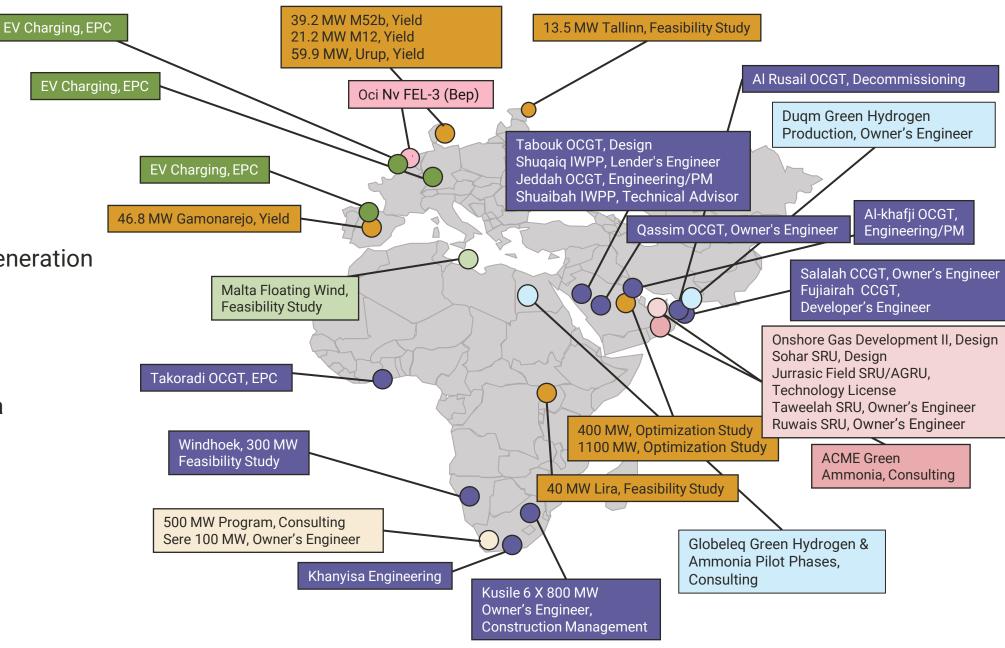
#### Water

Complete and customizable technical, management and delivery expertise to solve any water infrastructure-related need.



# EMEA Projects

- Onshore Wind
- Offshore Wind
- Solar
- Conventional Generation
- Gas Processing
- Hydrogen
- EV Charging
- Green Ammonia





# **UK & Ireland** Projects

- **Onshore Wind**
- Offshore Wind
- Marine
- Solar
- **Energy From Waste**
- Conventional Generation
- Gas Processing
- Hydrogen
- Biogas
- **EV** Charging
- Green Ammonia
- **Data Centres** (Majority outside of EMEA)

Tullynamoyle 1, Yield Tullynamoyle 5, Due Diligence, Yield Dooleeg More, Yield Carrickeeny, Yield Blacklough, Enros & Three Trees, **Technical Due Diligence** Knockeenbui, Yield Drumlins Park, Yield Airoshin, Technical Due Diligence Snugborough, Due Diligence Glackmore, Due Diligence

Pentland Firth Array, Broken Cross, Due Diligence Consulting Cumberhead, Due Diligence Dummuies, Yield Cross Dykes, Yield High Constellation, Due Diligence Seegronan & Ballyutoag, Due Diligence & Yield Dublin OCGT, **NORTHERN Technical** IRELAND Services Firlough (Onshore Wind/Hydrogen), **IRELAND** Donegal (Offshore Wind/Hydrogen), WAKES Ince Park, EPC Hull, EpCM Lostock, EpCM

5MW Eli Lilly, Lenders Due Diligence 5MW Callatrim, Yield 5MW Ballycullane, Yield 6MW Dublin Airport, Feasibility Study

Feasibility Study

LCOE Analysis

100 MW Celtic Sea, Site Development 300 MW Celtic Sea, Site Development Marine Power Systems

> Pembrokeshire. Site Development Morlias, Site Development

West Newton, Fiskerton, Biscathorpe; Feasibility **SCOTLAND** Studies Spalding OCGT, Engineering Design Wilton CCGT, EpCM Immingham CCGT, EPC

Court Lane,

Technical

Studies

**ENGLAND** 

**2GW Multiple** 

Locations.

Services

5MW Diageo Farm, EPC Tender Review

49.9MW Dunsinane, BESS Commissioning

10MW Winchester, BESS Commissioning

Yorkshire Hydrogen, FEED

Wressle, Keddington,

Cierco, Consulting Hexicon, O&M Support

> 5MW Beechgrove Farm, Repowering Study 200MW Leeds BESS, FEED 5MW Potash Farm, Owner's Engineer 43MW Tilbury, Feasibility Study 5MW, Lake Farm, Repowering Study 6MW Kentishes, Mock Audit 40MW Project Wing, Optimisation Study 49.9 MW Bradenstoke, Mock Audit 19 MW Nova Scotia Farm, Repowering Study

> > Thames Estuary,

Optimisation

Amberside Solar & Multiple Locations, Storage Framework, EV Charging, EPC **Technical And Design** 



Davyhulme, EPC

Knostrop,epc

# Black & Veatch EMEA Offices/Entities\*

170+ Headcount\*\*

All entities have engineering and project management capabilities

UK, Ireland, Germany,
 South Africa also include
 construction management capabilities

Learn more:

- BV United Kingdom
- BV Europe
- BV Middle East and North Africa
- BV Africa

Madrid, Spain

**Ireland** 



**Michael Neal Sanchez** Spain Country Manager



London and Glasgow United Kingdom

Alexander Moritz Germany Country Manager



Wiesbaden and Berlin, Germany

**Dubai, United Arab Emirates** 



**Youssef Merjaneh** *UAE Country Manager* 

Johannesburg, South Africa



Joseph Mahendran South Africa Country Manager

<sup>\*\*</sup>Figure does not include subcontracted employees



<sup>\*</sup>Not including Government/Federal business

## Global Offices

### **Major Engineering Offices:**

Overland Park, KS, USA
Raleigh, NC, USA
Ann Arbor, MI, USA
Denver, CO, USA
Santiago, Chile
Glasgow, UK
London, UK
Wiesbaden, Germany
Mumbai, India
Pune, India
Beijing, China
Bangkok, Thailand
Jakarta, Indonesia
Singapore

# 12,000+

Black & Veatch Professionals Located Globally to Serve Clients Around the Clock

## **Black & Veatch Workforce by the Numbers**



Project-specific offices are not shown.



# Let us help you achieve sustainability and resiliency while helping you grow your business



The workforce for the future here, today

**Construction** excellence, at global scale

Program integration for distributed and sustainable infrastructure

Leading the physical to digital transformation





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