

SCRIPT:



Revenue Share Pool

Use this script to communicate REV Share 2.0's revenue share pool and FLQA reductions to prospects, whether filming a video or having real-time growth conversations.

"eXp is simplifying the process for paying out revenue share by basing all calculations on the Revenue Share Pool, which represents the 50% of company dollar they've committed to paying back out to agents as revenue share. Any of the rev share pool not paid out will be added back to level 1-3 payouts as an adjustment bonus on a monthly basis."

"The Rev Share Pool is a streamlined approach to calculating payouts that, on top of the lowered criteria for Front Line Qualifying Agents in levels 2-6 eXp put into place for its agents, puts more money in our pockets. Let's dive into how it works with example scenarios."

"Imagine you're at Level 2, with four Front Line Qualifying Agents, and a Level 2 transaction that previously earned \$8.20. Now, with eXp's new REV Share 2.0 model, that same scenario will earn you a substantial \$100! Level 2 transactions now offer you over 10 times more in revenue share payouts!"

"Now, let's look at Level 3. Previously, in this scenario, a Level 3 transaction with nine FLQA earned \$4.10. With REV share 2.0, that same transaction will now earn \$65! Level 3 transactions now offer you over 15 times more in revenue share payouts!"

"And the impact is seen from level 1 all the way down to level 6."

- ADDITIONAL % INCREASES FOR VIDEO VISUALIZATIONS, IF DESIRED
 - [Level 4 ≈ 1,361.54% increase]
 - [Level 5 ≈ 861.54% increase]
 - [Level 6 ≈ 384.61% increase]

This ensures fair and transparent payouts for all eXp agents, making it easier than ever for us to understand and maximize our earnings.