

PUBLIC DISCLOSURE COPY

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2020

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the **2020** calendar year, or tax year beginning **JUL 1, 2020** and ending **JUN 30, 2021**

| | | | |
|--|--|---|---|
| B Check if applicable: Address change Name change Initial return Final return/terminated Amended return Application pending | C Name of organization JOBSOHIO | | D Employer identification number 45-2798687 |
| | Doing business as | | |
| | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | E Telephone number (614) 224-6446 |
| | 41 SOUTH HIGH STREET | 1500 | |
| City or town, state or province, country, and ZIP or foreign postal code COLUMBUS, OH 43215-6104 | | G Gross receipts \$ 296,203,025. | |
| F Name and address of principal officer: JP NAUSEEF SAME AS C ABOVE | | H(a) Is this a group return for subordinates? Yes <input checked="" type="checkbox"/> No | |
| I Tax-exempt status: 501(c)(3) <input checked="" type="checkbox"/> 501(c)(4) (insert no.) 4947(a)(1) or 527 | | H(b) Are all subordinates included? Yes No | |
| J Website: WWW.JOBSOHIO.COM | | H(c) Group exemption number ▶ | |
| K Form of organization: <input checked="" type="checkbox"/> Corporation Trust Association Other ▶ | | L Year of formation: 2011 | M State of legal domicile: OH |

Part I Summary

| | | | |
|---|---|---------------------------|--------------|
| Activities & Governance | 1 Briefly describe the organization's mission or most significant activities: TO PROMOTE ECONOMIC DEVELOPMENT, JOB CREATION, JOB RETENTION, JOB TRAINING, WORKFORCE DEVELOPMENT, | | |
| | 2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. | | |
| | 3 Number of voting members of the governing body (Part VI, line 1a) | 3 | 9 |
| | 4 Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 8 |
| | 5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) | 5 | 127 |
| | 6 Total number of volunteers (estimate if necessary) | 6 | 8 |
| | 7 a Total unrelated business revenue from Part VIII, column (C), line 12 | 7a | 0. |
| b Net unrelated business taxable income from Form 990-T, Part I, line 11 | 7b | 0. | |
| Revenue | 8 Contributions and grants (Part VIII, line 1h) | Prior Year | Current Year |
| | 9 Program service revenue (Part VIII, line 2g) | 255,000,000. | 265,000,000. |
| | 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 10,346,721. | 14,877,085. |
| | 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 17,345,236. | 16,323,578. |
| | 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 9,949. | 2,362. |
| | | 282,701,906. | 296,203,025. |
| Expenses | 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 233,138,690. | 210,000,654. |
| | 14 Benefits paid to or for members (Part IX, column (A), line 4) | 0. | 0. |
| | 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 16,447,472. | 18,955,221. |
| | 16a Professional fundraising fees (Part IX, column (A), line 11e) | 0. | 0. |
| | b Total fundraising expenses (Part IX, column (D), line 25) | 0. | |
| | 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 37,750,733. | 70,930,112. |
| 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 287,336,895. | 299,885,987. | |
| 19 Revenue less expenses. Subtract line 18 from line 12 | -4,634,989. | -3,682,962. | |
| Net Assets or Fund Balances | 20 Total assets (Part X, line 16) | Beginning of Current Year | End of Year |
| | 21 Total liabilities (Part X, line 26) | 907,156,307. | 999,054,270. |
| | 22 Net assets or fund balances. Subtract line 21 from line 20 | 116,509,812. | 223,811,288. |
| | 790,646,495. | 775,242,982. | |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| | | | | | |
|-------------------------------|---|--------------------------|------------|--------------------------|-----------|
| Sign Here | Signature of officer | 5/13/2022 | | | |
| | JP NAUSEEF, PRESIDENT & CIO | Date | | | |
| Paid Preparer Use Only | Print/Type preparer's name | Preparer's signature | Date | Check if self-employed | PTIN |
| | SHAWNA M. JANSONS | Shawna M Jansons | 05/13/2022 | <input type="checkbox"/> | P01222873 |
| Preparer Use Only | Firm's name ▶ DELOITTE TAX LLP | Firm's EIN ▶ 86-1065772 | | | |
| | Firm's address ▶ 111 MONUMENT CIRCLE, SUITE 4200 INDIANAPOLIS, IN 46204-5108 | Phone no. (317) 464-8600 | | | |

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III []

1 Briefly describe the organization's mission: TO PROMOTE ECONOMIC DEVELOPMENT, JOB CREATION, JOB RETENTION, JOB TRAINING, WORKFORCE DEVELOPMENT, AND THE RETENTION OF CURRENT AND RECRUITMENT OF NEW BUSINESS TO OHIO.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 284,708,219. including grants of \$ 210,000,654.) (Revenue \$ 14,879,447.) JOB SOHIO'S PROGRAM OF ECONOMIC DEVELOPMENT FOCUSED ON JOB CREATION, JOB RETENTION, AND NEW CAPITAL INVESTMENT FROM EXISTING BUSINESS EXPANSION AND ATTRACTION OF NEW COMPANIES TO THE STATE OF OHIO, THE ECONOMIC DEVELOPMENT PROGRAM HAS INCREASED IN INTENSITY IN FISCAL YEAR 2021 AS JOB SOHIO PROMOTED NEW ECONOMIC DEVELOPMENT PROGRAMS WHILE CONTINUING TO LEVERAGE EXISTING PROGRAMS. JOB SOHIO RECEIVED A CONTRIBUTION OF \$265,000,000 DURING THE FISCAL YEAR ENDED JUNE 30, 2021 FROM JOB SOHIO BEVERAGE SYSTEM TO AID IN CARRYING OUT ITS JOB CREATION AND OTHER ECONOMIC DEVELOPMENT ACTIVITIES.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 284,708,219.

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Part IV Checklist of Required Schedules

| | Yes | No |
|---|-----|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> | | X |
| 2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? | X | |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> | | X |
| 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> | N/A | |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> | | X |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> | | X |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> | | X |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> | | X |
| 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> | | X |
| 10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i> | | X |
| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i> | X | |
| b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> | | X |
| c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> | X | |
| d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> | | X |
| e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> | | X |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> | | X |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i> | X | |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i> | X | |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i> | | X |
| 14a Did the organization maintain an office, employees, or agents outside of the United States? | X | |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> | X | |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i> | | X |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i> | | X |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> | | X |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> | | X |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> | | X |
| 20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i> | | X |
| b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | | |
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> | X | |

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Part IV Checklist of Required Schedules (continued)

| | Yes | No |
|---|-----|----|
| 22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> | | X |
| 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> | X | |
| 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> | | X |
| 24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | | |
| 24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | | |
| 24d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | | |
| 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> | | X |
| b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> | | X |
| 26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i> | | X |
| 27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> | | X |
| 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): | | |
| a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i> | | X |
| b A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i> | | X |
| c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i> | | X |
| 29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> | | X |
| 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> | | X |
| 31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> | | X |
| 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> | | X |
| 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> | X | |
| 34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i> | X | |
| 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? | X | |
| b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> | X | |
| 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> | N/A | |
| 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> | | X |
| 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | X | |

Note: All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

| | Yes | No |
|---|-----|----|
| 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | |
| b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | | |
| c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | X | |

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Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | Yes | No |
|--|--|-----|----|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 127 | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b X | X | |
| Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a | | X |
| b | If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b | | X |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b | | |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year 7d | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? ... 7g | N/A | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h | N/A | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? N/A 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? N/A 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? N/A 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 N/A 10a | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | |
| 11 | Section 501(c)(12) organizations. Enter: | | |
| a | Gross income from members or shareholders N/A 11a | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year N/A 12b | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | |
| a | Is the organization licensed to issue qualified health plans in more than one state? N/A 13a | | |
| Note: See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b | | |
| c | Enter the amount of reserves on hand 13c | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? 15 | | X |
| If "Yes," see instructions and file Form 4720, Schedule N. | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 | | X |
| If "Yes," complete Form 4720, Schedule O. | | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members... 1b Enter the number of voting members included... 2 Did any officer, director, trustee, or key employee have a family relationship... 3 Did the organization delegate control over management duties... 4 Did the organization make any significant changes to its governing documents... 5 Did the organization become aware during the year of a significant diversion of the organization's assets... 6 Did the organization have members or stockholders... 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body... 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body... 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body? 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 13 Did the organization have a written whistleblower policy? 14 Did the organization have a written document retention and destruction policy? 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a The organization's CEO, Executive Director, or top management official 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed NONE
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [] Another's website [X] Upon request [] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records BRIAN FAUST - (614) 224-6446 41 S. HIGH STREET, SUITE 1500, COLUMBUS, OH 43215

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and title | (B) Average hours per week (list any hours for related organizations below line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|---|--|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (1) JP NAUSEEF PRESIDENT & CIO | 40.00 1.00 | X | | X | | | | 522,478. | 0. | 37,560. |
| (2) DANA SAUCIER VP, HEAD OF ECONOMIC DEV. | 40.00 0.00 | | | | X | | | 428,698. | 0. | 14,566. |
| (3) BRIAN FAUST CHIEF FINANCIAL OFFICER-TREASURER | 40.00 1.00 | | | X | | | | 348,756. | 0. | 33,338. |
| (4) AARON PITTS SENIOR MANAGING DIRECTOR (THRU 7/20) | 40.00 0.00 | | | | X | | | 343,327. | 0. | 37,558. |
| (5) KRISTI TANNER SENIOR MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 312,940. | 0. | 26,180. |
| (6) GLENN RICHARDSON MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 281,839. | 0. | 37,537. |
| (7) TED GRIFFITH MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 281,747. | 0. | 36,385. |
| (8) ANDREW DEYE VP, STRATEGY | 40.00 0.00 | | | | X | | | 293,354. | 0. | 24,527. |
| (9) KRISTINA CLOUSE SENIOR MANAGING DIRECTOR, TALENT | 40.00 0.00 | | | | X | | | 278,988. | 0. | 31,956. |
| (10) DONELL GRUBBS GENERAL COUNSEL-SECRETARY | 40.00 1.00 | | | X | | | | 278,628. | 0. | 21,840. |
| (11) TERRENCE SLAYBAUGH VP, SITES AND INFRASTRUCTURE | 40.00 0.00 | | | | X | | | 257,490. | 0. | 34,463. |
| (12) JULIE BATTLES SR MANAGING DIRECTOR, FIN. & ADMIN | 40.00 0.00 | | | | X | | | 208,104. | 0. | 31,319. |
| (13) MATTHEW CYBULSKI MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 216,157. | 0. | 17,688. |
| (14) RENAE SCOTT MANAGING DIRECTOR, MRKT & COMM | 40.00 0.00 | | | | X | | | 212,662. | 0. | 17,751. |
| (15) SEVERINA KRANER MANAGING DIRECTOR (THRU 7/20) | 40.00 0.00 | | | | X | | | 195,637. | 0. | 33,789. |
| (16) JASON DUNKLE MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 210,808. | 0. | 17,619. |
| (17) PHILLIP GREENBERG CHIEF OF STAFF | 40.00 0.00 | | | | X | | | 208,756. | 0. | 17,611. |

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and title | (B) Average hours per week (list any hours for related organizations below line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|---|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (18) LORRAINE TERRY MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 186,003. | 0. | 30,896. |
| (19) JONATHAN BRIDGES MANAGING DIRECTOR | 40.00 0.00 | | | | X | | | 188,422. | 0. | 23,320. |
| (20) SHEILA AEKINS MANAGING DIRECTOR, HR | 40.00 0.00 | | | | X | | | 187,638. | 0. | 21,297. |
| (21) MATTHEW WALDO DIRECTOR | 40.00 0.00 | | | | | X | | 160,060. | 0. | 31,168. |
| (22) CLAUDIA HERRINGTON SR DIRECTOR | 40.00 0.00 | | | | | X | | 158,454. | 0. | 31,085. |
| (23) TIMOTHY SWEENEY DIRECTOR | 40.00 0.00 | | | | | X | | 172,416. | 0. | 15,543. |
| (24) RON ROCK SENIOR DIRECTOR, INSURANCE | 40.00 0.00 | | | | | X | | 159,233. | 0. | 25,724. |
| (25) VALENTINA ISAKINA MANAGING DIRECTOR (THRU 07/20) | 40.00 0.00 | | | | X | | | 158,896. | 0. | 15,448. |
| (26) JOSEPH NEEDHAM DIRECTOR (THRU 09/20) | 40.00 0.00 | | | | | X | | 148,039. | 0. | 18,724. |
| 1b Subtotal | | | | | | | | 6,399,530. | 0. | 684,892. |
| c Total from continuation sheets to Part VII, Section A | | | | | | | | 0. | 0. | 0. |
| d Total (add lines 1b and 1c) | | | | | | | | 6,399,530. | 0. | 684,892. |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 56

| | Yes | No |
|---|-----|----|
| 3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> | 3 | X |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> | 4 | X |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> | 5 | X |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|---|--------------------------------|---------------------|
| TOWNSQUARE MEDIA, LLC, 425 2ND STREET SE, 4TH FLOOR, CEDAR RAPIDS, IA 52401 | CONSULTANT | 4,792,300. |
| MCKINSEY & COMPANY, INC., 2711 CENTERVILLE ROAD, SUITE 400, WILMINGTON, DE 19808 | CONSULTANT | 4,237,000. |
| TEAM NEO, 737 BOLIVAR ROAD, SUITE 2000, CLEVELAND, OH 44115 | CONSULTANT | 4,024,257. |
| MADWELL, LLC 243 BOERUM STREET, BROOKLYN, NY 11206 | CONSULTANT | 2,742,313. |
| COLUMBUS 2020, 150 SOUTH FRONT STREET, SUITE 200, COLUMBUS, OH 43215 | CONSULTANT | 2,378,642. |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 69

SEE PART VII, SECTION A CONTINUATION SHEETS

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Form 990

JOBSONHIO

45-2798687

| (A) Name and title | (B) Average hours per week (list any hours for related organizations below line) | (C) Position (check all that apply) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|--------|---|---|--|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (27) ROBERT C. SMITH CHAIRMAN | 1.00 1.00 | X | | X | | | | 0. | 0. | 0. |
| (28) DR. JERRY SUE THORNTON BOARD MEMBER | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| (29) GEN. LESTER LYLES BOARD MEMBER | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| (30) JOHN BISHOP SECRETARY-TREASURER (THRU 09/20) | 1.00 0.00 | X | | X | | | | 0. | 0. | 0. |
| (31) PAUL KALMBACH BOARD MEMBER (BEG 11/20) | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| (32) RICK PLATT BOARD MEMBER | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| (33) SCOTT SULLIVAN BOARD MEMBER | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| (34) TOM WILLIAMS BOARD MEMBER | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| (35) WILLIAM BATCHELDER BOARD MEMBER | 1.00 0.00 | X | | | | | | 0. | 0. | 0. |
| | | | | | | | | | | |
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| | | | | | | | | | | |
| Total to Part VII, Section A, line 1c | | | | | | | | | | |

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

| | | | (A) | (B) | (C) | (D) | |
|---|---|---------------|----------------|------------------------------------|----------------------------|--|--|
| | | | Total revenue | Related or exempt function revenue | Unrelated business revenue | Revenue excluded from tax under sections 512 - 514 | |
| Contributions, Gifts, Grants and Other Similar Amounts | 1 a Federated campaigns | 1a | | | | | |
| | b Membership dues | 1b | | | | | |
| | c Fundraising events | 1c | | | | | |
| | d Related organizations | 1d | 265,000,000. | | | | |
| | e Government grants (contributions) | 1e | | | | | |
| | f All other contributions, gifts, grants, and similar amounts not included above ... | 1f | | | | | |
| | g Noncash contributions included in lines 1a-1f | 1g | \$ | | | | |
| | h Total. Add lines 1a-1f | | | 265,000,000. | | | |
| Program Service Revenue | 2 a MANAGEMENT FEES | Business Code | | | | | |
| | | 900099 | 9,353,730. | 9,353,730. | | | |
| | b LOAN INTEREST | 900099 | 5,000,911. | 5,000,911. | | | |
| | c LOAN FEES | 900099 | 522,444. | 522,444. | | | |
| | d | | | | | | |
| | e | | | | | | |
| | f All other program service revenue | | | | | | |
| g Total. Add lines 2a-2f | | | 14,877,085. | | | | |
| Other Revenue | 3 Investment income (including dividends, interest, and other similar amounts) | | 16,323,578. | | | 16,323,578. | |
| | 4 Income from investment of tax-exempt bond proceeds | | | | | | |
| | 5 Royalties | | | | | | |
| | 6 a Gross rents | 6a | (i) Real | | | | |
| | | | (ii) Personal | | | | |
| | | | | | | | |
| | b Less: rental expenses ... | 6b | | | | | |
| | c Rental income or (loss) | 6c | | | | | |
| | d Net rental income or (loss) | | | | | | |
| | 7 a Gross amount from sales of assets other than inventory | 7a | (i) Securities | | | | |
| | | | (ii) Other | | | | |
| | | | | | | | |
| | b Less: cost or other basis and sales expenses | 7b | | | | | |
| | c Gain or (loss) | 7c | | | | | |
| d Net gain or (loss) | | | | | | | |
| 8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18 | 8a | | | | | | |
| | | | | | | | |
| b Less: direct expenses | 8b | | | | | | |
| c Net income or (loss) from fundraising events | | | | | | | |
| 9 a Gross income from gaming activities. See Part IV, line 19 | 9a | | | | | | |
| | | | | | | | |
| b Less: direct expenses | 9b | | | | | | |
| c Net income or (loss) from gaming activities | | | | | | | |
| 10 a Gross sales of inventory, less returns and allowances | 10a | | | | | | |
| | | | | | | | |
| | | | | | | | |
| b Less: cost of goods sold | 10b | | | | | | |
| c Net income or (loss) from sales of inventory | | | | | | | |
| Miscellaneous Revenue | 11 a MISCELLANEOUS INCOME | Business Code | | | | | |
| | | 900099 | 2,362. | 2,362. | | | |
| | b | | | | | | |
| | c | | | | | | |
| | d All other revenue | | | | | | |
| e Total. Add lines 11a-11d | | | 2,362. | | | | |
| 12 Total revenue. See instructions | | | 296,203,025. | 14,879,447. | 0. | 16,323,578. | |

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|---|-----------------------|---------------------------------|--|-----------------------------|
| 1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ... | 210,000,654. | 210,000,654. | | |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22 | | | | |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 Benefits paid to or for members | | | | |
| 5 Compensation of current officers, directors, trustees, and key employees | 6,923,289. | 4,928,141. | 1,995,148. | |
| 6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 Other salaries and wages | 9,091,055. | 5,346,341. | 3,744,714. | |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 500,447. | 321,077. | 179,370. | |
| 9 Other employee benefits | 1,457,999. | 935,423. | 522,576. | |
| 10 Payroll taxes | 982,431. | 630,308. | 352,123. | |
| 11 Fees for services (nonemployees): | | | | |
| a Management | | | | |
| b Legal | 670,036. | 608,416. | 61,620. | |
| c Accounting | 195,621. | | 195,621. | |
| d Lobbying | | | | |
| e Professional fundraising services. See Part IV, line 17 | | | | |
| f Investment management fees | 661,287. | | 661,287. | |
| g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.) | 14,905,693. | 14,372,902. | 532,791. | |
| 12 Advertising and promotion | 30,944,243. | 30,944,243. | | |
| 13 Office expenses | 454,423. | | 454,423. | |
| 14 Information technology | 4,354,829. | | 4,354,829. | |
| 15 Royalties | | | | |
| 16 Occupancy | 862,482. | | 862,482. | |
| 17 Travel | 200,511. | 200,511. | | |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials ... | 26. | 26. | | |
| 19 Conferences, conventions, and meetings | 764,559. | 722,695. | 41,864. | |
| 20 Interest | | | | |
| 21 Payments to affiliates | | | | |
| 22 Depreciation, depletion, and amortization | 850,392. | | 850,392. | |
| 23 Insurance | 263,313. | | 263,313. | |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| a NETWORK PARTNER SERVICE | 14,180,666. | 14,180,666. | | |
| b RESEARCH AND MATERIALS | 716,203. | 716,203. | | |
| c TRAINING | 373,983. | 373,983. | | |
| d LOAN SERVICING FEES | 199,666. | 199,666. | | |
| e All other expenses | 332,179. | 226,964. | 105,215. | |
| 25 Total functional expenses. Add lines 1 through 24e | 299,885,987. | 284,708,219. | 15,177,768. | 0. |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. | | | | |

Check here if following SOP 98-2 (ASC 958-720)

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Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

| | | (A) | | (B) |
|--|--|-----------------------|--------------|-----------------------|
| | | Beginning of year | | End of year |
| Assets | 1 Cash - non-interest-bearing | | 1 | |
| | 2 Savings and temporary cash investments | 39,490,597. | 2 | 179,722,899. |
| | 3 Pledges and grants receivable, net | | 3 | |
| | 4 Accounts receivable, net | 2,777,626. | 4 | 4,710,451. |
| | 5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | | 5 | |
| | 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) | | 6 | |
| | 7 Notes and loans receivable, net | | 7 | |
| | 8 Inventories for sale or use | | 8 | |
| | 9 Prepaid expenses and deferred charges | 1,343,136. | 9 | 1,442,547. |
| | 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D | 10a 5,681,501. | | |
| | b Less: accumulated depreciation | 10b 3,926,361. | 1,880,244. | 10c 1,755,140. |
| | 11 Investments - publicly traded securities | 724,121,161. | 11 | 661,748,338. |
| | 12 Investments - other securities. See Part IV, line 11 | | 12 | 4,601,350. |
| | 13 Investments - program-related. See Part IV, line 11 | 137,238,010. | 13 | 144,109,835. |
| | 14 Intangible assets | | 14 | 10,452. |
| | 15 Other assets. See Part IV, line 11 | 305,533. | 15 | 953,258. |
| 16 Total assets. Add lines 1 through 15 (must equal line 33) | 907,156,307. | 16 | 999,054,270. | |
| Liabilities | 17 Accounts payable and accrued expenses | 7,172,072. | 17 | 11,748,513. |
| | 18 Grants payable | 109,337,740. | 18 | 212,062,775. |
| | 19 Deferred revenue | | 19 | |
| | 20 Tax-exempt bond liabilities | | 20 | |
| | 21 Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| | 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | | 22 | |
| | 23 Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D | | 25 | |
| | 26 Total liabilities. Add lines 17 through 25 | 116,509,812. | 26 | 223,811,288. |
| Net Assets or Fund Balances | Organizations that follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 27, 28, 32, and 33. | | | |
| | 27 Net assets without donor restrictions | | 27 | |
| | 28 Net assets with donor restrictions | | 28 | |
| | Organizations that do not follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 29 through 33. | | | |
| | 29 Capital stock or trust principal, or current funds | 0. | 29 | 0. |
| | 30 Paid-in or capital surplus, or land, building, or equipment fund | 0. | 30 | 0. |
| | 31 Retained earnings, endowment, accumulated income, or other funds | 790,646,495. | 31 | 775,242,982. |
| | 32 Total net assets or fund balances | 790,646,495. | 32 | 775,242,982. |
| 33 Total liabilities and net assets/fund balances | 907,156,307. | 33 | 999,054,270. | |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

| | | | |
|-----------|--|-----------|--------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 296,203,025. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 299,885,987. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | -3,682,962. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 790,646,495. |
| 5 | Net unrealized gains (losses) on investments | 5 | -11,720,551. |
| 6 | Donated services and use of facilities | 6 | |
| 7 | Investment expenses | 7 | |
| 8 | Prior period adjustments | 8 | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 10 | 775,242,982. |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

| | Yes | No |
|-----------|-----|----|
| 2a | | X |
| 2b | X | |
| 2c | X | |
| 3a | | X |
| 3b | | |

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

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Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(4) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

PUBLIC DISCLOSURE COPY

| | |
|--------------------------------------|--|
| Name of organization JOBBOHIO | Employer identification number 45-2798687 |
|--------------------------------------|--|

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|------------|-----------------------------------|----------------------------|---|
| 1 | <hr/> <hr/> <hr/> | \$ 265,000,000. | Person <input checked="" type="checkbox"/> Payroll Noncash (Complete Part II for noncash contributions.) |
| <hr/> | <hr/> <hr/> <hr/> | \$ _____ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| <hr/> | <hr/> <hr/> <hr/> | \$ _____ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| <hr/> | <hr/> <hr/> <hr/> | \$ _____ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| <hr/> | <hr/> <hr/> <hr/> | \$ _____ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| <hr/> | <hr/> <hr/> <hr/> | \$ _____ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| <hr/> | <hr/> <hr/> <hr/> | \$ _____ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

PUBLIC DISCLOSURE COPY

| | |
|--------------------------------------|--|
| Name of organization JOBBOHIO | Employer identification number 45-2798687 |
|--------------------------------------|--|

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
|------------------------------|--|---|----------------------|
| _____ | _____ _____ _____ | \$ _____ | _____ |
| _____ | _____ _____ _____ | \$ _____ | _____ |
| _____ | _____ _____ _____ | \$ _____ | _____ |
| _____ | _____ _____ _____ | \$ _____ | _____ |
| _____ | _____ _____ _____ | \$ _____ | _____ |
| _____ | _____ _____ _____ | \$ _____ | _____ |
| _____ | _____ _____ _____ | \$ _____ | _____ |

PUBLIC DISCLOSURE COPY

| | |
|--------------------------------------|--|
| Name of organization JOBSOHIO | Employer identification number 45-2798687 |
|--------------------------------------|--|

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---|---------------------|--|-------------------------------------|
| | | | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| | | | |
| | | | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| | | | |
| | | | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| | | | |
| | | | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| | | | |
| | | | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| | | | |
| | | | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

PUBLIC DISCLOSURE COPY

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization: JOBSOHIO Employer identification number: 45-2798687

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two Yes/No questions regarding donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form with multiple questions (1-9) regarding conservation easements, including checkboxes for various purposes, a table for tracking easements (2a-2d), and Yes/No questions about monitoring and reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form with questions (1a, 1b, 2) regarding art and historical treasures, including instructions for reporting revenue and assets.

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Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

| | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance | | | | | |
| b Contributions | | | | | |
| c Net investment earnings, gains, and losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | | | | |
| f Administrative expenses | | | | | |
| g End of year balance | | | | | |

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment _____%
 - b Permanent endowment _____%
 - c Term endowment _____%
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|--------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? <input type="checkbox"/> | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land | | | | |
| b Buildings | | | | |
| c Leasehold improvements | | 1,237,381. | 938,599. | 298,782. |
| d Equipment | | 823,413. | 696,522. | 126,891. |
| e Other | | 3,620,707. | 2,291,240. | 1,329,467. |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) | | | | 1,755,140. |

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) Financial derivatives | | |
| (2) Closely held equity interests | | |
| (3) Other | | |
| (A) | | |
| (B) | | |
| (C) | | |
| (D) | | |
| (E) | | |
| (F) | | |
| (G) | | |
| (H) | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ | | |

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) ECONOMIC DEVELOPMENT LOANS | 126,826,919. | END-OF-YEAR MARKET VALUE |
| (2) ECONOMIC DEVELOPMENT EQUITY | | |
| (3) INVESTMENTS | 17,282,916. | END-OF-YEAR MARKET VALUE |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | 144,109,835. | |

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
|---|----------------|
| (1) | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶ | |

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability | (b) Book value |
|---|----------------|
| (1) Federal income taxes | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶ | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

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Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Row 1: Total revenue, gains, and other support per audited financial statements: 284,482,474. Row 2a: Net unrealized gains (losses) on investments: -11,720,551. Row 2e: Add lines 2a through 2d: -11,720,551. Row 3: Subtract line 2e from line 1: 296,203,025. Row 4c: Add lines 4a and 4b: 0. Row 5: Total revenue. Add lines 3 and 4c: 296,203,025.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Row 1: Total expenses and losses per audited financial statements: 299,885,987. Row 2e: Add lines 2a through 2d: 0. Row 3: Subtract line 2e from line 1: 299,885,987. Row 4c: Add lines 4a and 4b: 0. Row 5: Total expenses. Add lines 3 and 4c: 299,885,987.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Multiple horizontal lines provided for entering supplemental information.

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**SCHEDULE F
(Form 990)**

Statement of Activities Outside the United States

OMB No. 1545-0047

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

2020

▶ Attach to Form 990.

Open to Public Inspection

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

| | |
|--|--|
| Name of the organization JOBBOHIO | Employer identification number 45-2798687 |
|--|--|

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

| (a) Region | (b) Number of offices in the region | (c) Number of employees, agents, and independent contractors in the region | (d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in the region | (f) Total expenditures for and investments in the region |
|---|-------------------------------------|--|--|--|--|
| EAST ASIA AND THE PACIFIC | 0 | 1 | PROGRAM SERVICES | ECONOMIC DEVELOPMENT | 528,660. |
| EUROPE (INCLUDING ICELAND & GREENLAND) | 0 | 1 | PROGRAM SERVICES | ECONOMIC DEVELOPMENT | 792,645. |
| NORTH AMERICA | 0 | 1 | PROGRAM SERVICES | ECONOMIC DEVELOPMENT | 94,540. |
| | | | | | |
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| | | | | | |
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| | | | | | |
| 3 a Subtotal | 0 | 3 | | | 1,415,845. |
| b Total from continuation sheets to Part I | 0 | 0 | | | 0. |
| c Totals (add lines 3a and 3b) | 0 | 3 | | | 1,415,845. |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2020

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Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of noncash assistance | (h) Description of noncash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|---|---|-------------------|-----------------------------|---------------------------------|--|---|--|--|
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2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as a tax exempt 501(c)(3) organization by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ► _____

3 Enter total number of other organizations or entities ► _____

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Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of noncash assistance | (g) Description of noncash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|---------------------------------|------------|--------------------------|--------------------------|---------------------------------|----------------------------------|---------------------------------------|---|
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Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 3:

JOBSOHIO RETAINS MARKET CONSULTANTS TO REPRESENT ITS INTERESTS IN OTHER COUNTRIES FOR FOREIGN DIRECT INVESTMENT IN OHIO. THE COUNTRIES ARE OHIO'S TOP MARKETS FOR BOTH CURRENT INTERNATIONAL INVESTMENT AND ACTIVE ECONOMIC DEVELOPMENT PROJECTS.

PART I, LINE 3, COLUMN (F):

ACCOUNTING METHOD IS ACCRUAL. ALL AMOUNTS ARE FOR EXPENDITURES.

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SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization **JOBSOHIO** Employer identification number **45-2798687**

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
|--|------------|---------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|------------------------------------|
| 2828 CLINTON, INC. 4544 HINCKLEY INDUSTRIAL PARKWAY CLEVELAND, OH 44109-6010 | 34-1644643 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| 5 B'S, INC. 1000 5BS DRIVE ZANESVILLE, OH 43701-7630 | 31-1260509 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| 5500 BUILDING, LLC 5500 SOUTH MARGINAL ROAD CLEVELAND, OH 44103 | 83-1533341 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| A & P TOOL, INC. 801 INDUSTRIAL DRIVE HICKSVILLE, OH 43526-1174 | 34-1816209 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| AAG GLASS, LLC 950 KENT ROAD BATAVIA, OH 45103 | 83-1267351 | | 112,660. | 0. | | | ECONOMIC DEVELOPMENT |
| ACE HARDWARE CORPORATION 10 ENTERPRISE PARKWAY WEST JEFFERSON, OH 43162 | 36-0700810 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 8.
- 3 Enter total number of other organizations listed in the line 1 table ▶ 309.

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Schedule I (Form 990) 2020

PUBLIC DISCLOSURE COPY

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| ACE PRODUCTS & CONSULTING, LLC 6800 NORTH CHESTNUT STREET SUITE C RAVENNA, OH 44266 | 47-2427790 | | 35,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ADDUP, INC. 55 BEATTIE PLACE, SUITE 120 GREENVILLE, SC 29601 | 82-3980882 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ADVANTAGE TENT FITTINGS, INC. 11611 PLEASANT VALLEY ROAD CHILlicothe, OH 45601 | 31-1336286 | | 20,000. | 0. | | | ECONOMIC DEVELOPMENT |
| AJM PACKAGING CLAWBACK E-4111 ANDOVER ROAD BLOOMFIELD HILLS, IL 48302 | 38-1556263 | | -75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ALKERMES, INC. 265 OLINGER CIRCLE WILMINGTON, OH 45177-2484 | 23-2472830 | | 1,500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ALKON CORPORATION 728 GRAHAM DRIVE FREMONT, OH 43420-4073 | 34-1679064 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ALTIVIA PETROCHEMICALS, LLC 1019 FURNACE ROAD HAVERHILL, OH 45636 | 47-4927987 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| AMERICAN NUTS, INC. 12950 SAN FERNANDO ROAD SYLMAR, CA 91342 | 82-4056199 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| AMG INDUSTRIES, LLC 200 COMMERCE DRIVE MOUNT VERNON, OH 43050-4661 | 47-4578433 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| APPALACHIAN WOOD FLOORS, INC. 838 CAMPBELL AVENUE PORTSMOUTH, OH 45662 | 31-1588140 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| APS-MATERIALS, INC. 4011 RIVERSIDE DRIVE HARRISON TOWNSHIP, OH 45405-2364 | 31-0868493 | | 35,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ARLINGTON VALLEY FARMS, LLC 5369 HUDSON DRIVE HUDSON, OH 44236 | 26-4690600 | | 250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ATHENS COUNTY PORT AUTHORITY 340 WEST STATE STREET ATHENS, OH 45701 | 31-1492675 | | 482,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ATHENS MOLD AND MACHINE, INC. 180 MILL STREET ATHENS, OH 45701-2627 | 31-1145612 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| AUTOTOOL, INC. 7875 CORPORATE BOULEVARD PLAIN CITY, OH 43064-8045 | 34-1789017 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BDG WRAP-TITE, INC. 6200 COCHRAN ROAD SOLON, OH 44139 | 20-1498559 | | 225,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BALLREICH SNACK FOOD COMPANY, LLC 186 OHIO AVENUE TIFFIN, OH 44883-1746 | 83-3164081 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BANK STREET HOLDINGS 9005 BANK STREET VALLEY VIEW, OH 44125 | 82-1501811 | | -75,000. | 0. | | | ECONOMIC DEVELOPMENT |

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| BELCAN, LLC 10200 ANDERSON WAY BLUE ASH, OH 45242-4718 | 31-1312684 | | 1,432,656. | 0. | | | ECONOMIC DEVELOPMENT |
| BELLETECH CORP. 700 W. LAKE AVENUE BELLEFONTAINE, OH 43311-9647 | 34-1478321 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BENDERSON PROPERTIES, INC. 7978 COOPER CREEK BOULEVARD, SUITE UNIVERSITY PARK, FL 34201 | 16-0834011 | | 647,172. | 0. | | | ECONOMIC DEVELOPMENT |
| BIG HEART PET BRANDS 1 STRAWBERRY LANE ORRVILLE, OH 44667-1241 | 47-5174203 | | 750,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BLUE LABEL PACKAGING COMPANY 3750 LANCASTER NEW LEXINGTON ROAD N LANCASTER, OH 43130-9314 | 31-0963794 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BOCCHI LABORATORIES OHIO, LLC 9200 SMITH'S MILL ROAD NEW ALBANY, OH 43054 | 47-1756027 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BRAKEFIRE, INCORPORATED 10765 MEDALLION DRIVE EVENDALE, OH 45241 | 31-0620191 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BRANCH FINANCIAL, INC. 875 NORTH HIGH STREET, #300 COLUMBUS, OH 43215 | 82-0628587 | | 30,138. | 0. | | | ECONOMIC DEVELOPMENT |
| BRAUN INDUSTRIES, INC. 1170 PRODUCTION DRIVE VAN WERT, OH 45891-9391 | 31-0792103 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| BREW BROTHERS TRUCKING, LLC 165 NO. NAME ROAD PIKETON, OH 45661 | 81-4361459 | | 35,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BRIGHTEDGE TECHNOLOGIES, INC. 1500 W. 3RD STREET CLEVELAND, OH 44113 | 68-0659789 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| BURROWS PAPER CORPORATION 101 COMMERCE DRIVE MT. VERNON, OH 43050 | 15-0257610 | | 225,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CALLIBRITY SOLUTIONS, LLC 4555 LAKE FOREST DRIVE, SUITE 150 CINCINNATI, OH 45242 | 20-8677704 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CANDID CARE CO. 213 PARK AVENUE SOUTH, 2ND FLOOR NEW YORK, NY 10003 | 36-4867239 | | 27,380. | 0. | | | ECONOMIC DEVELOPMENT |
| CANDLE-LITE COMPANY, LLC 250 EASTERN AVENUE LEESBURG, OH 45135 | 46-3867345 | | 130,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CANTON DROP FORGE, INC. 4575 SOUTHWAY ST. SW. CANTON, OH 44706-1933 | 34-0130090 | | 80,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CARGILL, INC. 2400 INDUSTRIAL DRIVE SIDNEY, OH 45365-8905 | 41-0177680 | | 350,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CASE WESTERN RESERVE UNIVERSITY 10900 EUCLID AVENUE CLEVELAND, OH 44106-7006 | 34-1018992 | 501(C)(3) | 5,000,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| CAST NYLONS CO., LTD. 4300 HAMANN PARKWAY WILLOUGHBY, OH 44094-5626 | 34-1290571 | | 125,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CERAMFAB INCORPORATED 900 E. TAGGART ST. EAST PALESTINE, OH 44413-2424 | 82-4672012 | | 250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CHEWY, INC. 3280 LIGHTNER ROAD DAYTON, OH 45377 | 90-1020167 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CHUFFERS, INC. 553 NORTH BROADWAY STREET SPENCERVILLE, OH 45887 | 34-1969819 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CIRCLE M MEATS, LLC 7365 OHIO 776 JACKSON, OH 45640 | 85-2209533 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CITY OF CLEVELAND 601 LAKESIDE AVENUE EAST, ROOM 210 CLEVELAND, OH 44114-1015 | 34-6000646 | | 159,366. | 0. | | | ECONOMIC DEVELOPMENT |
| COMPLETE FILTER MEDIA, LLC 410 S. EWING ST. LANCASTER, OH 43130-9400 | 82-1056572 | | 532,508. | 0. | | | ECONOMIC DEVELOPMENT |
| CONAGRA FOODS PACKAGED FOODS, LLC 901 STRYKER ST. ARCHBOLD, OH 43502-1053 | 20-8883202 | | 700,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CONSOLIDATED STORAGE SOLUTIONS, INC. - 302 STATE STREET - ZANESVILLE, OH 43701 | 26-2958880 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| COTSWORKS, LLC 749 MINER ROAD HIGHLAND HEIGHTS, OH 44143-2145 | 20-4055028 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| COVERMYMEDS 8866 COMMONS BOULEVARD TWINSBURG, OH 44087 | 26-3446223 | | 313,685. | 0. | | | ECONOMIC DEVELOPMENT |
| COYNE GRAPHIC FINISHING, INC. 1301 NEWARK ROAD MOUNT VERNON, OH 43050-4730 | 31-0899736 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CRANE CONSUMABLES, INC. 155 WESTHEIMER DRIVE MIDDLETOWN, OH 45044 | 27-4356106 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CREDIT ADJUSTMENTS, INC. 330 FLORENCE STREET DEFIANCE, OH 43512 | 34-0941570 | | 614,315. | 0. | | | ECONOMIC DEVELOPMENT |
| CROCS, INC. 7747 EAST DRY CREEK PARKWAY NIWOT, CO 80503 | 20-2164234 | | 103,698. | 0. | | | ECONOMIC DEVELOPMENT |
| CROZIER WELDING, LLC 16867 OHIO 83 SOUTH COSHOCOTON, OH 43812 | 61-1692583 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| CURATION FOODS, INC. 12700 SOUTH DIXIE HIGHWAY BOWLING GREEN, OH 43402 | 77-0528042 | | 350,000. | 0. | | | ECONOMIC DEVELOPMENT |
| DAIDO METAL U.S.A., INC. 1215 SOUTH GREENWOOD STREET BELLEFONTAINE, OH 43311-1628 | 36-3280906 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| DEFIANCE HARMON, LLC 4427 TALMADGE ROAD SUITE A TOLEDO, OH 43623 | 83-2648721 | | 452,000. | 0. | | | ECONOMIC DEVELOPMENT |
| DIGERONIMO COMPANIES 5720 EAST SCHAAF ROAD INDEPENDENCE, OH 44131 | 82-3411495 | | 66,000. | 0. | | | ECONOMIC DEVELOPMENT |
| DIVERSIFIED SYSTEMS, INC. 100 DORCHESTER SQUARE NORTH WESTERVILLE, OH 43081-7304 | 31-1383824 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| DNK ARCHITECTS, INC. 2616 CENTRAL PARKWAY CINCINNATI, OH 45214 | 31-1408665 | | 19,517. | 0. | | | ECONOMIC DEVELOPMENT |
| DOLGENCORP, LLC 2505 EASTPOINTE DRIVE ZANESVILLE, OH 43701-7761 | 61-0502302 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| DOLLAR TREE DISTRIBUTION, INC. 500 VOLVO PARKWAY CHESAPEAKE, VA 23320 | 54-1737649 | | 53,021. | 0. | | | ECONOMIC DEVELOPMENT |
| DYSINGER INCORPORATED 4316 WEBSTER STREET DAYTON, OH 45414 | 31-0940115 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| EAGLE FAMILY FOODS GROUP, LLC 4020 KINROSS LAKES PARKWAY RICHFIELD, OH 44286-9084 | 47-5369803 | | 215,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ECCRINE SYSTEMS 1775 MENTOR AVENUE, SUITE 300 CINCINNATI, OH 45212 | 47-2692010 | | -48,452. | 0. | | | ECONOMIC DEVELOPMENT |

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| ENERGIZER AUTO, INC. 2800 CONCORDE DRIVE DAYTON, OH 45377 | 36-2999270 | | 130,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ENSEMBLE HP 1701 MERCY HEALTH PLACE CINCINNATI, OH 45237 | 38-4050738 | | 53,092. | 0. | | | ECONOMIC DEVELOPMENT |
| ERNST METAL TECHNOLOGIES, LLC 2920 KREITZER ROAD MORAINES, OH 45439-1644 | 20-3246696 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| EVANSTON INVESTMENTS, LLC 200 EAST CHAPMAN ROAD LIMA, OH 45801 | 26-4715674 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| EXSURCO MEDICAL, INC. 10804 GREEN ROAD WAKEMAN, OH 44889-9676 | 45-3836837 | | 581,657. | 0. | | | ECONOMIC DEVELOPMENT |
| FAXON FIREARMS, LLC 4348 LE SAINT CT. WEST CHESTER, OH 45014 | 46-1588341 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FAXON MACHINING, INC. 11101 ADWOOD DRIVE CINCINNATI, OH 45240 | 31-1054769 | | 830,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FCA US, LLC 4400 CHRYSLER DRIVE TOLEDO, OH 43608 | 27-0187277 | | 553,500. | 0. | | | ECONOMIC DEVELOPMENT |
| FEW AUTOMOTIVE GLASS APPLICATIONS, INC. - 1720 ENTERPRISE PARKWAY - WOOSTER, OH 44691 | 27-3929785 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| FIRE-DEX, LLC 780 S PROGRESS DRIVE MEDINA, OH 44256-1368 | 20-8033614 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FIRST SOLAR, INC. 350 W WASHINGTON STREET, SUITE 600 TEMPE, AZ 85281 | 20-4623678 | | 101,866. | 0. | | | ECONOMIC DEVELOPMENT |
| FOLDED PAK, INC. 5885 STAPLETON DRIVE NORTH SUITE C DENVER, CO 80216 | 01-0781438 | | -60,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FOR-TECH USA, LLC 750 MAIN STREET PIQUA, OH 45356-3834 | 37-1878747 | | 37,158. | 0. | | | ECONOMIC DEVELOPMENT |
| FORTNER UPHOLSTERING, INC. 2050 SOUTH HIGH STREET COLUMBUS, OH 43206 | 31-0789412 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FORTUITY CALLING, LLC 750 MOUNT CARMEL MALL COLUMBUS, OH 43222-1553 | 82-1921127 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FOUNDATION SOFTWARE 17999 FOLTZ INDUSTRIAL PARKWAY STRONGSVILLE, OH 44149 | 34-1474815 | | -750,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FULTON COUNTY PROCESSING, LTD. 7800 STATE ROUTE 109 DELTA, OH 43515-9335 | 34-1965647 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| FULTON INDUSTRIES, INC. 135 EAST LINFOOT STREET WAUSEON, OH 43567-1005 | 34-1266185 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| GATEWAY LOGISTICS, INC. 95 GLENDALE MILFORD ROAD CINCINNATI, OH 45215 | 39-2059617 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GBQ PARTNERS, LLC 230 WEST STREET, SUITE 700 COLUMBUS, OH 43215 | 20-2122306 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GENERAL ALUMINUM MFG. COMPANY 5159 SOUTH PROSPECT STREET RAVENNA, OH 44266-9031 | 34-0641582 | | 80,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GENERAL DYNAMICS LAND SYSTEMS, INC. - 38500 MOUND ROAD - STERLING HEIGHTS, MI 48310 | 54-0582680 | | 87,847. | 0. | | | ECONOMIC DEVELOPMENT |
| GENERAL ELECTRIC COMPANY 1 NEUMANN WAY CINCINNATI, OH 45215 | 14-0689340 | | 1,750,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GLOBAL CLEVELAND 200 PUBLIC SQUARE, SUITE 150 CLEVELAND, OH 44114 | 27-5245539 | 501(C)(3) | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GLOBAL COOLING, INC. 6000 POSTON ROAD ATHENS, OH 45701-9051 | 48-1299541 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GOJO INDUSTRIES, INC. 1147 AKRON ROAD WOOSTER, OH 44691 | 34-0659953 | | 2,500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GRAPHIC VILLAGE, LLC 4440 CREEK ROAD BLUE ASH, OH 45242 | 46-1560163 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| GREAT LAKES CHEESE CO., INC. 17825 GREAT LAKES PARKWAY HIRAM, OH 44234-9677 | 34-1015620 | | 209,744. | 0. | | | ECONOMIC DEVELOPMENT |
| GREENFIELD PRODUCTS INCORPORATED 1230 NORTH WASHINGTON STREET GREENFIELD, OH 45123-9783 | 31-0653828 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GRIFFETH & SON TRUCKING, INC. 861 NORTH LISBON STREET CARROLLTON, OH 44615 | 34-1568276 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| GTL LUMBER, INC. 1301 ADAMS LANE IRONTON, OH 45638 | 83-2472063 | | 216,824. | 0. | | | ECONOMIC DEVELOPMENT |
| HAGERTY INSURANCE AGENCY, LLC 121 RIVERS EDGE DRIVE SUITE 200 TRAVERSE CITY, MI 49684-1303 | 35-2380696 | | 250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HALTEC CORPORATION 32585 NORTH PRICE ROAD SALEM, OH 44460-9513 | 34-1488414 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HAMILTON SAFE CO. 7775 COOPER ROAD CINCINNATI, OH 45242 | 31-0729027 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HANON SYSTEMS USA, LLC ONE VILLAGE CENTER DRIVE VAN BUREN TOWNSHIP, MI 48111-5711 | 61-1697358 | | 51,200. | 0. | | | ECONOMIC DEVELOPMENT |
| HARDY DIAGNOSTICS 429 SOUTH PIONEER BOULEVARD SPRINGBORO, OH 45066-3002 | 77-0043660 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| HEARTLAND ENGINEERED PRODUCTS, LLC 355 INDUSTRIAL DRIVE HARRISON, OH 45030 | 27-2751869 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HENNY PENNY CORPORATION 1219 US ROUTE 35 WEST EATON, OH 45320-8621 | 31-1179223 | | 350,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HESS INDUSTRIES, LTD. 201 EAST 5TH STREET, SUITE 121 MANSFIELD, OH 44902-1460 | 31-1653174 | | 363,861. | 0. | | | ECONOMIC DEVELOPMENT |
| HIGH ROAD HOLDINGS, LLC 6000 CREEK ROAD CINCINNATI, OH 45242 | 84-2767756 | | 52,333. | 0. | | | ECONOMIC DEVELOPMENT |
| HONDA DEVELOPMENT & MANUFACTURING OF AMERICA, LLC - 21001 STATE ROUTE 739 - RAYMOND, OH 43067-9705 | 33-0054861 | | 739,719. | 0. | | | ECONOMIC DEVELOPMENT |
| HP PELZER AUTOMOTIVE SYSTEMS, INC. 1175 CROOKS ROAD TROY, MI 48084-7136 | 38-3214772 | | 230,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HUMTOWN ADDITIVE 120 INDUSTRY STREET LEETONIA, OH 44431-8707 | 34-1193031 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HYDRAULIC MANIFOLDS, USA LLC 264 MARSHALL HILL ROAD WEST MILFORD, NJ 07480-3511 | 81-4598385 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| HYDROFRESH, LTD. 1571 GRESSEL DRIVE DELPHOS, OH 45833 | 82-3296382 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| IMMS, LLC 10426 INDUSTRIAL DRIVE GARRETSVILLE, OH 44231 | 84-4096096 | | 40,000. | 0. | | | ECONOMIC DEVELOPMENT |
| INDUSTRIAL RELIABILITY AND REPAIR, LLC - 370 DOUGLAS AVENUE - CHILLICOTHE, OH 45601 | 20-3815844 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| INEOS PIGMENTS USA, INC. 6752 BAYMEADOW DRIVE GLEN BURNIE, MD 21060 | 13-3290300 | | 54,235. | 0. | | | ECONOMIC DEVELOPMENT |
| INGAGE PARTNERS, INC. 2943 RIVERSIDE DRIVE CINCINNATI, OH 45226 | 27-3889959 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| INTEGRATED STAIR SYSTEMS, INC. 144 PLYMOUTH STREET LEXINGTON, OH 44904-1124 | 91-1577949 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| INTELLITEACH, INC. PEACHTREE CENTER 233 PEACHTREE STREET NE, SUITE 1100 - ATLANTA, GA 30303 | 02-0572651 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| INTERNATIONAL CUSHIONING COMPANY, LLC - 240 BOUNDARY ROAD - MARLBORO, NJ 07746 | 22-3845948 | | 232,974. | 0. | | | ECONOMIC DEVELOPMENT |
| INVACARE CORPORATION 1 INVACARE WAY ELYRIA, OH 44036 | 95-2680965 | | 166,048. | 0. | | | ECONOMIC DEVELOPMENT |
| IRONHAWK INDUSTRIAL DISTRIBUTION, LLC - 1090 EAST 222ND STREET - EUCLID, OH 44117 | 27-4462942 | | 120,065. | 0. | | | ECONOMIC DEVELOPMENT |

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| ITM MARKETING, INC. 331 MAIN STREET COSHOCTON, OH 43812-1929 | 35-1989444 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| JAC PRODUCTS, INC. 225 SOUTH INDUSTRIAL DRIVE SALINE, MI 48176 | 38-1888757 | | 148,648. | 0. | | | ECONOMIC DEVELOPMENT |
| JACKSON COUNTY ECONOMIC DEVELOPMENT PARTNERSHIP - 920 VETERAN'S DRIVE, SUITE A - JACKSON, OH 45640 | 34-1604927 | 501(C)(3) | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| JBK GROUP, INC. 6001 TOWPATH DRIVE CLEVELAND, OH 44125 | 34-1873488 | | -100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| JOURNEY STEEL, INC. 7655 PRODUCTION DRIVE CINCINNATI, OH 45237 | 27-0722424 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| JRJP, LLC 3764 RIDGE ROAD BROOKLYN, OH 44144 | 82-4207420 | | 40,000. | 0. | | | ECONOMIC DEVELOPMENT |
| JSW STEEL USA OHIO, INC. 1500 COMMERCIAL STREET MINGO JUNCTION, OH 43938-1096 | 81-3308222 | | 1,768,173. | 0. | | | ECONOMIC DEVELOPMENT |
| KEMBA CREDIT UNION, INC. 8763 UNION CENTRE BOULEVARD WEST CHESTER, OH 45069-4897 | 31-6034125 | | 700,000. | 0. | | | ECONOMIC DEVELOPMENT |
| KENO KOZIE ASSOCIATES, LTD. 375 NORTH FRONT STREET COLUMBUS, OH 43215-2388 | 36-3621191 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

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|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| KIRCHHOFF AUTOMOTIVE WAVERLY, INC. 611 WEST 2ND STREET WAVERLY, OH 45690-9701 | 27-1251275 | | 701,335. | 0. | | | ECONOMIC DEVELOPMENT |
| KJBS, LLC 52 NORTH DIAMOND STREET MANSFIELD, OH 44902-1324 | 26-3033679 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| KOCHER FOODS INTERNATIONAL, INC. 112 SECOND AVENUE BELLAIRE, OH 43906 | 47-1876052 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| KYOCERA SGS PRECISION TOOLS, INC. 238 MARC DRIVE CUYAHOGA FALLS, OH 44223-2651 | 34-1437898 | | 250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| LAWRENCE ECONOMIC DEVELOPMENT CORPORATION - 216 COLLINS AVENUE - SOUTH POINT, OH 45680-8501 | 31-1075744 | 501(C)(3) | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| LEWCO, INC. 706 LANE STREET SANDUSKY, OH 44870-3846 | 34-1006008 | | 1,250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| LIBERTY CASTING COMPANY, LLC 550 SOUTH LIBERTY STREET DELAWARE, OH 43015 | 45-0508423 | | 167,724. | 0. | | | ECONOMIC DEVELOPMENT |
| LINKS UNLIMITED, INC. 1140 REGINA GRAETER WAY CINCINNATI, OH 45216 | 31-1471291 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| LION FIRST RESPONDER PPE, INC. 7200 POE AVENUE, SUITE 400 DAYTON, OH 45414 | 47-1851866 | | 178,144. | 0. | | | ECONOMIC DEVELOPMENT |

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| LONDON COMPUTER SYSTEMS, INC. 9140 WATERSTONE BOULEVARD CINCINNATI, OH 45249 | 31-1225519 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| LUBRIZOL ADVANCED MATERIALS, INC. 550 MOORE ROAD AVON LAKE, OH 44012-2313 | 13-4143915 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MADTREE BREWING, LLC 5164 KENNEDY AVENUE CINCINNATI, OH 45213 | 45-1257111 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MAGNA MACHINE CO. 637 NORTHLAND BOULEVARD CINCINNATI, OH 45240 | 31-0559326 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MAGNA SEATING OF AMERICA, INC. 747 MILL PARK DR. LANCASTER, OH 43130 | 38-2628294 | | 1,500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MANIFEST SOLUTIONS CORP. 2035 RIVERSIDE DRIVE UPPER ARLINGTON, OH 43221-4012 | 31-1422564 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MAR-BAL, INC. 787 RENAISSANCE PARKWAY PAINESVILLE, OH 44407 | 34-1059601 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MARELLI NORTH AMERICA, INC. 2371 WOODSTREAM DRIVE BOWLING GREEN, OH 43402 | 62-1151687 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MARK-ALL ENTERPRISES, LLC 888 WEST WATERLOO ROAD AKRON, OH 44314 | 34-1972762 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| MCBEE SUPPLY CORPORATION 5300 LAKESIDE AVENUE EAST CLEVELAND, OH 44114-3916 | 34-1014989 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MCDANIEL PRODUCTS, INC. 50 MANSFIELD INDUSTRIAL PARKWAY MANSFIELD, OH 44903-8999 | 26-3498215 | | 481,964. | 0. | | | ECONOMIC DEVELOPMENT |
| MCKESSON CORPORATION NORTHEAST OF ROUTE 729 AND 435 INTERSECTION - JEFFERSONVILLE, OH 43128 | 94-3207296 | | 738,462. | 0. | | | ECONOMIC DEVELOPMENT |
| MEDISYNC, INC. 25 MERCHANT ST., SUITE 220 CINCINNATI, OH 45246 | 31-1474045 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MENARD, INC. 14502 CO. ROAD 15 HOLIDAY CITY, OH 43554 | 39-0989248 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MERIDIENNE INTERNATIONAL, INC. 125 LENA DRIVE AURORA, OH 44202-9202 | 22-2451241 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MFM BUILDING PRODUCTS CORPORATION 525 ORANGE STREET, P.O. BOX 340 COSHOCTON, OH 43812-2178 | 82-1565064 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MICROPYRETICS HEATERS INTERNATIONAL INC. - 750 REDNA TERRACE - CINCINNATI, OH 45215 | 31-1338488 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MI-DE-CON, INC. 3331 SOUTH 3RD STREET IRONTON, OH 45638 | 31-1653157 | | 248,563. | 0. | | | ECONOMIC DEVELOPMENT |

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| MIKE-SELL'S POTATO CHIP CO. 333 LEO STREET DAYTON, OH 45404-1007 | 31-0516359 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MIMI FARMS, INC. 1101 RYE BEACH ROAD HURON, OH 44839-9789 | 81-5429950 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| MINDSPARK, INC. 2525 MAIN STREET, SUITE 201 SANTA MONICA, CA 90405 | 46-2863103 | | 232,275. | 0. | | | ECONOMIC DEVELOPMENT |
| MORGAN STANLEY & CO. LLC 1585 BROADWAY NEW YORK, NY 10036 | 20-8764829 | | 385,964. | 0. | | | ECONOMIC DEVELOPMENT |
| MRI SOFTWARE 28925 FOUNTAIN PARKWAY SOLON, OH 44139-4356 | 27-1499609 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NATIONAL DOOR AND TRIM, INC. 1189 GRILL ROAD VAN WERT, OH 45891-9386 | 34-1269925 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NEATON AUTO PRODUCTS MANUFACTURING, INC. - 975 SOUTH FRANKLIN STREET - EATON, OH 45320-9421 | 31-1092812 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NEHEMIAH MANUFACTURING COMPANY, LLC - 1907 SOUTH STREET - CINCINNATI, OH 45204 | 38-4028278 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NESTLE PURINA PETCARE COMPANY 901 CHOUTEAU AVENUE SAINT LOUIS, MO 63102-1009 | 43-0470580 | | 6,000,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| NESTLE USA, INC. 30003 BAINBRIDGE ROAD SOLOON, OH 44139-2290 | 95-1572209 | | 1,200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NEW SIGNS OHIO, LLC 5560 BELLEFONTAINE ROAD LIMA, OH 45804 | 81-4715411 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NEXIENT, LLC 8000 JARVIS AVENUE, SUITE 200 NEWARK, CA 94560 | 27-0340105 | | 270,415. | 0. | | | ECONOMIC DEVELOPMENT |
| NEXTECH MATERIALS, LTD. 404 ENTERPRISE DRIVE LEWIS CENTER, OH 43035 | 31-1441978 | | 650,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NIPPON PAINT AUTOMOTIVE AMERICAS, INC. - 11110 BEREAS ROAD, SUITE 1 - CLEVELAND, OH 44102-2540 | 34-1675168 | | 250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NORTH JACKSON SPECIALTY STEEL, LLC 2058 SOUTH BAILEY ROAD NORTH JACKSON, OH 44451 | 45-2717594 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NORTH POINT LEASING CORP. 6140 PARKLAND BOULEVARD MAYFIELD HEIGHTS, OH 44124 | 34-1603215 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| NOSTRUM LABORATORIES, INC. 705 EAST MULBERRY BRYAN, OH 43506 | 20-5877688 | | 92,305. | 0. | | | ECONOMIC DEVELOPMENT |
| NOTTINGHAM-SPIRK DESIGN ASSOCIATES, INC. - 2200 OVERLOOK ROAD - CLEVELAND, OH 44106-2326 | 34-1205930 | | 1,362,623. | 0. | | | ECONOMIC DEVELOPMENT |

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| NSG GLASS NORTH AMERICA, INC. PEMBERVILLE ROAD LUCKEY, OH 43443 | 83-1622986 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| OCULII CORP 830 A. SPACE DRIVE BEAVERCREEK, OH 45434 | 47-1842264 | | 185,080. | 0. | | | ECONOMIC DEVELOPMENT |
| OHIO ASSOCIATED ENTERPRISES, LLC 72 CORWIN DRIVE PAINESVILLE, OH 44077 | 04-3689503 | | 211,925. | 0. | | | ECONOMIC DEVELOPMENT |
| OHIO PACK, LLC 231 COMMERCE BOULEVARD JOHNSTOWN, OH 43031 | 82-0878051 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| OLIVE 99 EAST MAIN STREET COLUMBUS, OH 43215 | 46-4455633 | | 402,375. | 0. | | | ECONOMIC DEVELOPMENT |
| OMEC SMART CARD, LLC 8293 DOW CIRCLE STRONGSVILLE, OH 44136 | 84-2008607 | | 550,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ONMAIN, INC. 300 COLLEGE PARK, ROOM 405 DAYTON, OH 45469-1660 | 83-2877212 | | 544,068. | 0. | | | ECONOMIC DEVELOPMENT |
| OPTION CARE ENTERPRISES, INC. 6279 HUDSON CROSSINGS PARKWAY HUDSON, OH 44236 | 68-0208702 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| OREGON VILLAGE PRINT SHOPPE, INC. 29 NORTH JUNE STREET DAYTON, OH 45403 | 31-0913012 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| O'REILLY AUTO ENTERPRISES, LLC 1888 CORNERSTONE PARKWAY TWINSBURG, OH 44087 | 86-0221312 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| OWENS & MINOR DISTRIBUTION, INC. 2820 GLOBAL DRIVE, GATEWAY 231 OBETZ, OH 43125 | 54-2094200 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| OWENS STATE COMMUNITY COLLEGE P.O. BOX 10000 TOLEDO, OH 43699-1947 | 34-1059164 | 501(C)(3) | 402,116. | 0. | | | ECONOMIC DEVELOPMENT |
| OWENS-BROCKWAY GLASS CONTAINER, INC. - 1700 STATE STREET - ZANESVILLE, OH 43701-3116 | 22-2784144 | | 250,000. | 0. | | | ECONOMIC DEVELOPMENT |
| P. GRAHAM DUNN, INC. 630 HENRY STREET DALTON, OH 44618-9280 | 34-1667697 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PACCAR, INC. 65 KENWORTH DRIVE CHILlicoTHE, OH 45601-8829 | 91-0351110 | | 1,000,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PASSMORE G&P, LLC 300 INDUSTRIAL DRIVE CARROLLTON, OH 44615 | 85-1784819 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PATRICIA RAWLINSON DESIGNS, LLC 85 VINE STREET GALLIPOLIS, OH 45631 | 26-1216494 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PENGUIN CITY BREWING COMPANY, LLC 530 MAHONING AVENUE, SUITE A YOUNGSTOWN, OH 44502 | 82-2684125 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| PERFECTION BAKERIES, INC. 1900 PROGRESS WAY SIDNEY, OH 45365-8961 | 35-0577170 | | 35,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PERRY PRO TECH, INC. 545 WEST MARKET STREET LIMA, OH 45801-1360 | 34-4473514 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PETMIN USA, INC. 1003 BRIDGE STREET ASHTABULA, OH 44004 | 32-0561106 | | 9,000,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PHOENIX TOLEDO INDUSTRIAL INVESTORS, LLC - 401 E. KILBOURN AVENUE - MILWAUKEE, WI 53202 | 84-2834508 | | 577,680. | 0. | | | ECONOMIC DEVELOPMENT |
| PLEASANT PRECISION, INC. 13840 US HIGHWAY 68 KENTON, OH 43326-9302 | 34-1210426 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| POLYTECH AMERICA, LLC 128 BLACKS ROAD CHESHIRE, CT 06410 | 81-3802029 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PORT OF GREATER CINCINNATI DEVELOPMENT AUTHORITY - 3 EAST 4TH STREET, SUITE 300 - CINCINNATI, OH 45202-3745 | 31-1752368 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| POSITROL, INC. 3890 VIRGINIA AVENUE CINCINNATI, OH 45227-3410 | 31-0854367 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| POWERBUILT MATERIAL HANDLING SOLUTIONS, LLC - 2250 SOUTH MAIN STREET - BELLEFONTAINE, OH 43311-8904 | 31-1697398 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| PREMIER DEVELOPMENT PARTNERS, LLC 5301 GRANT AVENUE, SUITE 100 CLEVELAND, OH 44125-1053 | 20-8115228 | | 253,605. | 0. | | | ECONOMIC DEVELOPMENT |
| PRENTKE ROMICH COMPANY 1022 HEYL ROAD WOOSTER, OH 44691-9744 | 34-1174227 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PRODUCE PACKAGING, INC. 27853 CHARDON ROAD WILLOUGHBY HILLS, OH 44092 | 61-1403731 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PROOF PRODUCTS USA, LLC 664 NORTH HAGUE AVENUE, SUITE D COLUMBUS, OH 43204 | 82-1304226 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PROTO PRECISION ADDITIVE, LLC 4113 LEAP ROAD HILLIARD, OH 43026-1117 | 82-5076139 | | 233,423. | 0. | | | ECONOMIC DEVELOPMENT |
| PROVIA HOLDINGS, INC. 2150 STATE ROUTE 39 SUGARCREEK, OH 44681-9201 | 82-3358014 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| PTTGC AMERICA, LLC 2800 POST OAK BOULEVARD SUITE 6000 6TH FL WILLIAM TOWER - HOUSTON, TX 77056 | 47-4510612 | | -20000000 | 0. | | | ECONOMIC DEVELOPMENT |
| QQE SUMMIT, LLC 131 JANNEY ROAD DAYTON, OH 45404-1225 | 85-0997867 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| QUALITY ELECTRODYNAMICS, LLC 6655 BETA DRIVE, SUITE 100 MAYFIELD VILLAGE, OH 44143-2380 | 11-3751366 | | 980,595. | 0. | | | ECONOMIC DEVELOPMENT |

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| QUALITY STEEL CORPORATION OF MS (QUALITY STEEL CORPORATION) - 721 GRAHAM DRIVE - FREMONT, OH 43420-4074 | 64-6016768 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| QUANTUM HEALTH, INC. 7450 HUNTINGTON PARK DRIVE COLUMBUS, OH 43235-5617 | 20-8423895 | | 750,000. | 0. | | | ECONOMIC DEVELOPMENT |
| QUEST DEFENSE SYSTEMS 11499 CHESTER ROAD, SUITE 700 CINCINNATI, OH 45246-4000 | 31-1393419 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| QUICK LOADZ CONTAINER SYSTEM, LLC 5850 INDUSTRIAL DRIVE ATHENS, OH 45701 | 46-2417625 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RBB SYSTEMS, INC. 1909 OLD MANSFIELD ROAD WOOSTER, OH 44691-9474 | 34-1353186 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| REALPATH GROUP, LLC 9565 CINCINNATI COLUMBUS ROAD WEST CHESTER, OH 45069 | 85-3778356 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RELATECARE, LLC 3615 SUPERIOR AVENUE, SUITE 4406C CLEVELAND, OH 44114-4139 | 46-1590730 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RELINK MEDICAL, LLC 1755 ENTERPRISE PARKWAY TWINSBURG, OH 44087-2259 | 47-3802496 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| REPLEX MIRROR COMPANY 11 MOUNT VERNON AVENUE MOUNT VERNON, OH 43050-4163 | 31-1332047 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| REVLOCAL, LLC 4009 COLUMBUS ROAD, 222 GRANVILLE, OH 43023 | 31-1581466 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RIFFLE MACHINE WORKS, INC. 5746 STATE ROUTE 159 CHILLICOTHE, OH 45601 | 34-1848737 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RIMECO PRODUCTS, INC. 38198 WILLOUGHBY PARKWAY WILLOUGHBY, OH 44094-7580 | 34-1715965 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RIPLEY METALWORKS, LTD. 111 WATERWORKS ROAD RIPLEY, OH 45167 | 31-1462897 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ROGERS INDUSTRIAL PRODUCTS, INC. 532 SOUTH MAIN STREET AKRON, OH 44311-1018 | 34-0897539 | | 799,641. | 0. | | | ECONOMIC DEVELOPMENT |
| ROOT HOLDINGS, INC. (ROOT, INC.) 80 EAST RICH STREET COLUMBUS, OH 43215 | 47-3049829 | | 1,000,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ROUTE 43 NORTH, LLC 10020 AURORA HUDSON ROAD STREETSBORO, OH 44241 | 85-2762571 | | 1,040,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RSR VENTURES, LLC 1616 COUNTY ROAD 1 TIFFIN, OH 44883 | 82-3136388 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| RXQ COMPOUNDING, LLC 2364 BLIZZARD LANE ALBANY, OH 45710 | 47-1235128 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| S&P DATA OHIO, LLC 1500 W 3RD STREET, SUITE 400 CLEVELAND, OH 44113-1438 | 27-1123127 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SAFEWAY PACKAGING, INC. 300 WHITE MOUNTAIN DRIVE NEW BREMEN, OH 45869-8621 | 46-3981791 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SAFRAN POWER USA, LLC 8380 DARROW ROAD TWINSBURG, OH 44087-2329 | 46-1426922 | | 108,949. | 0. | | | ECONOMIC DEVELOPMENT |
| SANDUSKY PACKAGING CORPORATION 2016 GEORGE STREET SANDUSKY, OH 44870-1741 | 34-0968517 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SAREPTA THERAPEUTICS 215 FIRST STREET CAMBRIDGE, MA 02142 | 93-0797222 | | 7,240. | 0. | | | ECONOMIC DEVELOPMENT |
| SATCO, INC. 1601 EAST EL SEGUNDO BOULEVARD EL SEGUNDO, CA 90245-4334 | 95-2546613 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SAUNDERS MACHINE WORKS, LLC 1554 FAIRVIEW ROAD ZANESVILLE, OH 43701 | 46-2283342 | | 40,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SCANNELL PROPERTIES #317, LLC 8801 RIVER CROSSING BOULEVARD, SUIT INDIANAPOLIS, IN 46240 | 82-3023919 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SCHAAD AND SONS, INC. 1325 STATE ROUTE 60 NE MCCONNELSVILLE, OH 43756 | 26-1506356 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |

PUBLIC DISCLOSURE COPY

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| SCHLABACH WOOD DESIGN, INC. 52567 STATE ROUTE 651 BALTIMORE, OH 43894 | 31-1418092 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SEEFRIED DEVELOPMENT MANAGEMENT, INC. - 3333 RIVERWOOD PARKWAY SE, SUITE 200 - ATLANTA, GA 30339 | 45-4081743 | | 3,150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SELMAN & COMPANY, LLC 1 AEC PARKWAY RICHMOND HEIGHTS, OH 44143-1500 | 34-4079588 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SNOWVILLE CREAMERY, LLC 32623 STATE ROUTE 143 POMEROY, OH 45769-9695 | 20-1177715 | | 47,783. | 0. | | | ECONOMIC DEVELOPMENT |
| SOLE CHOICE, INC. 830 MURRAY STREET, P.O. BOX 89 PORTSMOUTH, OH 45662-4515 | 27-0543481 | | 175,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SOLMET TECHNOLOGIES, INC. 2716 SHEPLER CHURCH AVENUE SW CANTON, OH 44706-4114 | 34-1499502 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SOUTHGATE COMPANY LIMITED PARTNERSHIP - 1499 WEST MAIN STREET - NEWARK, OH 43058 | 31-1124927 | | 1,110,565. | 0. | | | ECONOMIC DEVELOPMENT |
| SP OFFICE, LLC 1533 LAKE SHORE DRIVE COLUMBUS, OH 43204 | 85-1015806 | | 1,350,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SPANGLER CANDY COMPANY 400 NORTH PORTLAND STREET BRYAN, OH 43506-1200 | 34-4360680 | | 275,000. | 0. | | | ECONOMIC DEVELOPMENT |

PUBLIC DISCLOSURE COPY

| Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) | | | | | | | |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| SPEEDWAY, LLC 500 SPEEDWAY DRIVE ENON, OH 45323-1056 | 27-1287018 | | 56,908. | 0. | | | ECONOMIC DEVELOPMENT |
| SPERRY & RICE, LLC 1088 NORTH MAIN STREET KILLBUCK, OH 44637 | 81-1145148 | | 45,250. | 0. | | | ECONOMIC DEVELOPMENT |
| SPRAY PRODUCTS CORPORATION 1323 CONSHOHOCKEN ROAD PLYMOUTH MEETING, PA 19462 | 04-3590028 | | 60,855. | 0. | | | ECONOMIC DEVELOPMENT |
| STAKES MANUFACTURING, LLC 34440 VINE STREET EASTLAKE, OH 44095-5114 | 84-2268150 | | 206,778. | 0. | | | ECONOMIC DEVELOPMENT |
| STAMARK COMPANY, LTD. 2617 SR 39 P.O. BOX 240 WALNUT CREEK, OH 44687 | 27-1569711 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| STANDARD TECHNOLOGIES, LLC 2641 HAYES AVENUE FREMONT, OH 43420-9715 | 20-2694811 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| STANDARDAERO COMPINENT SERVICES 11550 MOSTELLER ROAD CINCINNATI, OH 45241 | 31-1813317 | | 204,957. | 0. | | | ECONOMIC DEVELOPMENT |
| STARK COUNTY MINORITY BUSINESS ASSOCIATION - 1225 GROSS AVENUE NE - CANTON, OH 44705 | 46-4870260 | | 20,833. | 0. | | | ECONOMIC DEVELOPMENT |
| STEED HAMMOND PAUL, INC. 312 PLUM STREET, 7TH FLOOR CINCINNATI, OH 45202 | 31-0997825 | | 125,000. | 0. | | | ECONOMIC DEVELOPMENT |

PUBLIC DISCLOSURE COPY

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

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|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| STEELIAL WELDING & METAL FABRICATION, INC. - 44000 COVERED BRIDGE ROAD - VINTON, OH 45686 | 31-1645116 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| STEWART-MACDONALD MANUFACTURING COMPANY - 21 NORTH SHAFER STREET - ATHENS, OH 45701 | 31-0783143 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| STOLLE MACHINERY COMPANY, LLC 4337 EXCEL STREET NORTHWEST CANTON, OH 44720-6995 | 77-0616243 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| STUCHELL PRODUCTS, LLC 12240 ROCKHILL AVENUE NE ALLIANCE, OH 44601-1064 | 20-2186395 | | 30,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SUPERIOR MARINE WAYS, INC. 5852 COUNTY ROAD 1, P.O. BOX 519 SOUTH POINT, OH 45680-7420 | 31-0999166 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SWAGELOK MANUFACTURING COMPANY, LLC - 29500 SOLON ROAD - SOLON, OH 44139-3474 | 34-0688825 | | 2,000,000. | 0. | | | ECONOMIC DEVELOPMENT |
| SWARTZ RACE CARS, INC. 527 FLOWER ISON ROAD MINFORD, OH 45653 | 31-1420884 | | 40,000. | 0. | | | ECONOMIC DEVELOPMENT |
| T&C RAIL HOLDINGS, INC. 824 WOODLAWN AVENUE BUCYRUS, OH 44820 | 47-4350524 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TAIHO CORPORATION OF AMERICA 194 HERITAGE DRIVE TIFFIN, OH 44883-9503 | 36-3143159 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

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|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| TEAM GREEN RECYCLING, LLC 13226 COUNTY ROAD R NAPOLEON, OH 43545 | 47-2798900 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TEAM INDUSTRIAL SERVICES, INC. 10540 CHESTER ROAD CINCINNATI, OH 45215 | 74-1776312 | | 300,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TECH ELEVATOR, INC. 7100 EUCLID AVENUE, SUITE 140 CLEVELAND, OH 44103-4036 | 47-4646314 | | 209,690. | 0. | | | ECONOMIC DEVELOPMENT |
| TEST-FUCHS CORPORATION 6100 OAK TREE BOULEVARD, SUITE 200 INDEPENDENCE, OH 44131 | 81-5387175 | | 125,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THALER MACHINE COMPANY, LLC 216 TALEQUAH TRAIL SPRINGBORO, OH 45066 | 84-4259995 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE CHEF'S GARDEN, INC. 9009 HURON AVERY ROAD HURON, OH 44839-2448 | 34-1866677 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE CHILCOTE COMPANY 2160 SUPERIOR AVENUE CLEVELAND, OH 44114-2184 | 34-0142230 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE HAMILTON CASTER & MFG. COMPANY 1637 DIXIE HIGHWAY HAMILTON, OH 45011 | 31-0308370 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE LOUIS G. FREEMAN COMPANY, LLC 911 GRAHAM DRIVE FREMONT, OH 43420-4086 | 31-0287650 | | 125,000. | 0. | | | ECONOMIC DEVELOPMENT |

PUBLIC DISCLOSURE COPY

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| THE OHIO STATE UNIVERSITY 2130 NEIL AVENUE COLUMBUS, OH 43210-1296 | 31-6025986 | STATE OF OHIO | 3,000,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE OHIO WIRE HARNESS, LLC 225 LINCOLN AVENUE BELLEFONTAINE, OH 43311 | 81-2695838 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE SIMPLAY3 COMPANY 9450 ROSEMONT DRIVE STREETSBORO, OH 44241-4563 | 81-3092110 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE WILLIAM POWELL COMPANY 3161 SPRING GROVE AVENUE CINCINNATI, OH 45225 | 31-0410580 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THE WORTHINGTON STEEL COMPANY 6303 COUNTY ROAD 10 DELTA, OH 43515-9453 | 31-1585233 | | 75,000. | 0. | | | ECONOMIC DEVELOPMENT |
| THERMA-TRU CORP. CLAWBACK 1750 INDIAN WOOD CIRCLE MAUMEE, OH 43537-4018 | 34-1923454 | | -150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TIGERPOLY MANUFACTURING, INC. 6231 ENTERPRISE PARKWAY GROVE CITY, OH 43123-9539 | 31-1205501 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TIGHTLINE REAL ESTATE HOLDINGS, LLC - 401 MILFORD PARKWAY - MILFORD, OH 45150 | 85-3520068 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TOPCO AMERICA, LLC 10930 DEERFIELD ROAD BLUE ASH, OH 45242 | 47-1035156 | | 200,000. | 0. | | | ECONOMIC DEVELOPMENT |

PUBLIC DISCLOSURE COPY

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| TOTAL QUALITY LOGISTICS, LLC 4289 IVY POINTE BOULEVARD CINCINNATI, OH 45245 | 20-5152100 | | 1,550,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TRACTOR SUPPLY COMPANY 200 POWELL PLACE BRENTWOOD, TN 37027 | 13-3139732 | | 1,500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TRANSPORTATION RESEARCH CENTER INC. - 10820 STATE ROUTE 347 - EAST LIBERTY, OH 43319 | 31-1228202 | | 500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TREVES, INC. 615 NORTH CORPORATE DRIVE WEST FOSTORIA, OH 44830 | 68-0600078 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| TTL ASSOCIATES, INC. 1915 NORTH 12TH STREET TOLEDO, OH 43604 | 11-3705112 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| UGN, INC. 18410 CROSSING DRIVE, SUITE C TINLEY PARK, IL 60487 | 36-3435795 | | 270,657. | 0. | | | ECONOMIC DEVELOPMENT |
| UMD AUTOMATED SYSTEMS P.O. BOX 317, 9855 SALEM ROAD FREDERICKTOWN, OH 43019 | 34-1832279 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| UNION METAL INDUSTRIES CORPORATION 1432 MAPLE AVENUE NORTH EAST CANTON, OH 44705-1720 | 36-4894629 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| UNITED CANDLE COMPANY, LLC 102 NORTH SUNDALE ROAD NORWICH, OH 43767 | 83-4185692 | | 457,178. | 0. | | | ECONOMIC DEVELOPMENT |

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

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|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| UNITED EQUITY, INC. 110 EAST NORTH STREET SPENCERVILLE, OH 45887 | 34-1403360 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| UNIVERSITY HOSPITALS HEALTH SYSTEM, INC. - 11100 EUCLID AVENUE MATHER PAVILION 1164 - CLEVELAND, OH 44106 | 34-0714775 | 501(C)(3) | 2,500,000. | 0. | | | ECONOMIC DEVELOPMENT |
| UNIVERSITY OF DAYTON RESEARCH 300 COLLEGE PARK, ROOM 405 DAYTON, OH 45469 | 31-0536715 | 501(C)(3) | 550,743. | 0. | | | ECONOMIC DEVELOPMENT |
| UPDOX, LLC 6555 LONGSHORE STREET, SUITE 200 DUBLIN, OH 43017 | 26-2786046 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| UPSTART NETWORK, INC. 2950 SOUTH DELAWARE STREET SAN CARLOS, CA 94403 | 45-4660612 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| USA FIRMWARE, LLC 10060 BRECKSVILLE ROAD BRECKSVILLE, OH 44141 | 45-2752253 | | 65,000. | 0. | | | ECONOMIC DEVELOPMENT |
| USA VINYL, LLC 5795 GREEN POINTE DRIVE SOUTH GROVEPORT, OH 43125 | 20-8104524 | | 150,000. | 0. | | | ECONOMIC DEVELOPMENT |
| VALUED RELATIONSHIPS, INC. 1400 COMMERCE CENTER DRIVE A FRANKLIN, OH 45005 | 31-1274364 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| VAZQUEZ COMMERCIAL CONSTRUCTION, LLC - 394 WARDS CORNER ROAD, SUITE 140 - MIAMI TOWNSHIP, OH 45140 | 80-0455983 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |

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| Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) | | | | | | | |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| VILLAGE OF RIPLEY P.O. BOX 219 RIPLEY, OH 45167-0219 | 31-6001082 | | 48,000. | 0. | | | ECONOMIC DEVELOPMENT |
| VITATOE INDUSTRIES, INC. 100 CHAMBER DRIVE CHILLICOTHE, OH 45601-0224 | 31-1012711 | | 400,000. | 0. | | | ECONOMIC DEVELOPMENT |
| WALTCO LIFT CORP. 1777 MILLER PARKWAY STREETSBORO, OH 44241 | 95-2121355 | | 277,117. | 0. | | | ECONOMIC DEVELOPMENT |
| WAUSEON MACHINE & MANUFACTURING, INC. - 995 ENTERPRISE AVENUE - WAUSEON, OH 43567 | 34-1483237 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| WEBSTER INDUSTRIES 325 HALL STREET TIFFIN, OH 44883 | 34-1059179 | | -100,000. | 0. | | | ECONOMIC DEVELOPMENT |
| WELLMAN SERVICES, LLC 200 EAST PEARL STREET LIMA, OH 45801 | 27-1434287 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| WEST OHIO TOOL CO. 7311 WORLD CLASS DRIVE RUSSELLS POINT, OH 43348 | 34-1866533 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| WILLOWTREE, LLC 1835 BROADWAY STREET CHARLOTTESVILLE, VA 22902 | 26-0422372 | | 46,455. | 0. | | | ECONOMIC DEVELOPMENT |
| WURTH ELECTRONICS ICS, INC. 7496 WEBSTER STREET VANDALIA, OH 45414 | 27-2571914 | | 100,000. | 0. | | | ECONOMIC DEVELOPMENT |

PUBLIC DISCLOSURE COPY

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|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| YOUNGSTOWN TOOL & DIE COMPANY, INC. - 2572 SALT SPRINGS ROAD - YOUNGSTOWN, OH 44509-1030 | 82-4786509 | | 600,000. | 0. | | | ECONOMIC DEVELOPMENT |
| YOUR BOTTLED WATER, LLC 106 EAST 11TH STREET WELLSTON, OH 45692 | 26-2308491 | | 50,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ZANE STATE COLLEGE 1555 NEWARK ROAD ZANESVILLE, OH 43701 | 31-0796550 | | 189,000. | 0. | | | ECONOMIC DEVELOPMENT |
| ZANESVILLE MUSKINGUM COUNTY PORT AUTHORITY - 205 NORTH 5TH STREET - ZANESVILLE, OH 43701 | 31-6400080 | | 2,113,826. | 0. | | | ECONOMIC DEVELOPMENT |
| ZOD, LLC 25 CAMPBELL STREET ATHENS, OH 45701 | 74-3244395 | | 25,000. | 0. | | | ECONOMIC DEVELOPMENT |
| | | | | | | | |
| | | | | | | | |
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Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|--------------------------|--------------------------|-----------------------------------|---|---------------------------------------|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

JOB SOHIO GRANTEEES RECEIVE GRANT FUNDS ONLY ON A REIMBURSEMENT BASIS.

GRANTEEES MUST SUBMIT A REQUEST FOR REIMBURSEMENT AND SUPPORTING

DOCUMENTATION FOR REVIEW AND APPROVAL BY JOB SOHIO.

GRANTEEES MUST MAINTAIN RECORDS SUPPORTING CLAIMED COSTS AND ALL REQUESTS

FOR REIMBURSEMENT ARE SUBJECT TO AUDIT BY JOB SOHIO.

REQUESTS FOR REIMBURSEMENT MUST BE CERTIFIED BY AUTHORIZED OFFICERS OF

Part IV Supplemental Information

GRANTEE. DOCUMENTATION IN SUPPORT OF CLAIMED COSTS MUST INCLUDE AGREEMENTS,

PAID INVOICES, VOUCHERS, PAID RECEIPTS, AND OTHER DOCUMENTATION AS NEEDED.

PROGRAM DISBURSEMENTS ARE REVIEWED AT MULTIPLE LEVELS WITHIN JOB SOHIO.

GRANTEES ARE REQUIRED TO SUBMIT AN ANNUAL REPORT TO THE JOB SOHIO DIRECTOR

OF COMPLIANCE. ALL SUCH REPORTS ARE REVIEWED BY THE DIRECTOR OF COMPLIANCE,

WHO PREPARES A REPORT ON PROJECT PERFORMANCE. UNDERPERFORMING PROJECTS MAY

BE THE SUBJECT OF ACTION AT THE RECOMMENDATION OF THE DIRECTOR OF

COMPLIANCE BY THE JOB SOHIO COMPLIANCE TEAM, AND FINAL DETERMINATION BY THE

JOB SOHIO PRESIDENT/CIO.

PART II:

THE STATEMENT OF FUNCTIONAL EXPENSES IS PREPARED ON THE ACCRUAL BASIS

OF ACCOUNTING AND SCHEDULE I IS PREPARED ON THE CASH BASIS OF

ACCOUNTING. ACCORDINGLY, A VARIANCE EXISTS BETWEEN THE AMOUNTS REPORTED

FOR GRANT EXPENSE ON EACH SCHEDULE.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

**PUBLIC DISCLOSURE COPY
Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|---|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input checked="" type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

- b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain
- 2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

| | Yes | No |
|-----------|-----|----|
| 1b | X | |
| 2 | X | |
| 4a | X | |
| 4b | | X |
| 4c | | X |
| 5a | | X |
| 5b | | X |
| 6a | | X |
| 6b | | X |
| 7 | | X |
| 8 | | X |
| 9 | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
|--|------|--|-------------------------------------|-------------------------------------|--|-------------------------|---------------------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | | | | |
| (1) JP NAUSEEF PRESIDENT & CIO | (i) | 416,964. | 105,000. | 514. | 11,380. | 26,180. | 560,038. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) DANA SAUCIER VP, HEAD OF ECONOMIC DEV. | (i) | 319,669. | 108,500. | 529. | 11,378. | 3,188. | 443,264. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) BRIAN FAUST CHIEF FINANCIAL OFFICER-TREASURER | (i) | 237,611. | 110,813. | 332. | 7,177. | 26,161. | 382,094. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (4) AARON PITTS SENIOR MANAGING DIRECTOR (THRU 7/20) | (i) | 264,781. | 78,044. | 502. | 11,378. | 26,180. | 380,885. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (5) KRISTI TANNER SENIOR MANAGING DIRECTOR | (i) | 265,256. | 47,178. | 506. | 0. | 26,180. | 339,120. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (6) GLENN RICHARDSON MANAGING DIRECTOR | (i) | 234,765. | 45,632. | 1,442. | 11,381. | 26,156. | 319,376. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (7) TED GRIFFITH MANAGING DIRECTOR | (i) | 234,244. | 47,000. | 503. | 11,379. | 25,006. | 318,132. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (8) ANDREW DEYE VP, STRATEGY | (i) | 241,153. | 52,000. | 201. | 9,999. | 14,528. | 317,881. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (9) KRISTINA CLOUSE SENIOR MANAGING DIRECTOR, TALENT | (i) | 238,186. | 40,480. | 322. | 5,795. | 26,161. | 310,944. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (10) DONELL GRUBBS GENERAL COUNSEL-SECRETARY | (i) | 240,249. | 37,457. | 922. | 11,223. | 10,617. | 300,468. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (11) TERRENCE SLAYBAUGH VP, SITES AND INFRASTRUCTURE | (i) | 236,331. | 19,700. | 1,459. | 9,452. | 25,011. | 291,953. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (12) JULIE BATTLES SR MANAGING DIRECTOR, FIN. & ADMIN | (i) | 181,166. | 26,773. | 165. | 5,362. | 25,957. | 239,423. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (13) MATTHEW CYBULSKI MANAGING DIRECTOR | (i) | 183,796. | 32,192. | 169. | 8,891. | 8,797. | 233,845. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (14) RENAE SCOTT MANAGING DIRECTOR, MRKT & COMM | (i) | 182,290. | 30,123. | 249. | 8,616. | 9,135. | 230,413. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (15) SEVERINA KRANER MANAGING DIRECTOR (THRU 7/20) | (i) | 176,314. | 19,175. | 148. | 7,883. | 25,906. | 229,426. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (16) JASON DUNKLE MANAGING DIRECTOR | (i) | 183,928. | 26,733. | 147. | 8,481. | 9,138. | 228,427. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |

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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
|--|------|--|-------------------------------------|-------------------------------------|--|-------------------------|---------------------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | | | | |
| (17) PHILLIP GREENBERG CHIEF OF STAFF | (i) | 191,452. | 17,138. | 166. | 8,413. | 9,198. | 226,367. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (18) LORRAINE TERRY MANAGING DIRECTOR | (i) | 159,767. | 26,108. | 128. | 6,206. | 24,690. | 216,899. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (19) JONATHAN BRIDGES MANAGING DIRECTOR | (i) | 173,964. | 14,223. | 235. | 7,465. | 15,855. | 211,742. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (20) SHEILA AEKINS MANAGING DIRECTOR, HR | (i) | 173,054. | 14,228. | 356. | 6,698. | 14,599. | 208,935. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (21) MATTHEW WALDO DIRECTOR | (i) | 146,690. | 13,085. | 285. | 6,591. | 24,577. | 191,228. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (22) CLAUDIA HERRINGTON SR DIRECTOR | (i) | 144,322. | 13,849. | 283. | 6,524. | 24,561. | 189,539. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (23) TIMOTHY SWEENEY DIRECTOR | (i) | 162,426. | 9,384. | 606. | 6,923. | 8,620. | 187,959. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (24) RON ROCK SENIOR DIRECTOR, INSURANCE | (i) | 145,909. | 13,138. | 186. | 0. | 25,724. | 184,957. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (25) VALENTINA ISAKINA MANAGING DIRECTOR (THRU 07/20) | (i) | 100,609. | 18,334. | 39,953. | 0. | 15,448. | 174,344. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (26) JOSEPH NEEDHAM DIRECTOR (THRU 09/20) | (i) | 120,272. | 27,052. | 715. | 5,456. | 13,268. | 166,763. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |

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Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 1A:

HEALTH OR SOCIAL CLUB DUES - SOCIAL CLUB DUES WERE PAID FOR THE PRESIDENT &
CIO. THESE DUES WERE NOT TREATED AS TAXABLE COMPENSATION.

PART I, LINE 4A:

UNDER A VOLUNTARY TERMINATION AGREEMENT ENTERED INTO BY THE EMPLOYEE AND
THE ORGANIZATION OR UPON A QUALIFYING TERMINATION DEFINED AS AN INVOLUNTARY
SEPARATION FROM SERVICE OTHER THAN FOR CAUSE, AN EMPLOYEE MAY BE ENTITLED
TO SEVERANCE PAY. THE TERMS AND CONDITIONS TO RECEIVE SEVERANCE PAYMENTS
REQUIRE THE EMPLOYEE TO SIGN A RELEASE OF CLAIMS FORM THAT COVERS ALL
SITUATIONS SURROUNDING THE EMPLOYEE'S EMPLOYMENT AND SEPARATION FROM THE
ORGANIZATION.

SEVERANCE PAYMENTS WERE MADE DURING THE YEAR TO THE FOLLOWING LISTED PERSON
IN PART VII:

VALENTINA ISAKINA - \$39,746

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND THE RETENTION OF CURRENT AND RECRUITMENT OF NEW BUSINESS TO OHIO.

FORM 990, PART VI, SECTION A, LINE 4:

THE FOLLOWING SIGNIFICANT CHANGES WERE MADE TO THE ORGANIZATION'S ARTICLES

OF INCORPORATION:

- REMOVAL FROM THE ARTICLES OF INCORPORATION THE REQUIREMENT THAT ALL

OFFICERS OF JOBSOHIO MUST BE DIRECTORS

- PERMIT THE CHIEF INVESTMENT OFFICER TO USE THE TITLE OF CHIEF EXECUTIVE

OFFICER

- CHANGE THE NAME OF THE COMPENSATION COMMITTEE TO THE COMPENSATION AND

WORKFORCE COMMITTEE, AND TO EXPAND THE COMMITTEE'S AUTHORITY AS STATED IN

ITS CHARTER

FORM 990, PART VI, SECTION A, LINE 7A:

THE GOVERNING BODY IS APPOINTED BY THE GOVERNOR ACCORDING TO OHIO STATE

LAW, CHAPTER 187, REVISED CODE.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS SUBMITTED TO THE CHIEF FINANCIAL OFFICER FOR HIS REVIEW.

SUBSEQUENT TO HIS APPROVAL, IT IS SUBMITTED TO THE PRESIDENT AND CHIEF

INVESTMENT OFFICER FOR REVIEW AND APPROVAL. COPIES OF THE FORM 990 ARE

PROVIDED TO THE BOARD OF DIRECTORS FOR REVIEW PRIOR TO FILING THE RETURN.

ADDITIONALLY, JOBSOHIO EMPLOYS DELOITTE TO REVIEW THE RETURN AND PROVIDE

GUIDANCE IN IDENTIFYING ERRORS IN THE RETURN SUBMISSION AND FEEDBACK ON

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

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|--------------------------------------|--|
| Name of the organization JOBSOHIO | Employer identification number 45-2798687 |
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QUANTITATIVE AND QUALITATIVE RESPONSES.

FORM 990, PART VI, SECTION B, LINE 12C:

JOBSOHIO'S CONFLICTS OF INTEREST POLICY IS INTENDED TO PROTECT THE CORPORATION'S INTEREST WHEN IT IS CONSIDERING A TRANSACTION OR ARRANGEMENT THAT MIGHT BENEFIT THE PRIVATE INTEREST OF A DIRECTOR OR OFFICER OR EMPLOYEE OF THE CORPORATION OR MIGHT DIRECTLY BENEFIT THAT INDIVIDUAL IN OTHER THAN A DE MINIMIS MANNER. THIS POLICY SUPPLEMENTS, BUT DOES NOT REPLACE, OHIO LAWS GOVERNING CONFLICTS OF INTEREST APPLICABLE TO THE CORPORATION.

UNDER JOBSOHIO'S CONFLICTS OF INTEREST POLICY, DIRECTORS, OFFICERS AND EMPLOYEES OF THE CORPORATION ARE CONSIDERED TO BE INTERESTED INDIVIDUALS WHERE THEY HAVE, DIRECTLY OR INDIRECTLY, THROUGH BUSINESS, INVESTMENT, OR FAMILY:

(A) A NON DE MINIMIS OWNERSHIP OR INVESTMENT INTEREST IN ANY PERSON WITH WHICH THE CORPORATION HAS A TRANSACTION OR ARRANGEMENT;

(B) A COMPENSATION ARRANGEMENT WITH THE CORPORATION OR ANY PERSON WITH WHICH THE CORPORATION HAS A TRANSACTION OR ARRANGEMENT; OR

(C) A NON DE MINIMIS POTENTIAL OWNERSHIP OR INVESTMENT INTEREST IN, OR POTENTIAL COMPENSATION ARRANGEMENT WITH, ANY PERSON WITH WHICH THE CORPORATION IS NEGOTIATING A TRANSACTION OR ARRANGEMENT.

COMPENSATION INCLUDES DIRECT OR INDIRECT REMUNERATION AS WELL AS MATERIAL GIFTS OR FAVORS.

IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICTS OF INTEREST WITH

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| Name of the organization JOBSOHIO | Employer identification number 45-2798687 |
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RESPECT TO A SPECIFIC TRANSACTION OR ARRANGEMENT BETWEEN AN INTERESTED INDIVIDUAL AND THE CORPORATION, AN INTERESTED INDIVIDUAL MUST DISCLOSE THE EXISTENCE AND NATURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS TO THE DIRECTOR OF COMPLIANCE, BOARD, AND MEMBERS OF ANY COMMITTEES OR INDIVIDUALS WITH BOARD-DELEGATED POWERS THAT ARE CONSIDERING THE PROPOSED TRANSACTION OR ARRANGEMENT.

AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS AND ANY DISCUSSION WITH THE INTERESTED INDIVIDUAL, THE INTERESTED INDIVIDUAL MUST LEAVE THE BOARD OR OTHER MEETING WHILE A DETERMINATION IS MADE AS TO WHETHER A CONFLICT OF INTEREST EXISTS. THE BOARD SHALL DECIDE IF A CONFLICT OF INTEREST EXISTS.

IF THE BOARD DECIDES BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS THAT A CONFLICT EXISTS, THE DISINTERESTED DIRECTORS MUST DETERMINE WHETHER THE CORPORATION CAN OBTAIN, WITH REASONABLE EFFORTS, A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST.

IF A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY AVAILABLE UNDER CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST, THE BOARD MUST DETERMINE BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS WHETHER THE TRANSACTION OR ARRANGEMENT IS IN THE CORPORATION'S BEST INTEREST, FOR ITS OWN BENEFIT, AND WHETHER THE TRANSACTION OR ARRANGEMENT IS FAIR AND REASONABLE.

IF THE BOARD HAS REASONABLE CAUSE TO BELIEVE THAT A DIRECTOR OR OFFICER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT WILL

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| Name of the organization JOBSOHIO | Employer identification number 45-2798687 |
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INFORM THE INDIVIDUAL OF THE BASIS FOR SUCH BELIEF AND PROVIDE THE
INDIVIDUAL WITH AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE.
IF, AFTER HEARING THE RESPONSE OF THE DIRECTOR OR OFFICER AND MAKING SUCH
FURTHER INVESTIGATION AS MAY BE WARRANTED IN THE CIRCUMSTANCES, THE BOARD
DETERMINES THAT THE DIRECTOR OR OFFICER HAS IN FACT FAILED TO DISCLOSE AN
ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT MUST TAKE APPROPRIATE
DISCIPLINARY AND CORRECTIVE ACTION, INCLUDING, WITHOUT LIMITATION,
INITIATING AN ACTION FOR BREACH OF FIDUCIARY DUTY. THE MINUTES OF THE BOARD
MEETINGS CONSIDERING POSSIBLE OR ACTUAL CONFLICTS OF INTEREST SHALL BE KEPT
AND SHALL CONTAIN BOTH OF THE FOLLOWING:

(A) THE NAMES OF THE INDIVIDUALS WHO DISCLOSED OR OTHERWISE WERE FOUND TO
HAVE A FINANCIAL INTEREST IN CONNECTION WITH AN ACTUAL OR POSSIBLE CONFLICT
OF INTEREST, THE NATURE OF THE FINANCIAL INTEREST, ANY ACTION TAKEN TO
DETERMINE WHETHER A CONFLICT OF INTEREST WAS PRESENT, AND THE BOARD'S
DECISION AS TO WHETHER A CONFLICT OF INTEREST EXISTED; AND

(B) THE NAMES OF THE INDIVIDUALS WHO WERE PRESENT FOR DISCUSSIONS AND VOTES
RELATING TO THE TRANSACTION OR ARRANGEMENT, THE CONTENT OF THE DISCUSSION,
INCLUDING ANY ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT, AND
A RECORD OF ANY VOTES TAKEN IN CONNECTION THEREWITH.

IN ADDITION TO THE FOREGOING, ANY OFFICER OR EMPLOYEE OF THE CORPORATION
WHOSE RESPONSIBILITY INCLUDES COMPENSATION MATTERS AND WHO RECEIVES
COMPENSATION DIRECTLY OR INDIRECTLY FROM THE CORPORATION IS PRECLUDED FROM
VOTING OR PROVIDING INFORMATION TO ANY COMPENSATION COMMITTEE ON MATTERS
PERTAINING TO THAT INDIVIDUAL'S COMPENSATION.

DIRECTORS MAY NOT SOLICIT OR ACCEPT EMPLOYMENT WITH ANY PERSON THAT

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| Name of the organization JOB SOHIO | Employer identification number 45-2798687 |
|---------------------------------------|--|

RECEIVES OR HAS RECEIVED AN INCENTIVE OR OTHER ASSISTANCE AS A RESULT OF A
 DECISION THAT SUCH DIRECTOR PARTICIPATED IN AS A DIRECTOR OF THE
 CORPORATION.

EACH DIRECTOR, OFFICER AND EMPLOYEE IS REQUIRED TO ANNUALLY SIGN A
 STATEMENT AFFIRMING THAT SUCH INDIVIDUAL:

- (A) HAS RECEIVED A COPY OF THE POLICY;
- (B) HAS READ AND UNDERSTANDS THE POLICY;
- (C) HAS AGREED TO COMPLY WITH THE POLICY; AND
- (D) UNDERSTANDS THE CORPORATION'S STATUTORY PURPOSE AND THAT IT IS A
 NONPROFIT CORPORATION.

TO ENSURE THAT THE CORPORATION OPERATES IN A MANNER CONSISTENT WITH ITS
 STATUTORY AND CHARITABLE PURPOSES OR CONTRACTUAL OBLIGATIONS AND THAT IT
 DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE THE STATUS OF THE
 CORPORATION AS AN ORGANIZATION EXEMPT FROM FEDERAL INCOME TAX, PERIODIC
 REVIEWS OF ITS OPERATIONS ARE PERFORMED. THE PERIODIC REVIEWS, AT A
 MINIMUM, DETERMINE ALL OF THE FOLLOWING:

- (A) WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED
 UPON COMPETENT SURVEY INFORMATION, AND ARE THE RESULT OF ARM'S LENGTH
 BARGAINING;
- (B) WHETHER THE CORPORATION'S OPERATIONS ARE CONSISTENT WITH THE ARTICLES,
 THIS CODE OF REGULATIONS AND CONTRACTUAL OBLIGATIONS, AND ARE PROPERLY
 DOCUMENTED; AND
- (C) WHETHER TRANSACTIONS ARE FAIR TO THE CORPORATION, REFLECT REASONABLE
 INVESTMENT OR PAYMENTS FOR GOODS AND SERVICES, FURTHER THE CORPORATION'S
 STATUTORY AND CHARITABLE PURPOSES OR CONTRACTUAL OBLIGATIONS, AND DO NOT

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| Name of the organization JOBSOHIO | Employer identification number 45-2798687 |
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RESULT IN DIRECT PRIVATE BENEFIT TO DIRECTORS, OFFICERS OR OTHER PERSONS,
 IN OTHER THAN A DE MINIMIS MANNER.

A MAJORITY OF THE DISINTERESTED DIRECTORS MAY REMOVE ANY DIRECTOR FOR
 MISCONDUCT. MISCONDUCT INCLUDES ANY BEHAVIOR BY A DIRECTOR THAT INDICATES
 THE DIRECTOR HAS FAILED TO PERFORM HIS OR HER FIDUCIARY DUTIES TO THE
 CORPORATION; TO COMPLY WITH THE REQUIREMENTS OF THE ARTICLES, THIS CODE OF
 REGULATIONS, OR ANY CORPORATE CONFLICTS OF INTEREST OR ETHICAL POLICIES; TO
 MEET HIS OR HER OBLIGATIONS AS A DIRECTOR UNDER OHIO LAW; HAS BEEN
 CONVICTED OF A FELONY; OR HAS OTHERWISE ENGAGED, THROUGH ACT OR OMISSION,
 IN SIMILAR BEHAVIOR THAT A MAJORITY OF THE DISINTERESTED DIRECTORS
 DETERMINES WARRANTS REMOVAL FOR MISCONDUCT. A MAJORITY OF THE DISINTERESTED
 DIRECTORS HAVE SOLE AUTHORITY TO DETERMINE WHETHER A DIRECTOR SHOULD BE
 REMOVED FROM OFFICE ON THE BASIS OF MISCONDUCT.

EFFECTIVE OCTOBER 1, 2013, JOBSOHIO'S BOARD OF DIRECTORS CREATED AN
 INDEPENDENT REVIEW PANEL TO, AMONG OTHER THINGS, ASSESS THE ADEQUACY OF
 JOBSOHIO'S REVIEW PROCESS REGARDING POTENTIAL CONFLICTS OF INTEREST.

THE DIRECTOR OF COMPLIANCE HAS COMPILED A LIST OF FINANCIAL AND FIDUCIARY
 INTERESTS FROM THE FINANCIAL DISCLOSURE STATEMENTS THAT ALL JOBSOHIO BOARD
 OF DIRECTORS AND NUMEROUS JOBSOHIO STAFF MEMBERS MUST FILL OUT AND SUBMIT
 TO THE OHIO ETHICS COMMISSION. IN THE FALL OF 2013, JOBSOHIO BUILT INTO ITS
 CUSTOMER RELATIONSHIP MANAGEMENT SOFTWARE SYSTEM A ROBUST POTENTIAL
 CONFLICT IDENTIFICATION SYSTEM (PCIS) THAT AUTOMATICALLY SEARCHES FOR
 MATCHES OF DISCLOSED FINANCIAL AND FIDUCIARY INTERESTS OF BOARD MEMBERS AND
 EMPLOYEES WITH ANY COMPANY THAT SEEKS AN ECONOMIC DEVELOPMENT INCENTIVE
 FROM JOBSOHIO. AT THREE POINTS IN THE PROJECT DEVELOPMENT PROCESS, THE PCIS

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ALERTS JOBSOHIO'S GENERAL COUNSEL OF ANY POTENTIAL CONFLICTS AND REQUIRES

THOSE POTENTIAL CONFLICTS OF INTEREST TO BE CLEARED OR MANAGED BEFORE THE

PROJECT MAY PROCEED TO APPROVAL.

IN TANDEM WITH THE AUTOMATED PCIS PROCESS AND TWICE A WEEK, THE DIRECTOR OF

COMPLIANCE PERFORMS AN INDEPENDENT REVIEW OF THE AGENDAS FOR THE PROJECT

TEAM MEETINGS TO CHECK FOR POTENTIAL CONFLICTS OF INTEREST IN ADVANCE OF

THOSE MEETINGS.

FORM 990, PART VI, SECTION B, LINE 15:

PURSUANT TO ARTICLE 5.1 (A) OF THE JOBSOHIO ARTICLES OF INCORPORATION, THE

JOBSOHIO BOARD OF DIRECTORS (BOARD) IS TO APPROVE BY RESOLUTION THE

COMPENSATION OF THE CHIEF INVESTMENT OFFICER. PURSUANT TO ARTICLE 5.1 (B)

THEREOF, THE BOARD IS TO APPROVE A COMPENSATION PLAN FOR THE CORPORATION.

UNDER ARTICLE 6.4 OF THE JOBSOHIO ARTICLES OF INCORPORATION, A COMPENSATION

COMMITTEE (COMMITTEE) IS ELECTED BY THE BOARD. THE COMMITTEE IS RESPONSIBLE

FOR REVIEWING ANY PLAN FOR THE COMPENSATION OF THE CORPORATION'S EMPLOYEES

RECOMMENDED BY THE CHIEF INVESTMENT OFFICER AND FOR MAKING RECOMMENDATIONS

REGARDING ANY SUCH PLAN OF COMPENSATION TO THE BOARD FOR THEIR ACTION. IN

ADDITION, THE COMMITTEE IS TO REVIEW COMPENSATION ARRANGEMENTS WITH BOTH

EMPLOYEES AND INDEPENDENT CONTRACTORS OF THE CORPORATION.

DURING THE TAX YEAR THE COMPENSATION COMMITTEE RETAINED THE SERVICES OF A

COMPENSATION CONSULTANT AND DEVELOPED AND REVIEWED A COMPENSATION PLAN FOR

THE CORPORATION, EXCLUDING THE PRESIDENT/CHIEF INVESTMENT OFFICER. THE

COMMITTEE WAS PROVIDED WITH AND CONSIDERED SUPPORTING DATA AND

DOCUMENTATION, INCLUDING COMPARISONS, AND APPROVED THE COMPENSATION PLAN.

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|---------------------------------------|--|
| Name of the organization JOB SOHIO | Employer identification number 45-2798687 |
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THE COMMITTEE SEPARATELY REVIEWED AND APPROVED A PROPOSAL FOR THE
 COMPENSATION OF THE PRESIDENT/CHIEF INVESTMENT OFFICER.

OFFICERS AND EMPLOYEES THAT WERE THE SUBJECT OF THE COMPENSATION
 DETERMINATIONS, INCLUDING THE PRESIDENT/CHIEF INVESTMENT OFFICER, WERE NOT
 PRESENT FOR THE DISCUSSION AND VOTING ON THEIR COMPENSATION. THE ACTIONS OF
 THE COMPENSATION COMMITTEE WERE CONTEMPORANEOUSLY DOCUMENTED IN COMMITTEE
 MINUTES. THE ACTIONS OF THE COMPENSATION COMMITTEE WERE FORWARDED TO THE
 BOARD OF DIRECTORS FOR APPROVAL OF THAT BODY.

FORM 990, PART VI, SECTION C, LINE 19:
 THE CORPORATION'S ARTICLES OF INCORPORATION ARE FILED WITH THE OFFICE OF
 THE OHIO SECRETARY OF STATE AND ARE A MATTER OF PUBLIC RECORD AVAILABLE
 ONLINE. THE CORPORATION'S CONFLICT OF INTEREST POLICY AND AUDITED FINANCIAL
 STATEMENTS ARE FILED WITH THE OHIO DEVELOPMENT SERVICES AGENCY AND ARE
 PUBLIC RECORDS AVAILABLE TO THE GENERAL PUBLIC UPON REQUEST.

THE FOLLOWING DOCUMENTS ARE AVAILABLE ON THE JOB SOHIO WEBSITE: ARTICLES OF
 INCORPORATION, CODE OF REGULATIONS, CONFLICTS OF INTEREST POLICY, STANDARDS
 OF CONDUCT POLICY, EMPLOYEE GIFT POLICY, ETHICAL ANNUAL CONDUCT PLEDGE,
 ANNUAL ETHICS TRAINING, ANNUAL AUDITED FINANCIAL STATEMENTS, QUARTERLY
 REVIEWED FINANCIAL STATEMENTS, AND IRS FORM 990.

FORM 990, PART IX, LINE 24A:
 NETWORK PARTNER SERVICE FEES ARE AMOUNTS PAID TO JOB SOHIO REGIONAL
 PARTNERS IN SUPPORT OF ACHIEVING THE MISSION TO PROMOTE ECONOMIC
 DEVELOPMENT IN THE STATE. THE SIX REGIONAL PARTNERS WITHIN THIS
 JOB SOHIO NETWORK FOCUS THEIR EFFORTS ON ECONOMIC DEVELOPMENT WITHIN

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SCHEDULE R
(Form 990)

Related Organizations and Unrelated Partnerships

OMB No. 1545-0047

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

| | |
|---------------------------------------|--|
| Name of the organization JOB SOHIO | Employer identification number 45-2798687 |
|---------------------------------------|--|

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|--|-------------------------|---|---------------------|---------------------------|-------------------------------------|
| JOB SOHIO GROWTH CAPITAL, LLC - 86-3628664 41 SOUTH HIGH STREET, SUITE 1500 COLUMBUS, OH 43215 | ECONOMIC DEVELOPMENT | OHIO | -108,889. | 53,486,211. | JOB SOHIO |
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Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | (g) Section 512(b)(13) controlled entity? | |
|--|-------------------------|---|-------------------------------|---|-------------------------------------|--|----|
| | | | | | | Yes | No |
| JOB SOHIO BEVERAGE SYSTEM - 20-1255734 41 SOUTH HIGH STREET, SUITE 1500 COLUMBUS, OH 43215 | ECONOMIC DEVELOPMENT | OHIO | 501(C)(3) | 10 | JOB SOHIO | X | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

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Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproportionate allocations? | | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | | (k) Percentage ownership |
|--|-------------------------|---|-------------------------------------|---|---------------------------------|--|---|----|---|---|----|--------------------------------|
| | | | | | | | Yes | No | | Yes | No | |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | (i) Section 512(b)(13) controlled entity? | |
|--|-------------------------|---|-------------------------------------|--|---------------------------------|--|--------------------------------|---|----|
| | | | | | | | | Yes | No |
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Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

| | Yes | No |
|--|-----|----|
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | X |
| b Gift, grant, or capital contribution to related organization(s) | | X |
| c Gift, grant, or capital contribution from related organization(s) | X | |
| d Loans or loan guarantees to or for related organization(s) | | X |
| e Loans or loan guarantees by related organization(s) | | X |
| f Dividends from related organization(s) | | X |
| g Sale of assets to related organization(s) | | X |
| h Purchase of assets from related organization(s) | | X |
| i Exchange of assets with related organization(s) | | X |
| j Lease of facilities, equipment, or other assets to related organization(s) | X | |
| k Lease of facilities, equipment, or other assets from related organization(s) | | X |
| l Performance of services or membership or fundraising solicitations for related organization(s) | X | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | X |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | X | |
| o Sharing of paid employees with related organization(s) | X | |
| p Reimbursement paid to related organization(s) for expenses | | X |
| q Reimbursement paid by related organization(s) for expenses | X | |
| r Other transfer of cash or property to related organization(s) | | X |
| s Other transfer of cash or property from related organization(s) | | X |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved |
|-------------------------------------|-------------------------------|------------------------|--|
| (1) JOBSOHIO BEVERAGE SYSTEM | C | 265,000,000. | CASH |
| (2) JOBSOHIO BEVERAGE SYSTEM | L | 8,403,203. | REVENUE |
| (3) JOBSOHIO BEVERAGE SYSTEM | Q | 950,919. | COST |
| (4) | | | |
| (5) | | | |
| (6) | | | |

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| | | |
|--|---|--|
| Type or print | Name of exempt organization or other filer, see instructions. JOBSOHIO | Taxpayer identification number (TIN) 45-2798687 |
| File by the due date for filing your return. See instructions. | Number, street, and room or suite no. If a P.O. box, see instructions. 41 SOUTH HIGH STREET, NO. 1500 | |
| | City, town or post office, state, and ZIP code. For a foreign address, see instructions. COLUMBUS, OH 43215-6104 | |

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 1

| Application Is For | Return Code | Application Is For | Return Code |
|--|-------------|-----------------------------------|-------------|
| Form 990 or Form 990-EZ | 01 | Form 990-T (corporation) | 07 |
| Form 990-BL | 02 | Form 1041-A | 08 |
| Form 4720 (individual) | 03 | Form 4720 (other than individual) | 09 |
| Form 990-PF | 04 | Form 5227 | 10 |
| Form 990-T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | 11 |
| Form 990-T (trust other than above) | 06 | Form 8870 | 12 |

BRIAN FAUST

- The books are in the care of ▶ 41 S. HIGH STREET, SUITE 1500 - COLUMBUS, OH 43215
Telephone No. ▶ (614) 224-6446 Fax No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and TINs of all members the extension is for.

- 1** I request an automatic 6-month extension of time until MAY 16, 2022, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
- ▶ calendar year _____ or
- ▶ tax year beginning JUL 1, 2020, and ending JUN 30, 2021.
- 2** If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period

| | | | |
|---|-----------|----|----|
| 3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. | 3a | \$ | 0. |
| b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. | 3b | \$ | 0. |
| c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. | 3c | \$ | 0. |

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.