

The background features a white silhouette of the state of Ohio on a dark blue field. In the top-left corner, there is a grid of small red dots. Along the left edge, there are several thick, parallel diagonal stripes in shades of blue and red. The main title is centered within the white Ohio map area.

# **Ohio To Work Delivers Statewide Impact**

**Bolstering key industries  
through a pandemic**





**Ohio To Work gave me the opportunity and the means to make the change I only dreamed of previously. The future looks very bright.**

**AMIYRA A.**

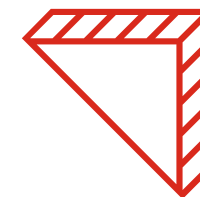
job seeker who received training at We Can Code IT



**Ohio To Work pulled together training providers, service partners, and also the actual employers to provide opportunities for job seekers to get the skills and training they needed.**

**SHAULONDA J.**

Assistant Program Officer for LISC Toledo



The unprecedented COVID-19 pandemic severely impacted our world, our nation, and our state. More than 1 million workers were displaced in Ohio, and 2.1 million were put at risk. In addition, jobs in sectors critical to our state's economy that were driving opportunity required workers to upskill or reskill to fill them quickly.

To address this workforce crisis, we partnered with Governor Mike DeWine, Lt. Governor Jon Husted, the Ohio Department of Job and Family Services (ODJFS), the Ohio Department of Development (ODOD), the Office of Workforce Transformation, the Ohio Department of Higher Education (ODHE), and the JobsOhio Network to create a first-of-its-kind initiative, Ohio To Work.

The Ohio To Work initiative helped job-seeking Ohioans by connecting them with resources, training programs, or immediate career opportunities. This initiative bolstered our talent engagement support in manufacturing, technology, and healthcare industries. It also further connected service providers, training providers, and employers within our five markets of focus: Cleveland, Columbus, Mahoning Valley, Toledo, and Cincinnati-Dayton.

We are proud of how this initiative supported Ohioans at a critical time in our nation's history and the strong inter-regional relationships it inspired among our partners. We want to thank each partner who helped make this initiative a success. The impact of Ohio To Work would not have been possible without their tireless efforts within their markets and openness to working together in innovative and rapidly evolving new ways.

We're excited about the new opportunities this collaboration has provided us and are capitalizing on what we've learned to shape future workforce development initiatives, programs, and more. We know the impact a partnership in prosperity can have, and we will continue to do the work that is needed to keep Ohioans and our economy thriving.

Very respectfully,

**J.P. NAUSEEF**

**President & Chief Executive Officer  
JobsOhio**





At the height of the COVID-19 pandemic, Ohio had to quickly navigate statewide layoffs and workforce challenges not seen since the Great Depression. The commitment and leadership from stakeholders across non-profit, educational, business, and government entities inspired a road map for success — and an opportunity to empower communities around the state. It was called: Ohio To Work.

The goal of the Ohio To Work initiative was to support job seekers finding sustainable, good-paying jobs with room to grow by leveraging the existing workforce infrastructure in the five regions most impacted by layoffs during the pandemic.

We focused efforts on healthcare, manufacturing, and technology — three critical industries that are growing in demand and fueling our state’s economy. This program strongly focused on equity and inclusion, supporting Ohio’s economically vulnerable populations, notably those without college degrees and minorities, who suffered the most significant job losses during this time.

I had a front-row seat to witness the unprecedented success of this initiative. Over two years, more than 200 employers, 33 training providers, and 42 community organizations came together to support more than 45,000 individuals in getting jobs or starting their journeys toward employment through hiring events or enrolling in training programs.

Ohio To Work strengthened the bridge between Ohio’s existing workforce resources, formed new partnerships within our communities, and modernized efforts to accelerate the way job seekers find employment and reskilling opportunities.

We supported job seekers in a highly customized way that was unique at this scale. Career coaches gave access to new career assessment tools, provided resume writing and interview preparation services, and helped to overcome personal barriers such as transportation and childcare. Ohioans knew everyone connected to Ohio To Work cared about them and was dedicated to opening doors to meaningful employment.

Among the many benefits of the Ohio To Work initiative are the lasting learnings and insights for JobsOhio that will help our team and our JobsOhio Network Partners provide a talent-rich environment to build companies and careers in Ohio.

*Kristina K. Clouse*

**KRISTINA K. CLOUSE**  
Senior Managing Director, Talent  
JobsOhio



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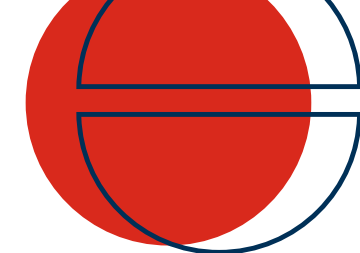
**At the heart of Ohio To Work, it's about connecting all of the fabric: the training provider, the coach, and the employment opportunity.**

**KRISTINA CLOUSE**

Senior Managing Director, Talent at JobsOhio







# EXECUTIVE SUMMARY

The COVID-19 pandemic caused the displacement of many Ohio workers, creating difficult situations for individuals, their families, and employers. To assist with recovery efforts, Governor Mike DeWine and Lt. Governor Jon Husted, along with JobsOhio, the Ohio Department of Job and Family Services (ODJFS), the Ohio Department of Development (ODOD), the Office of Workforce Transformation, and the Ohio Department of Higher Education (ODHE) developed Ohio To Work, an innovative statewide initiative. Through Ohio To Work, JobsOhio unified existing regional workforce organizations to offer customized support to job seekers who may have been previously displaced, were at risk of displacement due to automation or the pandemic, or were underemployed in their current roles.

The Ohio To Work initiative connected job seekers with career resources, training opportunities, and long-term employment with local employers in the manufacturing, healthcare, and technology industries.

### Ohio To Work's Guiding Principles:

- **Don't recreate the wheel:** Partner with state and local intermediaries — amplify the work of partners and complement existing programs.
- **Co-design:** Assess and design solutions that fit employer and job seeker needs, in collaboration with employers, stakeholders, and partners.
- **Employer focus:** Always keep employers in mind and at the table.
- **Bias for action:** Move at the pace the crisis demands — iterate and learn while expanding services.
- **Agile and nimble:** Recognize this is new territory and flex as learnings and surges occur.

Ohio To Work launched in Cleveland, offering direct support to service provider partners — established agencies and organizations that provide a range of career resources including skills assessment, career education and technical training, resume review, interview coaching, and more. After success in Cleveland, Ohio To Work expanded across the state.

JobsOhio provided service provider partners with access to an Ohio-based marketing and communications company to amplify their existing marketing efforts. These service provider partners will be able to draw upon best practices related to hiring event planning and execution, marketing and advertising, and more, long after the conclusion of the initiative.

The following pages discuss the impact Ohio To Work had on Ohio's economy and workforce infrastructure, as well as Ohio's job seekers and their families.



**211,365**  
job seekers served,  
340% of goal



**19,192**  
individuals enrolled  
in training programs,  
345% of goal



**26,114**  
individuals received job  
offers or internships,  
129% of goal

Scan to view the  
Ohio To Work  
Impact Video



**Service providers:** Community-based organizations removing barriers to employment.

**Training providers:** Educational and technical institutions committed to upskilling or reskilling job seekers.

**Employers:** Organizations committed to partnering with Ohio To Work service provider partners to present opportunities and hire job seekers.



# Market Highlights

Scan the QR codes to view real stories of job seekers who benefited from the resources offered through Ohio To Work.

## CLEVELAND

In the Cleveland market, OhioMeansJobs - Cleveland-Cuyahoga County, Goodwill of Greater Cleveland and East Central Ohio, and Urban League of Greater Cleveland became part of a Coaching Community of Practice called CoachU. This professional development fellowship was created by MAGNET and offered foundational knowledge and skills to help coaches within these partners and four other workforce organizations in the community better connect with and serve their clients.



Watch Allison's Story

## COLUMBUS

The workforce development ecosystem in Central Ohio was already strong and united coming into Ohio To Work. Knowing the growing need for support of the Spanish- and Somali-speaking populations in this market, partners prioritized serving these communities by translating Ohio To Work marketing materials into those languages. They also hosted specialized hiring events in trusted, frequently visited locations where translators were present, and with employers who were willing to hire people who spoke English as a second language.



Watch Katrina's Story

## MAHONING VALLEY

The impact of Ohio To Work goes beyond individual job seekers. The organizations offering career coaching saw tremendous benefits, including the opportunity to work together in new ways. The Ohio To Work efforts in this market earned the Excellence in Workforce Development Award from the Ohio Economic Development Association. In Mahoning Valley, service provider partner organizations will continue to act as a regional coalition through idea sharing, referrals of job seekers to the organizations best suited to meet their needs, and more robust offerings of wraparound services.



Watch Bernard's Story

## TOLEDO

Throughout Ohio To Work, each market recognized how critical it would be to authentically capture the voices and needs of the job seekers in their community. In the Toledo market, this resulted in the development of a Community Advisory Board, which consisted of board members who are highly engaged in the community. Their role included providing input on reaching job seekers about the Ohio To Work message and amplifying the Ohio To Work message when interacting with the community. This Board will continue with oversight from the Local Initiatives Support Corporation (LISC) beyond the conclusion of Ohio To Work.



Watch LISC's Story

## CINCINNATI-DAYTON

To unify two major metropolitan areas and connect authentically with job seekers in a post-pandemic world, the service provider partners and Sinclair College partnered with the local library systems to host one-of-a-kind hiring events. These events encouraged employers, accustomed to a more formal hiring process, to meet job seekers from underserved parts of this five-county market in casual, comfortable environments. These events showed job seekers that employers valued them and what they had to offer and allowed service provider partners to establish new community relationships.



Watch Jenna's Story





**Ohio To Work gave us the opportunity to specifically call out individual populations and say ‘you belong here,’ ‘you have a role here,’ and ‘here’s the training you need to get a really good job that will lead to a family-sustaining wage.’**



**DR. KATHLEEN CLEARY**

Senior Vice President of Strategic Programs  
Sinclair College (Operations Manager in Cincinnati-Dayton)

# THE DESIGN:

## COLLABORATION AND AMPLIFYING OPPORTUNITIES



### Ohio To Work Engages Community Partners

JobsOhio leaders recognized the critical first step in the success of Ohio To Work was the selection of strong, committed partners.

In each Ohio To Work market, Operations Managers were selected to act as a conduit of information and support between JobsOhio and local service provider partners, training provider partners, and employers. These Operations Managers were recognized champions of workforce development and were able to leverage existing relationships to foster increased collaboration among local organizations already doing important work in these areas.

The selected Operations Managers partnered with JobsOhio, the respective JobsOhio Network Partner, and workforce service providers to co-design Ohio To Work. These teams customized the initiative for each market for the greater good of getting Ohioans connected to employers and into long-term, well-paying careers.

### JOB SEEKER ROADMAP



### SIX KEY FEATURES TO OHIO TO WORK:

- 1 Outreach and marketing**  
to increase awareness of services among job seekers and to re-engage people who were not participating in the workforce.
- 2 Innovative tech-enabled tools**  
such as assessments that helped job seekers understand their skills and aptitude for different jobs and pathways, and other tech tools such as support service navigation.
- 3 Coaching and support**  
to equip service provider coaches with the latest tools and local business intelligence to help job seekers to better understand employer needs and how to more effectively explore their options.
- 4 Career and community events**  
through multiple forums such as employer/coach sessions and virtual career fairs (VCFs).
- 5 Support for reskilling**  
through providers with programs that aligned with in-demand skills and occupations and the available funding programs for job seekers.
- 6 Commitments made by employers**  
to interview and/or hire reskilled workers, support furloughed/released workers, and develop internship/apprenticeship programs.



### Career Coaches Personalize Ohio To Work for Job Seekers

After bringing together service provider partners, training provider partners, and employers in each market, the teams got to work.

Career Coaches were often the first step for Ohio's job seekers within the service provider organizations. Career Coaches were available for virtual or in-person sessions and worked with job seekers at every step of their journey at no cost. Ohio To Work supplemented these coaches with critical tech-enabled career assessment tools; local, real-time business intelligence; in-demand industry insights; professional development; and direct connections to employers and training providers.

The 85 Career Coaches involved with the Ohio To Work initiative helped job seekers learn about the resources available and take the first step toward job placement. This included increasing skills through training, building resumes, and polishing interview techniques, in addition to navigating barriers to job readiness and retention. Coaches spent countless hours collaborating; meeting with training provider partners and employers; touring workplaces; attending hiring events; and, perhaps most importantly, meeting one-on-one with job seekers to support their individual journeys.

**The Ohio To Work Career Coaches know it's more than just getting the job; it's making sure that it's the right job for you. They really want to see you succeed in your career.**

**KRISTEN J.**  
job seeker in Cleveland

Operations Managers partnered with employers to offer in-person tours for job seekers and career coaches to fully understand the working environment of the core Ohio To Work industries. This empowered job seekers to assess their fit and interest in specific employers and gave coaches first-hand exposure to then share with their clients going forward.

**Stephan's story is truly inspiring. We worked together to overcome a lot of barriers. Stephan is a returning citizen and had several negative experiences throughout his life that impacted his confidence and way of thinking. He had limited social support, and that's where our team at Harbor came in, along with the support of our partners, to provide him the tools, resources, and training he needed to get back to the workforce.**

**Stephan has now found a job that he loves. Throughout his training, he maintained his focus and really pushed through to reach his goals. As his coach, it's a tremendous feeling to know that I had a role in helping him follow his passion and pursue a career that he is motivated by.**

**DAWNIELLE D.**  
Career Coach at Harbor  
(service provider in Toledo)

### STATEWIDE COACH PORTAL

Through an Ohio-based company, JobsOhio supported these coaches with a full-service, easy-to-use online resource portal to access universal documents, recorded meetings, a calendar of hiring events, and most importantly, a forum board that allowed coaches to communicate with one another statewide to better serve job seekers.

**85**  
**CAREER COACHES**

**95%**  
**COACH PARTICIPATION**

**2,200+**  
**LOGINS**

**460**  
**DOCUMENTS  
AND VIDEOS**



Unique Financing Options For Training

Using a shared risk model, JobsOhio provided a student-friendly financing option called an Income Share Agreement (ISA). It was an innovative funding option that made eligible training experiences affordable for students who needed additional support beyond funding from the Workforce Innovation and Opportunity Act (WIOA) or Pell Grants. Students using the ISA only had to pay once they completed training and started a job making at least \$40,000 per year.

The ISA provided access to loans without checking credit scores, ensuring equity across all applicants.

“ We have found Ohio To Work’s Reskilling Fund to be a difference-maker. The cost of training is often a barrier. Having the Income Share Agreement from the Reskilling Fund really helps our Career Coaches encourage people to enter an eligible training program. Ohio To Work delivers on its promise. Anything that amplifies our message to the workforce about getting career training and connecting with good jobs is a win-win for us. ”

FRANK B.  
Interim CFO and CEO of OhioMeansJobs - Cleveland-Cuyahoga County (service provider in Cleveland)

562  
STUDENTS PARTICIPATED  
in training programs because  
of the ISA

23  
COUNTY REACH  
where ISAs were utilized by students

\$60,212  
AVERAGE SALARY  
of students who utilized the ISA after  
completing their training program

“ Without Ohio To Work, I would never have known about the [OhioMeansJobs] services and funding options, and without the supportive team at Tech Elevator, I would not have known that I could cover that last 50% of my training cost with the Income Share Agreement. ... I started in my new position a few weeks ago, and at a much higher salary! This experience has truly been a turning point in my career. I now have many more doors open to me as I move forward with a career in technology. ”

KATIE B.  
job seeker in Columbus

Hiring Events Connect Job Seekers and Employers

Hiring events were a core component of connecting employers with job seekers. OHZone Virtual Career Fairs were created in the early days of the pandemic to offer opportunities for job seekers across Ohio to safely meet with hiring employers online.

Following our guiding principle of being nimble and agile, as the pandemic eased and the world returned to more in-person events, live hiring events were held in all markets. These events allowed service provider partners, training provider partners, and employers to showcase opportunities for job seekers in one place.

Each Ohio To Work market coordinated hiring events based on that community’s unique needs and opportunities. Hiring events were advertised by local service provider partners through a collection of radio advertising, social media, grassroots community outreach, and dedicated space on OhioToWork.com. **Over 67 hiring events were held within 18 months.**  
**A few examples included:**

In Cleveland, hiring events were redesigned as Interview Days in 2022, where job seekers were scheduled to meet with a single employer on a designated day in the OhioMeansJobs - Cleveland-Cuyahoga job center.



In Mahoning Valley, hiring events were held in popular local venues including malls, schools, racinos, military bases, and faith-based facilities to meet job seekers in their day-to-day environments. Over 100 employers participated, with over 1,000 job seekers attending.

In Cincinnati-Dayton, partnerships were formed with local libraries to host hiring events. These events allowed employers and training providers to come directly to job seekers in trusted, comfortable environments that were easily accessible via public transportation and offered free access to technology.



In Columbus, in collaboration with the Somali American Chamber of Commerce, a hiring event was held at a local Somali mosque where hundreds of people gathered for a spiritual celebration. Fourteen direct job offers were made at this event by five employers, reducing their average recruiting process by 30 days.





**I was thoroughly impressed by the way the event was organized.** We were able to interview and hire a candidate with the skills that we were looking for thanks to the opportunity provided by the partners in Ohio To Work.

**MICHELLE M.**

HR Manager, Shiseido (employer in Columbus)



The Sinclair hiring event was phenomenal! The job seekers who came were ready to get to work. I engaged with people from a wide range of backgrounds. ... There was one job seeker I met who recently moved here from California. **The event gave him exposure to the job market** here and the employers available in the Dayton region.

**ANYAH L.**

HR Manager at P&G  
(employer in Cincinnati-Dayton)



The Ohio To Work 'Interview Days' are great for our job seekers. They focus on particular industries where we have many job seekers with specific experiences, training, and interests. Right now, I'm working with a woman who has finished classes in an industry but was facing dead ends for interviews. Through the Interview Day, she saw the pathway to the interview within her chosen industry and, even more, with her employers of choice. **It's a very targeted experience for our job seekers.** On her own, she likely would not have been able to quickly and directly get to a conversation with the recruiters.

**NATE P.**

Career Coach at Urban League of Greater Cleveland  
(service provider in Cleveland)



## Community Events Bring Ohio To Work to the Everyday Lives of Ohioans

Ohio To Work enabled partners to be present at many community events, building awareness and trust with job seekers through the partner organizations. Operations Managers and service provider partners set up booths, distributed materials, and shared information about Ohio To Work at festivals and events, like annual Juneteenth celebrations or weekly farmers markets.

### In Toledo,

partner organizations held Financial Literacy Month educational sessions with classes on budgeting, taxes, and more. Job coaches connected with community members and printed information was distributed.

### In Cincinnati-Dayton,

during an outdoor summer concert series, paper fans were distributed that included information about services provided through Ohio To Work partners.

Equally as critical as the personal connection with job seekers was the messaging used to reach Ohio job seekers and pique their interest in Ohio To Work. JobsOhio conducted research to inform the development of the initiative's first campaign message: "Don't go back to work. Go forward."



# KEY ACCOMPLISHMENTS

## OF OHIO TO WORK THROUGH PARTNERS

### ACROSS OHIO

- 211,365** job seekers served, 340% of goal
- 26,114** individuals received job offers or internships, 129% of goal
- 19,192** individuals enrolled in training programs, 345% of goal

### BECAUSE OF

- 25** service provider partners supporting job seekers in their career journey
- 85** Career Coaches met one-on-one with employers and training providers to guide their job seekers to their best career choice
- 8,000** individual coaching sessions
- 33** training provider partners participating in the initiative
- 200+** employers participating in the initiative

### WITH A COMMITMENT TO EQUITY

- 24.9%** of job seekers served were over the age of 54
- 8.9%** of job seekers placed were individuals with disabilities
- 36.7%** of job seekers placed were those with a high school degree or GED
- 49.3%** of individuals enrolled in reskilling were female
- 57.5%** of the 26,114 individuals who found employment through Ohio To Work partners identified as non-white
- 26.6%** of the total population in the five Ohio To Work metro markets identified as non-white



As the world evolved and adapted to a new way of life during the pandemic, job seekers' priorities also shifted. To continue reaching Ohio To Work's target audience, JobsOhio adapted its messaging to "We've got your back" and "You've got the hustle. Now, level up your career."

Ohio To Work advertising and marketing campaigns launched in each market, vastly increasing the reach of partners among job seekers.


 **274,993,500**  
MILLION  
IMPRESSIONS  
STATEWIDE



 **87,232,192**  
CLICKS ON  
OHIO TO WORK ADS

**541,283**  
TOTAL VISITS TO  
OHIO.TOWORK.COM

**185,869**  
TOTAL WEBSITE  
SESSIONS  
  
+  
  
**957**  
ON-SITE ACTIONS  
AS A RESULT OF  
ADVERTISING  
CAMPAIGNS

 **1,317**  
RADIO SPOTS  
AIRED  
hear the Mahoning  
Valley radio spot

 **2,104,264**  
REACTIONS,  
SHARES, AND  
COMMENTS  
ON SOCIAL  
MEDIA ADS

 We participated in the virtual career fairs and received a lot of interest, and the Ohio To Work partners went further to sit down with us and look at our needs to develop a customized solution for the specific roles we needed to fill. That collaboration has been crucial to the success of our partnership with Ohio To Work. 

**ADRIANNE S.**  
Program Manager at  
University Hospitals  
(employer in Cleveland)



# LONG-LASTING IMPACT

## FOR PARTNERS

Companies across the nation have been struggling to fill roles in healthcare, manufacturing, and technology. Jobs in these sectors, which are critical to our state's economy and drive opportunity, often require upskilling or reskilling to fill. Ohio's employers and training provider partners participating in this initiative were willing to get creative about solving that problem by changing the familiar hiring process. Traditionally, candidates have lined up waiting for jobs to become available, but that employment market is no longer. With Ohio To Work, employers and training providers were able to promote themselves to job seekers as employers of choice and become more present in the workforce ecosystem.



### Partnerships

Employers eagerly participated in hiring events, often interviewing job seekers on the spot and even extending real-time job offers to people who attended. Additionally, employers demonstrated an ongoing commitment to helping candidates overcome barriers to effective, long-term job placement. They did this by staying connected with service provider partners and the individual Career Coaches to listen and understand the candidates' needs, unique skill sets, and aptitudes. For many Career Coaches, this was the first time having individual meetings with human resources representatives from local employers.

These newly formed relationships will live beyond Ohio To Work and will empower Career Coaches to make more personalized recommendations to job seekers because of their knowledge of employer needs and opportunities.

Training provider partners were equally engaged with the initiative at a high level and each individual job seeker at a personal level. Whether they designed and facilitated cohorts exclusively for Ohio To Work or customized existing programs for this initiative or an employer's particular needs, the training provider partners reached across regional lines to deliver the training and technical education needed by job seekers.

### Marketing and Outreach

Service providers were fully immersed in paid media, organic marketing, earned media, and grassroots marketing tactics from a professional firm to equip them for the future. Over 80 marketing templates and resources were provided to the partners to amplify their current reach and engagement with job seekers, many of which will be leveraged beyond Ohio To Work.

### YouScience

YouScience is an online assessment tool that analyzes an individual's aptitudes and interests to determine career paths that naturally align with their strengths. It also offers greater visibility to employers by matching job openings and specific companies to a candidate's career aptitudes. Over 500 people completed the assessment. JobsOhio has made YouScience available to Ohio To Work partners through 2023.



**Since we joined the initiative, the YouScience assessment has been really helpful for job seekers. We have tried to make it to some of the job fairs and are glad that we're getting connected to more resources. We have also heard from different employers, which helped us understand the different jobs out there for our clients. At this point, we are taking in all the information and seeing what resources we have. Through Ohio To Work, we were made aware of resources that we didn't know were available for job seekers, especially in the Trumbull County area.**



### AMBER AND ADAM

Career Coaches at Flying HIGH, Inc.  
(service provider in Mahoning Valley)



# CONCLUSION

Over two years, the Ohio To Work initiative has been agile and efficient in adapting to the changing world and shifting workforce environment. This initiative uplifted local service provider partners, as well as amplified existing programs and efforts to reach job seekers across the state.

Leaders of organizations throughout Ohio saw the tremendous potential in this initiative and joined JobsOhio to be part of something innovative in a time of great uncertainty for budgets, staffing, and the overall future of workforce needs.

JobsOhio is proud of the statewide impact that Ohio To Work had, especially for the strengthened relationships among partners. Many partners had not previously worked together in the workforce/career services space — even though their overarching goal was the same — to help Ohio's job seekers. Ohio To Work opened doors for communication and idea-sharing between partners, which united them through their similarities and allowed them to see how their individual offerings could be complemented by peer organizations, leading to a stronger, more efficient ecosystem assisting employers with finding talent.

The relationships developed within the markets allowed the partners to work together under the umbrella of Ohio To Work. And now, through strengthened relationships and an enhanced sense of community, Ohio To Work partners feel even more confident in tackling future needs and opportunities.

Ohio To Work has made significant strides for Ohio, and JobsOhio applauds the dedication to teamwork demonstrated by all involved.

## **We know the work is not done.**

Although the Ohio To Work initiative has now concluded, our efforts and commitment to promote economic development, job creation, job retention, job training, and the recruitment of business to this state will continue. As we evaluate how to best support the ever-changing workforce landscape in our state, JobsOhio will use the learnings from the Ohio To Work initiative to shape our vision for Ohio's economy.

The new and strengthened relationships in each market will continue building momentum. The partnerships will not end, and the opportunities for Ohioans to leverage critical services provided by local workforce partners will remain.



**Ohio To Work added the fuel for our community to take not just manufacturing, but IT and healthcare, and the sector partnerships, to the next level. We needed a unifying function that JobsOhio and Ohio To Work brought to the ecosystem that really connected us. ... I'm really hopeful for the future because of this collaboration and thankful for Ohio To Work.**

## **ETHAN KARP**

President and CEO at MAGNET  
(Operations Manager in Cleveland)

# PARTICIPATING ORGANIZATIONS

On behalf of JobsOhio, we share a special thank you to all of the organizations that dedicated their time and resources to making Ohio To Work successful for all of Ohio.

*Note: Every attempt was made to ensure accuracy and completeness of this list at the time of publication.  
Bold indicates Operations Management Organization.*

## State of Ohio Working Team

Governor Mike DeWine  
Lt. Governor Jon Husted  
Ohio Department of Job and Family Services  
Ohio Department of Development  
Office of Workforce Transformation  
Ohio Department of Higher Education

## Sponsors

Dayton Development Coalition  
Dayton Region Manufacturers Association  
Greater Cleveland Partnership  
Greater Dayton Area Hospital Association  
INTERalliance  
**LISC/Local Initiatives Support Corporation Toledo**  
**MAGNET/Ohio Manufacturing Extension Partnership**  
**Mahoning Valley Manufacturers Coalition**  
OneColumbus  
REDI Cincinnati  
RGP Northwest Ohio  
**Sinclair College**  
Team NEO  
Technology First  
The Health Collaborative/Workforce Innovation  
**Workforce Development Board of Central Ohio**

Youngstown Warren  
Regional Chamber

## Service Provider Partners

Catholic Social Services of the Miami Valley  
Columbus Urban League  
Easterseals Redwood  
Flying HIGH, Inc.  
Goodwill Easterseals Miami Valley  
Goodwill Industries of Columbus  
Goodwill Industries of Greater Cleveland & East Central Ohio  
Harbor Youth Enhancement Services (Y.E.S.)  
Jewish Family Services  
National Center for Urban Solutions  
NeighborWorks Toledo Region  
OhioMeansJobs | Butler County, Clermont County and Warren County  
OhioMeansJobs | Cincinnati - Hamilton County  
OhioMeansJobs | Cleveland - Cuyahoga County  
OhioMeansJobs | Columbus - Franklin County  
OhioMeansJobs | Lucas County  
OhioMeansJobs | Mahoning and Columbiana Counties  
OhioMeansJobs | Montgomery County  
OhioMeansJobs | Trumbull County  
Pathway  
ProMedica

The Urban League of Greater Cleveland  
United Returning Citizens  
Urban League of Southwestern Ohio - Cincinnati  
Urban League of Southwestern Ohio - Dayton

## Training Provider Partners

Bitwise Industries, Inc.  
Butler Tech  
Career and Technology Education Centers of Licking County  
Choffin Career & Technical Center Cincinnati State  
Cleveland Industrial Training Center  
Color Coded Labs  
Columbiana County Career & Technical Center  
Columbus State Community College  
Cuyahoga Community College  
Cuyahoga Valley Career Center  
Eastland-Fairfield Career & Technical Schools  
ETI Technical College of Niles  
Flying HIGH, Inc. Professional Development Center  
Goodwill Industries of Columbus  
Great Oaks Career Campuses  
Kable Academy  
Mahoning County Career and Technical Center  
MAX Technical Training  
Mercy College of Ohio  
National Center for Urban Solutions  
New Bridge  
Northwest State Community College  
Owens Community College  
Penta Career Center  
ProMedica  
Sinclair College  
Tech Elevator  
Ternion Training and Education Center  
Touching Hearts, Changing Lives  
Towards Employment  
We Can Code IT  
Youngstown State University  
Excellence in Training Center

## Employers

3-D Technical Services  
6 Roses Home Healthcare  
ABB  
Abbott  
ABC Health Care, Inc.  
Advanced Design Solutions, Inc.  
AEP Ohio  
Alene Candles  
Alkermes  
Alloy Engineering  
Amazing Grace Homecare, LLC  
American Micro  
American Nitrile  
American Nuts  
American Regent  
AMT  
Anomatic  
Antonine Village  
Arrow Tru-Line Inc.  
AT&T  
Avalon  
Axiom Packaging  
Belmont Pines Hospital  
Benchmark National Corporation  
Bevcorp LLC  
B&R Machine Co.  
Brainard Rivet  
Brennan  
Brilex Industries, Inc.  
Buckeye Broadband  
Bull Moose Tube  
Cardinal Health  
CCL  
Central Kitchen  
Central Ohio Primary Care  
CHAMPtitles  
Cintas  
City Machine Technologies, Inc.  
ClarkDietrich  
Cleveland Clinic  
Columbiana Boiler Company (CBC)



Component Repair Technologies, Inc.  
Consolidated Packaging Group  
Copp Systems  
Cott Systems  
Cousino Restoration & Environmental  
Covetrus  
Crocs  
Custom Rubber Corp.  
CVS Health  
Dayton Children's  
DRMA - Dayton Region  
Manufacturers Association  
DHL  
Dialyze Direct  
Digital Room  
Dunaway  
Eaton  
ECMSI - Executive Computer  
Management Solutions Inc.  
Essilor  
Extrudex Aluminum  
Fathom  
FC Industries Inc.  
FedEx Ground  
F&G Tool and Die  
Fifth Third Bank  
Fireline, Inc.  
First Solar  
Fluvitex USA  
Forge Biologics  
Fuyao Glass America Inc.  
General Electric  
General Extrusions, Inc.  
Graceworks Lutheran Services  
Grafix  
Hamilton Parker  
Harbor, Inc.  
Hirschvogel Group  
Hitch-Hiker Manufacturing  
Hose Master  
Hyland  
Hynes Industries  
IDimages  
Innovative Care Solutions  
Inogen

Intense Fabrication & Design  
International Steel & Counterweights  
Jergens  
kdc one  
Keno Kozie  
Kettering Health  
KeyBank  
Kiraly Tool and Die, Inc.  
Kroger  
Libra Industries  
Life Enriching Communities  
Lincoln Electric  
LSI  
Lubrizol  
Mace Security International  
Magellan Aerospace  
MAHLE Industries, Incorporated  
Maple Knoll Village  
Marsh Bellofram  
Maven  
MacLaren St. Luke's Hospital  
McNational, Inc.  
MCPc  
Mellace Family Brands, Inc.  
Mercy Health  
Modula  
Mount Carmel Health System  
National Safety Apparel  
Nissen Chemitec America, Inc.  
Nook  
Nordson  
NPAA  
Oatey  
OBR Cooling Towers  
Oerlikon  
Ohio Ambulance  
Ohio CAT  
Ohio Label  
Ohio Living  
Ohio's Hospice  
OhioHealth  
One Health Ohio  
Otterbein Senior Life  
Premier Health  
Procter & Gamble



P&R Communications  
Pepsi  
Plastic Suppliers, Inc.  
Pleasant Valley Corporation  
PNC Bank  
PowerBuilt  
PPG  
PrimaryOne Health  
Prince & Izant Company  
Progressive  
ProMedica  
Prototype Industries, Inc.  
Pure Healthcare  
Quality Switch, Inc.  
RAM Precision Industries  
REM Electronics  
Revel  
Rieke  
Rosenboom  
S&P Data  
Salem-Republic Rubber Company  
Sauder  
Seal-Tite  
SelmanCo.  
Setco  
Shepherd of the Valley  
Sherwin Williams  
Shiseido  
Southwoods Health  
Spangler Candy Company  
SP Data Digital  
Spectrum  
Starr Manufacturing Inc.  
State Auto  
StandardAero  
Steward Health Care  
Swagelok  
T. Marzetti  
Tendon Manufacturing, Inc.  
The Christ Hospital Health Network  
The McAlear Group  
The Ohio State University Wexner Medical Center  
The Toledo Clinic  
Tiger Pistol

Tokyo Electron US (TEL)  
Trilogy Health Services LLC  
TriHealth  
Trimble  
Trivium Packaging  
TS Tech Americas, Inc.  
TTM Technologies  
Tymex Plastics, Inc.  
UC Health  
Ultium Cells  
Union Home Mortgage  
United Grinding  
Universal Stainless  
University Hospitals  
UPS  
USA Firmware  
Vallourec  
VANTAGE Workforce Solutions  
Ventra  
Venture Plastics, Inc.  
Vitamix  
Voyant Beauty  
VTS Group  
Weatherables  
Wickshire Senior Living  
Windsor House Inc.  
Worthington Industries  
Xaloy  
Yaskawa Motoman

**Additional Supporters**

Alexander Mann Solutions  
Brazen  
Fahlgren Mortine  
Hireboom  
Landid  
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Meratas  
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Mindstream Interactive  
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Pymetrics  
Soche  
YouScience

