

THE 411 JobsOhio

The JobsOhio Newsletter

EDITION... Q3 2020

As we enter the new benefit plan year, the HR team would like to thank everyone for your cooperation with the new enrollment feature in Paycom. We appreciate your feedback and loved hearing that employees felt it was an easy transition.

We are excited about the new additions to our benefits and hope all of you are taking advantage of the additional perks as well. As all of you are aware, one of the perks of our medical plan is that we can influence the cost of our premiums by completing an annual physical. If you have not done so already, please schedule your physical prior to the October 31st deadline. A \$200 bonus will head your way if you complete this requirement — JobsOhio will be happy to drop it in your paycheck once the campaign completes!

—Your HR team

JobsOhio Spotlight!

Please join us in congratulating the Dietzel and Salisbury families on their newest additions!



Boden is doing great! He has already gained 4 pounds. Every once in a while he will give us a big laugh and smile. Rowen loves his little brother and makes sure to tell everyone that about “his baby.” — Andrew Dietzel



Our sweet baby Jane is already two months old! She is a great sleeper, loves her big sisters, makes the sweetest little coos and is working on smiling more and more! — Elyse Salisbury



A note from our president and CEO

Summer is different this year, but I hope you and your families had a happy and safe Fourth of July.

On Sunday, July 5, JobsOhio celebrated its ninth birthday. Since our founding in 2011, JobsOhio and its partners helped to complete over 2,500 projects that created 198,000+ jobs, brought in \$56+ billion in capital investment, and developed \$9.3+ billion in new payroll. What an impact!

Whether you’ve been a part of JobsOhio since the beginning or joined during the nine years, you’re an integral part of this team. What each of you do helps to create jobs, brings about investment and, ultimately, impacts our state. When Ohio needs us most, you’ve fervently risen to the occasion. I’m constantly amazed by this team and honored to be a part of the journey. Thank you.

We want you to continue being successful, so please reach out to me, your manager or a member of our HR team if we can support you in any way.

JP

Calling All Foodies!

Wondering how you can support local or freshen up your cooking skills? Our JobsOhio team members have the perfect recommendations for recipes and Ohio-based restaurants. Give them a try!

Tomatillos Authentic Mexican — Chris and I have been ordering Tomatillos in Worthington at least once a week! We're obsessed. They're on Grubhub, DoorDash and do carry out orders. They have really good street tacos and the best rice and refried beans. Chris and my current favorites are the fajita burrito and chori-pollo, add pineapple.
 — Alex Conley

Arepazo in Gahanna — My favorite restaurant that I have been ordering from (that was closed during the pandemic and was super happy it opened). — Angie Migliozi

Kolache Republic — Their shop at 730 High St. was closed, but it's reopening at the Daily Growler. — Elise Meyers

Way Down Yonder New Orleans Finest Restaurant — My friends and I were looking to support Black owned restaurants. We tried this place out and were blown away! I'd recommend getting their takeout and picnicking with it at Schiller Park! — Ashton Saber

Yellowbird Foodshed (A bonus recommendation from Ashton) — This is a community supported agriculture system where you subscribe for a season of produce and all the products are locally sourced from farms with the purpose of allowing smaller operations to have income stability. They also have local meats, tofu made in Cleveland, bread, milk, eggs, and cheese. They're just wonderful and it's a great way to support Ohio farms.

Vegan Banana Chocolate Chip Cookies Recipe — My daughter found this in the NYT, and they are very good. They are vegan with no egg or butter involved. For folks who make cookies, the consistency of this one is odd when you first put it into the oven but then they bake up to something fantastic. Besides the oil and sugar, they are also quite healthy! — Ted Griffith

Black Bean Sweet Potato Enchiladas Recipe — My girlfriend Anna and I made these for "Meat-less Monday" and they were fun to make plus this tasted AWESOME. — Matt Deptola

Penne Alla Vodka Recipe — This is a new favorite for those not afraid of carbs. I swear it tastes like you got it in a restaurant and it's really easy. — Rachelle McDonough



An Update from the Healthcare Sector

Sevy Kraner (Managing Director, Healthcare)



Team Spotlight:

An Update from the Accounting Team

Team members: Julie Battles (Managing Director, Finance and Administration), Todd Bunce (Accounting Manager), Andrew Dietzel (Senior Accountant), and Mike Tricarichi (Staff Accountant)

As we head into July, we usher in a new fiscal year and along with that: new budgets! After a successful budget preparation process with the help of many in the organization, the operating budget was approved at the last board meeting. This year's budget includes several new cost centers including Compliance, Sites, Project Finance, and Innovation. As you are submitting expenses and invoices in Concur, please ensure the correct cost center is selected. If you have any questions on your cost center, please ask Accounting or your manager.

If you are submitting invoices in Concur, the most common scenario is invoices for services. We want to take this opportunity to share the life cycle of an invoice for services:

- A contract is executed.
- A Non-Program Agreement is created in Salesforce.
- The contract manager or a delegate submits a Purchase Request in Concur, creating a Purchase Order (PO) upon approval.
- The contract manager or delegate provides the vendor with the PO number.
- The vendor sends invoices making reference to the PO number to jobsohioinvoice@concur.com.
- The invoice will be routed to the invoice owner for review and submission to manager.
- Upon manager approval, the invoice is processed and paid by Accounting.

Rewind to the early 1990s: The first monoclonal antibodies were being approved by the FDA thanks to a team of researchers in Boston. Monoclonal antibodies have had a profound effect on treating cancer, inflammation, and autoimmune diseases by using the body's immune system to treat the disease. In fact, this wave of innovation is credited for making Boston, Massachusetts the hub for life sciences in the United States.

Fast forward 20 years and the next wave of revolutionary innovation to cure disease is in the nascent subsector of healthcare called Cell and Gene Therapy. Thanks to Ohio's leading medical research institutes, Ohio has an opportunity to be the center for Cell and Gene Therapy in the same way Massachusetts has captured the elite spot as the global leader of biotechnology.

What is gene therapy? This platform of treatment replaces a faulty and often deadly error in an individual's genetic code and replaces it with a gene that works. Today the focus has been on rare genetic diseases often in the pediatric population with much less momentum in applications to cure Alzheimer's, heart disease, and cancer.

What Cell and Gene Therapy is not: Creating designer babies!

Imagine a newborn being diagnosed with a rare disease like Spinal Muscular Atrophy, or SMA. This baby will never be able to hold their head up and has a life expectancy of only 18 months. Imagine a therapy that with one injection cutting out one bad sequence of DNA will cure the baby and allow them to lead a completely normal life. Thanks to a team of researchers at Nationwide Children's Hospital this is a reality. This team created a company called Avexis in Columbus and was later acquired by Novartis for \$9 billion.

This isn't Nationwide's only success. They've since created six Cell and Gene Therapy companies generating over \$11 billion in capital in the last few years.

More specifically, Sarepta recently announced its plans to expand its Cell and Gene Therapy R&D center in Columbus, Ohio as a result of their partnership with a former researcher at Nationwide Children's Hospital. In fact, Douglas Ingram, Sarepta's CEO boldly stated, "We are confident that gene therapy will revolutionize genetic medicine, and we chose Ohio for our Gene Therapy Center of Excellence because we believe Columbus will become the center of the universe for gene therapy."

It's hard to imagine a more exciting area of healthcare to find its home in Ohio. The opportunity is ours but will require significant investment and collaboration in research, talent, infrastructure and policy.





Nicole Scharlach
Director, Digital Marketing

Time at JobsOhio:
3 months

What are you currently watching on Netflix or which book are you currently reading?

I am currently reading "Friction: Passion Brands in the Age of Disruption." The author, Jeff Rosenblum is a pioneer in digital marketing. The book explains how to fight digital friction, empower customers and dominate the competition. Digital marketing has become as much tech as it is marketing, which requires the modern marketer to constantly be sharpening their skillsets.

What energizes you outside of work?

I am a total cheer and gymnastics mom. My girls spend more than 12 hours a week in the gym and I am right by their side cheering them on. It consumes our lives outside of work, but I wouldn't change a thing. We love traveling all over the Midwest watching them realize their dreams.

Have you ever met anyone famous? If so, who and how?

In the early part of my career I was working in Chicago as a media buyer and planner. Each year all the cable networks do what's called Upfronts where they showcase the latest fall lineup to get all the buyers to purchase millions of dollars in TV spend. They always bring celebrities and musicians to add star power. My most memorable celebrity encounter was when I met Fabio, who at the time, was starring in a reality show (he was just as cheesy as you might expect). Let's just say, that show didn't last very long.



Kate Baldwin-Leibrock
Office Services Manager

Time at JobsOhio:
1 year, 2 months

What did you want to be when you were little?

I wanted to be the first scientist to document a giant squid in its natural habitat. I know, super specific and bizarre, but cephalopods were a bit of an obsession for my younger self. I also wanted to work in a level 4 CDC lab. The movie Outbreak was released when I was 11 years old and I just knew I was supposed to suit up and save the planet.

What fictional place would you most like to visit and why?

The Shire. I'm still waiting for my Hobbit feet to start growing.

What energizes you outside of work?

Trying/creating new recipes! I absolutely love cooking and trying out new ingredients and techniques.