

JobsOhio Public Board Meeting

December 14, 2021



Ohio's Economic
Development Corporation



JobsOhio[®]



Governor Mike DeWine



Call to Order

Bob Smith, Chairman



Agenda

- Approve Minutes of September 10, 2021
- President's Report
- Committee Reports
- Adjourn

Approve Meeting Minutes: June 11, 2021

Bob Smith, Chairman



President's Report

J.P. Nauseef



A Generational Opportunity

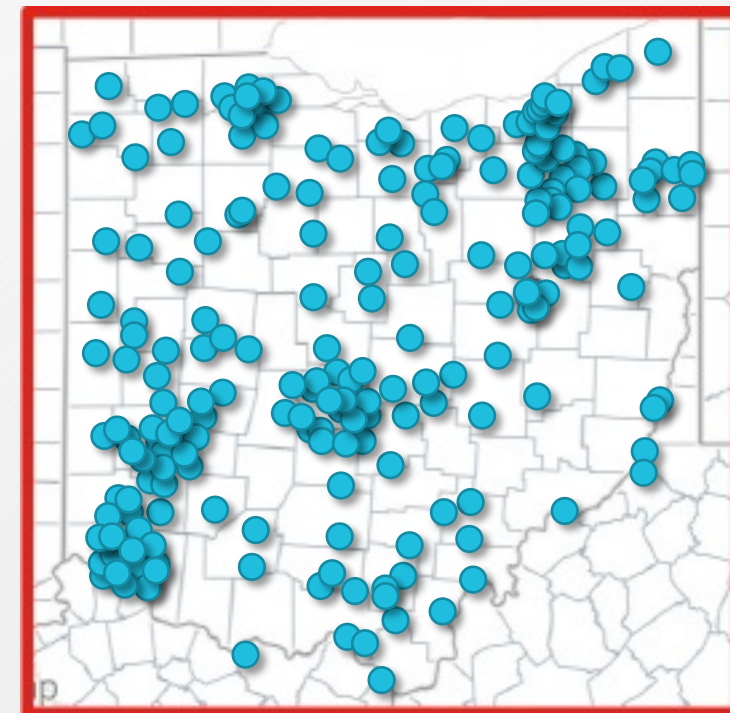


Generational Opportunity



Statewide Performance UP BIG 2020 vs 2021

	2020		2021*
Jobs Created	19,021	↑	31,165 NEW all-time high
Payroll Created	\$1B+	↑	\$1.74B+ NEW all-time high
Capital Investment	\$7.8B+	↑	\$7B+
Projects Won	307	↑	403 NEW all-time high
Business Retention & Expansion	1,929	↑	2,200 NEW all-time high



*2021 forecasted year-end performance

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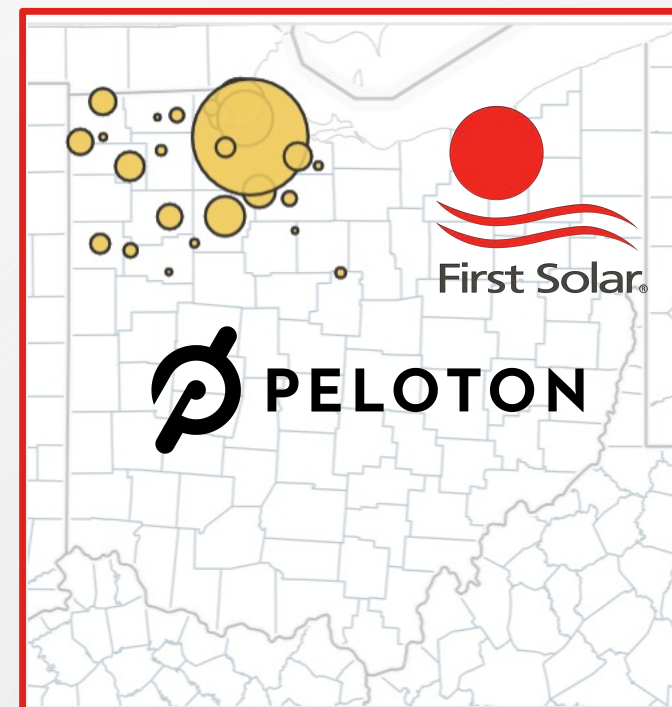
Generational Opportunity



Performance is UP BIG 2020 vs 2021



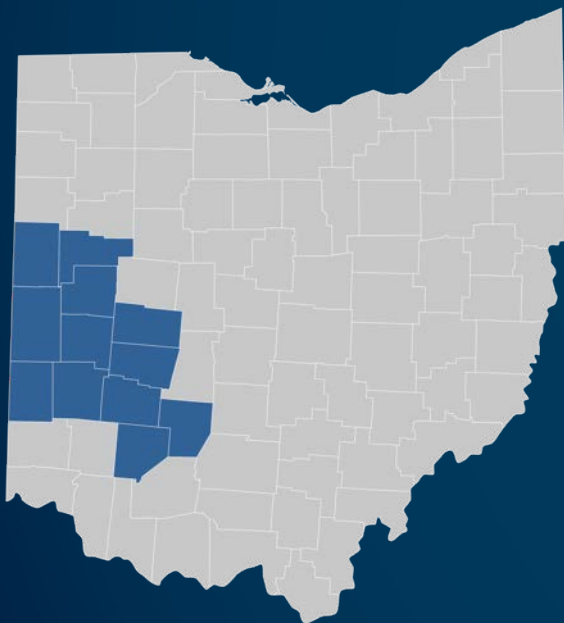
	2020		2021*
Jobs Created	2,180	↑	4,656 NEW all-time high
Payroll Created	\$101.6M	↑	\$264M+ NEW all-time high
Capital Investment	\$600M	↑	\$1.7B+
Projects Won	49	↑	48
Business Retention & Expansion	194	↑	345 NEW all-time high



*2021 forecasted year-end performance

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Generational Opportunity



Performance is UP BIG 2020 vs 2021



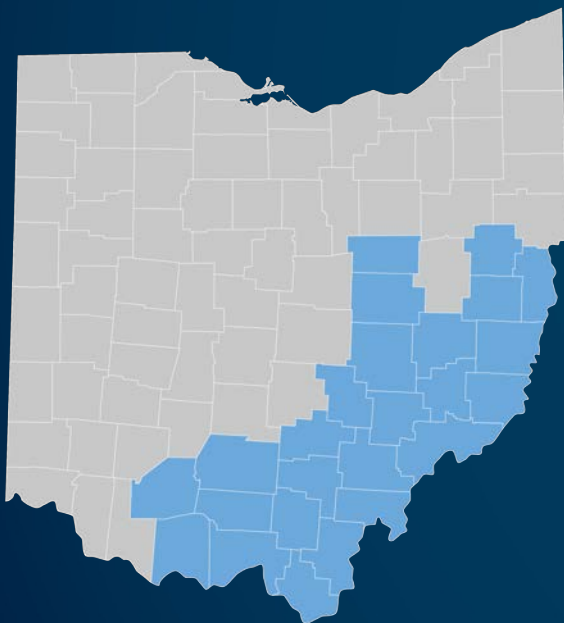
	2020		2021*
Jobs Created	1,923	↑	3,881 NEW all-time high
Payroll Created	\$112.8	↑	\$150M+
Capital Investment	\$604M	↑	\$846.8M+
Projects Won	26	↑	59 NEW all-time high
Business Retention & Expansion	254 All-time high	↑	244



*2021 forecasted year-end performance

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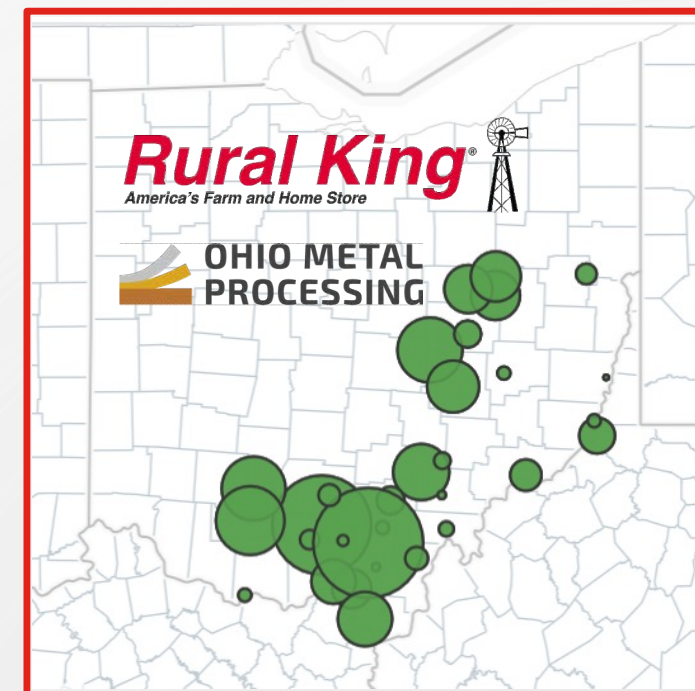
Generational Opportunity



Performance is UP BIG 2020 vs 2021



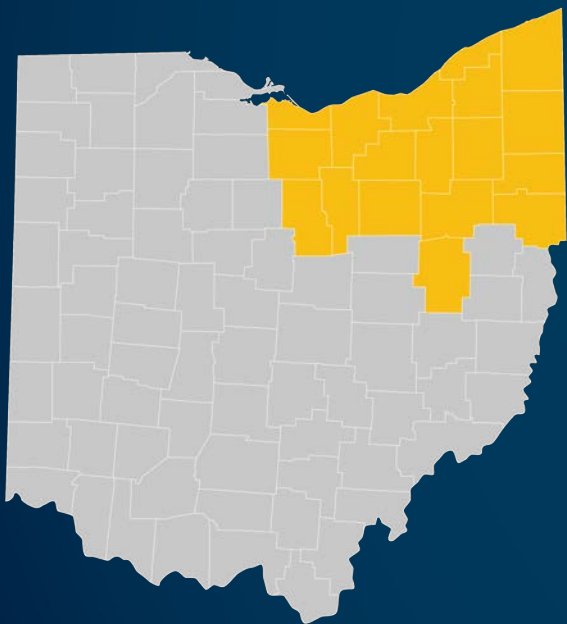
	2020		2021*
Jobs Created	846	↑	1,230
Payroll Created	\$34.7M	↑	\$51.5M+
Capital Investment	\$382M		\$351.5M+
Projects Won	46		44
Business Retention & Expansion	280	↑	334 NEW all-time high



*2021 forecasted year-end performance

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Generational Opportunity



Performance is UP BIG 2020 vs 2021



	2020		2021*
Jobs Created	8,090	↑	8,730 NEW all-time high
Payroll Created	\$430M	↑	\$516M+ NEW all-time high
Capital Investment	\$3.3B		\$1.65B
Projects Won	75	↑	102 NEW all-time high
Business Retention & Expansion	466	↑	688 NEW all-time high

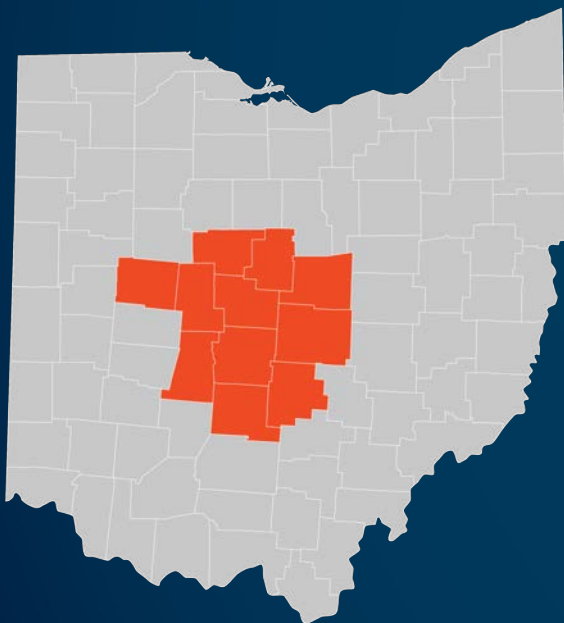


*2021 forecasted year-end performance

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Generational Opportunity



Performance is UP BIG 2020 vs 2021

	2020		2021*
Jobs Created	2,917	↑	7,613
Payroll Created	\$201.9M	↑	\$461.3M+ NEW all-time high
Capital Investment	\$1.28B+	↑	\$2.66B+ NEW all-time high
Projects Won	38	↑	81 NEW all-time high
Business Retention & Expansion	339 All-time high		323



*2021 forecasted year-end performance

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Generational Opportunity



Performance is UP BIG 2020 vs 2021



	2020		2021*
Jobs Created	2,049	↑	4,681
Payroll Created	\$102.1M	↑	\$282.8M+
Capital Investment	\$981M		\$302.6M+
Projects Won	41	↑	65 Tied all-time high
Business Retention & Expansion	225		229 NEW all-time high



*2021 forecasted year-end performance

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All deals produce **RETURN ON INVESTMENT** for Ohio



JobsOhio Deals have **OVER-PERFORMED**

JO Deals Payback in
12mo - 16mo

- **159%** more Jobs
- **299%** more Payroll
- **162%** more Capex



Ohio is Investing in the FUTURE

**Generational
Opportunity**



9 + 1 Sectors

Innovation Districts

Growth Capital

Job Ready Sites

Talent & Workforce

Inclusive Econ Dev

Air Service

Finance Partnerships

Broadband Access

Marketing Ohio



Inclusion Strategy



JobsOhio®



Military-Federal Strategy



JobsOhio®



Growth Capital Update



JobsOhio®



JobsOhio Beverage System Updates

Lorraine Terry



JOB SOHIO BEVERAGE SYSTEM UPDATE



\$433M Sales
(+5.6%)

4.3M Gallons
(+2.1%)

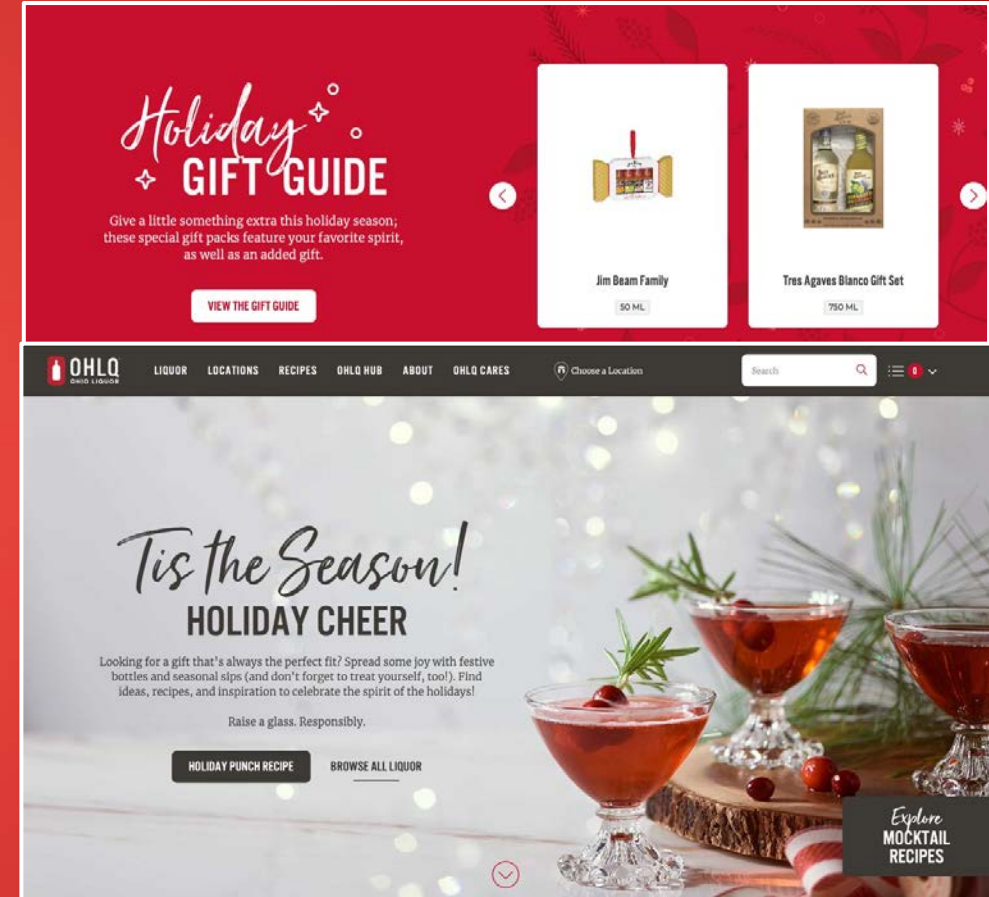
Average Retail
Ticket: \$23.45
(+2.1%)



"Responsibility.org is dedicated to building new partnerships to tackle emerging challenges. By joining the Corporate Partner program, these organizations demonstrate their commitment to corporate responsibility and willingness to lead on these critical responsibility issues."

Chris Swonger

President and CEO of the Distilled Spirits
Council of the United States (DISCUS)
and Responsibility.org



Cheers!

Executive Committee

Bob Smith, Chair



Audit Committee

Jerry Sue Thornton, Chair



Compensation Committee

Lester Lyles, Chair



Investment Committee

John Bishop, Chair



Thank you for attending!

Next Meeting:
Tuesday, March 15, 2022



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