

THE 411 JobsOhio

The JobsOhio Newsletter

EDITION :: Q3 2021

Falling into Autumn

With October approaching, our JobsOhio team members have generously shared suggestions on how they like to embrace the cooler weather and fall festivities. Here is some inspiration and activity recommendations (with a hint of spookiness) from our team:

*"I grew up in Circleville, and we are known for the annual **Circleville Pumpkin Show**. It's every October starting the third Wednesday of the month through Saturday. It brings over 100,000 visitors to Pickaway County. It has food and activities of all kinds, but mostly all centered around the pumpkin. Pumpkin donuts, pumpkin pie, pumpkin ice cream, pumpkin fudge, pumpkin pizza, pumpkin burgers are just a small smattering of the offers to be shared there.*

*"**Lynd's fruit farm** is also another favorite. One can go apple picking with lots of varieties, or just enjoy the already picked and bagged apples along with an array of farm fresh yummys like homemade jams, cheeses, hand pies, ciders, etc."*

"They have hayrides and lots of things to do for the little ones or the young at heart."

— Nicole Moshtaghi, Government Affairs and HR team



Photo credit to [Ian Adams Photography](#)

"Fall is my favorite season and at our house, we spend as much time outside as possible! From a drive on a Saturday to see the beautiful fall colors of Ohio on display, to cooking fall foods outside and spending time around a cozy fire, we bundle up and enjoy it. And if we get cold, we support economic development with some spiked hot cider! Cheers!"

— Renae Scott, Marketing and Communications team

Ohio Statehouse Haunted Tours 2021: "A chance to learn history, with a side of mystery. Tours are offered Friday and Saturday evenings, Oct. 15-16, and Oct. 22-23. See more information and ticket details on their [website](#)."

— Tyler Yaple, Government Affairs and External Engagements team



Photo credit to [ohiostatehouse.org](#)

A note from our president and CEO



While we must continue to be flexible and mindful of current public health challenges, your work and leadership have made a visible difference in Ohio's future. Our pipeline has never been as strong as it is now. This is not a fluke — it's the combination of JobsOhio's unique structure, the expertise of our team, and the forward-thinking programs, projects, and initiatives we set forth to be ready for this moment.

Get ready: Ohio is going to launch! The megaprojects we are working on alone — if even landing one — will change the way the world sees Ohio.

Congrats again on the HUGE recent wins, including Peloton, Western Magnesium, Surati Sweet Mart, FlightSafety International, and Mansfield-Lahm Airport's selection for the Air National Guard's Information Cyber Warfare Wing.

Keep up the fantastic work. Let's continue to make our 10th anniversary a year to remember!

~ JP

Team Spotlight:

An update from the Advanced Manufacturing Sector

Greetings from your Advanced Manufacturing Sector Team. The team consists of Glenn Richardson as Managing Director, Sector Directors, Karthik Avadhanula and Tim Sweeney, and Jonathan Bridges, Managing Director, Steel and White Goods (in addition to his Automotive Sector duties). Oh, what a year it has been! Back in November/December 2020, there was a lot of uncertainty. The pipeline was down, Covid was still an issue with no approved vaccine, etc., so we were a little tentative on expectations. Well, this year has been one like no other. As of the end of August we had blown away the 2021 annual targets:

- Projects won: 123 (45% of total projects, typically around 30%)
- New jobs created: 4,985 (138% of target)
- Fixed Asset Investment: \$1,214M (121% of target)

In addition, the pipeline is 224% larger than when we started the year, with a total of 2,800 jobs in app/accept. There is little doubt this will be a record year for the Advanced Manufacturing Sector.

Drivers of this performance are primarily Covid-related and include supply chain rationalization/localization, increased demand for building materials, growth in demand for packaged foods, increased investments in compostable or recyclable plastics, and federal support in developing domestic supplies for rare earth and other strategic materials.

As with most results, it couldn't happen without strong internal support from Business Development, Research, Marketing, Talent, Legal, and Project Management, as well as our Network Partners. We look forward to celebrating with you all as we close this year in a few short months!

Thank you!



Glenn Richardson



Karthik Avadhanula



Tim Sweeney



Jonathan Bridges

JobsOhio Spotlight!

Congratulations to the Whipple and Deye families on their newest additions!



"We can't believe Olivia is already 4 months old! She loves tummy time, blowing bubbles, going on walks, and spending time with her 4 big cousins! We have loved every minute of our time together as a family!"

— Grant Whipple and Family



"Baby Hollands Deye is now 3.5 months old. She is a spirited little girl, loves to go on walks and is excited for her first Halloween in October. Mom (Palmer) and Dad (Andrew) are grateful she is starting to sleep through the night too!"

— Andrew Deye and Family

Congratulations to the Baumgartels and Ellerbrocks on tying the knot!



"Our wedding was on July 24, in Athens, OH. The ceremony was officiated by Hannah's grandmother (who has never officiated before), there was KONA ICE for happy hour, pizza for dinner and macaroons for dessert. We danced and partied all night long and eventually made it to our honeymoon flight early Sunday morning at 6 am. As a married couple, we still reside in our home in Logan, OH with our three cats and dog."

— Hannah Kilbride (Baumgartel) and husband, Maximilian Baumgartel

"Claire and I celebrated with our close family and friends at Sapphire Creek Winery & Gardens in Chagrin Falls, Ohio on June 18th, only 2 days after accepting my new position at JobsOhio! After the wedding, we had a spectacular time exploring the beautiful nature and amazing food and culture on the Hawaiian islands of O'ahu and Kaua'i!"

— Matthew Ellerbrock



Getting to Know the Newest to JobsOhio!



Hannah Kilbride (Baumgartel)

Project Coordinator, Sites
and Infrastructure

Started at JobsOhio:
April 5, 2021

What is the best vacation you have been on?

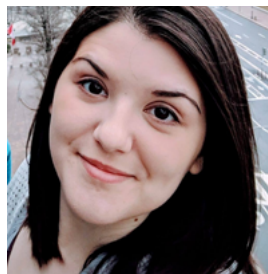
This was a really hard question to answer, considering we just got back from our honeymoon in Isla Mujeres, Mexico. But I would have to say the best vacation I have been on thus far was traveling around Europe with my friend for three weeks in the summer of 2016. My uncle was stationed on the Stügart Army Base in Germany at the time and invited me to come visit before he moved back to the states. We stayed with my uncle and his wife for a week in Germany and mostly spent our time visiting castles and wineries. After Germany, my friend and I set off on our own to visit London, Paris, Barcelona, Rome, Florence, and Venice in two weeks! One of my favorite parts of the trip was seeing the Bastille Day Fireworks at the Eiffel Tower!

What is something interesting about your family history?

This is a piece of history about my new family that I married into, The Baumgartels. My husband's grandfather, Wolfard, lived in Baltic Germany most of his life and had 5 children there with his wife. He was a doctor in the war and after World War II, he decided to move to the states with his family. He decided to move his family to Athens, Ohio since it reminded him of his homeland. Once, his wife and him vacationed over the pond and she tragically passed away from a car accident. Wolfard hired a fraulein (nanny), Eveyln, to come back with him, and from then on they fell in love just like "The Sound of Music." Eveyln and Wolfard had 5 more children together for a total of 10 children, 30 grandchildren and too many great-grandchildren to count. Every major holiday "The Sound of Music" is watched.

Do you have a hidden talent? If so, what is it?

One hidden talent that most people do not know is that I can sew. I started sewing when I was about five years old. When I was eight years old, I started sewing for 4-H projects every year. Throughout the years I have sewed many projects from my prom dress to quilts and winter coats. Sewing is something I enjoy on the weekends when we are not working on the renovations for our house.



Sam Grevas

Research Analyst

Started at JobsOhio:
June 21, 2021

What is the number one item on your bucket list?

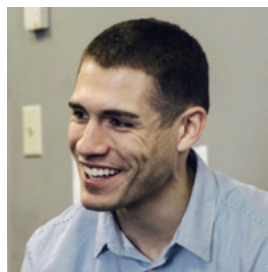
Visiting Japan! I have a friend who will be starting the JET program in Shizuoka soon, and my partner and I can't wait to visit him. We've both been learning Japanese on Duolingo to prepare!

What energizes you outside of work?

I love to go hiking with my partner, Sean, and our dogs, Bane and Talia (yes, they're named after Batman villains). Since they're both 7-year-old huskies we don't tend to take them for our longest hikes, but nothing energizes me more than an afternoon in Highbanks with them!

Do you have a hidden talent? If so, what is it?

I'm good at memorizing anything put to music. For example, the Animaniacs Presidents Song helped me memorize all the presidents in term order for middle school social studies extra credit!



Drew Peters

Research Analyst

Started at JobsOhio:
June 28, 2021

If you could learn any skill, what would it be?

One skill that I would love to learn is how to write computer code to develop a mobile application.

What energizes you outside of work?

What energizes me outside of work is spending time with friends and family, reading, listening to music, running, and lifting weights.

What is the best piece of advice you have ever been given?

The best advice I have ever received is "Remember Your Why" — it has allowed me to remain disciplined, determined, and focused on the things that matter most in my life.

Getting to Know the Newest to JobsOhio!



Jackie Fogle
Marketing Project Manager

Started at JobsOhio:
July 6, 2021

What is the best vacation you have been on?

My husband and I went to Banff, Canada a few years ago and it was incredible. The mountains are breathtaking, and the lakes have the bluest water I've ever seen. Pictures don't do it justice!

Do you have a hidden talent? If so, what is it?

I can wiggle my ears.

What energizes you outside of work?

Aside from spending time with family and friends, our 1-year-old Golden Retriever puppy keeps us busy. I enjoy traveling (anywhere with a beach or mountains) and have recently rediscovered my love of reading.



Matthew Ellerbrock
Research Analyst

Started at JobsOhio:
July 26, 2021

What is the best vacation you have been on?

My honeymoon feels too obvious and recent, although it was pretty spectacular, so I'll go with the first major trip my (now) wife and I took together! In 2016, we flew into Cancun and rented a car to drive through the Riviera Maya to Tulum, and after that drove to Laguna Bacalar in southern Yucatan, outside Belize. It was my first international trip (outside Canada), and it was amazing. I'd like to think we got to see Tulum before it became the "it" place to be for celebrities and Instagram influencers. We got to visit (and climb) Mayan ruins and pyramids, float down a canal built by ancient Mayans, swim with majestic sea turtles in the ocean, and eat amazing Mexican food!

If you had to delete all but 3 apps from your smartphone, which ones would you keep and why?

Wow, that's a tough one. But I think I could do it (for a month, haha). Let me keep Pocket Casts (I listen to hours of podcasts on drives, walks, runs, and while doing chores); Chrome (I honestly don't know how I'd function without a window to the internet — and I could access a lot of mobile web apps this way, loophole ftw!). Hmm, do messaging, the caller app, and camera/photos count towards my quota? I mean, those come pre-installed, and a phone can't function without at least a few of those. Lastly, I guess Waze, I'm terrible without directions, my wife hates it; I rely on navigation more than I'd like to admit. But I view it like a calculator or a phone book. I can offload that part of my brain's processing for more important things, like random trivia related to my most recent Wikipedia deep-dive.

What energizes you outside of work?

I enjoy new cultures, foods, and ideas; love trying new restaurants. When scheduling and budget permits, I really like traveling to different corners of the U.S. and plan to continue exploring more of the world when it's safer to do so. During downtime, I'm a real movie and TV geek. Anything related to sci-fi or space exploration gets my attention! Way too much of my streaming time lately has been on Disney+ (Marvel, Star Wars, Pixar — all bow to the Mouse House overlords).