

# Ohio Success: Honeywell Intelligrated Case Study



## How Honeywell Intelligrated Exceeded Its Commitments

The e-commerce boom is fueling the growth of online retailers, and companies such as Ohio-based Honeywell Intelligrated, which supply machinery and packaging to these businesses, are also growing.

### Company Profile

Honeywell Intelligrated is a leading, single-source provider of automated material handling solutions and intelligent software that drive fulfillment productivity for retailers, manufacturers and logistics providers around the world. Intelligrated's broad portfolio of automation equipment, warehouse execution system software, services and support give commerce companies an edge.

### Business Need

In 2014, Intelligrated sought to establish a facility dedicated to the research and development (R&D) of automated technologies for logistics with the goal to commercialize new technologies that increase efficiency for new clients, including a major parcel carrier. Intelligrated won a contract with the carrier to prototype a new conveyor technology, a project that would dedicate 70% to R&D and 30% to manufacturing.

### Ohio Solutions

The company planned to invest \$12.2 million to build an 84,000-square-foot facility and committed to create 238 jobs, primarily in the engineering field. This investment would also enable the continuation of a relationship with the University of Cincinnati, maintaining a pipeline of young talent educated in artificial intelligence and engineering.

The company's R&D would increase the reputation and visibility of Ohio's research expertise, keep the company competitive and develop talent within the automation industry. It would also create high-paying tech jobs and promote technology-based economic development that gets ideas to market.

As of 2018, the company exceeded its initial project commitments, creating 986 jobs—over 750 more than the agreed-upon 238 jobs. The company also reported an investment increase to \$12.47 million.

### Project Stats

- **Location:** Mason
- **Total capital investment:** \$12.47 million
- **Jobs committed:** 986
- **Collaborators:** REDI Cincinnati, the city of Mason, JobsOhio and the Ohio Development Services Agency



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