



## MAKO Finished Products' Increased Capacity Helps Bring Manufacturing Back to Ohio

MAKO Finished Products needed to ramp up production to keep up with increased new business with Ohio-based Rogue Fitness. Located in the small city of Portsmouth, MAKO received a JobsOhio Inclusion Grant so it could add machinery and equipment to meet the demand. Now, this small company can grow, add to the local economy, and support a manufacturing supply chain that is coming back to Ohio.

### JobsOhio Inclusion Grant: MAKO Finished Products

MAKO Finished Products is a small manufacturer located in a relatively remote southeastern Ohio city known as Lucasville. MAKO provides machining, sorting, inspection, packaging, fulfillment, and assembly for customers.

Despite its size, MAKO has some big customers, including Rogue Fitness, a well-known American manufacturer and distributor of gym equipment.

### Bringing Manufacturing Back to Ohio

When COVID-19 hit and consumers began to exercise at home, they turned to Rogue Fitness for equipment. Orders came in at high volumes and such a fast pace that Rogue had trouble acquiring the kettlebells previously manufactured in Asia. Rogue turned to solutions closer to home, including MAKO.

### Scaling MAKO's Capacity

MAKO had the ability to create quality products but lacked the resources to take on larger orders. At its previous capacity, MAKO could perform machining work on a limited amount of kettlebells.

MAKO had to invest in additional machinery and equipment as well as infrastructure improvements so it could successfully bring on additional clients for continued growth.

Its location in a rural Ohio community and its smaller size helped MAKO qualify for the JobsOhio Inclusion Grant (JOIG). MAKO acquired JOIG support with the help of JobsOhio, Ohio Southeast Economic Development, Scioto County Economic Development Office, and the Scioto County Career and Technical Center (SCCTC), which leases space to MAKO. SCCTC provides real-world application for its students with the MAKO partnership.

Created in July 2020 as part of JobsOhio's COVID relief programming, the JOIG provides targeted funding for small and medium-sized businesses in distressed areas or businesses owned by underrepresented population groups. This funding assists all Ohioans looking to grow their business so the state's economy can recover faster and remain stronger.



Ohio's Economic Development Corporation



## JobsOhio Case Study: MAKO Finished Products

Since receiving the JOIG, MAKO's additional assets have supercharged the company's growth. MAKO out-paced its initial projections within one-year of the project's start. The JOIG support will further help MAKO create jobs, increase payroll, and add tax revenue in the community.

Moreover, MAKO is now a part of a new reshored supply chain that brings manufacturing back to the U.S. and Ohio.

As a result of the COVID-19 pandemic, companies are reevaluating their supply chains and seeing the value in bringing manufacturing back to the U.S. Ohio and its businesses are ready to support all reshoring efforts.



MAKO Smart Machine Tool for machining kettlebells.



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This project could have not happened without the strong dedication of the MAKO Workforce, the best gray iron foundry in the land OSCO Industries, along with the professional leaders at Portsmouth and Ohio Southeast Economic Development offices. Together, this team has not only brought jobs, but purpose and enthusiasm to Southern Ohio! Our future looks bright, thank you!”

**Mark Miller**  
President, MAKO Finished Products

To learn about the partnerships and resources available in Ohio, visit [JobsOhio.com](https://JobsOhio.com) or reach out to our team.



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