

## Ohio Success: Fuyao Group Case Study



# The World's Largest Glass Manufacturing Plant is in Ohio and Continues to Grow

Fuyao Glass America is the largest Chinese investment in Ohio and one of the largest in the U.S. Fuyao's growth in Ohio is an outstanding example of how international companies can enter the market quickly and find long-term success with the help of Ohio's workforce, partnership opportunities and statewide support.

### Company Profile

Fuyao Group is one of the world's leaders in automotive glass production for the original equipment manufacturer and aftermarket replacement glass markets.

### Company Need

China-based Fuyao Group sought to establish its first U.S. automotive glass manufacturing facility to meet increasing customer demand and mitigate rising international transportation costs. Fuyao Group Chairman Cao Dewang, also known as Cho Tak Wong, hoped this investment would produce the world's largest glass manufacturing plant. With the assistance of a statewide collaborative network of Ohio's economic development organizations, his vision would come to life in Ohio.

### Ohio Solutions

JobsOhio supported Fuyao in its initial site search, partnering to find an Ohio solution that would accomplish its goals at a lower cost, with less risk and in an expedited timeframe. A facility in Moraine, Ohio — amid a high concentration of automotive assets — gave the company access to a skilled workforce, auto suppliers and customers. JobsOhio and the Dayton Development Coalition worked with local officials and workforce providers to support the redevelopment of the site and surrounding infrastructure, recruit employees and begin operations.

On Jan. 10, 2014, then-Ohio Gov. John Kasich and Cao Dewang announced the company had chosen Ohio. Less than a year later, Fuyao reinvested in Ohio to expand and serve the automotive glass aftermarket. The company also partnered with local education institutions to create workforce recruitment and training programs. Fuyao's investment became a magnet for additional businesses and boosted local economic growth.

In January 2020, Ohio Gov. Mike DeWine and Lt. Gov. Jon Husted joined JobsOhio, Fuyao Chairman Cao Dewang and China Consul General Huang Ping to announce that Fuyao Glass America would invest \$46 million and create 100 new jobs at its Moraine facility. The project included investment for research and development as well as equipment purchased to help produce more aftermarket auto glass.

By establishing a presence in the U.S. through expansion rather than acquisition, the Fuyao plant represents the largest completed greenfield investment by a China-based company in the U.S. based on employment.

### Project Stats

- **Location:** Moraine
- **Total capital investment:** \$406 million
- **Jobs created:** 2,400
- **Collaborators:** Dayton Development Coalition, Montgomery County, city of Moraine, Sinclair Community College, JobsOhio

*"The automotive industry is global, and without our initial investment in the U.S., Fuyao wouldn't have been able to grow and support our many great customers. The state of Ohio, JobsOhio, the Dayton Development Coalition, Montgomery County, the city of Moraine and many others have provided critical support to Fuyao since we first arrived in Ohio in 2014. We are grateful for their partnership and look forward to a bright future here."*

**Cao Dewang**, chairman, Fuyao

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