

Ohio Success: Nestlé Case Study

Nestlé Continues to Build Its R&D and Product Testing Capabilities in Ohio

Ohio has proven to be a particularly valuable location for Nestlé, the world's largest food and beverage company. Its presence in Ohio includes some of the company's most important product testing and research and development facilities. Since 2015, Nestlé has invested nearly \$98 million in its Ohio operations, including \$50 million to build its Solon campus and \$31 million to expand the Nestlé Quality Assurance Center in Dublin. Most recently, Nestlé invested \$16.8 million to expand its Solon campus.

COMPANY PROFILE

Nestlé's roots trace back to 1866, when German-born Henri Nestlé introduced infant cereal to help tackle high infant-mortality rates. The company also produced condensed milk and, within a few years, milk chocolate. Through the years, acquisitions enabled Nestlé to enter fast-growing areas such as coffee, canned foods and frozen foods. Today, Nestlé is the world's largest food and beverage company, offering more than 2,000 brands.

BUSINESS NEED

Nestlé has a long-standing reputation for excellence in product testing and food and nutrition research. It has testing and R&D facilities all over the world. Nestlé wanted to move some of its global research expertise to the United States, it's largest global market, and strengthen its commitment to food quality and safety.

OHIO SOLUTIONS

Nestlé chose Solon as the site of its R&D center, which opened in 2015 and was expanded this year, becoming one of the company's 12 Centers of Excellence. Ohio's competitive business climate, proximity to Nestlé factories and key markets in the U.S., and availability of well-trained and highly skilled talent give Nestlé executives confidence to continue investing in the state. JobsOhio gave Nestlé a \$1 million grant and a \$500,000 workforce grant to support the expansion project in Solon.

PROJECT STATS

- **Location:** Solon
- **Total capital investment:** \$16.8 million
- **Jobs committed:** 320
- **Jobs retained:** 931
- **Jobs relocated:** 320
- **Collaborators:** City of Solon, TeamNEO and JobsOhio

"The moves announced today are designed to allow us to work even smarter, fueling growth for our bright future, and we're pleased to continue that growth and investment here in Ohio and in Solon, where both Gov. John Kasich and Solon Mayor Susan Drucker have welcomed our efforts."

Paul Grimwood,
U.S.A. Chairman and CEO



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