

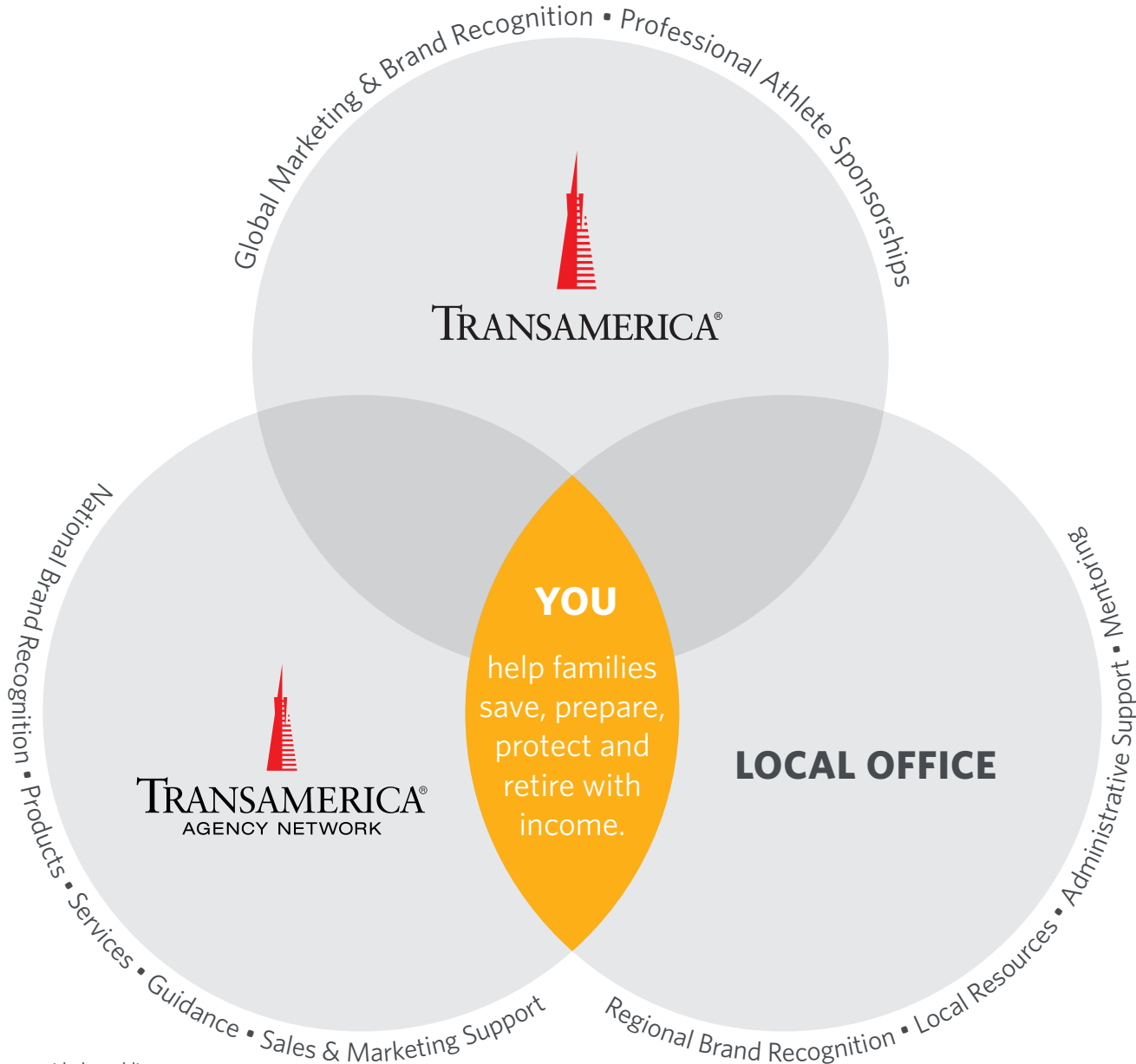
BE PART OF A COMMUNITY

THE TRANSAMERICA AGENCY NETWORK DIFFERENCE

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YOU'RE IN GOOD COMPANY



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BUILD YOUR BUSINESS ON THE STRENGTH OF THE TRANSAMERICA BRAND



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OUR TRANSAMERICA PRODUCT PORTFOLIO



TRANSAMERICA®

 TRANSAMERICA®
LIFE INSURANCE COMPANY

 TRANSAMERICA®
FINANCIAL ADVISORS, INC.

OUR PRODUCTS

Our goal is to provide clients with a future they can count on should the unexpected happen. This is why, through TAN, you can provide a wide array of products, including:

- Term Life Insurance
- Term Life insurance with Living Benefits
- Whole Life Insurance
- Index Universal Life Insurance
 - With Optional Living Benefit Riders

OUR SERVICES

It's our desire to help create a better financial future for each and every client. This drives everything we do.

Through TAN, you can provide:

- Insurance protection
- Retirement strategies
- Estate preservation
- Business strategies
- Lifestyle preservation
- Income replacement strategies
- Access to Crump and AMS to offer even broader range of products

THE TRANSAMERICA BRAND



MARKETING MADE EASY!



Resources and tools improving your knowledge as well as prospecting and sales tools to serve your clients.



Agent Checklist

Follow along with each step of the new agent checklist.

[GET THE CHECKLIST →](#)

Training and Webinars

Sign up for our webinars to take your business to the next level.

[REGISTER NOW →](#)

Your Home Base

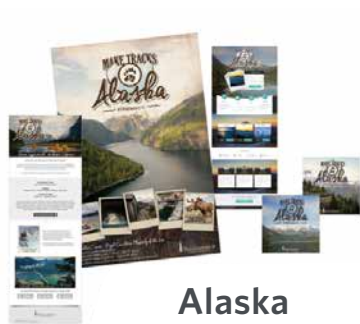
Agent Central has everything you need to maximize your effectiveness as an agent. Here you'll find detailed product information, how-to guides, underwriting tips, e-app assistance, incentive programs, and additional helpful resources. Be sure to bookmark this page for quick access in the future.



REDEEM YOUR SUCCESS

Once-in-a-Lifetime Trips

Enjoy compensation and sales incentives, potential for exciting trips, network recognition and opportunities to expand the reach of your business.^{15,16}



Alaska



Los Cabos



Dominican Republic



San Francisco



Hawaii



Cancun

Under current tax laws and regulations, gross income includes amounts received as prizes and awards. Accordingly, the value of your award will be treated as additional compensation for purposes of any applicable tax reporting.

The Company reserves the right to determine winners and award prizes in its sole discretion.

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THE TAN PLATFORM

Tools you can use:

- Robust technology platform
- Business tools
- Activity trackers
- Business management tool
- Transamerica Agency Network branded email address and business cards
- Dedicated Sales Support team
- Opportunity to earn large case assistance
- Bi-weekly training sessions on wide range of products and sales tips



RESOURCES AND DEVELOPMENT

It's about more than just helping clients have better financial futures. It's about your future, too.

Transamerica Agency Network offers:

- Local resources and substantive guidance
- A virtual learning platform
 - Business planning roadmap
- Industry thought leadership
 - The American College of Financial Services
 - Financial Services Education Network (FSEdNet)
- Million Dollar Roundtable (MDRT)

CHOOSE YOUR PATH



EARNING YOUR POTENTIAL

You control your livelihood. Not the clock, not a glass ceiling, **you**.
You can enjoy unlimited income potential and job satisfaction.



Be rewarded for your efforts:

- New Business Commissions
- Renewal Commissions
- Bi-Weekly Bonuses
- Monthly Bonuses

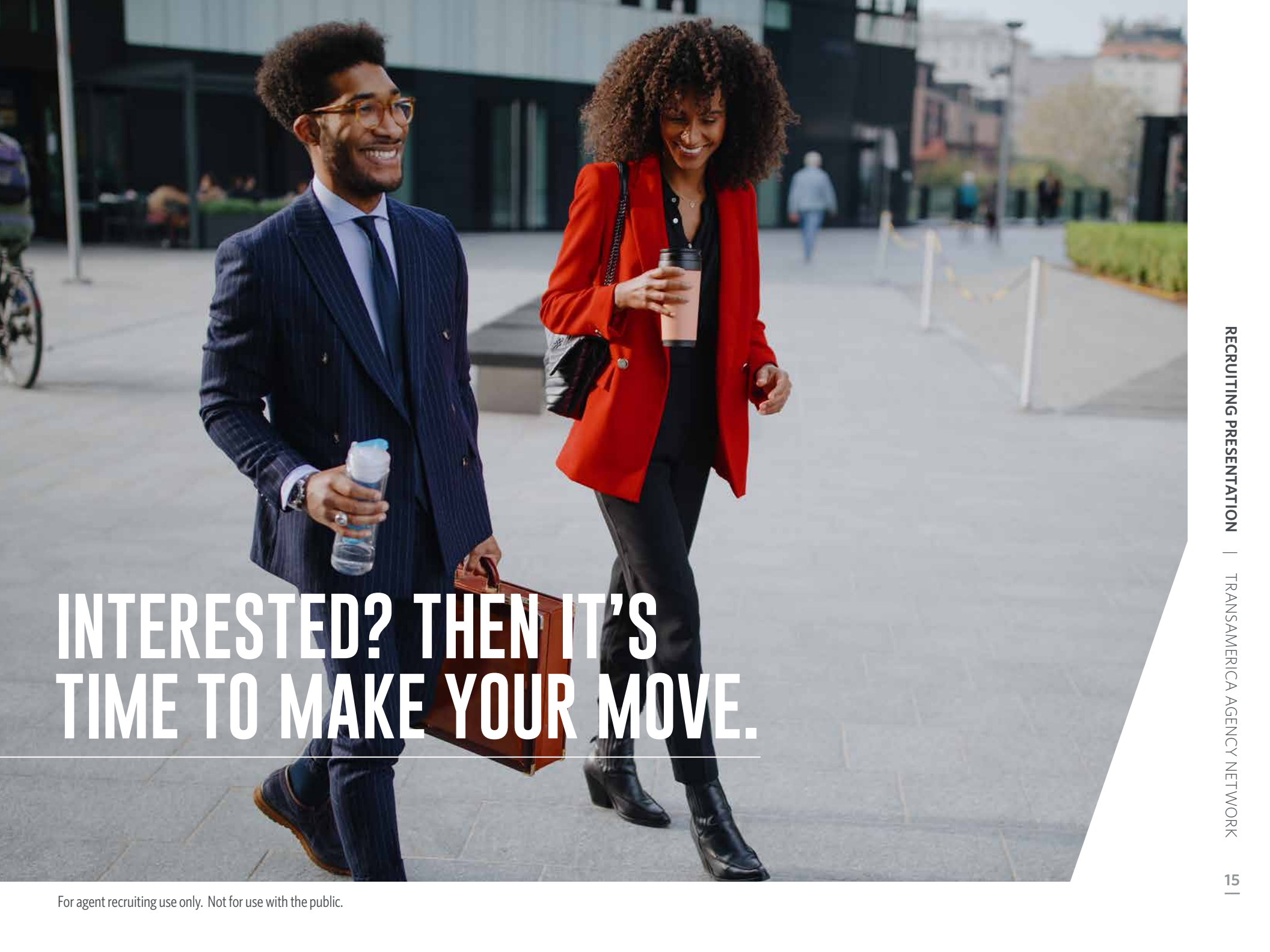
CAREER BENEFITS*

As a TAN Insurance Representative you'll enjoy these valuable benefits:

- New Representative Financing
- Comprehensive Compensation Package including available benefits options, 401(k), and pension eligibility
- Professional Training and Career Development Programs
- Potential for established Client Base for Immediate Referrals and Cross Sell Opportunities
- Significant Opportunities for Growth and Advancement

* This information provides a benefits summary. This is not a plan document. You cannot rely on any conflict or inconsistency between this information and the underlying plans to give you rights not provided in the plans. The terms and conditions of all employee benefit plans are governed by the respective plan documents and their respective insurance policies and contracts, which will control in the event of conflict or dispute. No individual has the authority to verbally change any provisions of the plans or legally bind the company.

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**INTERESTED? THEN IT'S
TIME TO MAKE YOUR MOVE.**

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COMPENSATION*

New Representative Compensation

- Bi-weekly pay stipend for first 6 pay cycles with all other compensation items paid above stipend amount
- Sales commission and Sales Bonus available from the effective hire date
- Marketing allowance paid bi-weekly in the first year starting after the individual's first 12 weeks
- Additional bonus for validation at week 52
- Enhanced sales bonus opportunity available after first 16 weeks
- Bonus Opportunities

First-Year Sales Commissions

Renewal Commissions

*This is a brief summary of the compensation that TAN provides its Insurance Representatives and is being provided for informational purposes only.
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BONUSES*

Sales Bonus

- Calculated on a rolling 12-week basis and paid bi-weekly
- Minimum first-year persistency rate is required after your 14th full month with the company

Monthly Bonus Opportunity

- Tiered bonus payouts based on monthly life insurance net placements
- Minimum placements, first-year persistency and renewal persistency required

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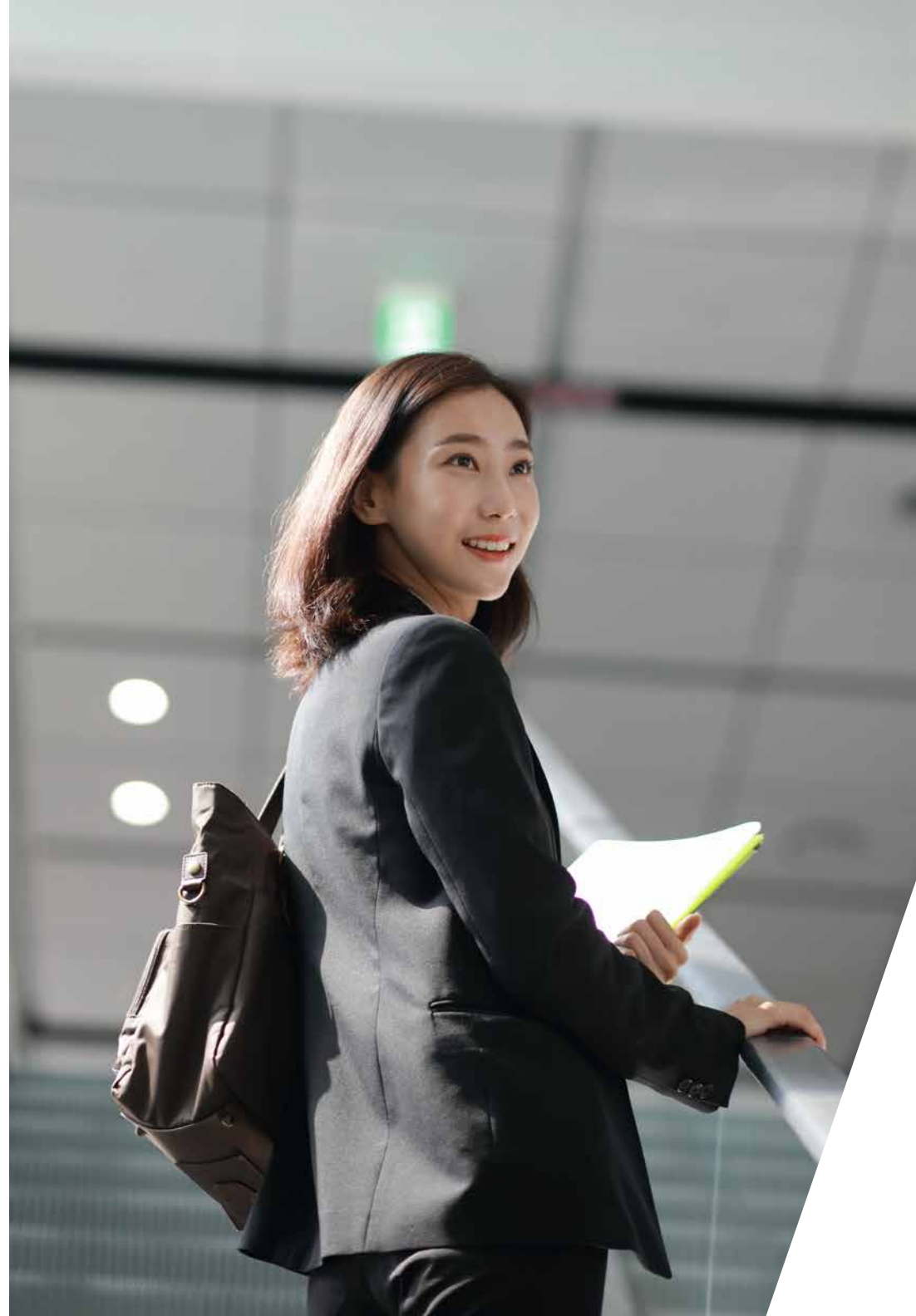
EXPECTATIONS

Time and Activity

- Daily Activity
- Weekly Activity
- Monthly Activity
- Time Commitment
- Online Advisor

Training

- Weekly Meetings
- District Office Training
- Joint Field Work
- Access to FSEdNet



Transamerica Agency Network (TAN) is a marketing group of Transamerica. Insurance products are sold through United Financial Services, Inc. and affiliated Transamerica companies.

Securities and Investment Advisory Services are offered through Transamerica Financial Advisors, Inc. (TFA) - Member FINRA, SIPC and Registered Investment Advisor.

Life insurance products are issued by Transamerica Life Insurance Company, Cedar Rapids, IA or Transamerica Financial Life Insurance Company, Harrison, NY. Transamerica Financial Life Insurance Company is authorized to conduct business in New York. Transamerica Life Insurance Company is authorized to conduct business in all other states. All products may not be available in all jurisdictions.

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