

# DEDICATED SUPPORT FOR LARGE AND INTERNATIONAL CASES

AN EXPERIENCED TEAM  
TO HELP YOU THRIVE



**Large and international cases, while complex, don't need to be complicated. To make sure they aren't, you have access to dedicated support from our experienced Large Case Unit (LCU) and International Underwriting teams.**

Our seasoned LCU and International Underwriting teams boast 420 years of combined experience, offering strong medical and financial knowledge and the skills to handle complex cases that require a holistic, outside-the-box approach to risk assessment. We understand underwriting — especially in these niche markets — is a relationship business, and we strive to collaborate with our sales partners to provide unparalleled service.



## MEET YOUR LCU AND INTERNATIONAL TEAMS

### LCU

#### **RICHARD RICE (Manager)**

35 years of experience  
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#### **ADAIR BRIGGS**

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## INTERNATIONAL

### SHELLY MUMM (Manager)

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### LARGE CASES

Face amounts of \$5 million or more automatically qualify for Large Case Unit underwriting. There is no premium threshold.

FFIUL, FCIUL, FFIUL II, and FCIUL II with a target premium of \$25,000 and above will qualify.

*Trendsetter® Super* and *Trendsetter® LB* with a Paid Annualized Premium of \$25,000 and above qualify.

### INTERNATIONAL CASES

Our international team members know their way around the complexities of visas, country demographics, geopolitics, and international finances and taxation. Our program focuses primarily on high net worth individuals who have a minimum global net worth of USD 1 million.

Qualified cases will automatically be underwritten and managed by the LCU and International Underwriting teams. Just submit your cases the same way you always do, and we'll make sure you get the support you need.

### Let's build something big together.

- Questions pertaining to **pending large or international cases** should be directed to the assigned underwriter. Email boxes are monitored by a "buddy system" to ensure coverage during absences.
- For general inquiries about your **large case opportunities**, contact us at [LCU@transamerica.com](mailto:LCU@transamerica.com). This mailbox has a 24-hour (one business day) service standard.
- For general inquiries about your **international case opportunities**, contact us at [international@transamerica.com](mailto:international@transamerica.com). This mailbox has a 24-hour (one business day) service standard.
- For **large case and foreign national sales strategies and illustrations**, contact your dedicated sales team.



#### VISIT

For more information about our foreign national programs, please visit [transamerica.com/foreign-nationals](https://transamerica.com/foreign-nationals)

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