

STEP UP LIKE A WINNER

As Of
8/15/2025

THE TRANSAMERICA RED SHOE CLUB

MANAGING DIRECTOR - TOP 10

	# Market Expansion Activities Met	Ranking	% of Plan
Joseph Jackson (Greenville Nc)	3	1	216.8%
Jihad Rammouni (Raleigh Nc)	3	2	208.9%
Benjamin Prince (Ben Prince)	3	3	200.9%
Richard Echevarria (North Jersey)	3	4	158.8%
Cynthia Lemanski (Chicago North)	3	5	152.4%
Victor Harris (Atlanta Ga)	3	6	144.9%
Ross Taylor (South Florida)	3	7	142.0%
John Thompson (Campbellsville)	3	8	138.8%
Phillip Helms (Orlando Fl)	3	9	132.7%
Gregory Swindall (Rock Hill Sc)	3	10	130.6%
Cindy Zheng (San Francisco)	3	11	127.4%
John Wilder (Hazard Ky)	3	12	127.3%
Richard Marinucci (Delaware)	3	13	124.8%
Jason Cunha (Chesapeake)	3	14	112.6%
John Kennedy (Somerset Ky)	3	15	110.9%
Carl Guill Jr (Augusta Group)	2		108.8%
Christopher Jones (Charlotte Nc)	3	16	108.6%
Ki Shim (Metro Philadelp)	3	17	107.8%
Mercedes Ochoa Bunsow (El Paso Tx)	3	18	107.4%
James Chaney (Louisville)	3	19	105.0%

If an individual is not reflected on the report, they have either not met the required requirements (4 or 6 for reps, 5 of 6 for AD, and 5 of 6 for MD), or are not on track for hitting the minimum core production requirement (30,000 - rep, 150,000 - AD, and 100% plan - MD)

Report reflects all individuals that have met at least two of the minimum requirements (ie. reps with 4 of 6, AD with 5 of 6, and MD with 5 of 6. Qualification period is July 1 through December 31st.

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Charles Williams (Nashville Tn)	3	20	104.1%
Terry Utterback (Princeton Wv)	3	21	103.9%
Guan Goh (Dallas Fort Wor)	3	22	102.8%
James Wambach (Richmond Va)	3	23	100.3%
Allen Jackson (Charleston Sc)	3	24	99.2%
Bradley Brown (Morehead Ky)	3	25	98.9%
Tammy Mcclellan (Myrtle Beach)	3	26	98.3%
Mike Costanzo (Waldorf Md)	3	27	96.6%
Charles Hampton (East Tennessee)	3	28	94.7%
Dean Harry (Jacksonville Fl)	3	29	93.2%
Drew Prince (Gulf South)	3	30	92.7%
Larry Capstick (Greater Memphis)	3	31	87.8%
Thomas Grayson (Tommy Grayson)	3	32	71.9%
Jerry Sizemore (Cumberland)	3	33	67.2%
Jeffrey Comunale (Comunale Fin Gp)	3	34	66.7%
Jamie Navarro (Chicago Il)	3	35	66.4%
Mark Jeffrey (Bowie Md)	3	36	66.4%
Charles Eckman (Palm Beach)	3	37	57.5%
Philip Vaccarello (La Heights)	3	38	43.0%
Junwei Liu (Rowland Heights)	2		32.1%
Greg Wolters (St Louis Mo)	3	39	23.7%
An Tran (San Jose)	2		7.3%

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