

STEP UP LIKE A WINNER

As Of
5/31/2025

THE TRANSAMERICA RED SHOE CLUB

MANAGING DIRECTOR - TOP 10

	# Market Expansion Activities Met	Ranking	% of Plan
Mengestu Dejene (N Virginia)	3	1	166.3%
Carter Garnon (Columbus Oh)	3	2	163.1%
Timothy Ray (Chattanooga Tn)	3	3	148.7%
Donald Knotts (Western Md)	3	4	148.2%
Paul Lieb (Lieb Financial)	3	5	142.3%
Abha Dwivedi (Houston Metro)	3	6	138.8%
Watson Horne (Wilmington Nc)	3	7	132.2%
William Mccormick (Greatr Michigan)	3	8	131.3%
Drew Prince (Gulf South)	3	9	127.4%
Sait Onal (Harrisburg Pa)	3	10	124.5%
Mercedes Ochoa Bunsow (El Paso Tx)	3	11	122.6%
John Thompson (Campbellsville)	3	12	118.5%
Benjamin Prince (Ben Prince)	3	13	117.1%
Richard Echevarria (North Jersey)	3	14	115.6%
Gregory Swindall (Rock Hill Sc)	3	15	114.2%
John Kennedy (Somerset Ky)	3	16	110.5%
Ki Shim (Metro Philadelp)	2		109.4%
Carl Guill Jr (Augusta Group)	3	17	108.9%
Dean Harry (Jacksonville Fl)	3	18	107.8%
Christopher Jones (Charlotte Nc)	3	19	107.5%

If an individual is not reflected on the report, they have either not met the required requirements (4 or 6 for reps, 5 of 6 for AD, and 5 of 6 for MD), or are not on track for hitting the minimum core production requirement (30,000 - rep, 150,000 - AD, and 100% plan - MD)

Report reflects all individuals that have met at least two of the minimum requirements (ie. reps with 4 of 6, AD with 5 of 6, and MD with 5 of 6. Qualification period is July 1 through December 31st.

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Tammy Mcclellan (Myrtle Beach)	3	20	107.0%
John Wilder (Hazard Ky)	3	21	106.2%
Gary Pope (Southwest Fl)	3	22	103.7%
Michael Mastillo (Eastern Pa)	3	23	100.8%
Mike Costanzo (Waldorf Md)	3	24	100.5%
James Chaney (Louisville)	3	25	100.2%
Phillip Helms (Orlando Fl)	3	26	98.8%
Bradley Brown (Morehead Ky)	3	27	98.7%
Cynthia Lemanski (Chicago North)	3	28	98.4%
Charles Hampton (East Tennessee)	3	29	98.3%
Philip Vaccarello (La Heights)	3	30	96.9%
Terry Utterback (Princeton Wv)	3	31	96.1%
Jerry Sizemore (Cumberland)	3	32	94.5%
An Tran (San Jose)	3	33	94.4%
James Wambach (Richmond Va)	3	34	94.0%
Victor Harris (Atlanta Ga)	3	35	93.7%
Thomas Grayson (Tommy Grayson)	3	36	91.6%
Jihad Rammouni (Raleigh Nc)	3	37	91.5%
Richard Marinucci (Delaware)	3	38	90.9%
Larry Capstick (Greater Memphis)	3	39	90.8%
Jason Cunha (Chesapeake)	3	40	88.8%
Charles Eckman (Palm Beach)	3	41	87.9%
Joseph Jackson (Greenville Nc)	3	42	85.3%
Tony Sandifer (St Louis Mo)	3	43	81.2%

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Ross Taylor (Evansville)	3	44	77.2%
Mark Jeffrey (Bowie Md)	3	45	74.9%
Charles Williams (Nashville Tn)	3	46	73.9%
Jeffrey Comunale (Comunale Fin Gp)	3	47	64.8%
Jamie Navarro (Chicago Il)	3	48	64.4%
Allen Jackson (Charleston Sc)	3	49	63.5%
Cindy Zheng (San Francisco)	2		58.9%
Guan Goh (Dallas Fort Wor)	3	50	53.8%
Junwei Liu (Rowland Heights)	3	51	53.1%

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