# LIVE YOUR POSSIBILITIES 

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Life Insurance Policy Illustration

Designed For: Valued Client
Prepared On: June 29, 2023 3:39 PM

Agent/Representative: Test Agent
Broker/Dealer: Test Dealer
123 Main St.
Frisco, TX 75033
(122) 334-4445
testagent@test.com
Agent Number: 1234567
Policy Form ICC22 TPIU10IC-0322

THIS IS AN ILLUSTRATION ONLY. AN ILLUSTRATIONIS NOT INTENDED TO PREDICT ACIUAL
PERFORMANCE OF THE POLICY. NTEREST RATES AND VALUES THAT ARE SHOWN IN THE ILLUSTIRATION ARE NOT GUARANTEED, EXCEPT FOR THOSE ITEMS CLEARLY LABELED AS GUARANIEED.

## SUMMARY OF YOUR POLICY DETAILS

## Insurance Coverage

## \$500,000

Initial Face Amount

## Premium

## \$2,652.00

Initial Monthly Premium including all Riders

## Insured Information

## Valued Client

Male, Age 35
Issue State: Iowa
Risk Class: Preferred

## Additional Details

Initial Death Benefit Option: Level
Life Insurance Test: Guideline Premium Test
Monthly Minimum
No Lapse Premium: \$397.91
As illustrated, this policy is NOT a Modified Endowment Contract (MEC).

## Additional Policy Benefits

Terminal Illness Accelerated Death Benefit Rider (TI)
Overloan Protection Rider (OPR)

| ACCOUNT OPTION(S) ILLUSTRATED | ALLOCATION |
| :--- | :---: |
| Fidelity SMID Multifactor Index ${ }^{\text {SM }}$ Account | $0 \%$ |
| S\&P $500^{\circledR}$ Index Account | $0 \%$ |
| S\&P $500^{\circledR}$ Plus Index Account | $0 \%$ |
| Global Index Account | $100 \%$ |
| Global Plus Index Account | $0 \%$ |
| Basic Interest Account | $0 \%$ |



## A ROTH IRA ALTERNATIVE

A Roth IRA can be a powerful tool to help individuals save for retirement. Roth IRAs offer the opportunity to generate tax-free growth and distributions in retirement. However, Roth IRAs may not be available to everyone, especially high-income earners. If your income exceeds the limits to be eligible for a Roth IRA or you are already contributing the maximum to a Roth IRA or other qualified plan, a permanent life insurance policy may be a solution for additional protection and supplemental retirement income that offers favorable tax treatment when structured properly.

## Clients Who May Benefit from a Roth IRA Alternative

## Need for financial protection provided by life policy death benefit

## Already maximizing Roth IRA contributions

## 2023 MAXIMUM

- \$6,500 per year (< age 50)*
- \$7,500 for ages $50+$ *


## Income exceeds Roth IRA limit to participate <br> MAGI 100\% PHASEOUT

- Single: \$153,000 or more*
- Married Filing Jointly: $\$ 228,000$ or more *

Maxed out their 401(k) and want to prepare more for retirement

## Benefits of Cash Value Life Insurance ${ }^{1}$

Life insurance may be considered as an alternative for those unable to make use of a Roth IRA or those looking to supplement existing retirement accounts.

| FEATURE | ROTH IRA | CASH VALUE |
| :--- | :---: | :---: |
| LIFE INSURANCE |  |  |$|$| Yes |  |
| :---: | :---: |
| Tax-free accumulation | Yes |
| Tax-free distributions | Yes |
| Death benefit protection | No |
| Required minimum distributions | No |
| Contribution restrictions based on adjusted gross income | Yes |
| Earnings limit to participate | Yes |
| Tax penalty on early distributions | Yes |
| Fees / Charges | Investment Fees |

[^0]
## TRANSAMERICA FINANCIAL CHOICE IULSM AS A ROTH IRA ALTERNATIVE

As you maximize your contributions ${ }^{1}$ to tax-deferred qualified plans, you may need a solution that minimizes the impact taxes and market volatility have on your assets. One that provides upside potential with downside protection ${ }^{2}$, so you can fuel growth, faster.

That's where the Transamerica Financial Choice IUL (FCIUL) comes in. FCIUL is index universal life insurance designed to provide you choice and flexibility through tax-free supplemental income. FCIUL offers life insurance protection and a variety of index options and policy features to help maximize accumulation potential and make it easy to access cash value.

## LIFE INSURANCE PROTECTION



## TAX-FREE SUPPLEMENTAL INCOME

The charts below help demonstrate how an indexed universal life (IUL) policy works and how the performance of the index accounts could affect the policy cash values and death benefit.

| INSURED DETAILS |
| :--- |
| Valued Client |
| Age, 35, Preferred |
| Issue State: Iowa |
| Insured Income Tax Bracket 30\% |

## POLICY DETAILS

$\$ 31,824$ annual premium for 72 years

## \$500,000 face amount

Income Ages: 71-90
Initial Illustrated Rate: 6.00\%

Policy Summary (Non-Guaranteed Values)


Death Benefit IRR at Age 121 5.00\%

Tax Equivalent Yield ${ }^{3}$
7.15\%

[^1]
## TRANSAMERICA FINANCIAL CHOICE IULSM AS A ROTH IRA ALTERNATIVE

## Policy Summary (Non-Guaranteed Values)

| YEAR | AGE | CUMULATIVE <br> PREMIUM | CUMULATIVE <br> TAX-FREE <br> INCOME | CASH <br> SURRENDER <br> VALUE | DEATH <br> BENEFIT | DEATH <br> BENEFIT <br> IRR\% | EQUIVALENT <br> YIELD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 36 | $\$ 31,824$ | $\$ 0$ | $\$ 18,045$ | $\$ 500,000$ | $1471.14 \%$ | $2101.63 \%$ |
| 10 | 45 | $\$ 128,216$ | $\$ 0$ | $\$ 158,943$ | $\$ 500,000$ | $17.18 \%$ | $24.54 \%$ |
| 20 | 55 | $\$ 163,880$ | $\$ 0$ | $\$ 311,396$ | $\$ 500,000$ | $7.10 \%$ | $10.14 \%$ |
| 30 | 65 | $\$ 245,820$ | $\$ 0$ | $\$ 654,379$ | $\$ 785,255$ | $5.57 \%$ | $7.96 \%$ |

Values shown are based on the current rates and charges. In the case of nonpayment of premium or insufficient premium amounts, the monthly deductions will continue to be applied against the Policy Value and additional premiums may be required to keep the policy in force.


## A PERSONAL ACCUMULATION STRATEGY USING LIFE INSURANCE

For high-income individuals who have maxed out their retirement savings and have an insurance need, cash value life insurance can be a smart option for accumulating additional savings with flexible access to cash value as needs arise. When structured properly, policy cash values may be accessed tax-free and may be a source of supplemental income that can be used for multiple purposes.

## Potential Cash Needs

- A flexible source of cash for major expenditures such as a home addition or renovation
- A vacation and adventure fund
- An emergency fund for the unexpected
- Supplemental retirement savings
- Supplemental education savings
- A fund to help start a business or to support an existing business


## TRANSAMERICA FINANCIAL CHOICE IULSM

## How does it work?



## Protection

Index universal life (IUL) provides permanent life insurance protection that may be used to help replace income, fund major expenses, or leave a legacy for your heirs.


## Growth Potential

Allocate your cash value to any of five index accounts with the opportunity to provide growth over time with protection against market declines.


## Tax-Free Access

Tax-free access to cash value through loans and withdrawals ${ }^{1}$ can provide a source of supplemental income in retirement or as needs arise.

[^2]
## BENEFITS OF A PERSONAL ACCUMULLATION STRATEGY

## FEDERAL INCOME TAX-FREE DEATH BENEFIT

TAX-DEFERRED GROWTH

TAX-FREE INCOME

A personal accumulation strategy using cash value life insurance can provide tax-deferred growth of policy cash values, tax-free income via policy withdrawals to basis and loans, as well as a federal income death benefit to your chosen beneficiaries. To provide insurance protection, a cash value life insurance policy assesses monthly charges that should be considered when evaluating if a personal accumulation strategy is right for you.

Self-funding with a taxable asset may not provide the same level of protection and after-tax growth as a personal accumulation strategy depending on the growth rate of the asset. Below is an example of how self-funding compares to a personal accumulation strategy using the same rate of growth for both the taxable asset and the life insurance policy's cash value.

## SELF-FUNDING vs. PERSONAL ACCUMULATION STRATEGY

## (HYPOTHETICAL EXAMPLE) ${ }^{1}$



[^3]
## SELF-FUNDING VS. PERSONAL ACCUMULATION STRATEGY (Hypothetical example)

Self-Funding Strategy: Details

- Self-Funding Contribution: \$31,824 per year for 72 years
- Self-Funding Pretax Growth Rate: 6.00\%
- Insured Tax Bracket: 30.00\% on Investment Gains
- Self-Funding After-Tax Growth Rate: $4.20 \%$
- Distributions: Equal to life policy distributions as long as sufficient account value remains

Personal Accumulation Strategy: Details

- Male, Age 35, Preferred
- Premium: $\$ 31,824$ annualized premium for 72 years
- Face Amount: \$500,000
- Initial Illustrated Rate: 6.00\%
- Income Ages: 71-90
- Insured Tax Bracket: 30\%

Summary Comparison (Non-Guaranteed Values)


|  | SELF-FUNDING STRATEGY |  | PERSONAL ACCUMULATION STRATEGY: TRANSAMERICA FINANCIAL CHOICE IULSM |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| End of Year Age | Annual After-Tax Outlay | After-Tax Account Value | Premium Outlay | Cash Surrender Value | Death Benefit |
| 83 | -\$99,107 | \$0 | -\$72,276 | \$476,124 | \$535,701 |
| 85 | \$0 | \$0 | -\$72,276 | \$370,420 | \$433,536 |
| 90 | \$0 | \$0 | -\$72,276 | \$29,536 | \$99,261 |
| 95 | \$0 | \$0 | \$31,824 | \$167,792 | \$167,792 |
| 100 | \$0 | \$0 | \$31,824 | \$395,405 | \$415,998 |
| 105 | \$0 | \$0 | \$31,824 | \$653,393 | \$678,297 |
| 110 | \$0 | \$0 | \$0 | \$879,680 | \$908,759 |
| 115 | \$0 | \$0 | \$0 | \$1,104,192 | \$1,137,627 |
| 120 | \$0 | \$0 | \$0 | \$1,388,752 | \$1,427,363 |

## SELF-FUNDING VS. PERSONAL ACCUMULLTION STRATEGY (hypotheitcal example)

## Summary Comparison at Age 90

(Non-Guaranteed Values)

| STRATEGY CUMULATIVE <br> OUTLAY CUMULATIVE <br> DISTRIBUTIONS DEATH <br> BENEFIT <br> AT AGE 90 <br> Self-Funding $\$ 819,400$ $\$ 966,419$ $\$ 0$ <br> PLUS DEATH BENEFIT    |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Life Insurance Strategy | $\$ 819,400$ | $\$ 2,082,000$ | $\$ 99,261$ | $\$ 966,419$ |
| Life Insurance Advantage | - | $\$ 1,115,581$ | $\$ 99,261$ | $\$ 2,181,261$ |

 additional premiums may be required to keep the policy in force. This example does not show all years.


This is a supplemental illustration, not an offer, contract, or promise of future policy performance, and must be accompanied by the basic life illustration.
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## WHY TRANSAMERICA?

Helping to protect your financial future lies at the heart of everything we do. That means adapting to the times with innovative solutions designed to help you protect what matters most. It means strategies that offer you choice and flexibility so you can prepare for your future with confidence. Just as we've done for more than 100 years.

Industry-Leading Innovation \& Extensive Experience


By the numbers


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## LIFE INSURANCE BUILT FOR TAX-ADVANTAGE CHOICE AND FLEXIBILITY

Transamerica Financial Choice IULSM(FCIUL) is a flexible, premium index universal life insurance policy that offers life insurance protection along with a variety of index options and policy features to help maximize accumulation potential and make it easy to access cash value.

For individuals needing life insurance protection, FCIUL provides the following benefits:


## Life insurance protection

When you pass away, the death benefit from FCIUL may help replace income, fund major expenses, or leave a financial legacy for your children or grandchildren.

- Federal income tax-free ${ }^{1}$ death benefit
- Optional living benefit riders for qualifying critical, chronic, and/or terminal illnesses ${ }^{2,3}$
- Flexibility for additional coverage options for you and other family members on one policy ${ }^{2}$



## Build cash value through index-linked growth

An FCIUL policy systematically builds cash value ${ }^{4}$ as you make premium payments over time.

- Versatile index options for tax-deferred growth potential
- Guaranteed ${ }^{3}$ downside protection



## Tax-free supplemental income opportunity

Flexible, tax-free access to cash value helps reduce the effects of taxes while giving you financial flexibility to use however you wish.

- Tax-free loans and withdrawals
- Tax deferral on any earnings
- Tax-free transfers

This illustration, or any other illustration, is not considered a proper written request for policy changes, termination of benefits, or election of options to purchase additional insurance.

[^4]
## HYPOTHETICAL LIFE INSURANCE ILLUSTRATION SNAPSHOT

Valued Client<br>Male, Age 35 Preferred<br>Riders: OPR, TI<br>Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## Projected Values Based on Non-Guaranteed Current Rates and Charges

## FUNDING YOUR POLICY

| Initial annual premium: | $\$ 31,824$ |
| :--- | :--- |
| Illustrated years to pay: | 72 years |
| Total premiums paid: | $\$ 1,455,880$ |
| Cash Surrender Value at age 70 | $\$ 914,932$ |
| Death benefit at age 70 | $\$ 1,052,171$ |
| DISBURSEMENTS |  |


| Annual tax-free income | $\$ 104,100$ |
| :--- | :--- |
| Illustrated years of accessing your Policy Value | 20 |
| Total tax-free income | $\$ 2,082,000$ |
| Death benefit when income ends | $\$ 99,261$ |

TOTAL COST VS. TOTAL BENEFITS

| Total tax-free income | $\$ 2,082,000$ |
| :--- | :--- |
| Death benefit when income ends | $+\$ 99,261$ |
| Total premium | $-\$ 1,455,880$ |
| Tax-free total policy benefit (if death occurs when income ends) | $=\$ 725,381$ |
| Internal rate of return on death benefit at age $90^{1}$ | $5.17 \%$ |
| Tax Equivalent Yield ${ }^{2}$ | $7.39 \%$ |

[^5]
## HOW YOUR POLICY WORKS



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## INDEX ACCOUNT OPTIONS FOR GROWTH POTENTIAL



## FIDELITY SMALL-MID MULTIFACTOR <br> INDEX ${ }^{\text {SM }}$ ACCOUNT <br> INTEREST CREDITING METHOD

The company credits Excess Index Interest, if any, to this index account using a formula based on changes in the Fidelity Small- Mid Multifactor Index ${ }^{\text {SM }} 5 \%$ ER, excluding dividends. The 200\% participation rate is then applied to the index change percentage.

## S\&P $500^{\circ}$ INDEX ACCOUNT AND S\&P $500^{\circledR}$ PLUS INDEX ACCOUNT

## INTEREST CREDITING METHOD

The company credits Excess Index Interest, if any, to these index accounts using a formula based on changes in the S\&P $500^{\circ}$ Index, excluding dividends. The index change percentage is then compared to the cap.

## GLOBAL INDEX ACCOUNT AND GLOBAL PLUS INDEX ACCOUNT

## INTEREST CREDITING METHOD

The company credits Excess Index Interest, if any, to these index accounts based on a weighted average of the index change percentages of three indexes, excluding dividends. The weighted index change percentages are added together and compared to the cap. To arrive at the weighted index change percentage, we apply the following factors:


To the percentage change in the S\&P $500^{\circ}$ or the EURO STOXX $50^{\circ}$, whichever is higher


To the percentage change in the Hang Seng Index

## EXCESS INDEX INTEREST STRATEGIES

| INDEX ACCOUNT | CURRENT <br> PARTICIPATION RATE | CAP RATE | GUARANTEED MINIMUM INTEREST RATE (FLOOR) | GUARANTEED INDEX ACCOUNT CHARGE |
| :---: | :---: | :---: | :---: | :---: |
| Participation Rate Strategy |  |  |  |  |
| Fidelity Small-Mid Multifactor Index ${ }^{\text {SM }}$ Account | 200\% | Uncapped | 0.25\% | No Charge |
| Cap Rate Strategies |  |  |  |  |
| S\&P 500* Index Account | 100\% | 9.50\% | 0.25\% | No Charge |
| S\&P 500 ${ }^{\text {® }}$ Plus Index Account | 100\% | 12.00\% | 0.25\% | 1\% Annually |
| Global Index Account | 100\% | 10.75\% | 0.25\% | No Charge |
| Global Plus Index Account | 100\% | 14.00\% | 0.25\% | 1\% Annually |

## How excess index interest strategies work:

1. Net premiums allocated to Index Accounts are placed in the sweep account and will be allocated, including interest, to the Index Account Options specified by you at the next Sweep Date.
2. For FCIUL, the sweep date is on the $15^{\text {th }}$ of the month.
3. On the $15^{\text {th }}$, a new segment is created, and money is placed in the index account(s) for the following year(s).
4. Any excess index interest is now tied to the performance of that index and the strategy parameters.

## Example of a one-year segment:

Premium, less the premium expense charge, is placed in the sweep account.

| The $15^{\text {th }}$ of the month. | The 15 th of the <br> month one year later |
| :--- | :--- |
| Index account strategy |  |
| Funds are allocated into Crediting is based on index |  |
| the index account. | New index account segment <br> performance and is subject <br> to index account parameters <br> such as the participation, <br> cap and floor rates. | | After the new year's policy charges |
| :--- |
| are covered, the matured segment |
| values plus any new money are |
| placed into a new segment and the |
| cycle repeats. |

## Index Change



The percentage change in the applicable Index Values from an Index Account segment's beginning date to its ending date.

The index Change will be used to determine the Excess Index Interest, if any.

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## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000 Death Benefit Option: Level

## TABULAR DETAIL

|  |  |  |  | GUARANTEED PROJECTIONS Interest Rate 0.25\% |  |  | NON-GUARANTEED ALTERNATE PROJECTIONS Interest Rate 2.50\% |  |  | NON-GUARANTEED CURRENT PROJECTIONS <br> Interest Rate 6.00\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Year | Age | Premium Outlay | Policy <br> Value | Cash <br> Surrender Value | Death Benefit | Policy <br> Value | Cash Surrender Value | Death <br> Benefit | Policy <br> Value | Cash Surrender Value | Death Benefit |
|  | 1 | 36 | 31,824 | 27,101 | 17,287 | 500,000 | 27,781 | 17,967 | 500,000 | 27,859 | 18,045 | 500,000 |
|  | 2 | 37 | 31,824 | 54,249 | 45,136 | 500,000 | 56,243 | 47,130 | 500,000 | 57,392 | 48,279 | 500,000 |
|  | 3 | 38 | 31,824 | 81,441 | 73,029 | 500,000 | 85,330 | 76,918 | 500,000 | 88,604 | 80,192 | 500,000 |
|  | 4 | 39 | 31,824 | 108,691 | 100,980 | 500,000 | 115,129 | 107,418 | 500,000 | 121,674 | 113,963 | 500,000 |
|  | 5 | 40 | 920 | 107,510 | 100,500 | 500,000 | 117,176 | 110,166 | 500,000 | 128,177 | 121,167 | 500,000 |
|  |  |  | 128,216 |  |  |  |  |  |  |  |  |  |
|  | 6 | 41 | 0 | 105,414 | 99,105 | 500,000 | 118,394 | 112,085 | 500,000 | 134,160 | 127,851 | 500,000 |
|  | 7 | 42 | 0 | 103,253 | 97,645 | 500,000 | 119,627 | 114,019 | 500,000 | 140,491 | 134,883 | 500,000 |
|  | 8 | 43 | 0 | 101,033 | 96,126 | 500,000 | 120,868 | 115,961 | 500,000 | 147,184 | 142,277 | 500,000 |
|  | 9 | 44 | 0 | 98,783 | 94,577 | 500,000 | 122,117 | 117,911 | 500,000 | 154,261 | 150,055 | 500,000 |
|  | 10 | 45 | 0 | 96,493 | 93,689 | 500,000 | 123,376 | 120,572 | 500,000 | 161,747 | 158,943 | 500,000 |
|  |  |  | 128,216 |  |  |  |  |  |  |  |  |  |
|  | 11 | 46 | 0 | 94,168 | 92,766 | 500,000 | 124,644 | 123,242 | 500,000 | 169,668 | 168,266 | 500,000 |
|  | 12 | 47 | 0 | 91,802 | 91,802 | 500,000 | 125,905 | 125,905 | 500,000 | 178,035 | 178,035 | 500,000 |
|  | 13 | 48 | 0 | 89,395 | 89,395 | 500,000 | 127,159 | 127,159 | 500,000 | 186,879 | 186,879 | 500,000 |
|  | 14 | 49 | 0 | 86,952 | 86,952 | 500,000 | 128,408 | 128,408 | 500,000 | 196,232 | 196,232 | 500,000 |
|  | 15 | 50 | 0 | 84,453 | 84,453 | 500,000 | 129,651 | 129,651 | 500,000 | 206,126 | 206,126 | 500,000 |
|  |  |  | 128,216 |  |  |  |  |  |  |  |  |  |
|  | 16 | 51 | 2,888 | 84,496 | 84,496 | 500,000 | 135,088 | 135,088 | 500,000 | 220,898 | 220,898 | 500,000 |
|  | 17 | 52 | 8,194 | 89,262 | 89,262 | 500,000 | 145,670 | 145,670 | 500,000 | 241,579 | 241,579 | 500,000 |
|  | 18 | 53 | 8,194 | 93,974 | 93,974 | 500,000 | 156,488 | 156,488 | 500,000 | 263,501 | 263,501 | 500,000 |
|  | 19 | 54 | 8,194 | 98,617 | 98,617 | 500,000 | 167,546 | 167,546 | 500,000 | 286,744 | 286,744 | 500,000 |
|  | 20 | 55 | 8,194 | 103,182 | 103,182 | 500,000 | 178,855 | 178,855 | 500,000 | 311,396 | 311,396 | 500,000 |
|  |  |  | 163,880 |  |  |  |  |  |  |  |  |  |
|  | 21 | 56 | 8,194 | 102,114 | 102,114 | 500,000 | 190,419 | 190,419 | 500,000 | 337,548 | 337,548 | 500,000 |
|  | 22 | 57 | 8,194 | 100,895 | 100,895 | 500,000 | 202,244 | 202,244 | 500,000 | 365,261 | 365,261 | 518,670 |
|  | 23 | 58 | 8,194 | 99,501 | 99,501 | 500,000 | 214,326 | 214,326 | 500,000 | 394,606 | 394,606 | 544,556 |
|  | 24 | 59 | 8,194 | 97,905 | 97,905 | 500,000 | 226,659 | 226,659 | 500,000 | 425,675 | 425,675 | 570,404 |
|  | 25 | 60 | 8,194 | 96,071 | 96,071 | 500,000 | 239,231 | 239,231 | 500,000 | 458,564 | 458,564 | 596,134 |
|  |  |  | 204,850 |  |  |  |  |  |  |  |  |  |
|  | 26 | 61 | 8,194 | 93,968 | 93,968 | 500,000 | 252,023 | 252,023 | 500,000 | 493,374 | 493,374 | 631,519 |
|  | 27 | 62 | 8,194 | 91,549 | 91,549 | 500,000 | 265,122 | 265,122 | 500,000 | 530,234 | 530,234 | 668,095 |
|  | 28 | 63 | 8,194 | 88,772 | 88,772 | 500,000 | 278,536 | 278,536 | 500,000 | 569,266 | 569,266 | 705,890 |
|  | 29 | 64 | 8,194 | 85,586 | 85,586 | 500,000 | 292,277 | 292,277 | 500,000 | 610,602 | 610,602 | 744,934 |
|  | 30 | 65 | 8,194 | 81,953 | 81,953 | 500,000 | 306,355 | 306,355 | 500,000 | 654,379 | 654,379 | 785,255 |
|  |  |  | 245,820 |  |  |  |  |  |  |  |  |  |

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## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000 Death Benefit Option: Level

## TABULAR DETAIL

| Code | Year | Age | Premium Outlay | Policy <br> Value | Cash Surrender Value | Death Benefit | Policy <br> Value | Cash Surrender Value | Death Benefit | Policy Value | Cash Surrender Value | Death Benefit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 | 66 | 8,194 | 77,833 | 77,833 | 500,000 | 320,784 | 320,784 | 500,000 | 700,749 | 700,749 | 833,891 |
|  | 32 | 67 | 8,194 | 73,182 | 73,182 | 500,000 | 335,577 | 335,577 | 500,000 | 749,827 | 749,827 | 884,796 |
|  | 33 | 68 | 8,194 | 67,947 | 67,947 | 500,000 | 350,751 | 350,751 | 500,000 | 801,771 | 801,771 | 938,072 |
|  | 34 | 69 | 8,194 | 62,054 | 62,054 | 500,000 | 366,324 | 366,324 | 500,000 | 856,747 | 856,747 | 993,827 |
|  | 35 | 70 | 8,194 | 55,388 | 55,388 | 500,000 | 382,321 | 382,321 | 500,000 | 914,932 | 914,932 | 1,052,171 |
|  |  |  | 286,790 |  |  |  |  |  |  |  |  |  |
| D | 36 | 71 | -72,276 | Lapse | Lapse | Lapse | 315,892 | 315,892 | 395,900 | 891,729 | 891,729 | 1,007,654 |
| D | 37 | 72 | -72,276 |  |  |  | 247,987 | 247,987 | 291,800 | 867,155 | 867,155 | 962,543 |
| D | 38 | 73 | -72,276 |  |  |  | Lapse | Lapse | Lapse | 841,194 | 841,194 | 916,902 |
| D | 39 | 74 | -72,276 |  |  |  |  |  |  | 816,097 | 813,779 | 870,906 |
| D | 40 | 75 | -72,276 |  |  |  |  |  |  | 860,119 | 784,696 | 827,702 |
|  |  |  | -74,590 |  |  |  |  |  |  |  |  |  |
| D | 41 | 76 | -72,276 |  |  |  |  |  |  | 903,972 | 753,982 | 799,180 |
| D | 42 | 77 | -72,276 |  |  |  |  |  |  | 947,373 | 721,323 | 768,692 |
| D | 43 | 78 | -72,276 |  |  |  |  |  |  | 990,225 | 686,596 | 736,107 |
| D | 44 | 79 | -72,276 |  |  |  |  |  |  | 1,032,413 | 649,652 | 701,273 |
| D | 45 | 80 | -72,276 |  |  |  |  |  |  | 1,073,819 | 610,344 | 664,035 |
|  |  |  | -435,970 |  |  |  |  |  |  |  |  |  |
| D | 46 | 81 | -72,276 |  |  |  |  |  |  | 1,114,312 | 568,508 | 624,224 |
| D | 47 | 82 | -72,276 |  |  |  |  |  |  | 1,153,625 | 523,847 | 581,528 |
| D | 48 | 83 | -72,276 |  |  |  |  |  |  | 1,191,557 | 476,124 | 535,701 |
| D | 49 | 84 | -72,276 |  |  |  |  |  |  | 1,227,884 | 425,083 | 486,477 |
| D | 50 | 85 | -72,276 |  |  |  |  |  |  | 1,262,336 | 370,420 | 433,536 |
|  |  |  | -797,350 |  |  |  |  |  |  |  |  |  |
| D | 51 | 86 | -72,276 |  |  |  |  |  |  | 1,294,595 | 311,782 | 376,512 |
| D | 52 | 87 | -72,276 |  |  |  |  |  |  | 1,324,312 | 248,784 | 314,999 |
| D | 53 | 88 | -72,276 |  |  |  |  |  |  | 1,351,080 | 180,982 | 248,536 |
| D | 54 | 89 | -72,276 |  |  |  |  |  |  | 1,374,599 | 108,040 | 176,770 |
| D | 55 | 90 | -72,276 |  |  |  |  |  |  | 1,394,486 | 29,536 | 99,261 |
|  |  |  | -1,158,730 |  |  |  |  |  |  |  |  |  |
|  | 56 | 91 | 31,824 |  |  |  |  |  |  | 1,444,326 | 52,078 | 109,851 |
|  | 57 | 92 | 31,824 |  |  |  |  |  |  | 1,496,507 | 76,413 | 121,309 |
|  | 58 | 93 | 31,824 |  |  |  |  |  |  | 1,551,639 | 103,144 | 134,177 |
|  | 59 | 94 | 31,824 |  |  |  |  |  |  | 1,610,684 | 133,219 | 149,326 |
|  | 60 | 95 | 31,824 |  |  |  |  |  |  | 1,674,806 | 167,792 | 167,792 |
|  |  |  | -999,610 |  |  |  |  |  |  |  |  |  |

The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## TABULAR DETAIL

| Code | Year | Age | Premium Outlay | Policy <br> Value | Cash Surrender Value | Death Benefit | Policy <br> Value | Cash Surrender Value | Death Benefit | Policy Value | Cash Surrender Value | Death <br> Benefit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 61 | 96 | 31,824 |  |  |  |  |  |  | 1,745,366 | 208,211 | 208,211 |
|  | 62 | 97 | 31,824 |  |  |  |  |  |  | 1,818,900 | 251,002 | 251,002 |
|  | 63 | 98 | 31,824 |  |  |  |  |  |  | 1,895,616 | 296,361 | 296,361 |
|  | 64 | 99 | 31,824 |  |  |  |  |  |  | 1,975,681 | 344,441 | 344,441 |
|  | 65 | 100 | 31,824 |  |  |  |  |  |  | 2,059,271 | 395,405 | 415,998 |
|  |  |  | -840,490 |  |  |  |  |  |  |  |  |  |
|  | 66 | 101 | 31,824 |  |  |  |  |  |  | 2,139,017 | 441,875 | 463,265 |
|  | 67 | 102 | 31,824 |  |  |  |  |  |  | 2,221,921 | 490,835 | 513,054 |
|  | 68 | 103 | 31,824 |  |  |  |  |  |  | 2,308,027 | 542,320 | 565,400 |
|  | 69 | 104 | 31,824 |  |  |  |  |  |  | 2,397,481 | 596,460 | 620,435 |
|  | 70 | 105 | 31,824 |  |  |  |  |  |  | 2,490,435 | 653,393 | 678,297 |
|  |  |  | -681,370 |  |  |  |  |  |  |  |  |  |
|  | 71 | 106 | 31,824 |  |  |  |  |  |  | 2,587,048 | 713,265 | 739,135 |
|  | 72 | 107 | 23,426 |  |  |  |  |  |  | 2,679,512 | 768,254 | 795,049 |
|  | 73 | 108 | 0 |  |  |  |  |  |  | 2,753,155 | 803,671 | 831,203 |
|  | 74 | 109 | 0 |  |  |  |  |  |  | 2,829,257 | 840,784 | 869,076 |
|  | 75 | 110 | 0 |  |  |  |  |  |  | 2,907,922 | 879,680 | 908,759 |
|  |  |  | -626,120 |  |  |  |  |  |  |  |  |  |
|  | 76 | 111 | 0 |  |  |  |  |  |  | 2,989,256 | 920,448 | 950,341 |
|  | 77 | 112 | 0 |  |  |  |  |  |  | 3,073,367 | 963,183 | 993,916 |
|  | 78 | 113 | 0 |  |  |  |  |  |  | 3,160,369 | 1,007,982 | 1,039,586 |
|  | 79 | 114 | 0 |  |  |  |  |  |  | 3,250,384 | 1,054,949 | 1,087,453 |
|  | 80 | 115 | 0 |  |  |  |  |  |  | 3,343,536 | 1,104,192 | 1,137,627 |
|  |  |  | -626,120 |  |  |  |  |  |  |  |  |  |
|  | 81 | 116 | 0 |  |  |  |  |  |  | 3,439,956 | 1,155,825 | 1,190,225 |
|  | 82 | 117 | 0 |  |  |  |  |  |  | 3,539,782 | 1,209,969 | 1,245,367 |
|  | 83 | 118 | 0 |  |  |  |  |  |  | 3,643,158 | 1,266,748 | 1,303,180 |
|  | 84 | 119 | 0 |  |  |  |  |  |  | 3,750,234 | 1,326,296 | 1,363,799 |
|  | 85 | 120 | 0 |  |  |  |  |  |  | 3,861,168 | 1,388,752 | 1,427,363 |
|  |  |  | -626,120 |  |  |  |  |  |  |  |  |  |
|  | 86 | 121 | 0 |  |  |  |  |  |  | 3,976,126 | 1,454,261 | 1,494,022 |
|  |  |  | -626,120 |  |  |  |  |  |  |  |  |  |

The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## INTERNAL RATE OF RETURN

## Projected Values Based on Non-Guaranteed Current Rates and Charges

The internal rate of return (IRR) is a calculation that is often used to measure and compare investments. For life insurance, the IRR is the annual interest rate which the cumulative premiums paid would have to earn from the date they are paid to produce the Death Benefit or the Cash Surrender Value in any particular year. A life insurance policy, being intended primarily to protect against the financial consequences of death, should not be purchased on the basis of its IRRs. This supplemental illustration is for comparison purposes only.

|  |  |  |  |  | END OF YEAR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Premium Outlay | Withdrawal | Loan | Policy <br> Value | Cash <br> Surrender Value | Cash <br> Surrender <br> Value IRR | Death <br> Benefit | Death <br> Benefit IRR | Tax <br> Equivalent Yield |
| 1 | 36 | 31,824 | 0 | 0 | 27,859 | 18,045 | 0.00\% | 500,000 | 1471.14\% | 2101.63\% |
| 2 | 37 | 31,824 | 0 | 0 | 57,392 | 48,279 | 0.00\% | 500,000 | 249.52\% | 356.45\% |
| 3 | 38 | 31,824 | 0 | 0 | 88,604 | 80,192 | 0.00\% | 500,000 | 109.68\% | 156.68\% |
| 4 | 39 | 31,824 | 0 | 0 | 121,674 | 113,963 | 0.00\% | 500,000 | 63.12\% | 90.17\% |
| 5 | 40 | 920 | 0 | 0 | 128,177 | 121,167 | 0.00\% | 500,000 | 44.28\% | 63.25\% |
| 6 | 41 | 0 | 0 | 0 | 134,160 | 127,851 | 0.00\% | 500,000 | 33.86\% | 48.37\% |
| 7 | 42 | 0 | 0 | 0 | 140,491 | 134,883 | 0.93\% | 500,000 | 27.31\% | 39.02\% |
| 8 | 43 | 0 | 0 | 0 | 147,184 | 142,277 | 1.62\% | 500,000 | 22.85\% | 32.64\% |
| 9 | 44 | 0 | 0 | 0 | 154,261 | 150,055 | 2.12\% | 500,000 | 19.62\% | 28.03\% |
| 10 | 45 | 0 | 0 | 0 | 161,747 | 158,943 | 2.56\% | 500,000 | 17.18\% | 24.54\% |
|  |  | 128,216 | 0 | 0 |  |  |  |  |  |  |
| 11 | 46 | 0 | 0 | 0 | 169,668 | 168,266 | 2.90\% | 500,000 | 15.28\% | 21.82\% |
| 12 | 47 | 0 | 0 | 0 | 178,035 | 178,035 | 3.18\% | 500,000 | 13.75\% | 19.64\% |
| 13 | 48 | 0 | 0 | 0 | 186,879 | 186,879 | 3.33\% | 500,000 | 12.50\% | 17.85\% |
| 14 | 49 | 0 | 0 | 0 | 196,232 | 196,232 | 3.46\% | 500,000 | 11.45\% | 16.36\% |
| 15 | 50 | 0 | 0 | 0 | 206,126 | 206,126 | 3.58\% | 500,000 | 10.57\% | 15.10\% |
| 16 | 51 | 2,888 | 0 | 0 | 220,898 | 220,898 | 3.72\% | 500,000 | 9.76\% | 13.95\% |
| 17 | 52 | 8,194 | 0 | 0 | 241,579 | 241,579 | 3.84\% | 500,000 | 8.98\% | 12.83\% |
| 18 | 53 | 8,194 | 0 | 0 | 263,501 | 263,501 | 3.95\% | 500,000 | 8.28\% | 11.83\% |
| 19 | 54 | 8,194 | 0 | 0 | 286,744 | 286,744 | 4.05\% | 500,000 | 7.66\% | 10.94\% |
| 20 | 55 | 8,194 | 0 | 0 | 311,396 | 311,396 | 4.14\% | 500,000 | 7.10\% | 10.14\% |
|  |  | 163,880 | 0 | 0 |  |  |  |  |  |  |

[^6]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000 Death Benefit Option: Level

## INTERNAL RATE OF RETURN

## Projected Values Based on Non-Guaranteed Current Rates and Charges

|  |  |  |  |  | END OF YEAR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Premium Outlay | Withdrawal | Loan | Policy Value | Cash Surrender Value | Cash <br> Surrender <br> Value IRR | Death Benefit | Death <br> Benefit <br> IRR | Tax Equivalent Yield |
| 21 | 56 | 8,194 | 0 | 0 | 337,548 | 337,548 | 4.22\% | 500,000 | 6.59\% | 9.42\% |
| 22 | 57 | 8,194 | 0 | 0 | 365,261 | 365,261 | 4.30\% | 518,670 | 6.34\% | 9.06\% |
| 23 | 58 | 8,194 | 0 | 0 | 394,606 | 394,606 | 4.38\% | 544,556 | 6.18\% | 8.84\% |
| 24 | 59 | 8,194 | 0 | 0 | 425,675 | 425,675 | 4.45\% | 570,404 | 6.03\% | 8.62\% |
| 25 | 60 | 8,194 | 0 | 0 | 458,564 | 458,564 | 4.51\% | 596,134 | 5.88\% | 8.40\% |
| 26 | 61 | 8,194 | 0 | 0 | 493,374 | 493,374 | 4.57\% | 631,519 | 5.82\% | 8.31\% |
| 27 | 62 | 8,194 | 0 | 0 | 530,234 | 530,234 | 4.62\% | 668,095 | 5.75\% | 8.22\% |
| 28 | 63 | 8,194 | 0 | 0 | 569,266 | 569,266 | 4.67\% | 705,890 | 5.69\% | 8.13\% |
| 29 | 64 | 8,194 | 0 | 0 | 610,602 | 610,602 | 4.72\% | 744,934 | 5.63\% | 8.05\% |
| 30 | 65 | 8,194 | 0 | 0 | 654,379 | 654,379 | 4.76\% | 785,255 | 5.57\% | 7.96\% |
|  |  | 245,820 | 0 | 0 |  |  |  |  |  |  |
| 31 | 66 | 8,194 | 0 | 0 | 700,749 | 700,749 | 4.80\% | 833,891 | 5.56\% | 7.94\% |
| 32 | 67 | 8,194 | 0 | 0 | 749,827 | 749,827 | 4.84\% | 884,796 | 5.54\% | 7.91\% |
| 33 | 68 | 8,194 | 0 | 0 | 801,771 | 801,771 | 4.88\% | 938,072 | 5.52\% | 7.88\% |
| 34 | 69 | 8,194 | 0 | 0 | 856,747 | 856,747 | 4.91\% | 993,827 | 5.50\% | 7.86\% |
| 35 | 70 | 8,194 | 0 | 0 | 914,932 | 914,932 | 4.94\% | 1,052,171 | 5.48\% | 7.83\% |
| 36 | 71 | -72,276 | 104,100 | 0 | 891,729 | 891,729 | 4.97\% | 1,007,654 | 5.39\% | 7.71\% |
| 37 | 72 | -72,276 | 104,100 | 0 | 867,155 | 867,155 | 5.00\% | 962,543 | 5.32\% | 7.60\% |
| 38 | 73 | -72,276 | 104,100 | 0 | 841,194 | 841,194 | 5.02\% | 916,902 | 5.26\% | 7.51\% |
| 39 | 74 | -72,276 | 101,786 | 2,314 | 816,097 | 813,779 | 5.04\% | 870,906 | 5.21\% | 7.44\% |
| 40 | 75 | -72,276 | 31,824 | 72,276 | 860,119 | 784,696 | 5.05\% | 827,702 | 5.17\% | 7.39\% |
|  |  | -74,590 | 445,910 | 74,590 |  |  |  |  |  |  |
| 41 | 76 | -72,276 | 31,824 | 72,276 | 903,972 | 753,982 | 5.07\% | 799,180 | 5.18\% | 7.41\% |
| 42 | 77 | -72,276 | 31,824 | 72,276 | 947,373 | 721,323 | 5.08\% | 768,692 | 5.19\% | 7.42\% |
| 43 | 78 | -72,276 | 31,824 | 72,276 | 990,225 | 686,596 | 5.09\% | 736,107 | 5.20\% | 7.43\% |
| 44 | 79 | -72,276 | 31,824 | 72,276 | 1,032,413 | 649,652 | 5.10\% | 701,273 | 5.21\% | 7.44\% |
| 45 | 80 | -72,276 | 31,824 | 72,276 | 1,073,819 | 610,344 | 5.11\% | 664,035 | 5.21\% | 7.45\% |
| 46 | 81 | -72,276 | 31,824 | 72,276 | 1,114,312 | 568,508 | 5.11\% | 624,224 | 5.21\% | 7.45\% |
| 47 | 82 | -72,276 | 31,824 | 72,276 | 1,153,625 | 523,847 | 5.12\% | 581,528 | 5.22\% | 7.45\% |
| 48 | 83 | -72,276 | 31,824 | 72,276 | 1,191,557 | 476,124 | 5.12\% | 535,701 | 5.22\% | 7.45\% |
| 49 | 84 | -72,276 | 31,824 | 72,276 | 1,227,884 | 425,083 | 5.12\% | 486,477 | 5.21\% | 7.45\% |
| 50 | 85 | -72,276 | 31,824 | 72,276 | 1,262,336 | 370,420 | 5.12\% | 433,536 | 5.21\% | 7.44\% |
|  |  | -797,350 | 764,150 | 797,350 |  |  |  |  |  |  |

The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000 Death Benefit Option: Level

## INTERNAL RATE OF RETURN

## Projected Values Based on Non-Guaranteed Current Rates and Charges

|  |  |  |  |  | END OF YEAR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Premium Outlay | Withdrawal | Loan | Policy <br> Value |  | Cash <br> Surrender <br> Value IRR | Death Benefit | Death <br> Benefit IRR | Tax Equivalent Yield |
| 51 | 86 | -72,276 | 31,824 | 72,276 | 1,294,595 | 311,782 | 5.12\% | 376,512 | 5.21\% | 7.44\% |
| 52 | 87 | -72,276 | 31,824 | 72,276 | 1,324,312 | 248,784 | 5.11\% | 314,999 | 5.20\% | 7.43\% |
| 53 | 88 | -72,276 | 31,824 | 72,276 | 1,351,080 | 180,982 | 5.11\% | 248,536 | 5.19\% | 7.42\% |
| 54 | 89 | -72,276 | 31,824 | 72,276 | 1,374,599 | 108,040 | 5.10\% | 176,770 | 5.18\% | 7.40\% |
| 55 | 90 | -72,276 | 31,824 | 72,276 | 1,394,486 | 29,536 | 5.09\% | 99,261 | 5.17\% | 7.39\% |
| 56 | 91 | 31,824 | 0 | 0 | 1,444,326 | 52,078 | 5.08\% | 109,851 | 5.14\% | 7.34\% |
| 57 | 92 | 31,824 | 0 | 0 | 1,496,507 | 76,413 | 5.06\% | 121,309 | 5.11\% | 7.30\% |
| 58 | 93 | 31,824 | 0 | 0 | 1,551,639 | 103,144 | 5.05\% | 134,177 | 5.09\% | 7.26\% |
| 59 | 94 | 31,824 | 0 | 0 | 1,610,684 | 133,219 | 5.05\% | 149,326 | 5.06\% | 7.23\% |
| 60 | 95 | 31,824 | 0 | 0 | 1,674,806 | 167,792 | 5.04\% | 167,792 | 5.04\% | 7.20\% |
|  |  | -999,610 | 923,270 | 1,158,730 |  |  |  |  |  |  |
| 61 | 96 | 31,824 | 0 | 0 | 1,745,366 | 208,211 | 5.04\% | 208,211 | 5.04\% | 7.20\% |
| 62 | 97 | 31,824 | 0 | 0 | 1,818,900 | 251,002 | 5.04\% | 251,002 | 5.04\% | 7.20\% |
| 63 | 98 | 31,824 | 0 | 0 | 1,895,616 | 296,361 | 5.04\% | 296,361 | 5.04\% | 7.20\% |
| 64 | 99 | 31,824 | 0 | 0 | 1,975,681 | 344,441 | 5.04\% | 344,441 | 5.04\% | 7.20\% |
| 65 | 100 | 31,824 | 0 | 0 | 2,059,271 | 395,405 | 5.04\% | 415,998 | 5.05\% | 7.22\% |
| 66 | 101 | 31,824 | 0 | 0 | 2,139,017 | 441,875 | 5.03\% | 463,265 | 5.05\% | 7.21\% |
| 67 | 102 | 31,824 | 0 | 0 | 2,221,921 | 490,835 | 5.03\% | 513,054 | 5.04\% | 7.20\% |
| 68 | 103 | 31,824 | 0 | 0 | 2,308,027 | 542,320 | 5.02\% | 565,400 | 5.04\% | 7.20\% |
| 69 | 104 | 31,824 | 0 | 0 | 2,397,481 | 596,460 | 5.02\% | 620,435 | 5.03\% | 7.19\% |
| 70 | 105 | 31,824 | 0 | 0 | 2,490,435 | 653,393 | 5.02\% | 678,297 | 5.03\% | 7.19\% |
|  |  | -681,370 | 923,270 | 1,158,730 |  |  |  |  |  |  |
| 71 | 106 | 31,824 | 0 | 0 | 2,587,048 | 713,265 | 5.01\% | 739,135 | 5.03\% | 7.18\% |
| 72 | 107 | 23,426 | 0 | 0 | 2,679,512 | 768,254 | 5.01\% | 795,049 | 5.02\% | 7.18\% |
| 73 | 108 | 0 | 0 | 0 | 2,753,155 | 803,671 | 5.01\% | 831,203 | 5.02\% | 7.17\% |
| 74 | 109 | 0 | 0 | 0 | 2,829,257 | 840,784 | 5.01\% | 869,076 | 5.02\% | 7.17\% |
| 75 | 110 | 0 | 0 | 0 | 2,907,922 | 879,680 | 5.01\% | 908,759 | 5.02\% | 7.17\% |
| 76 | 111 | 0 | 0 | 0 | 2,989,256 | 920,448 | 5.00\% | 950,341 | 5.02\% | 7.17\% |
| 77 | 112 | 0 | 0 | 0 | 3,073,367 | 963,183 | 5.00\% | 993,916 | 5.02\% | 7.17\% |
| 78 | 113 | 0 | 0 | 0 | 3,160,369 | 1,007,982 | 5.00\% | 1,039,586 | 5.01\% | 7.16\% |
| 79 | 114 | 0 | 0 | 0 | 3,250,384 | 1,054,949 | 5.00\% | 1,087,453 | 5.01\% | 7.16\% |
| 80 | 115 | 0 | 0 | 0 | 3,343,536 | 1,104,192 | 5.00\% | 1,137,627 | 5.01\% | 7.16\% |
|  |  | -626,120 | 923,270 | 1,158,730 |  |  |  |  |  |  |

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## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Initial Monthly Premium: \$2,652.00
Male, Age 35 Preferred
Death Benefit Option: Level
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

## INTERNAL RATE OF RETURN

Projected Values Based on Non-Guaranteed Current Rates and Charges

|  |  |  |  |  | END OF YEAR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Premium Outlay | Withdrawal | Loan | Policy <br> Value | Cash Surrender Value | Cash <br> Surrender <br> Value IRR | Death <br> Benefit | Death <br> Benefit IRR | Tax <br> Equivalent <br> Yield |
| 81 | 116 | 0 | 0 | 0 | 3,439,956 | 1,155,825 | 5.00\% | 1,190,225 | 5.01\% | 7.16\% |
| 82 | 117 | 0 | 0 | 0 | 3,539,782 | 1,209,969 | 5.00\% | 1,245,367 | 5.01\% | 7.15\% |
| 83 | 118 | 0 | 0 | 0 | 3,643,158 | 1,266,748 | 5.00\% | 1,303,180 | 5.01\% | 7.15\% |
| 84 | 119 | 0 | 0 | 0 | 3,750,234 | 1,326,296 | 5.00\% | 1,363,799 | 5.01\% | 7.15\% |
| 85 | 120 | 0 | 0 | 0 | 3,861,168 | 1,388,752 | 4.99\% | 1,427,363 | 5.00\% | 7.15\% |
| 86 | 121 | 0 | 0 | 0 | 3,976,126 | 1,454,261 | 4.99\% | 1,494,022 | 5.00\% | 7.15\% |
|  |  | -626,120 | 923,270 | 1,158,730 |  |  |  |  |  |  |

Guaranteed rates and charges will produce different results.
The Tax Equivalent Yield is the rate of return, compounded annually, that would have to be earned on a hypothetical investment equivalent to the premium outlay in order to accumulate an amount equal to the illustrated income and remaining death benefit shown above. The Tax Equivalent Yield assumes a hypothetical $0.00 \%$ applied tax rate on investment gains. Various investments have varying potential rates of taxation.

[^7]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## LOANS AND WITHDRAWALS

## Projected Values Based on Non-Guaranteed Current Rates and Charges

| Year | Age | Premium Outlay | Withdrawals | Loans | Loan Interest Charges | Loan Balance | Loan <br> Repayments | Cash Surrender Value | Death Benefit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 36 | 31,824 | 0 | 0 | 0 | 0 | 0 | 18,045 | 500,000 |
| 2 | 37 | 31,824 | 0 | 0 | 0 | 0 | 0 | 48,279 | 500,000 |
| 3 | 38 | 31,824 | 0 | 0 | 0 | 0 | 0 | 80,192 | 500,000 |
| 4 | 39 | 31,824 | 0 | 0 | 0 | 0 | 0 | 113,963 | 500,000 |
| 5 | 40 | 920 | 0 | 0 | 0 | 0 | 0 | 121,167 | 500,000 |
| 6 | 41 | 0 | 0 | 0 | 0 | 0 | 0 | 127,851 | 500,000 |
| 7 | 42 | 0 | 0 | 0 | 0 | 0 | 0 | 134,883 | 500,000 |
| 8 | 43 | 0 | 0 | 0 | 0 | 0 | 0 | 142,277 | 500,000 |
| 9 | 44 | 0 | 0 | 0 | 0 | 0 | 0 | 150,055 | 500,000 |
| 10 | 45 | 0 | 0 | 0 | 0 | 0 | 0 | 158,943 | 500,000 |
|  |  | 128,216 | 0 | 0 |  |  |  |  |  |
| 11 | 46 | 0 | 0 | 0 | 0 | 0 | 0 | 168,266 | 500,000 |
| 12 | 47 | 0 | 0 | 0 | 0 | 0 | 0 | 178,035 | 500,000 |
| 13 | 48 | 0 | 0 | 0 | 0 | 0 | 0 | 186,879 | 500,000 |
| 14 | 49 | 0 | 0 | 0 | 0 | 0 | 0 | 196,232 | 500,000 |
| 15 | 50 | 0 | 0 | 0 | 0 | 0 | 0 | 206,126 | 500,000 |
| 16 | 51 | 2,888 | 0 | 0 | 0 | 0 | 0 | 220,898 | 500,000 |
| 17 | 52 | 8,194 | 0 | 0 | 0 | 0 | 0 | 241,579 | 500,000 |
| 18 | 53 | 8,194 | 0 | 0 | 0 | 0 | 0 | 263,501 | 500,000 |
| 19 | 54 | 8,194 | 0 | 0 | 0 | 0 | 0 | 286,744 | 500,000 |
| 20 | 55 | 8,194 | 0 | 0 | 0 | 0 | 0 | 311,396 | 500,000 |
|  |  | 163,880 | 0 | 0 |  |  |  |  |  |
| 21 | 56 | 8,194 | 0 | 0 | 0 | 0 | 0 | 337,548 | 500,000 |
| 22 | 57 | 8,194 | 0 | 0 | 0 | 0 | 0 | 365,261 | 518,670 |
| 23 | 58 | 8,194 | 0 | 0 | 0 | 0 | 0 | 394,606 | 544,556 |
| 24 | 59 | 8,194 | 0 | 0 | 0 | 0 | 0 | 425,675 | 570,404 |
| 25 | 60 | 8,194 | 0 | 0 | 0 | 0 | 0 | 458,564 | 596,134 |
| 26 | 61 | 8,194 | 0 | 0 | 0 | 0 | 0 | 493,374 | 631,519 |
| 27 | 62 | 8,194 | 0 | 0 | 0 | 0 | 0 | 530,234 | 668,095 |
| 28 | 63 | 8,194 | 0 | 0 | 0 | 0 | 0 | 569,266 | 705,890 |
| 29 | 64 | 8,194 | 0 | 0 | 0 | 0 | 0 | 610,602 | 744,934 |
| 30 | 65 | 8,194 | 0 | 0 | 0 | 0 | 0 | 654,379 | 785,255 |
|  |  | 245,820 | 0 | 0 |  |  |  |  |  |

The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## LOANS AND WITHDRAWALS

## Projected Values Based on Non-Guaranteed Current Rates and Charges

| Year | Age | Premium Outlay | Withdrawals | Loans | Loan <br> Interest <br> Charges | Loan Balance | Loan Repayments | Cash Surrender Value | Death <br> Benefit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | 66 | 8,194 | 0 | 0 | 0 | 0 | 0 | 700,749 | 833,891 |
| 32 | 67 | 8,194 | 0 | 0 | 0 | 0 | 0 | 749,827 | 884,796 |
| 33 | 68 | 8,194 | 0 | 0 | 0 | 0 | 0 | 801,771 | 938,072 |
| 34 | 69 | 8,194 | 0 | 0 | 0 | 0 | 0 | 856,747 | 993,827 |
| 35 | 70 | 8,194 | 0 | 0 | 0 | 0 | 0 | 914,932 | 1,052,171 |
| 36 | 71 | -72,276 | 104,100 | 0 | 0 | 0 | 0 | 891,729 | 1,007,654 |
| 37 | 72 | -72,276 | 104,100 | 0 | 0 | 0 | 0 | 867,155 | 962,543 |
| 38 | 73 | -72,276 | 104,100 | 0 | 0 | 0 | 0 | 841,194 | 916,902 |
| 39 | 74 | -72,276 | 101,786 | 2,314 | 4 | 2,318 | 0 | 813,779 | 870,906 |
| 40 | 75 | -72,276 | 31,824 | 72,276 | 829 | 75,423 | 0 | 784,696 | 827,702 |
|  |  | -74,590 | 445,910 | 74,590 |  |  |  |  |  |
| 41 | 76 | -72,276 | 31,824 | 72,276 | 2,291 | 149,991 | 0 | 753,982 | 799,180 |
| 42 | 77 | -72,276 | 31,824 | 72,276 | 3,783 | 226,049 | 0 | 721,323 | 768,692 |
| 43 | 78 | -72,276 | 31,824 | 72,276 | 5,304 | 303,629 | 0 | 686,596 | 736,107 |
| 44 | 79 | -72,276 | 31,824 | 72,276 | 6,856 | 382,761 | 0 | 649,652 | 701,273 |
| 45 | 80 | -72,276 | 31,824 | 72,276 | 8,438 | 463,475 | 0 | 610,344 | 664,035 |
| 46 | 81 | -72,276 | 31,824 | 72,276 | 10,052 | 545,804 | 0 | 568,508 | 624,224 |
| 47 | 82 | -72,276 | 31,824 | 72,276 | 11,699 | 629,779 | 0 | 523,847 | 581,528 |
| 48 | 83 | -72,276 | 31,824 | 72,276 | 13,379 | 715,433 | 0 | 476,124 | 535,701 |
| 49 | 84 | -72,276 | 31,824 | 72,276 | 15,092 | 802,801 | 0 | 425,083 | 486,477 |
| 50 | 85 | -72,276 | 31,824 | 72,276 | 16,839 | 891,916 | 0 | 370,420 | 433,536 |
|  |  | -797,350 | 764,150 | 797,350 |  |  |  |  |  |
| 51 | 86 | -72,276 | 31,824 | 72,276 | 18,621 | 982,813 | 0 | 311,782 | 376,512 |
| 52 | 87 | -72,276 | 31,824 | 72,276 | 20,439 | 1,075,529 | 0 | 248,784 | 314,999 |
| 53 | 88 | -72,276 | 31,824 | 72,276 | 22,294 | 1,170,098 | 0 | 180,982 | 248,536 |
| 54 | 89 | -72,276 | 31,824 | 72,276 | 24,185 | 1,266,559 | 0 | 108,040 | 176,770 |
| 55 | 90 | -72,276 | 31,824 | 72,276 | 26,114 | 1,364,949 | 0 | 29,536 | 99,261 |
| 56 | 91 | 31,824 | 0 | 0 | 27,299 | 1,392,248 | 0 | 52,078 | 109,851 |
| 57 | 92 | 31,824 | 0 | 0 | 27,845 | 1,420,093 | 0 | 76,413 | 121,309 |
| 58 | 93 | 31,824 | 0 | 0 | 28,402 | 1,448,495 | 0 | 103,144 | 134,177 |
| 59 | 94 | 31,824 | 0 | 0 | 28,970 | 1,477,465 | 0 | 133,219 | 149,326 |
| 60 | 95 | 31,824 | 0 | 0 | 29,549 | 1,507,014 | 0 | 167,792 | 167,792 |
|  |  | -999,610 | 923,270 | 1,158,730 |  |  |  |  |  |

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## LOANS AND WITHDRAWALS

## Projected Values Based on Non-Guaranteed Current Rates and Charges

| Year | Age | Premium Outlay | Withdrawals | Loans | Loan Interest Charges | Loan Balance | Loan Repayments | Cash Surrender Value | Death Benefit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61 | 96 | 31,824 | 0 | 0 | 30,140 | 1,537,155 | 0 | 208,211 | 208,211 |
| 62 | 97 | 31,824 | 0 | 0 | 30,743 | 1,567,898 | 0 | 251,002 | 251,002 |
| 63 | 98 | 31,824 | 0 | 0 | 31,358 | 1,599,256 | 0 | 296,361 | 296,361 |
| 64 | 99 | 31,824 | 0 | 0 | 31,985 | 1,631,241 | 0 | 344,441 | 344,441 |
| 65 | 100 | 31,824 | 0 | 0 | 32,625 | 1,663,866 | 0 | 395,405 | 415,998 |
| 66 | 101 | 31,824 | 0 | 0 | 33,277 | 1,697,143 | 0 | 441,875 | 463,265 |
| 67 | 102 | 31,824 | 0 | 0 | 33,943 | 1,731,086 | 0 | 490,835 | 513,054 |
| 68 | 103 | 31,824 | 0 | 0 | 34,622 | 1,765,707 | 0 | 542,320 | 565,400 |
| 69 | 104 | 31,824 | 0 | 0 | 35,314 | 1,801,022 | 0 | 596,460 | 620,435 |
| 70 | 105 | 31,824 | 0 | 0 | 36,020 | 1,837,042 | 0 | 653,393 | 678,297 |
|  |  | -681,370 | 923,270 | 1,158,730 |  |  |  |  |  |
| 71 | 106 | 31,824 | 0 | 0 | 36,741 | 1,873,783 | 0 | 713,265 | 739,135 |
| 72 | 107 | 23,426 | 0 | 0 | 37,476 | 1,911,258 | 0 | 768,254 | 795,049 |
| 73 | 108 | 0 | 0 | 0 | 38,225 | 1,949,484 | 0 | 803,671 | 831,203 |
| 74 | 109 | 0 | 0 | 0 | 38,990 | 1,988,473 | 0 | 840,784 | 869,076 |
| 75 | 110 | 0 | 0 | 0 | 39,769 | 2,028,243 | 0 | 879,680 | 908,759 |
| 76 | 111 | 0 | 0 | 0 | 40,565 | 2,068,808 | 0 | 920,448 | 950,341 |
| 77 | 112 | 0 | 0 | 0 | 41,376 | 2,110,184 | 0 | 963,183 | 993,916 |
| 78 | 113 | 0 | 0 | 0 | 42,204 | 2,152,387 | 0 | 1,007,982 | 1,039,586 |
| 79 | 114 | 0 | 0 | 0 | 43,048 | 2,195,435 | 0 | 1,054,949 | 1,087,453 |
| 80 | 115 | 0 | 0 | 0 | 43,909 | 2,239,344 | 0 | 1,104,192 | 1,137,627 |
|  |  | -626,120 | 923,270 | 1,158,730 |  |  |  |  |  |
| 81 | 116 | 0 | 0 | 0 | 44,787 | 2,284,131 | 0 | 1,155,825 | 1,190,225 |
| 82 | 117 | 0 | 0 | 0 | 45,683 | 2,329,813 | 0 | 1,209,969 | 1,245,367 |
| 83 | 118 | 0 | 0 | 0 | 46,596 | 2,376,410 | 0 | 1,266,748 | 1,303,180 |
| 84 | 119 | 0 | 0 | 0 | 47,528 | 2,423,938 | 0 | 1,326,296 | 1,363,799 |
| 85 | 120 | 0 | 0 | 0 | 48,479 | 2,472,417 | 0 | 1,388,752 | 1,427,363 |
| 86 | 121 | 0 | 0 | 0 | 49,448 | 2,521,865 | 0 | 1,454,261 | 1,494,022 |
|  |  | -626,120 | 923,270 | 1,158,730 |  |  |  |  |  |

Guaranteed rates and charges will produce different results.

[^8]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000 Death Benefit Option: Level

## COST AND VALUES LEDGER

## Ledger of Charges and Values Calculations Based on Non-Guaranteed Current Rates and Charges

| Year | Age | Premium Outlay | Premium <br> Expense <br> Charges | COI | IAMC | PUC | Policy Fee | Rider <br> Charges | Total <br> Charges | Credited Interest | Persistency Credit | Policy <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 36 | 31,824 | 2,546 | 80 | 0 | 1,380 | 120 | 0 | 4,126 | 161 | 0 | 27,859 |
| 2 | 37 | 31,824 | 2,546 | 109 | 0 | 1,380 | 120 | 0 | 4,155 | 1,863 | 0 | 57,392 |
| 3 | 38 | 31,824 | 2,546 | 189 | 0 | 1,380 | 120 | 0 | 4,235 | 3,623 | 0 | 88,604 |
| 4 | 39 | 31,824 | 2,546 | 203 | 0 | 1,380 | 120 | 0 | 4,249 | 5,494 | 0 | 121,674 |
| 5 | 40 | 920 | 74 | 196 | 0 | 1,380 | 120 | 0 | 1,770 | 7,353 | 0 | 128,177 |
| 6 | 41 | 0 | 0 | 201 | 0 | 1,380 | 120 | 0 | 1,701 | 7,685 | 0 | 134,160 |
| 7 | 42 | 0 | 0 | 212 | 0 | 1,380 | 120 | 0 | 1,712 | 8,043 | 0 | 140,491 |
| 8 | 43 | 0 | 0 | 230 | 0 | 1,380 | 120 | 0 | 1,730 | 8,423 | 0 | 147,184 |
| 9 | 44 | 0 | 0 | 248 | 0 | 1,380 | 120 | 0 | 1,748 | 8,825 | 0 | 154,261 |
| 10 | 45 | 0 | 0 | 263 | 0 | 1,380 | 120 | 0 | 1,763 | 9,249 | 0 | 161,747 |
|  |  | 128,216 | 10,258 | 1,932 | 0 | 13,800 | 1,200 | 0 | 27,190 | 60,719 | 0 |  |
| 11 | 46 | 0 | 0 | 277 | 0 | 1,380 | 120 | 0 | 1,777 | 9,698 | 0 | 169,668 |
| 12 | 47 | 0 | 0 | 306 | 0 | 1,380 | 120 | 0 | 1,806 | 10,173 | 0 | 178,035 |
| 13 | 48 | 0 | 0 | 331 | 0 | 1,380 | 120 | 0 | 1,831 | 10,675 | 0 | 186,879 |
| 14 | 49 | 0 | 0 | 353 | 0 | 1,380 | 120 | 0 | 1,853 | 11,206 | 0 | 196,232 |
| 15 | 50 | 0 | 0 | 373 | 0 | 1,380 | 120 | 0 | 1,873 | 11,767 | 0 | 206,126 |
| 16 | 51 | 2,888 | 144 | 387 | 0 | 0 | 120 | 0 | 651 | 12,536 | 0 | 220,898 |
| 17 | 52 | 8,194 | 410 | 397 | 0 | 0 | 120 | 0 | 927 | 13,413 | 0 | 241,579 |
| 18 | 53 | 8,194 | 410 | 397 | 0 | 0 | 120 | 0 | 927 | 14,655 | 0 | 263,501 |
| 19 | 54 | 8,194 | 410 | 393 | 0 | 0 | 120 | 0 | 923 | 15,971 | 0 | 286,744 |
| 20 | 55 | 8,194 | 410 | 378 | 0 | 0 | 120 | 0 | 908 | 17,366 | 0 | 311,396 |
|  |  | 163,880 | 12,042 | 5,525 | 0 | 20,700 | 2,400 | 0 | 40,667 | 188,179 | 0 |  |
| 21 | 56 | 8,194 | 410 | 358 | 0 | 0 | 120 | 0 | 888 | 18,845 | 0 | 337,548 |
| 22 | 57 | 8,194 | 410 | 365 | 0 | 0 | 120 | 0 | 895 | 20,414 | 0 | 365,261 |
| 23 | 58 | 8,194 | 410 | 396 | 0 | 0 | 120 | 0 | 926 | 22,077 | 0 | 394,606 |
| 24 | 59 | 8,194 | 410 | 432 | 0 | 0 | 120 | 0 | 962 | 23,837 | 0 | 425,675 |
| 25 | 60 | 8,194 | 410 | 476 | 0 | 0 | 120 | 0 | 1,006 | 25,701 | 0 | 458,564 |
| 26 | 61 | 8,194 | 410 | 529 | 0 | 0 | 120 | 0 | 1,059 | 27,674 | 0 | 493,374 |
| 27 | 62 | 8,194 | 410 | 568 | 0 | 0 | 120 | 0 | 1,098 | 29,763 | 0 | 530,234 |
| 28 | 63 | 8,194 | 410 | 607 | 0 | 0 | 120 | 0 | 1,137 | 31,975 | 0 | 569,266 |
| 29 | 64 | 8,194 | 410 | 646 | 0 | 0 | 120 | 0 | 1,176 | 34,317 | 0 | 610,602 |
| 30 | 65 | 8,194 | 410 | 683 | 0 | 0 | 120 | 0 | 1,213 | 36,797 | 0 | 654,379 |
|  |  | 245,820 | 16,142 | 10,585 | 0 | 20,700 | 3,600 | 0 | 51,027 | 459,579 | 0 |  |

The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000 Death Benefit Option: Level

## COST AND VALUES LEDGER

## Ledger of Charges and Values Calculations Based on Non-Guaranteed Current Rates and Charges

| Year | Age | Premium Outlay | Premium <br> Expense <br> Charges | COI | IAMC | PUC | Policy <br> Fee | Rider <br> Charges | Total <br> Charges | Credited Interest | Persistency Credit | Policy <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | 66 | 8,194 | 410 | 719 | 0 | 0 | 120 | 0 | 1,249 | 39,424 | 0 | 700,749 |
| 32 | 67 | 8,194 | 410 | 791 | 0 | 0 | 120 | 0 | 1,321 | 42,205 | 0 | 749,827 |
| 33 | 68 | 8,194 | 410 | 870 | 0 | 0 | 120 | 0 | 1,400 | 45,150 | 0 | 801,771 |
| 34 | 69 | 8,194 | 410 | 955 | 0 | 0 | 120 | 0 | 1,485 | 48,266 | 0 | 856,747 |
| 35 | 70 | 8,194 | 410 | 1,044 | 0 | 0 | 120 | 0 | 1,574 | 51,565 | 0 | 914,932 |
| 36 | 71 | -72,276 | 1,591 | 1,083 | 0 | 0 | 120 | 0 | 2,794 | 51,868 | 0 | 891,729 |
| 37 | 72 | -72,276 | 1,591 | 1,009 | 0 | 0 | 120 | 0 | 2,720 | 50,422 | 0 | 867,155 |
| 38 | 73 | -72,276 | 1,591 | 916 | 0 | 0 | 120 | 0 | 2,627 | 48,942 | 0 | 841,194 |
| 39 | 74 | -72,276 | 1,591 | 803 | 0 | 0 | 120 | 0 | 2,514 | 47,379 | 0 | 816,097 |
| 40 | 75 | -72,276 | 1,591 | 702 | 0 | 0 | 120 | 0 | 2,413 | 46,435 | 0 | 860,119 |
|  |  | -74,590 | 26,147 | 19,475 | 0 | 20,700 | 4,800 | 0 | 71,122 | 931,235 | 0 |  |
| 41 | 76 | -72,276 | 1,591 | 583 | 0 | 0 | 120 | 0 | 2,294 | 46,147 | 0 | 903,972 |
| 42 | 77 | -72,276 | 1,591 | 675 | 0 | 0 | 120 | 0 | 2,386 | 45,787 | 0 | 947,373 |
| 43 | 78 | -72,276 | 1,591 | 779 | 0 | 0 | 120 | 0 | 2,490 | 45,343 | 0 | 990,225 |
| 44 | 79 | -72,276 | 1,591 | 905 | 0 | 0 | 120 | 0 | 2,616 | 44,805 | 0 | 1,032,413 |
| 45 | 80 | -72,276 | 1,591 | 1,048 | 0 | 0 | 120 | 0 | 2,759 | 44,165 | 0 | 1,073,819 |
| 46 | 81 | -72,276 | 1,591 | 1,212 | 0 | 0 | 120 | 0 | 2,923 | 43,416 | 0 | 1,114,312 |
| 47 | 82 | -72,276 | 1,591 | 1,520 | 0 | 0 | 120 | 0 | 3,231 | 42,545 | 0 | 1,153,625 |
| 48 | 83 | -72,276 | 1,591 | 1,896 | 0 | 0 | 120 | 0 | 3,607 | 41,539 | 0 | 1,191,557 |
| 49 | 84 | -72,276 | 1,591 | 2,345 | 0 | 0 | 120 | 0 | 4,056 | 40,383 | 0 | 1,227,884 |
| 50 | 85 | -72,276 | 1,591 | 2,899 | 0 | 0 | 120 | 0 | 4,610 | 39,062 | 0 | 1,262,336 |
|  |  | -797,350 | 42,057 | 33,337 | 0 | 20,700 | 6,000 | 0 | 102,094 | 1,364,427 | 0 |  |
| 51 | 86 | -72,276 | 1,591 | 3,589 | 0 | 0 | 120 | 0 | 5,300 | 37,560 | 0 | 1,294,595 |
| 52 | 87 | -72,276 | 1,591 | 4,430 | 0 | 0 | 120 | 0 | 6,141 | 35,858 | 0 | 1,324,312 |
| 53 | 88 | -72,276 | 1,591 | 5,455 | 0 | 0 | 120 | 0 | 7,166 | 33,935 | 0 | 1,351,080 |
| 54 | 89 | -72,276 | 1,591 | 6,549 | 0 | 0 | 120 | 0 | 8,260 | 31,779 | 0 | 1,374,599 |
| 55 | 90 | -72,276 | 1,591 | 7,832 | 0 | 0 | 120 | 0 | 9,543 | 29,429 | 0 | 1,394,486 |
| 56 | 91 | 31,824 | 1,591 | 9,460 | 0 | 0 | 120 | 0 | 11,171 | 29,187 | 0 | 1,444,326 |
| 57 | 92 | 31,824 | 1,591 | 9,095 | 0 | 0 | 120 | 0 | 10,806 | 31,162 | 0 | 1,496,507 |
| 58 | 93 | 31,824 | 1,591 | 8,158 | 0 | 0 | 120 | 0 | 9,869 | 33,178 | 0 | 1,551,639 |
| 59 | 94 | 31,824 | 1,591 | 6,427 | 0 | 0 | 120 | 0 | 8,138 | 35,359 | 0 | 1,610,684 |
| 60 | 95 | 31,824 | 1,591 | 3,750 | 0 | 0 | 120 | 0 | 5,461 | 37,759 | 0 | 1,674,806 |
|  |  | -999,610 | 57,967 | 98,081 | 0 | 20,700 | 7,200 | 0 | 183,948 | 1,699,633 | 0 |  |

The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Valued Client

Male, Age 35 Preferred
Riders: OPR, TI
Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## COST AND VALUES LEDGER

## Ledger of Charges and Values Calculations Based on Non-Guaranteed Current Rates and Charges

| Year | Age | Premium Outlay | Premium Expense Charges | COI | IAMC | PUC | Policy Fee | Rider <br> Charges | Total Charges | Credited Interest | Persistency Credit | Policy <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61 | 96 | 31,824 | 1,591 | 0 | 0 | 0 | 120 | 0 | 1,711 | 40,446 | 0 | 1,745,366 |
| 62 | 97 | 31,824 | 1,591 | 0 | 0 | 0 | 120 | 0 | 1,711 | 43,421 | 0 | 1,818,900 |
| 63 | 98 | 31,824 | 1,591 | 0 | 0 | 0 | 120 | 0 | 1,711 | 46,604 | 0 | 1,895,616 |
| 64 | 99 | 31,824 | 1,591 | 0 | 0 | 0 | 120 | 0 | 1,711 | 49,952 | 0 | 1,975,681 |
| 65 | 100 | 31,824 | 1,591 | 0 | 0 | 0 | 120 | 0 | 1,711 | 53,477 | 0 | 2,059,271 |
| 66 | 101 | 31,824 | 1,591 | 7,430 | 0 | 0 | 120 | 0 | 9,141 | 57,064 | 0 | 2,139,017 |
| 67 | 102 | 31,824 | 1,591 | 7,823 | 0 | 0 | 120 | 0 | 9,534 | 60,614 | 0 | 2,221,921 |
| 68 | 103 | 31,824 | 1,591 | 8,235 | 0 | 0 | 120 | 0 | 9,946 | 64,228 | 0 | 2,308,027 |
| 69 | 104 | 31,824 | 1,591 | 8,667 | 0 | 0 | 120 | 0 | 10,378 | 68,008 | 0 | 2,397,481 |
| 70 | 105 | 31,824 | 1,591 | 9,120 | 0 | 0 | 120 | 0 | 10,831 | 71,961 | 0 | 2,490,435 |
|  |  | -681,370 | 73,877 | 139,356 | 0 | 20,700 | 8,400 | 0 | 242,333 | 2,255,408 | 0 |  |
| 71 | 106 | 31,824 | 1,591 | 9,596 | 0 | 0 | 120 | 0 | 11,307 | 76,095 | 0 | 2,587,048 |
| 72 | 107 | 23,426 | 1,171 | 10,089 | 0 | 0 | 120 | 0 | 11,380 | 80,419 | 0 | 2,679,512 |
| 73 | 108 | 0 | 0 | 10,523 | 0 | 0 | 120 | 0 | 10,643 | 84,286 | 0 | 2,753,155 |
| 74 | 109 | 0 | 0 | 10,948 | 0 | 0 | 120 | 0 | 11,068 | 87,170 | 0 | 2,829,257 |
| 75 | 110 | 0 | 0 | 11,389 | 0 | 0 | 120 | 0 | 11,509 | 90,174 | 0 | 2,907,922 |
| 76 | 111 | 0 | 0 | 11,849 | 0 | 0 | 120 | 0 | 11,969 | 93,302 | 0 | 2,989,256 |
| 77 | 112 | 0 | 0 | 12,327 | 0 | 0 | 120 | 0 | 12,447 | 96,558 | 0 | 3,073,367 |
| 78 | 113 | 0 | 0 | 12,825 | 0 | 0 | 120 | 0 | 12,945 | 99,947 | 0 | 3,160,369 |
| 79 | 114 | 0 | 0 | 13,343 | 0 | 0 | 120 | 0 | 13,463 | 103,478 | 0 | 3,250,384 |
| 80 | 115 | 0 | 0 | 13,883 | 0 | 0 | 120 | 0 | 14,003 | 107,155 | 0 | 3,343,536 |
|  |  | -626,120 | 76,639 | 256,127 | 0 | 20,700 | 9,600 | 0 | 363,066 | 3,173,992 | 0 |  |
| 81 | 116 | 0 | 0 | 14,445 | 0 | 0 | 120 | 0 | 14,565 | 110,985 | 0 | 3,439,956 |
| 82 | 117 | 0 | 0 | 15,031 | 0 | 0 | 120 | 0 | 15,151 | 114,977 | 0 | 3,539,782 |
| 83 | 118 | 0 | 0 | 15,641 | 0 | 0 | 120 | 0 | 15,761 | 119,137 | 0 | 3,643,158 |
| 84 | 119 | 0 | 0 | 16,277 | 0 | 0 | 120 | 0 | 16,397 | 123,473 | 0 | 3,750,234 |
| 85 | 120 | 0 | 0 | 16,940 | 0 | 0 | 120 | 0 | 17,060 | 127,994 | 0 | 3,861,168 |
| 86 | 121 | 0 | 0 | 17,631 | 0 | 0 | 120 | 0 | 17,751 | 132,709 | 0 | 3,976,126 |
|  |  | -626,120 | 76,639 | 352,092 | 0 | 20,700 | 10,320 | 0 | 459,751 | 3,903,267 | 0 |  |

Guaranteed rates and charges will produce different results.

[^9]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Death Benefit

Face Amount<br>Death Benefit<br>Options

Life Insurance Qualification Test

The death benefit is paid to the beneficiary upon the insured's death. The initial death benefit is assumed to be $\$ 500,000$. The actual amount payable at death may be decreased by policy withdrawals or any Loan Balance or increased by additional insurance benefits you purchase. We will adjust the amount of the payment in accordance with any attached Rider, subject to its terms. The Death Benefit columns show the value, if paid upon death, at the end of the policy year.

An amount used to determine the death benefit. The policy owner may increase the Face Amount after the first policy anniversary. Decreases are available only after the third policy anniversary.

Either a Level or Increasing death benefit option is available. Changes to the death benefit options are allowed once per year after the third policy year and before age 95. Partial Surrender Charges will apply when switching from Level to Increasing if the resulting decrease in face amount occurs during a surrender charge period.

| Level | The death benefit is the Face Amount. |
| :--- | :--- |
| Increasing | The death benefit is the Face Amount plus the greater of the |
|  | Policy Value or the Cumulative Guaranteed Value. |

The death benefit determined above will be increased if necessary to comply with the minimum death benefit requirements of the applicable Life Insurance Compliance Test.

The minimum death benefit required by the GPT is the Death Benefit Factor multiplied by the greater of the Cumulative Guaranteed Value or the Policy Value.

The death benefit will also be increased if necessary to maintain the policy's status as a life insurance contract under Section 7702 of the Internal Revenue Code.

After the insured's Age 121, the death benefit will be at least the greater of the Cumulative Guaranteed Value or Policy Value.

For purposes of determining whether a contract qualifies as a life insurance contract under $\S 7702$ of the Internal Revenue Code, you have chosen the Guideline Premium Test ("GPT") for this illustration. This selection cannot be changed after issue.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Premium Outlay
Flexible premiums mean the owner has some flexibility in the frequency and amount of the premium paid to the company. The Premium Outlay in this illustration is the gross amount of premium assumed to be paid by the owner and is shown net of any withdrawals or loans taken. Cumulative Premium Outlay is the sum of the premium outlay.

## THE POLICY VALUES IN THIS ILLUSTRATION ARE BASED ON THESE ILLUSTRATED

 NET PREMIUM ALLOCATIONS:| Account <br> Option: | Fidelity SMID <br> Multifactor Index ${ }^{\text {sm }}$ | S\&P $500^{\circ}$ <br> Index | S\&P 500 <br> Index Plus | Global <br> Index | Global Plus <br> Index | Basic <br> Interest |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Premium <br> Allocation: | $0 \%$ | $0 \%$ | $0 \%$ | $100 \%$ | $0 \%$ | $0 \%$ |

The first year Premium Outlay is $\$ 31,824$. The amount of premium that may be paid is subject to any applicable limits set by Section 7702 of the Internal Revenue Code.

This illustration describes values and benefits if premiums are paid on the dates and in the amounts shown on the ledger pages and assumes application of indicated interest rates, insurance costs, expense charges and Illustrated rates. This is not a paid-up policy. If premium payments stop, the monthly deductions and Index Account Monthly Charge will continue to be applied against the Policy Value. Additional premiums may be required to keep the policy in force. The illustration assumes that all premiums are made as planned, are received and credited, and are applied to index account options (if selected) at the beginning of each modal period on the monthly policy date. Actually, premiums are applied to index account options on the sweep date.

Different levels of premium payments will result in different levels and periods of benefits. The annual premium that will guarantee coverage through age 121 is $\$ 4,774.92$, based on the options illustrated and the death benefit pattern that would result from payment of this premium. This premium amount reflects the payment mode that you have chosen, and any lump-sum contributions.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Policy Value

## Surrender Charges

Partial
Surrender
Charge

## Cash Surrender Value ("CSV")

## Cumulative Guaranteed <br> Value <br> ("CGV")

The policy value is the starting point for calculating important values under the policy, such as the Cash Surrender Value and death benefit. The Policy Value equals the sum of the values of the Sweep Account, Basic Interest Account, and the Index Accounts, plus the Loan Value, if any. Policy Value is shown on a guaranteed basis and on a non-guaranteed basis. If the policy's actual premium payment amounts, dates of allocations, transfers or interest rates, Index Change percentages, or any other assumptions or policy activities are different than indicated in this illustration, then the Policy Values will be different from those in this illustration.

Surrender charges will be applied upon full surrender. The Surrender Charge period is based on the issue date and on the date of any Face Amount increase.
Surrender charge durations will vary by age:
Ages 0-60: lesser of 12 years or to age 67
Ages 61+: 7 years

We will deduct a Partial Surrender Charge for decreases in the Face Amount occurring during a Surrender Charge Period. Face decreases may result from withdrawals decreasing the face amount, switching death benefit options from level to increasing or a requested face decrease. The Partial Surrender Charge is determined as follows:

1. Determine the portion of each Face Amount layer decrease
2. Multiply the portion of each Face Amount layer decrease by the applicable surrender charge per $\$ 1,000$ for the Policy Year in which the Face Amount decrease occurs
3. Divide each result by 1,000
4. Sum the values to reach the Partial Surrender Charge

If a partial surrender charge is applied, then the policy's subsequent Surrender Charge will be adjusted accordingly

The amount available to the owner upon surrender of the policy provided the policy is in force and the insured is living. The CSV equals the greater of the Policy Value or the Cumulative Guaranteed Value, less any surrender charges less any Loan Balance. Excess Index Interest is not credited for partial years upon surrender of the policy.

An alternate value that, if greater than the Policy Value, will be substituted for the Policy Value in the determination of Cash Surrender Value and the amount of the death benefit. The CGV is equal to Net Premiums minus Monthly Deductions, Withdrawals, and Partial Surrenders (including Withdrawal or Partial Surrender fees and charges), credited at 1\% Interest. The CGV does not increase the amount available for withdrawals or policy loans and does not affect the amount available for transfers or allocations. The Cumulative Guaranteed Value can be negative, but a negative amount does not accrue interest charges nor does it reduce the Policy Value or death benefit.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Persistency
Credit

## Account Options

## Basic Interest

Account
Premium
Expense
Charge

Index Account Monthly Charge

A non-guaranteed partial return of expenses credited annually to the Policy Value beginning on the later of the 10th Policy Anniversary or attained age 60 and continuing each Policy Anniversary through age 99 provided the policy is in force. The Persistency Credit is illustrated at $0.60 \%$ of the then-current illustrated unloaned Policy Value if the Persistency Credit Threshold test is met. The Company has the right to change the rate or remove the credit altogether. A one-time test will be done in year 26 and if the cumulative premium less loans and withdrawals is more than the Persistency Credit Threshold amount $\$ 238,750$, then the credit, if payable, will be paid according to premium allocations. If the Persistency Credit Threshold test fails, then you forfeit your persistency credit opportunity. As illustrated, the Persistency Credit Threshold test is being satisfied.

The Account Options currently available in the policy are the Basic Interest Account and the Index Accounts.

This portion of the Policy Value earns daily interest at current interest rates declared by the company. The current interest rates may change but will never be less than the guaranteed interest rate.

A percentage of each premium payment that is deducted from the paid premium prior to allocation to the Account Options. The Basic rate, which varies by issue age and policy year, applies for premiums up to the Premium Expense Charge Threshold. A higher Excess rate will be applied to all premiums above the Premium Expense Charge Threshold of $\$ 63,660$.

|  | NON-GUARANTEED CURRENT | GUARANTEED |
| :---: | :---: | :---: |
| Premium Expense Charge Rate | 8\% Years 1-10 5\% Years 11+ | 8\% Years 1-10 10\% Years 11+ |
| Excess Premium Expense Charge Rate | 14\% Years 1 - 10 12\% Years 11+ | 14\% Years 1 - 10 16\% Years 11+ |

("IAMC") A charge we deduct from the Policy Value based on the value of each Index Account. This is sometimes referred to as an asset-based charge since the charge amount will be a percentage of the value in that Index account. We assess this charge on the Monthly Policy Date up to the Insured's age 121.

IAMC-GUARANTEED AND NON-GUARANTEED CHARGES

| Fidelity SMID Multifactor Index ${ }^{\text {SM }}$ Account | $0 \%$ |
| :--- | :--- |
| S\&P $500^{\oplus}$ Index Account | $0 \%$ |
| S\&P $50{ }^{\oplus}$ Plus Index Account | $0.08333 \%$ |
| Global Index Account | $0 \%$ |
| Global Plus Index Account | $0.08333 \%$ |

This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Monthly<br>Deduction

Cost of

Policy Fee

Per Unit Charge

## Minimum <br> Monthly No <br> Lapse Premium

Each monthly deduction consists of the Monthly Cost of Insurance, the Monthly Policy Fee, the Per Unit Charge, any charges for additional benefits provided by riders and any charges for substandard premium class rating.
Monthly Deduction rates may vary by gender, age, underwriting risk class, and amount of coverage. Therefore, any change to those inputs will require a revised illustration. Monthly deductions will be deducted pro rata from the account options, then pro rata across segments within each account. We assess these on each Monthly Policy Date up to the Insured's age 121.
("COI") The amount the company charges for providing life insurance coverage under the base policy. The COI rates may be changed by the company. Any change in the COI rates will be on a uniform basis for insureds of the same face amount, age, sex, class of risk, and any substandard rating whose policies or increases in the face amount have been in effect for the same length of time.

An expense charge that will be deducted from the policy value each month. Current: $\$ 10$ Guaranteed: $\$ 12$
("PUC") Equal to the Face Amount divided by 1,000 then multiplied by the applicable PUC Per Thousand
("MNLP") Your current Minimum Monthly No Lapse Premium is $\$ 397.91$. The Monthly MNLP for your Base Plan is $\$ 397.91$. The Minimum Monthly No Lapse Premium is the minimum premium necessary to avoid lapse of the policy during the No Lapse Period regardless of the Policy Value. The premium will be calculated for each policy issued. Policy and rider changes will alter the Minimum Monthly No Lapse Premium. Under certain circumstances, extra premiums may be required to prevent lapse.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

No Lapse
Period

No Lapse
Guarantee

Issue Ages 0-60: lesser of 20 years or until age 65
Issue Ages 61-85: 5 years
During the No Lapse Period, the policy will not lapse even if the Cash Surrender Value on any Monthly Policy Date is insufficient to pay the monthly deduction due, as long as the premiums paid (net of outstanding loans and/or withdrawals) meet or exceed the cumulative Minimum Monthly No Lapse Premium requirements to date.

If you take a withdrawal or a loan, if you increase or decrease your Face Amount, if you change the death benefit option, or if you add, increase or decrease a rider, you may need to pay additional premiums in order to keep the No Lapse Guarantee in effect. If the requirements of the No Lapse Guarantee are not met and the Cash Surrender Value is not enough to meet the monthly deductions, partial surrender charges and the Index Account Monthly Charge, a grace period will begin and the policy will lapse unless sufficient payment is made. Allowing the policy to lapse and terminate may result in adverse tax consequences.

After the No Lapse Period or if the cumulative Minimum Monthly No Lapse Premium requirements are not met, then fluctuations in interest rates and/or policy charges may require the payment of additional premiums to keep the policy in force.

Timely payment of the Minimum Monthly No Lapse Premium assures that the policy will remain in force during the guarantee period. The Face Amount will be guaranteed regardless of Cash Surrender Value during the guarantee period, provided that the cumulative Minimum Monthly No Lapse Premium requirements are met.

## Accessing your policy value

Withdrawals

Loan Balance

Loans

The policy owner may make withdrawals after the first policy year up to the available withdrawal amount. There is no fee for withdrawals. There is a partial surrender charge assessed on any withdrawal that results in a Face Amount decrease during a surrender charge period. The minimum withdrawal is $\$ 500.00$.

Equals all outstanding policy loans, if any, and accrued loan interest charged. Interest is due on each loan each year on the Policy Anniversary. If you do not pay the interest when it is due, the interest on the Loan Balance will be treated as an additional loan at the applicable interest rate. The Loan Balance decreases the death benefit proceeds and the Cash Surrender Value. An outstanding loan balance may also impact accelerated death benefit payments on certain riders.

There are two types of policy loans available, Conventional Loans and Index Loans. The interest charged and credited on loaned amounts can differ significantly between Conventional and Index Loans. Your choice of a Conventional Loan or Index Loan can have a significant impact on policy values. You may only have either Conventional or Index Loans under your policy at one time. This illustration assumes all loans are Conventional Loans.

This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Preferred Loans

## When can you

 take a loan?
## What happens to your Policy Value?

After the 10th Policy Anniversary, all Conventional loans will be classified as preferred Conventional loans.
All loans, including Index Loans, become preferred conventional loans at age 121.

The maximum loan that can be taken will equal 100\% of the Policy Value, minus any Loan Balance, minus Loan Interest on the old and new loan to the end of the Policy Year, minus the greater of the Surrender Charge or two Monthly Deductions.

## Conventional Loans

Any time after the free look period.

The portion of the Policy Value borrowed is secured by identifying part of your Account Value as a "Loaned Value." The loan amount will be deducted from the unloaned value in the Basic Interest Account first, then pro rata across the unloaned values in all of the Index Account(s). Within each index account, loans are taken pro rata across segments.

The "Loaned Value" earns interest at 2.0\% annually.

A Loan Balance is set up in order to track the outstanding loan amount plus loan interest charged. The Loan Balance will not be charged higher than a $3.0 \%$ rate annually.

## Index Loans

Allowed after the $5^{\text {th }}$ policy anniversary.

The portion of the Policy Value borrowed is secured by identifying part of your Account Value as a "Loaned Value." The loan will be prorated across all Index Accounts, then pro rata by segment. If the index accounts do not have sufficient value to fulfill the loan request, the remaining value will be transferred from the BIA into the Indexes pro rata by account value into the next available segment in order to satisfy the request, up to the maximum loan limit.

Because the "Loaned Value" stays within the Index Accounts, it will earn Index interest accordingly.

A Loan Balance is set up in order to track the outstanding loan amount plus loan interest charged. The Loan Balance will not be charged higher than an 8.0\% rate annually.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## What are the loan interest rates?

| Conventional Loans |  | Loan Credited Rate | Loan Charge Rate | Net Loan Rate ${ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: |
| Standard (Years 1-10) | Non-Guaranteed | 2.00\% | 2.75\% | -0.75\% |
|  | Guaranteed | 2.00\% | 3.00\% | -1.00\% |
| Preferred (Years 11+) | Non-Guaranteed | 2.00\% | 2.00\% | 0.00\% |
|  | Guaranteed | 2.00\% | 2.25\% | -0.25\% |

## Index Loans

| Guaranteed 8.00\% Index Loan Charge |  |  |  |
| :---: | :---: | :---: | :---: |
| Hypothetical <br> Index <br> Change | Loan <br> Credited <br> Rate | Loan Charged <br> Rate | Net Loan <br> Rate |
| $-5.00 \%$ | $0.25 \%$ | $8.00 \%$ | $-7.75 \%$ |
| $3.00 \%$ | $3.00 \%$ | $8.00 \%$ | $-5.00 \%$ |
| $6.00 \%$ | $6.00 \%$ | $8.00 \%$ | $-2.00 \%$ |
| $7.00 \%$ | $7.00 \%$ | $8.00 \%$ | $-1.00 \%$ |


| Current 5.00\% Index Loan Charge |  |  |  |
| :---: | :---: | :---: | :---: |
| Hypothetical <br> Index <br> Change | Loan <br> Credited <br> Rate | Loan Charged <br> Rate | Net <br> Loan <br> Rate |
| $-5.00 \%$ | $0.25 \%$ | $5.00 \%$ | $-4.75 \%$ |
| $3.00 \%$ | $3.00 \%$ | $5.00 \%$ | $-2.00 \%$ |
| $6.00 \%$ | $5.50 \%^{2}$ | $5.00 \%$ | $0.50 \%$ |
| $7.00 \%$ | $5.50 \%^{2}$ | $5.00 \%$ | $0.50 \%$ |

## What you should consider before taking an Index Loan:

- What would be the impact to your policy if your Index Loan Credited Rate is lower than the Index Loan Charged Rate?
- What if the Index performance is not what you expect?
- What if the Cap is lowered, which might limit your Loan Credited Rate for each Segment?
- Have you seen an illustration using only Conventional Loans?
- Have you seen an illustration using varying Index Change rates? Index Changes rise and fall, which means your Index Loan Credited Rate will vary over time.

[^10]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Rider Description(s)

The benefits below are automatically included as part of your policy at no additional monthly charge.

Terminal Illness
Accelerated
Death Benefit
Rider

Overloan
Protection Rider

Allows the policy owner to accelerate a portion of the death benefit if the insured becomes terminally ill. Eligibility for acceleration is determined by a condition resulting from bodily injury or disease, or both, which is expected to result in the death of the Insured within 12 months of diagnosis. The Policy's benefits and values will be reduced proportionally in accordance with the benefits advanced under this option. Benefits advanced for terminal illness may be subject to taxation. An administrative charge for each Accelerated Death Benefit request will be assessed, but will not exceed $\$ 1,000$.

The Overloan Protection Rider is designed primarily for policy owners who plan to maximize distributions from their policy. This rider may be used to prevent the policy from lapsing in the event the policy meets the conditions below. If the policy owner exercises this benefit, the policy will become a paid-up policy as set forth in the rider and will not lapse.

This rider is automatically included on this policy. If the rider is exercised by the Owner, a one-time charge will be assessed. The following conditions must be met to exercise this rider:

1. The policy must have been In Force for at least 15 Policy Years.
2. The Insured must be at least Age 75, but not older than Age 120.
3. The sum of all withdrawals, including long term care rider benefits paid, taken from the policy must not be less than the total premiums paid.
4. The sum of the Loan Balance and any long term care benefits paid must exceed the Face Amount of the policy.
5. There must be sufficient Policy Value to cover the charge for this rider. The Loan Balance must not exceed $99.9 \%$ of the Policy Value after deduction of the charge for this rider.
6. Exercising the Rider Benefit must not cause the policy to violate the Guideline Premium Test under Section 7702 of the Internal Revenue Code, as amended, at any duration and must not cause the policy to become a Modified Endowment Contract under Section 7702A of the Internal Revenue Code, as amended.
7. The sum of the guideline level premiums, as defined for purposes of Section 7702 of the Internal Revenue Code, as amended, cannot become negative at any time.
8. The Death Benefit Option must be Level. If it is not, we will treat the owner's Written Request as a request to change the Death Benefit Option to Level.
9. You must not be receiving benefits under a long term care rider.

For illustration purposes, the Overloan Protection Rider is assumed to be exercised at a point in time when the policy is eligible based on the NonGuaranteed set of assumptions. It is assumed to be exercised in the same year for all ledgers. For each illustration basis the Overloan Protection Rider charge is assessed on the Policy Value for that particular basis, and the charge percentage is based on the Insured's Age as of the date the Rider Benefit is exercised.


This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Once the Rider Benefit has been exercised and the policy has become a paid-up policy, certain policy provisions will be altered in keeping with a paid-up policy.

This rider will terminate on the earliest of the following dates or events:

1. The date the policy terminates;
2. The next Monthly Policy Date following the date you request termination of this rider;
3. The death of the Insured;
4. The date the policy is surrendered or continued under any nonforfeiture option
5. The Policy Anniversary at the Insured's Age 121;
6. The date the policy becomes a Modified Endowment Contract under Section 7702A of the Internal Revenue Code, as amended.

## Riders Illustrated: None

## Key Illustration Concepts/Column Headers

Age $\quad$ The issue age plus the number of years the policy is assumed to have been in force. This is the age at the end of the policy year.

Class The class of risk of the proposed insured used in preparing this illustration. The actual class will be determined when the application is underwritten and may vary from the class chosen for this illustration. If so, a revised illustration will be delivered with the policy.

Guaranteed
Projections

The Guaranteed projections are based on the company's guaranteed rates and charges and are determined at issue. These include a guaranteed minimum interest rate of $1.00 \%$ for the Basic Interest Account, $0.25 \%$ for each of the Index Accounts, guaranteed Policy Fee, guaranteed Premium Expense Charge, guaranteed Per Unit Charge, guaranteed Index Account Monthly Charge and guaranteed Monthly Cost of Insurance rates.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Non-Guaranteed values are based on non-guaranteed elements and assumptions.

- The premiums, credited interest rates, benefits, values, charges, or elements of formulas used to determine any of these, that are subject to company discretion and are not guaranteed. An element is considered non-guaranteed if any of the underlying non-guaranteed elements are used in its calculation.
- The non-guaranteed values are based on the company's current rates and charges. These include the interest rates, Policy Fee, Premium Expense Charge, Per Unit Charge, Index Account Monthly Charge and Monthly Cost of Insurance rates. These benefits and values are not guaranteed. The assumptions on which they are based are subject to change by the company. Any such changes will depend on future costs and factors such as, but not limited to, mortality, interest, option costs, persistency, expenses, reinsurance costs, and state and federal taxes.
- This illustration assumes that the currently illustrated non-guaranteed elements will continue unchanged for all years shown. This is not likely to occur. Actual results may be more or less favorable.
- In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the Policy Value and additional premiums may be required to keep the Policy in force.
- Please also see the Guaranteed values and definition in the Narrative Summary.


## Account Option Concepts

Basic Interest Account

Beginning Date

Cap

Ending Date

Floor This is the Guaranteed Minimum Interest Rate that the Company will credit on the Index Accounts. This product has a $0.25 \%$ floor for the Index Accounts.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Index Account Segment

## Segment Period

Participation
Rate

## Index Value

A component of an Index Account. Each Index Account segment will have its Index Interest calculated separately from other Index Account segments. Excess Index Interest is only calculated on the Ending Date of the segment.

12 month point to point
A value used to determine the Excess Index Interest rate for Index Accounts. The Participation Rate is applied before the Cap and Floor are applied. The illustrated rate selected is assumed to be after the participation rate is applied. The illustrated rates you choose will be the rates used in determining excess interest.

|  | NON-GUARANTEED CURRENT |  | GUARANTEED |  |
| :---: | :---: | :---: | :---: | :---: |
| Participation Rate | Fidelity SMID Multifactor Index ${ }^{\text {SM }}$ Account <br> S\&P $500^{\circ}$ Index Account <br> S\&P $500^{\circ}$ Plus Index Account <br> Global Index Account <br> Global Plus Index Account | $\begin{aligned} & 200 \% \\ & 100 \% \\ & 100 \% \\ & 100 \% \\ & 100 \% \end{aligned}$ | Fidelity SMID Multifactor Index ${ }^{\text {SM }}$ Account <br> S\&P $500^{\circ}$ Index Account <br> S\&P $500^{\circ}$ Plus Index Account <br> Global Index Account <br> Global Plus Index Account | $\begin{gathered} 50 \% \\ 100 \% \\ 100 \% \\ 100 \% \\ 100 \% \end{gathered}$ |

The value of an Index as stated by its publisher. The values we use are based on the following currencies:

- S\&P $500^{\circ}$ : United States Dollars
- Euro STOXX $50^{\circ}$ : Euros
- Hang Seng Index: Hong Kong Dollars
- Fidelity Small-Mid Multifactor Index ${ }^{\text {SM }} 5 \%$ ER: United States Dollars

If the Index is published for the applicable date, we use the closing value for that date. Otherwise, we use the next published closing value.

For each of the EURO STOXX $50^{\circ}$ and the Hang Seng Index, we use the value that is published on the next day after the applicable date on which both that Index and the S\&P $500^{\circ}$ are published.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Excess Index Interest

Any interest credited to an Index Account segment in excess of interest credited at the Index Account Guaranteed Minimum Interest Rate. Any Excess Index Interest for a segment will only be credited as of that segment's ending date. Excess Index Interest for an Index Account segment as of its ending date is calculated as follows:
\{(A multiplied by B adjusted by C) multiplied by D minus E \} where:
A is the Index Change
$B$ is the Participation Rate
C is the cap and floor adjustment
D is the Segment's adjusted beginning value
E is any interest previously credited to the Segment during the Segment Period at the Index Account Guaranteed Minimum Interest Rate

We determine the segment's adjusted beginning value by starting with any value renewing from a prior segment period, after we have applied any Excess Index Interest and any Persistency Credit for that period and deducted any transfers from the segment occurring at that time. Then we add any net premiums, loan repayments and transfers applied to the segment on its beginning date.

Finally, we subtract the following activity occurring in the segment during the segment period:

1. Any amounts deducted on account of withdrawals;
2. Any amounts transferred on account of conventional policy loans;
3. Any amounts deducted on account of Partial Surrender Charges;
4. One half of the amounts taken for Monthly Deductions; and
5. One half of the amounts taken for Index Account Monthly Charges.

Beginning in the eighth policy year, you will receive prorated interest credit for the number of complete months the loan or withdrawal amount was in the index accounts.

The Excess Index Interest credited to an Index Account segment will never be less than zero.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

Minimum and Maximum of the 25-Year
Compounded Average Annual Rates

The Benchmark Index Account is a hypothetical index account defined in the NAIC Actuarial Guideline 49 which governs many aspects of Index Universal Life illustrations. This product has index accounts which differ from this Benchmark Index Account. The minimum and maximum compounded average annual rates are shown for the Benchmark Index Account and the index accounts offered in this product.

| INDEX ACCOUNT | MIN | MAX | FLOOR | CAP |
| :---: | :---: | :---: | :---: | :---: |
| BENCHMARK | $3.81 \%$ | $7.63 \%$ | $0.00 \%$ | $9.74 \%$ |
| FIDELITY SMID <br> MULTFACTOR* | N/A | N/A | $0.25 \%$ | N/A |
| S\&P 500 | $3.86 \%$ | $7.52 \%$ | $0.25 \%$ | $9.50 \%$ |
| S\&P 500 ${ }^{\circ}$ PLUS | $4.44 \%$ | $8.87 \%$ | $0.25 \%$ | $12.00 \%$ |
| GLOBAL | $5.77 \%$ | $8.30 \%$ | $0.25 \%$ | $10.75 \%$ |
| GLOBAL PLUS | $6.87 \%$ | $10.08 \%$ | $0.25 \%$ | $14.00 \%$ |

* Historical data of the index does not exist for the full 65-year time period.

The rates shown here are determined by, first, calculating the 12 month point to point returns applying a specified cap and floor to each return. This is done for each 12 month segment in a 25 -year duration. Then 25-year compounded average annual rates are calculated. This step is repeated for each 25year duration over the 65 year period ending $12 / 31 / 2022$. These rates are not intended as an indication of future performance and are not guaranteed. Actual credited rates may be higher or lower.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Historical Index Return

The look-back periods are for illustrative purposes only. The IUL policy was not available during all of the time periods shown. Participation (Par) Rates and Caps are subject to change at the discretion of the Company and will be different over different time periods. Any change to those rates would produce different hypothetical results. Index changes measured on different dates would produce different hypothetical results. The $5,10,15,20$, and 25 -year averages shown are the geometric averages of one-year historical index changes (excluding dividends) ending December 15 for each calendar year shown. Monthly deductions and other policy fees and charges are not taken into consideration. Past index performance is not an indication of future index performance.
To see a full breakdown of index account performance, click here.

|  | FIDELITY SMID MULTIFACTOR INDEX ${ }^{\text {SM }}$ ACCOUNT |  |  | S\&P $500^{\circ}$ INDEX ACCOUNT | S\&P $500^{\circ}$ PLUS INDEX ACCOUNT |  | GLOBAL INDEX ACCOUNT | GLOBALPLUS INDEX ACCOUNT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Par Rate | 200.00\% | Cap Rate | 9.50\% | 12.00\% | Cap Rate | 10.75\% | 14.00\% |
|  | Index Floor | 0.25\% | Index Floor | 0.25\% | 0.25\% | Index Floor | 0.25\% | 0.25\% |
|  | Index Charge (IAMC) | N/A | Index Charge (IAMC) | N/A | 1\% (Annualized) | Index Charge (IAMC) | N/A | 1\% (Annualized) |
| CALENDAR YEAR | INDEX <br> CHANGE | ACCOUNT CHANGE AFTER APPLYING THE PARTICIPATION RATE \& FLOOR | $\begin{aligned} & \text { S\&P } \\ & 500^{\circ} \\ & \text { INDEX } \\ & \text { CHANGE } \end{aligned}$ | ACCOUNT CHANGE AFTER APPLYING THE CAP \& FLOOR | ACCOUNT CHANGE <br> AFTER APPLYING <br> THE CAP \& FLOOR, NET OFIAMC | GLOBAL INDEX <br> CHANGE | ACCOUNT CHANGE AFTER APPLYING THE CAP \& FLOOR | ACCOUNT CHANGE AFTER APPIYING THE CAP \& FLOOR, NET OF IAMC |
| 2003 | 13.89\% | 27.78\% | 17.32\% | 9.50\% | 11.00\% | 16.13\% | 10.75\% | 13.00\% |
| 2004 | 9.12\% | 18.25\% | 12.89\% | 9.50\% | 11.00\% | 11.91\% | 10.75\% | 10.91\% |
| 2005 | 0.53\% | 1.06\% | 5.41\% | 5.41\% | 4.41\% | 13.76\% | 10.75\% | 12.76\% |
| 2006 | 1.07\% | 2.15\% | 12.29\% | 9.50\% | 11.00\% | 17.28\% | 10.75\% | 13.00\% |
| 2007 | -0.96\% | 0.25\% | 1.32\% | 1.32\% | 0.32\% | 10.32\% | 10.32\% | 9.32\% |
| 2008 | 1.31\% | 2.63\% | -39.93\% | 0.25\% | -0.75\% | -41.54\% | 0.25\% | -0.75\% |
| 2009 | 3.69\% | 7.38\% | 27.56\% | 9.50\% | 11.00\% | 28.18\% | 10.75\% | 13.00\% |
| 2010 | 10.19\% | 20.37\% | 11.49\% | 9.50\% | 10.49\% | 5.90\% | 5.90\% | 4.90\% |
| 2011 | 10.51\% | 21.03\% | -1.58\% | 0.25\% | -0.75\% | -11.43\% | 0.25\% | -0.75\% |
| 2012 | 6.26\% | 12.52\% | 17.65\% | 9.50\% | 11.00\% | 19.57\% | 10.75\% | 13.00\% |
| 2013 | 8.80\% | 17.59\% | 24.90\% | 9.50\% | 11.00\% | 16.99\% | 10.75\% | 13.00\% |
| 2014 | 4.48\% | 8.96\% | 11.37\% | 9.50\% | 10.37\% | 6.02\% | 6.02\% | 5.02\% |
| 2015 | 0.83\% | 1.66\% | 2.70\% | 2.70\% | 1.70\% | 3.18\% | 3.18\% | 2.18\% |
| 2016 | 5.51\% | 11.02\% | 10.70\% | 9.50\% | 9.70\% | 5.75\% | 5.75\% | 4.75\% |
| 2017 | 7.78\% | 15.57\% | 18.29\% | 9.50\% | 11.00\% | 18.77\% | 10.75\% | 13.00\% |
| 2018 | -4.63\% | 0.25\% | -4.85\% | 0.25\% | -0.75\% | -9.00\% | 0.25\% | -0.75\% |
| 2019 | 9.38\% | 18.75\% | 25.35\% | 9.50\% | 11.00\% | 20.71\% | 10.75\% | 13.00\% |
| 2020 | 1.20\% | 2.40\% | 15.77\% | 9.50\% | 11.00\% | 5.29\% | 5.29\% | 4.29\% |
| 2021 | 1.45\% | 2.90\% | 27.48\% | 9.50\% | 11.00\% | 17.06\% | 10.75\% | 13.00\% |
| 2022 | -7.47\% | 0.25\% | -17.29\% | 0.25\% | -0.75\% | -13.35\% | 0.25\% | -0.75\% |
| 5-YEAR AVERAGE | -0.18\% | 4.69\% | 7.80\% | 5.70\% | 6.14\% | 3.25\% | 5.35\% | 5.58\% |
| 10-YEAR AVERAGE | 2.59\% | 7.71\% | 10.54\% | 6.90\% | 7.41\% | 6.55\% | 6.30\% | 6.53\% |
| 15-YEAR AVERAGE | 3.82\% | 9.30\% | 6.83\% | 6.50\% | 6.95\% | 3.12\% | 6.02\% | 6.25\% |
| 20-YEAR AVERAGE | 4.01\% | 9.31\% | 7.54\% | 6.62\% | 7.08\% | 5.70\% | 7.16\% | 7.61\% |
| 25-YEAR AVERAGE | N/A | N/A | 5.75\% | 6.06\% | 6.41\% | 4.72\% | 6.59\% | 6.99\% |

Fidelity Small-Mid Multifactor Index ${ }^{\text {SM }} 5 \%$ ER inception was 11/10/2022. Returns of the Fidelity Small-Mid Multifactor Index ${ }^{\text {SM }} 5 \%$ ER prior to inception represent hypothetical pre-inception index performance (PIP) and returns for time frames after this date reflect actual index performance. PIP is based on criteria applied retroactively with the benefit of hindsight and knowledge of factors that may have positively affected performance. Actual performance of the index may vary significantly from PIP data. The level of Fidelity Small-Mid Multifactor Index ${ }^{\text {SM }} 5 \%$ ER is calculated on an excess return basis (net of a notional financing cost) and reflects the daily deduction of a fee of $0.50 \%$ per annum. The fee is not related to an investment product. The hypothetical performance information presented herein does not reflect fees and expenses that an investor would pay in a fixed index investment product. It is not possible to invest directly in an index. All market indices are unmanaged. Not intended to represent the performance of any fixed index investment product. Source: Fidelity Investments as of 11/10/2022.

The Index Accounts will never be credited less than the Index Account Guaranteed Minimum Interest Rate and have the potential to be credited with Excess Index Interest up to the current Cap. The Index Change Net of IAMC (Index Account Monthly Charge) does not take into account policy charges deducted from the policy value.

This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Index License Disclosures

## Important information regarding S\&P $500^{\circledR}$ Index:

The S\&P 500 Index is a product of S\&P Dow Jones Indices LLC ("SPDJI"), as has been licensed for use by the Company. Standard \& Poor's ${ }^{\oplus}$, S\&P ${ }^{\circledR}$, and S\&P $500^{\circledR}$ are registered trademarks of Standard \& Poor's Financial Services LLC ("S\&P"); Dow Jones ${ }^{\circledR}$ is a registered trademark of Dow Jones Trademark Holdings LLC ("Down Jones"); and these trademarks have been licensed for use by SPDII and sublicensed for certain purposes by the Company. This policy is not sponsored, endorsed, sold, or promoted by SPDII, Dow Jones, S\&P, their respective affiliates, and none of such parties make any representation regarding the advisability of purchasing such policy nor do they have any liability for any errors, omissions, or interruptions of the S\&P 500 Index.

Important information regarding EURO STOXX $50^{\circledR}$ Index:

The EURO STOXX 50 ${ }^{\circledR}$ (Index Trademark) is the intellectual property (including registered trademarks) of STOXX Limited, Zurich, Switzerland ("STOXX"), Deutsche Börse Group or their licensors, which is used under license. This fixed index life product ("Licensed Product") is neither sponsored nor promoted, distributed or in any other manner supported by STOXX, Deutsche Börse Group or their licensors, research partners or data providers and STOXX, Deutsche Börse Group and their licensors, research partners or data providers do not give any warranty, and exclude any liability (whether in negligence or otherwise) with respect thereto generally or specifically in relation to any errors, omissions, or interruptions in the EURO STOXX $50^{\circledR}$ or its data.

## Important information regarding the Hang Seng Index:

Please read the full disclaimer in the Transamerica Financial Choice IUL ${ }^{S M}$ policy regarding the Hang Seng Index in relation to the policy.

## Important information regarding Fidelity Small-Mid Multifactor Index ${ }^{\text {SM 5\% ER: }}$

The Fidelity Small-Mid Multifactor Index ${ }^{\text {SM }} 5 \%$ ER, also called the Fidelity SMID Multifactor Index ${ }^{\text {SM }}$, (the "Index") is a product of Fidelity Product Services LLC ("FPS"). It is a rules-based index that utilizes a dynamic asset allocation approach which blends multiple factors with the characteristics of stocks of small and mid-capitalization U.S. companies along with U.S. Treasuries, which may reduce volatility over time. Fidelity is a trademark of FMR LLC. The Index has been licensed for use for certain purposes by Transamerica Life Insurance Company ("the Company") on behalf of the Transamerica Financial Choice IUL ${ }^{\text {SM }}$ ("policy"). The Index is the exclusive property of FPS and is made and compiled without regard to the needs, including, but not limited to, the suitability needs, of the Company, the policy, or the policy owners. The policy is not sold, sponsored, endorsed, or promoted by FPS or any other party involved in, or related to, making or compiling the Index.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Index License Disclosures Continued

FPS does not make any warranty or representation as to the accuracy, completeness, or availability of the Index or information included in the Index and shall have no responsibility or liability for the impact of any inaccuracy, incompleteness, or unavailability of the Index or such information. Neither FPS nor any other party involved in, or related to, making or compiling the Index makes any representation or warranty, express or implied, to the policy owner, the Company, or any member of the public regarding the advisability of purchasing life insurance generally or the policy particularly, the legality of the policy under applicable federal securities, state insurance and tax laws, the ability of the policy to track the performance of the Index, any other index or benchmark or general market or other asset class performance, or the results, including, but not limited to, performance results, to be obtained by the Company, the policy, policy owners, or any other person or entity. FPS does not provide investment advice to the Company with respect to the policy, or to the policy owners.

The Company exercises sole discretion in determining whether and how the policy will be linked to the value of the Index. FPS does not provide investment advice to the policy, the policy owners, or any other person or entity with respect to the Index and in no event shall any policy owner be deemed to be a client of FPS.

Neither FPS nor any other party involved in, or related to, making or compiling the Index has any obligation to continue to provide the Index to the Company with respect to the policy. In the event that the Index is no longer available to the policy or policy owners, the Company may seek to replace the Index with another suitable index, although there can be no assurance that one will be available.

FPS disclaims all warranties, express or implied, including all warranties of merchantability or fitness for a particular purpose or use. FPS shall have no responsibility or liability with respect to the policy.

Allocations to an index account are not an investment in the stock market or index, nor do they participate directly in any equities, commodities, fixed income, or currencies.

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## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

## Taxation

Information regarding a Modified Endowment Contract
Amounts withdrawn or borrowed from a Modified Endowment Contract ("MEC"), or the pledge of a MEC, prior to the death of the Insured will be taxable to the extent of any gain in the contract. In addition, if the owner is not yet 591/2 or if the owner is not an individual (such as a trust, for example), the taxable amounts may be subject to a $10 \%$ penalty tax. Under the Federal Income Tax Law, a life insurance contract becomes a MEC when actual premiums paid exceed a specified 7-Pay premium limit applicable initially for the first seven policy years and may also become a MEC when there are certain reductions in policy benefits. New 7Pay premium limits for succeeding seven-year periods may be established for the policy as a result of certain changes in policy terms or benefits. All MECs issued by Transamerica Life Insurance Company and its affiliates to the same owner during any calendar year will be treated as one MEC. If there is an IRC Section 1035 Exchange of a life insurance contract that is not a MEC for another life insurance contract, the cash value in the existing contract will be reflected in the 7-pay premium limit calculation for the new contract following the exchange. If the original policy was a MEC, the new policy received in exchange will also be a MEC. You should consult with and rely on your qualified tax advisor as to the implications of any withdrawal, loan, surrender, pledge, exchange, or collateral assignment of a life insurance policy.

An "\&" in the code column indicates a Modified Endowment Contract ("MEC"). Based on the premium payments and activities illustrated, this policy will not become a Modified Endowment Contract ("MEC").

## Guideline Premium Test

The tax code defines a life insurance contract for federal income tax purposes. The illustrated policy satisfies the definition of life insurance for federal income tax purposes using the Guideline Premium Test (GPT). The GPT requires that the premiums paid on a life insurance policy must not exceed the maximum guideline premium limitation, calculated as set forth in IRC Section 7702. The limitation is equal to the greater of (a) the Guideline Single Premium or (b) the cumulative sum of the Guideline Annual Premiums. Additionally, the GPT requires that a certain minimum margin be maintained between the death benefit and the Policy Value.

To ensure compliance with federal income tax law, Transamerica Life Insurance Company will monitor the level of death benefit and premiums, and reserves the right to adjust the death benefit and limit or refund any amount of premium, to preserve the qualification of the policy as a life insurance contract. As provided in the policy, Transamerica Life Insurance Company will automatically adjust the death benefit to maintain the required minimum margin between the Policy Value and the death benefit in order to preserve the qualification of the policy as a life insurance contract. Please note that the death benefit may increase and then decrease to maintain the minimum margin.

Increasing the death benefit may increase the cost of insurance charges for the policy. Changes or transactions that result in a reduction of benefits may require a distribution of cash from the policy to you in order to maintain the status of the policy as a life insurance contract for federal tax purposes. If your policy is not a Modified Endowment Contract (MEC), some or all of a distribution that is required due to a benefit reduction in the first fifteen policy years may be taxable as ordinary income and distributions in later years will be non-taxable to the extent of your basis in the policy. If your policy is a MEC, a distribution in any year will be taxable as ordinary income to the extent of gain in the contract.

Under the GPT, distributions required as a result of a requested change or transaction may be required in the year of the change and in future years thereafter.

Transamerica Life Insurance Company and its agents cannot give tax, legal, or accounting advice. Please consult your personal tax advisor, attorney, or accountant.

This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## NARRATIVE SUMMARY

| Target: | $\$ 6,820.00$ | Guideline Single Premium: | $\$ 128,216.00$ |
| :--- | :--- | :--- | :--- |
| 7-Pay: | $\$ 31,824.00$ | Guideline Annual Premium: | $\$ 8,194.00$ |
| Initial Minimum No Lapse Premium: | $\$ 4,774.92$ |  |  |

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

Valued Client<br>Male, Age 35 Preferred<br>Riders: OPR, TI<br>Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00

Initial Face Amount: \$500,000
Death Benefit Option: Level

## ILLUSTRATED POLICY ACTIONS



## Did you know?

The following policy action(s) used in this illustration are hypothetical and meant to help you understand the impact they may have on your policy. These actions will not occur automatically and will require a future action on your part to be taken. Contact your agent to learn more.

| POLICY YEAR | AGE | POLICY ACTIONS |
| :--- | :--- | :--- |
| $36-55$ | $71-90$ | Withdrawals and/or loans |

A "D" in the code column of the Tabular Detail page indicates that you have requested monthly withdrawal and/or loan amounts. These disbursements will not occur automatically, you will have to contact the Company for each disbursement. The specific amount and timing of those transactions can be affected by your Policy Value and may not be available as illustrated.

## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

Valued Client<br>Male, Age 35 Preferred<br>Riders: OPR, TI<br>Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00
Initial Face Amount: \$500,000
Death Benefit Option: Level

## NUMERIC SUMMARY

|  |  |  | GUARANTEED PROJECTIONS Interest Rate 0.25\% |  | NON-GUARANTEED MIDPOINT PROJECTIONS Interest Rate 3.13\% |  | NON-GUARANTEED CURRENT PROJECTIONS Interest Rate 6.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Premium Outlay | Cash Surrender Value | Death Benefit | Cash Surrender Value | Death Benefit | Cash Surrender Value | Death Benefit |
| 5 | 40 | \$920 | \$100,500 | \$500,000 | \$110,505 | \$500,000 | \$121,167 | \$500,000 |
| 10 | 45 | \$0 | \$93,689 | \$500,000 | \$123,171 | \$500,000 | \$158,943 | \$500,000 |
| 20 | 55 | \$8,194 | \$103,182 | \$500,000 | \$183,962 | \$500,000 | \$311,396 | \$500,000 |
| 35 | 70 | \$8,194 | \$55,388 | \$500,000 | \$341,523 | \$500,000 | \$914,932 | \$1,052,171 |

Based on guaranteed rates and charges, coverage terminates in year 36.
Based on non-guaranteed midpoint rates and charges, coverage terminates in year 38.
Based on the non-guaranteed current rates and charges, coverage will not terminate.
If the planned premium payment is insufficient to provide the coverage desired, this illustration will show the death benefit to be expired (as indicated by " 0 "). This means that the policy and any riders will lapse unless a higher premium is paid, a higher interest rate has been credited, benefits are reduced, or current charges are more favorable than those used in this illustration. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the Policy Value and additional premiums may be required to keep the Policy in force.

The Minimum Monthly No Lapse Premium of $\$ 397.91$ is the minimum premium necessary to avoid lapse of the policy during your 20-year No Lapse Period. During the No Lapse Period, the policy will not lapse as long as the sum of the premiums paid (net of outstanding loans and/or withdrawals) meet or exceed the sum of the Minimum Monthly No Lapse Premium requirements to date. After the No Lapse Period expires, you may be required to pay additional premiums in order to avoid lapse of the policy.

Guaranteed Projections - Values and benefits shown in these columns are based on a guaranteed minimum interest rate of $1.00 \%$ for the Basic Interest Account and $0.25 \%$ for each of the Index Accounts, guaranteed policy fee, guaranteed premium expense charge, guaranteed per unit charge, guaranteed Index Account Monthly Charge and guaranteed Monthly Cost of Insurance rates.

[^11]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

Valued Client<br>Male, Age 35 Preferred<br>Riders: OPR, TI<br>Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00

## NUMERIC SUMMARY

## Non-Guaranteed Projections

This illustration includes three different sets of Non-Guaranteed projections:

| Alternate | Values and benefits shown in these columns are based on an assumed interest rate of <br> $2.50 \%$ for all Account options, and the company's current rates and charges. |
| :---: | :---: |
| Midpoint | Values and benefits shown in these columns are based on <br> - Credited interest at rates that are the average of the company's guaranteed rates <br> and the hypothetical illustrated rates and |
| Charges that are the average of the company's guaranteed charges and the current |  |
| charges. |  |

INDEX ACCOUNTS

| Non-Guaranteed <br> Hypothetical Rates | Fidelity SMID <br> Multifactor $^{\text {SM }}$ | S\&P 500 |
| :---: | :---: | :---: | :---: | :---: | :---: |

The Illustrated Rates used are not guaranteed. They are only hypothetical examples and are not a prediction of actual performance.

[^12]
## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

Valued Client<br>Male, Age 35 Preferred<br>Life Insurance Test: Guideline Premium Test

Initial Monthly Premium: \$2,652.00

## NUMERIC SUMMARY

## SIGNATURES

I have received a copy of this illustration and understand that any non-guaranteed elements illustrated are subject to change and could be either higher or lower. The agent has told me they are not guaranteed and that this is a hypothetical illustration and it is not intended to predict actual performance of the policy.

I also understand that this contract is subject to an index formula. The changes in the indexes and application of the index formula may result in contract benefits that are higher or lower than are illustrated. The agent has described the index formula and how changes in the indexes may affect contract benefits.

## OWNER

DATE

I certify that this illustration has been presented to the applicant and that I have explained that any non-guaranteed elements illustrated are subject to change. I have also explained the illustrated index formula and described the indexes. I have made no statements that are inconsistent with the illustration.

## AUTHORIZED COMPANY REPRESENTATIVE

DATE

INDEX UNIVERSAL LIFE INSURANCE IS NOT A SECURITY and index universal life insurance policies are not an investment in the stock market or in the indexes. Index Account Interest is based, in part, on index performance.

Past performance of an index is not an indication of future index performance. There is no guarantee that any Excess Index Interest will be credited above the guaranteed minimum interest rate for the Index Account(s). Additionally, there is no guarantee that the company will declare an interest rate greater than the guaranteed minimum interest rate for the Basic Interest Account.

[^13]
# Transamerica Life Insurance Company <br> Transamerica Financial Choice IUL ${ }^{\text {SM }}$ Flexible Premium Adjustable Life Insurance with Index Account Options Supplemental Illustration - Summary of Accelerated Death Benefits 

## Life Insurance

For the beneficiary
Initial Face Amount

- \$500,000


## Living Benefits

For the insured person
See the following pages for more details on the living benefits that are available with your policy:

- Terminal Illness Accelerated Death Benefit Rider


#### Abstract

An Accelerated Payout results in a reduction in the Death Benefit. The Death Benefit will be reduced by an amount greater than the Accelerated Payout. The reduction in the policy's Death Benefit will reduce the amounts payable to the Beneficiary(ies) upon death.


## Please review Rider(s) for all terms, conditions, and exclusions of each benefit listed.

- This supplemental illustration shows non-guaranteed elements. Actual results may be more favorable or less favorable than shown. This supplemental illustration must be accompanied by a complete basic policy illustration, so please refer to the basic policy illustration for your life insurance policy's guaranteed elements and other important policy and rider information.
- Any benefits provided by the policy will be reduced if an accelerated death benefit is paid. Benefits accelerated may be taxable and affect eligibility to public assistance in some jurisdictions.
- Neither Transamerica nor its agents or representatives may provide tax or legal advice. Anyone to whom this material is promoted, marketed, or recommended should consult with and rely on their own independent tax and legal professionals regarding their particular situation and the concepts presented herein.
- If the policy's Death Benefit Option is not Level (when applicable) when we approve your request for an Accelerated Death Benefit we will change the Death Benefit Option to Level, make any Face Amount changes in accordance with the policy, and adjust the Available Death Benefit accordingly.

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## THIS SUPPLEMENTAL ILLUSTRATION IS NOT VALID WITHOUT ALL 2 PAGES

LBR ILL 0121

# Transamerica Life Insurance Company <br> Transamerica Financial Choice IUL ${ }^{\text {SM }}$ Flexible Premium Adjustable Life Insurance with Index Account Options Supplemental Illustration - Summary of Accelerated Death Benefits 

Valued Client
Male, Age 35 Preferred
Riders: OPR, TI

Initial Monthly Premium: $\$ 2,652.00$
Initial Face Amount: \$500,000
Death Benefit Option Type: Guideline Premium Test / Level

## Please review Rider(s) for all terms, conditions, and exclusions of each benefit listed.

These benefits are offered as riders with your policy. These benefits give you the choice to accelerate a portion of the death benefit if the insured has a qualifying condition. If you choose to elect less than the amount shown below, the accelerated payment will be lower but remaining death benefit amount will be higher. These benefits may provide flexibility and protection at times when you may need it most.

## Terminal Illness Accelerated Death Benefit Rider

The Maximum Accelerated Death Benefit is $100 \%$ of the Available Death Benefit or $\$ 1,500,000$, whichever is less.

If $100 \%$ of the Maximum Accelerated Death Benefit has been accelerated, rider coverage terminates at the time of the Accelerated Payout.

At the time of claim, there will be an Administrative Charge for each Accelerated Death Benefit claim processed. Currently the Administrative Charge is $\$ 375$. This charge may be adjusted in the future as a result of cost of living increases. Administrative Charge and cost of living increases may vary by jurisdiction.

| Age at Claim | Non-Guaranteed Examples of <br> Terminal Illness Accelerated <br> Payout |
| :---: | :---: |
| 37 | $\$ 462,352$ |
| 63 | $\$ 652,601$ |
| 90 | $\$ 90,907$ |

This material was prepared for general distribution. It is being provided for informational purposes only and should not be viewed as an investment recommendation. If you need advice regarding your particular investment needs, contact a financial professional.

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## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Input Summary - Ledger Case File: Valued Client Test Case

|  |  | Screen: Insured |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Revised Illustration | No | Issue Age or D.O.B. (mm/dd/yyyy) | 35 |
| Policy Number |  | Gender | Male |
| Issue State | IA | Risk Class | Preferred |
| First Name | Valued | Perm Flat Extra Amount | 0.00 |
| Last Name | Client | Flat Extra Amount | 0.00 |
| Illustration Date | Now | Tax Bracket | $30.00 \%$ |
| Backdate Illustration | No |  |  |

## Screen: Policy Design

| Life Insurance Test | Guideline Premium Test | Planned Periodic Premiums | Seven Pay |
| :--- | :--- | :--- | :--- |
| Death Benefit Option | Level | Premium Mode | Monthly |
| Face Amount | 500,000 | 1035 Exchange | No |
| Auto Face Reduction | No |  |  |

## Screen: Indexed Accounts

| Allocation Fidelity SMID Multifactor | $0 \%$ | Allocation S\&P 500® Index Account | $0 \%$ |
| :--- | :--- | :--- | :--- |
| Index Account |  | Rate S\&P 500® Index Account | Maximum |
| Rate Fidelity SMID Multifactor Index | Maximum | Allocation S\&P 500® Plus Index | $0 \%$ |
| Account |  | Account |  |
| Allocation Global Index Account | $100 \%$ | Rate S\&P $500 ®$ Plus Index Account | Maximum |
| Rate Global Index Account | Maximum | Allocation Basic Interest Account | $0 \%$ |
| Allocation Global Plus Index <br> Account | $0 \%$ | Rate Basic Interest Account | Current |
| Rate Global Plus Index Account | Maximum |  |  |


|  | Screen: Income and Targeting |  |  |
| :---: | :---: | :---: | :---: |
| Distribution Amounts | Solve Withdraw / Loan From A71 To A90 | Tax Due on Withdrawals | Cash |
| Loan Type | Conventional | Target Cash Value | $1,000$ |
| Distribution Mode | Monthly | Thru Age/Target Year | A121 |
| Withdrawal Cap | Basis |  |  |

## Screen: Riders

| Living Benefits | Yes |
| :--- | :--- |
| Terminal Illness Rider | Yes |
| Chronic IIIness Rider | No |
| Critical Illness Rider | No |
| Overloan Protection Rider | Yes |
| Accidental Death Benefit | No |


| Base Insured Rider | No |
| :--- | :--- |
| Children's Benefit | No |
| Waiver Riders | No |
| Income Protection Option | No |
| Additional Insured Rider \#1 | No |

\author{

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## TRANSAMERICA FINANCIAL CHOICE IULSM

Flexible Premium Adjustable Life Insurance with Index Account Options

## Screen: Output Design

| Bank Option | No |
| :--- | :--- |
| Cover Photo | Tent |
| Why Transamerica | Yes |
| Snapshot | Yes |
| Cost and Values Ledger | Yes |
| Underwriting Guidelines | No |


| Input Summary | Yes |
| :--- | :---: |
| Internal Rate of Return | Yes |
| Personal Accumulation Strategy | Yes |
| Self-Funding Pre-Tax Growth Rate | $6 \%$ |
| Roth IRA Alternative | Yes |

[^14]
[^0]:    * Source: irs.gov/retirement-plans, accessed online December 2022
    ${ }^{1}$ Generally, there are additional charges associated with a life insurance policy, including, but not limited to, administrative fees, mortality and expense risk charges, cost of insurance charges, index account monthly charge, charge for optional benefits selected, and potential surrender charges. A customer must qualify medically for life insurance, unlike a Roth IRA.
    ${ }^{2}$ Loans, withdrawals, and death benefit accelerations will reduce the policy value and death benefit. Provided the policy is not and does not become a Modified Endowment Contract (MEC), 1 ) withdrawals are taxfree to the extent that they do not exceed the policy basis (generally, premiums paid less withdrawals) and 2) policy loans are tax-free as long as the policy remains in force. If the policy is surrendered or lapses, the amount of the policy loan will be considered a distribution from the policy and will be taxable to the extent that such loan plus other distributions at that time exceed the policy basis.
    ${ }^{3}$ There are not contribution limits associated with cash value life insurance, but there are premium limitations to prevent the policy from becoming a Modified Endowment Contract (MEC).

[^1]:    ${ }^{1}$ While contributions apply to a Roth IRA, contributions to a life insurance policy are called premiums.
    ${ }^{2}$ Guarantees are based on the claims-paying ability of the issuing insurance company.
    ${ }^{3}$ The Tax Equivalent Yield is the rate of return, compounded annually, that would have to be earned on a hypothetical investment equivalent to the premium outlay in order to accumulate an amount equal to the illustrated income and remaining death benefit shown above. The Tax Equivalent Yield assumes a hypothetical $30 \%$ applied tax rate on investment gains. Various investments have varying potential rates of taxation.

[^2]:    ${ }^{1}$ Loans, withdrawals and death benefit accelerations will reduce the policy value and death benefit and may increase the chance of the policy lapsing. Provided the policy is not and does not become a Modified Endowment Contract (MEC), 1) withdrawals are tax-free to the extent that they do not exceed the policy basis (generally, premiums paid less withdrawals) and 2) policy loans are tax-free as long as the policy remains in force. If the policy is surrendered or lapses, the amount of the policy loan will be considered a distribution from the policy and will be taxable to the extent that such loan plus other distributions at that time exceed the policy basis.

[^3]:    ${ }^{1}$ Hypothetical example above for Self-Funding assumes a hypothetical investment generating investment gains of $\$ 100$ subject to a 20\% applied tax rate. Various investments have varying potential rates of taxation. The Personal Accumulation Strategy assumes a hypothetical life insurance policy with tax-favored cash value growth from which ongoing policy charges and fees will be deducted. The illustrated growth on the Personal Accumulation Strategy is assumed to be the same as the pre-tax growth of the Self-Funding Strategy and does not refer to any particular rate of return on either the investment or the insurance illustrated growth.

[^4]:    ${ }^{1}$ Loans, withdrawals, and death benefit accelerations will reduce the policy value and death benefit. Provided the policy is not and does not become a Modified Endowment Contract (MEC), 1) withdrawals are tax-free to the extent that they do not exceed the policy basis (generally, premiums paid less withdrawals) and 2) policy loans are tax-free as long as the policy remains in force. If the policy is surrendered or lapses, the amount of the policy loan will be considered a distribution from the policy and will be taxable to the extent that such loan plus other distributions at that time exceed the policy basis.
    ${ }^{2}$ Riders are available at an additional cost. Riders and rider benefits have specific limitations and may not be available in all jurisdictions. For complete details including the terms and conditions of each rider and exact coverage provided, please refer to the riders.
    ${ }^{3}$ Benefits provided through the Critical, Chronic, and Terminal IIIness Accelerated Death Benefit Riders are subject to certain limitations and exclusions. The actual benefit paid to the policy owner will be less than the amount that is accelerated because the amount is discounted to reflect early payment of the policy's death benefit. Administrative fees per request apply. Amounts payable under the Critical and Chronic Illness Riders vary based in part on the nature and severity of the insured's health condition and the insured's remaining life expectancy at the time of the acceleration as determined by the company. Riders should not be the sole basis to purchase any life insurance policy. Benefits paid under accelerated death benefit riders will reduce the life insurance policy's death benefit and policy value. Consideration should be given to whether life insurance needs would still be met if rider benefits are paid out in full.
    ${ }^{4}$ Premium payments must exceed monthly charges and fees in order for cash value to grow.
    This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

[^5]:    ${ }^{1}$ Your Death Benefit IRR is the compounded annual interest rate which the cumulative premiums paid minus distributions would have to earn in order to generate the total death benefit your beneficiaries would receive if the insured passed away in a given year. The Death Benefit IRR includes any withdrawals and loans taken from the policy when determining this rate. Because death benefits are generally paid income tax free and withdrawals up to basis and loans during the lifetime of the insured are income tax free so long as the policy is not a MEC, taxes are not included in the Death Benefit IRR calculation.
    ${ }^{2}$ The Tax Equivalent Yield is the rate of return, compounded annually, that would have to be earned on a hypothetical investment equivalent to the premium outlay in order to accumulate an amount equal to the illustrated income and remaining death benefit shown above. The Tax Equivalent Yield assumes a hypothetical $30 \%$ applied tax rate on investment gains. Various investments have varying potential rates of taxation.
    The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

[^6]:    The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

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[^10]:    ${ }^{1}$ Net Loan Rate is the difference between the Loan Charged Rate and the Loan Credited Rate.
    ${ }^{2}$ Credited interest projected in an illustration may only be $0.50 \%$ greater than interest charged on the loan.

[^11]:    The non-guaranteed projections shown are hypothetical and may not apply to an actual policy. Non-guaranteed rates and values are not guaranteed, based on the company's current scale of non-guaranteed elements and subject to change by the company. In the case of nonpayment of premium or insufficient premium amounts the monthly deductions will continue to be applied against the policy value and additional premiums may be required to keep the policy in force. Actual results may be more or less favorable. Please see the guaranteed projections and the description of guaranteed projections in the narrative summary. This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 41 pages.

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