

STEP UP LIKE A WINNER

As Of
5/31/2025

THE TRANSAMERICA RED SHOE CLUB

INSURANCE REPS/PRODUCERS - TOP 70

Market Expansion Activities

	Term	WL	IUL	Rank	Total Plc Pol	Core Plc PTD
Sharon Bonura (Gulf South)	✓	✓	✓	1	234	105,500
Deneen Wingate (Delaware)	✓	✓	✓	2	57	77,029
Bradley Lagrange (Gulf South)	✓	✓	✓	3	56	62,156
Billy Lapointe (Ben Prince)	✓	✓	✓	4	56	44,880
Kari Sellers (Greatr Michigan)	✓	✓	✓	5	55	61,628
Sajana Shrestha (Columbus Oh)	✓	✓	✓	6	53	78,333
Melody Harris (Greater Memphis)	✓	✓	✓	7	53	49,545
Priscilla Roten (Princeton Wv)	✓	✓	✓	8	51	54,440
Linda Willis (Columbus Oh)	✓	✓	✓	9	48	107,670
Regina Davis Lennon (Myrtle Beach)	✓	✓	✓	10	48	44,777
Garfield Reid (Fort Lauderdale)	✓	✓	✓	11	46	79,436
Timothy Stephenson (Raleigh Nc)	✓	✓	✓	12	45	50,578
Darrell Dingus Ely (Hazard Ky)	✓	✓	✓	13	44	38,738
Louis Cerone (Chicago North)	✓	✓	✓	14	44	27,456
Sheridan Wright (Somerset Ky)	✓	✓	✓	15	43	57,707
Susan Jeffers (Eastern Pa)	✓	✓	✓	16	42	48,045
Charles Mahone (Chesapeake)	✓	✓	✓	17	42	48,026
Alice France (Hazard Ky)	✓	✓	✓	18	40	55,963
Francisco Lebron (Eastern Pa)	✓	✓	✓	19	39	100,828
Balvinder Massey (Bowie Md)	✓	✓	✓	20	39	76,614

If an individual is not reflected on the report, they have either not met the required requirements (all 3 market expansion activities), or are not on track for hitting the minimum core production requirement (35,000 & growth - rep, 160,000 & growth - AD, and 100% plan- MD

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Heber Silvera (Houston Metro)	✓	✓	✓	21	39	54,950
Michael Mastillo (Eastern Pa)	✓	✓	✓	22	38	115,432
Jeffrey Gravenstreter (Tommy Grayson)	✓	✓	✓	23	38	82,886
Sarah Rhodes (Rock Hill Sc)	✓	✓	✓	24	38	49,375
Jacob Mastillo (Harrisburg Pa)	✓	✓	✓	25	38	46,454
Alex De Guzman (Comunale Fin Gp)	✓	✓	✓	26	37	86,441
Marcus Frazier (Atlanta Ga)	✓	✓	✓	27	36	55,741
Devin Johnson (Princeton Wv)	✓	✓	✓	28	36	52,913
Francis Ferrer (Eastern Pa)	✓	✓	✓	29	35	77,277
William Hardison (Raleigh Nc)	✓	✓	✓	30	35	35,080
David Rayburn (Morehead Ky)	✓	✓	✓	31	34	93,752
Mary Early (South Florida)	✓	✓	✓	32	34	64,103
Norman Vaughan (Princeton Wv)	✓	✓	✓	33	34	46,463
Bruce Davis (Hazard Ky)	✓	✓	✓	34	34	45,720
Roger Hill (Hazard Ky)	✓	✓	✓	35	34	45,192
James Mcilwaine (Western Md)	✓	✓	✓	36	34	30,202
Melanie Boyd (Lieb Financial)	✓	✓	✓	37	33	107,916
Anita Moore (Raleigh Nc)	✓	✓	✓	38	33	78,633
Kimberly Reed (Western Md)	✓	✓	✓	39	33	55,925
Ivy Taylor (Raleigh Nc)	✓	✓	✓	40	33	27,433
Hershel Napier (Cumberland)	✓	✓	✓	41	32	84,046
Angela Denton (Campbellsville)	✓	✓	✓	42	32	78,528
Beverly Wilke (Lieb Financial)	✓	✓	✓	43	32	60,066
Joshua Cottrell (Richmond Va)	✓	✓	✓	44	32	48,364

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Kelly Burton (Cumberland)	✓	✓	✓	45	32	35,573
Dallas Payton (Campbellsville)	✓	✓	✓	46	31	61,202
Barbi Maile (Jacksonville Fl)	✓	✓	✓	47	31	48,194
Janice Gadson (Charleston Sc)	✓	✓	✓	48	31	44,435
Morgan Planck (Morehead Ky)	✓	✓	✓	49	29	63,857
Bonnie Senior (Bowie Md)	✓	✓	✓	50	29	47,818
Robert Mclaughlin (Greenville Nc)	✓	✓	✓	51	29	43,603
Christopher Fallon (Eastern Pa)	✓	✓	✓	52	29	27,456
Jason Moore (Charlotte Nc)	✓	✓	✓	53	28	126,812
Heather Davis (Somerset Ky)	✓	✓	✓	54	28	49,430
Timothy Ray (Chattanooga Tn)	✓	✓	✓	55	27	136,964
Gregory Thornton (Louisville)	✓	✓	✓	56	27	61,057
Alfreda Tucker (Louisville)	✓	✓	✓	57	27	50,740
Fred Tollin (Delaware)	✓	✓	✓	58	27	48,187
Sonjia Williams (Gulf South)	✓	✓	✓	59	27	30,418
Alec Marshak (Columbus Oh)	✓	✓	✓	60	26	56,850
Paul Todd (Campbellsville)	✓	✓	✓	61	26	33,466
Patricia Long (Delaware)	✓	✓	✓	62	26	33,158
Barbara Davis (Rock Hill Sc)	✓	✓	✓	63	26	26,386
Jennifer Trang Le (San Jose)	✓	✓	✓	64	25	79,886
Mherete Mherete (N Virginia)	✓	✓	✓	65	25	69,631
Paul Bonomo (Eastern Pa)	✓	✓	✓	66	25	44,186
Ryan Andrews (Chicago Il)	✓	✓	✓	67	25	36,098
Brady Lopez (Ben Prince)	✓	✓	✓	68	25	26,022

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Gabrielle Starr (Charlotte Nc)	✓	✓	✓	69	24	81,376
Stanton Taylor (East Tennessee)	✓	✓	✓	70	24	70,105

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ASSOCIATE DIRECTOR - TOP 20

	Market Expansion Activities			Rank	Total Plc Pol	Core Plc PTD
	Term	WL	IUL			
George Salamone (Gulf South)	✓	✓	✓	1	335	196,696
Chuck Jones (Gulf South)	✓	✓	✓	2	238	229,063
Pamela Alcorn (Campbellsville)	✓	✓	✓	3	228	310,846
Michael Sipes (Charleston Sc)	✓	✓	✓	4	197	226,608
Shawn Myers (Campbellsville)	✓	✓	✓	5	193	394,861
Corey Normand (Ben Prince)	✓	✓	✓	6	168	144,996
Joshua Cottrell (Richmond Va)	✓	✓	✓	7	166	176,168
Warren Hensley (Louisville)	✓	✓	✓	8	163	380,549
Kara Merritt (Ben Prince)	✓	✓	✓	9	157	169,042
Rick Corder (Somerset Ky)	✓	✓	✓	10	155	334,876
Humayun Talukder (Raleigh Nc)	✓	✓	✓	11	153	273,188
Teddy Fields (Hazard Ky)	✓	✓	✓	12	146	188,091
Luckner Calixte (Fort Lauderdale)	✓	✓	✓	13	138	148,051
Chasity Collins (Hazard Ky)	✓	✓	✓	14	137	236,698
Tiffany Dishman (Somerset Ky)	✓	✓	✓	15	130	265,600
Ehmee Deguzman (Comunale Fin Gp)	✓	✓	✓	16	129	286,819
Walter Ward (Western Md)	✓	✓	✓	17	129	237,918
Timothy Hartsoe (Charlotte Nc)	✓	✓	✓	18	128	265,353
Gulian Blanton (Louisville)	✓	✓	✓	19	125	260,106
Donald Saltis (Greatr Michigan)	✓	✓	✓	20	125	240,174

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MANAGING DIRECTOR - TOP 10

	Market Expansion Activities			Rank	% of plan
	Term	WL	IUL		
Mengestu Dejene (N Virginia)	✓	✓	✓	1	166.3%
Carter Garnon (Columbus Oh)	✓	✓	✓	2	163.1%
Timothy Ray (Chattanooga Tn)	✓	✓	✓	3	148.7%
Donald Knotts (Western Md)	✓	✓	✓	4	148.2%
Paul Lieb (Lieb Financial)	✓	✓	✓	5	142.3%
Abha Dwivedi (Houston Metro)	✓	✓	✓	6	138.8%
Watson Horne (Wilmington Nc)	✓	✓	✓	7	132.2%
William Mccormick (Greatr Michigan)	✓	✓	✓	8	131.3%
Drew Prince (Gulf South)	✓	✓	✓	9	127.4%
Sait Onal (Harrisburg Pa)	✓	✓	✓	10	124.5%
Mercedes Ochoa Bunsow (El Paso Tx)	✓	✓	✓	11	122.6%
John Thompson (Campbellsville)	✓	✓	✓	12	118.5%
Benjamin Prince (Ben Prince)	✓	✓	✓	13	117.1%
Richard Echevarria (North Jersey)	✓	✓	✓	14	115.6%
Gregory Swindall (Rock Hill Sc)	✓	✓	✓	15	114.2%

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