

HAROLD “TREY” FAIRMAN III, J.D., LL.M.

DIRECTOR, ADVANCED MARKETS



With over three decades of education and work experience, Trey is uniquely qualified to understand and assist with the challenges of today’s wealth planning environment.

A native of Baltimore, Maryland, Trey earned his bachelor’s degree in finance from the University of Delaware and his law degree from the University of San Diego School of Law. After passing the California bar exam, Trey returned to the University of San Diego School of Law to obtain his Master of Laws in Taxation degree in 2001.

Trey began his financial services career as a Brokerage Representative in the Philadelphia office for Connecticut Mutual Life in 1993, later spending over two decades as a life insurance wholesaler for national brokerage firms in Southern California. Over his career, Trey has worked closely with insurance agents, investment representatives, business owners, attorneys, and accountants providing insurance and investment planning services. He is passionate about sharing his knowledge and experience to help others succeed when making financial and wealth-planning decisions.

Now based in Fayetteville, Arkansas, Trey enjoys spending time with his wife and grown boys, enjoying the outdoors of Northwest Arkansas and the Ozark Mountains.

ABOUT TREY:

- 30+ years of financial services experience
- Joined Transamerica in 2024
- Bachelor of Science in Finance, University of Delaware
- Law Degree, University of San Diego School of Law
- Master of Laws in Taxation, University of San Diego School of Law

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