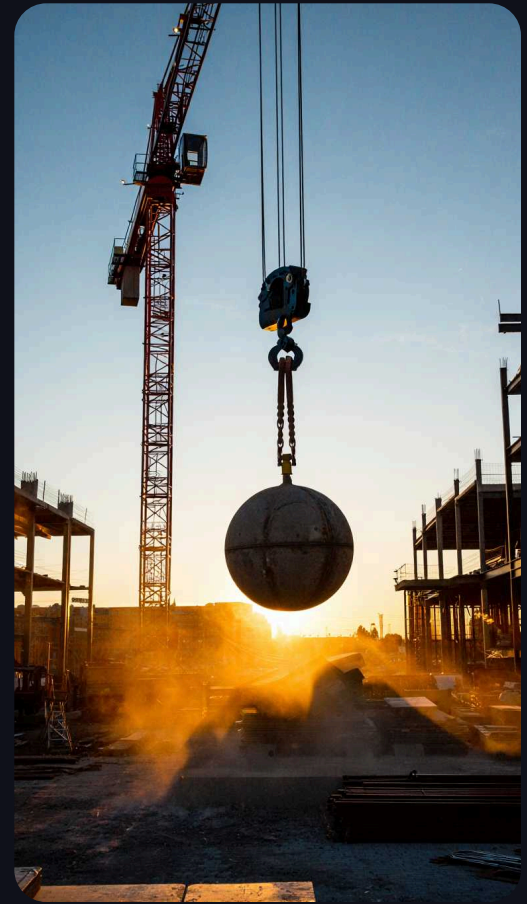


Customer Story

Demolishing booking headaches: Foss Demolition finds a better way to travel

Foss Demolition Inc. is a leading demolition, abatement, and construction company based in Eastern North Carolina. Celebrating 10 years in business, Foss is known for its dedicated team and commitment to excellence. To keep projects moving across multiple states every week, they needed a faster, safer, and more reliable way to manage travel—and that's where Engine came in.



The Problem

Before Engine, travel booking was a major drain on time and resources for Foss Demolition. Office Manager Kim L. handled everything manually—juggling multiple third-party sites, phone calls, and unsecured payment methods to get crews where they needed to go.





And when issues came up? It meant even more phone calls and delays. When running 10+ jobs a week in multiple states, time management is key. Foss needed a better way to keep their teams moving without getting bogged down by logistics.

The Solution

Engine brought all the pieces together in one easy-to-use platform. Instead of wasting hours chasing hotel confirmations, payment authorizations, and receipts, Kim can now book hotels, flights, and rental cars for her teams in under 10 minutes—with secure billing, fast confirmations, and powerful search tools that take the heavy lifting off her plate.

Foss taps into Engine's dedicated Group Booking team for larger, long-term stays. With Engine handling the logistics, Foss can focus on what they do best: delivering high-quality work.

The Results

-  **\$60,000+** saved in the last 6 months by using Engine
-  Cut travel booking time from hours to **just minutes**
-  Earned **travel credits and points** to offset travel expenses
-  Gained a **trusted support team** that treats every issue with urgency and care

If you are looking to work with an organization that will save you **time and money** in a truly professional manner—no matter the size of your company—**Engine is the only smart choice!**

— Kim L., Office Manager

Tearing Down Old Systems

Managing demolition projects across multiple states meant constant travel—and constant headaches.

Before Engine, Office Manager Kim L. spent hours every week juggling hotel bookings, flight reservations, and car rentals across third-party sites. Payment security was a major concern, and fixing reservation issues meant time wasted navigating frustrating phone trees.

"When you're running projects in multiple cities at once, there's no time for travel delays," Kim said.

One Call That Changed It All

It all started with a simple phone call. Joel from Engine reached out to Kim to explain how Engine could streamline travel management.

"It frankly sounded like a no-brainer to me to give it a try," she said. And it was.

Travel Booking—in Minutes, Not Hours

Switching to Engine changed everything. Booking hotels, flights, and cars now takes minutes, not hours. No more handing over credit card information at hotel desks. As Kim puts it, "Engine will make your job so much easier! Everything is in one place and the process is so easy and affordable."

No more endless phone trees trying to fix reservation issues, either. Everything is fast, secure, and right where it's needed—plus, the Group Booking team is just an email away when big, long-term projects pop up.

Saving Big—and Reinvesting in Growth

Since switching to Engine, Foss Demolition saves between \$10,000 and \$20,000 a month on lodging costs alone.

Thanks to points and travel credits earned through Engine, Foss can even fund executive trips without dipping into their operating budget—a huge boost for business development.

"If you add it all up over three years, it's a massive savings," Kim shared.

Support That Treats You Like #1

When issues pop up, Foss knows they're covered. Engine's Member Support team—and their account manager Joel—have become trusted partners in keeping projects moving.

"I wish every company I dealt with was as good as Engine," Kim said. "[They] handle whatever the issue is in a professional, courteous, and expedient manner, always!"

Group Travel, Simplified

Today, Foss regularly books dozens of rooms each week across the Southeastern U.S.—sometimes for stays lasting months at a time. With Engine's Group booking feature, securing long-term accommodations or booking more than 9 rooms is simple, fast, and hassle-free.

Instead of juggling multiple phone calls, chasing down quotes, and negotiating rates, Foss can submit a single request through Engine. All quotes are gathered in one spot, making it easy to review options, compare rates, and select the best fit—with dedicated support every step of the way.