

From Overwhelmed to Efficient: PlexTrac Finds Top Engineering Talent Without Drowning in Resumes

“Anyone looking for real, quality engineers should use SeekOut Spot. They’ll deliver candidates who actually meet your criteria.”

— Bobby Nelson
Software Engineering
Manager



About

PlexTrac is the leading AI-powered platform for pentest reporting and threat exposure management, trusted by Fortune 500 companies and top security providers.

Customer:	PlexTrac
Company size:	51 – 200 employees
Industry:	Cybersecurity
How they use Spot:	Support existing talent team

Challenge

As manager of PlexTrac’s customer-facing reporting team, Bobby Nelson struggled to find a versatile senior engineer with broad front-end and back-end expertise, strong customer service skills, and remote collaboration experience. In his initial search, Bobby drowned in resumes that were faked or inadequate. He needed a solution that could deliver truly qualified talent without consuming his limited time.

Results

Bobby partnered with SeekOut Spot’s managed recruiting service and found a top engineer in 53 days—a timeline that felt fast to Bobby after months of unsuccessful searching on his own. A dedicated Spot recruiter leveraged advanced agentic AI to source and screen candidates, delivering only the most qualified engineers for Bobby’s consideration.

- **Expert talent advisement.** “Our Spot recruiter asked targeted questions that made me think more deeply about the type of person we were looking for instead of solely relying on skill set,” said Bobby. “We really narrowed down the right profile.”
- **Hours saved.** SeekOut Spot prevented Bobby’s team from spending unnecessary resources sifting through

endless profiles. “It’s a huge time saver for my team to only see a handful of resumes versus hundreds,” said Bobby.

- **Flexible candidate reviews.** “Having our Spot recruiter conduct and record screening interviews was super helpful,” said Bobby. “I watched them at my convenience, and they helped me prepare for my interview with the candidate.”
- **Highly qualified talent.** “The number of people we got through our interview pipeline that matched our skill set requirements was nearly 100%,” said Bobby.

Value of SeekOut Spot

SeekOut Spot delivered PlexTrac a high-performing engineer who hit the ground running, while eliminating an overwhelming resume screening process. Bobby was able to focus on leading his team with the confidence that SeekOut Spot would surface the right talent.

Ready to revolutionize your hiring?

[Find your next hire fast](#) with SeekOut’s recruiting service, Spot