

Shaped Hires Four Vital Roles with SeekOut Spot

The Series A startup partnered with SeekOut's recruiting service to fill four roles in four months—with three more hires underway.



"I can't recommend SeekOut Spot's recruiting services enough. We wouldn't have been able to make these critical hires as fast as we did without their help."

—Daniel Camilleri, Co-Founder Shaped

About

Shaped empowers companies to build, deploy, and scale world-class recommendation and search experiences using cutting-edge AI and intuitive tools.

Customer:	Shaped
Company size:	11-50 employees
Industry:	Artificial intelligence
How they use Spot:	Full recruiting services

Results

A SeekOut Spot recruiter led the entire hiring cycle, from searching and vetting candidates to presenting Daniel with a shortlist of top talent. The recruiter also provided full support through the final interview loops. Daniel was able to focus on running day-to-day operations, providing feedback and approval only when necessary.

- **Filled a total of four roles in four months.** "SeekOut Spot helped us hire two additional sales and engineering roles just as quickly as the first two, with equally impressive qualifications," said Daniel.
- **Quality candidates sourced in just a few days.** With a thorough rubric created from a brief call with Daniel, their recruiter quickly found qualified and interested candidates.
- **First role hired in under a month.** "We found our ideal candidate three weeks after the initial intake meeting," said Daniel. The second role was hired in a similar time frame.
- **Best-in-class talent advisement.** Their recruiter leveraged advanced agentic AI technology to gather industry data and benchmarks. "Having access to information like salary ranges was important so we could position ourselves more competitively," said Daniel.

Challenge

Since raising \$8 million in Series A funding, [Shaped's](#) Co-Founder, Daniel Camilleri, has stretched his time across many responsibilities, including fundraising, leading product strategy, board member duties, and overseeing hiring. He turned to SeekOut Spot to solve two urgent hiring needs:

- **Secure temporary in-house recruiting support.** Without dedicated recruiters on his team, Daniel needed talent advisement and full hiring cycle management.
- **Hire early critical roles.** Shaped is growing faster than expected. To meet customer satisfaction goals and fulfill ambitious sales targets, Daniel had to hire two time-sensitive specialized roles: a solutions engineer with exceptional customer service abilities and an account executive with cloud technology expertise.

Daniel was hands-on when needed but sought a partnership that managed the tedious steps of the sourcing and hiring processes.

Ready to revolutionize your hiring?

[Request a meeting today](#) to find the right mix of speed and strategy when making your next hire.

"From day one, our SeekOut Spot recruiter fit right in with the Shaped team. We're excited to keep partnering with SeekOut—we're already working on three new hires together with more on the way! I'm confident they'll help us find the right people for our critical leadership and analytics positions," said Daniel.