

# **MCA** | Training Services



### MCA Professional Services

For over 25 years, the CNS team within MCA has enabled thousands of organizations in the public and private sectors to benefit from secure wireless communication technologies, improving operational productivity and efficiency. We offer a wide array of secure wireless communication products from various industry leading manufacturers, providing solutions for highly available, mission-critical communications between critical assets from local offices to remote/mobile field locations. MCA serves the nation's critical infrastructure by creating secure communication networks that pass data wirelessly between key systems linking remote personnel and machine assets. We sell, design, configure, and install cellular wireless (LoRaWAN/4G/5G/PLTE) data communications hardware and software, providing industry targeted IIoT connectivity solutions to fit our clients' exacting needs.

Our Engineering Services team offers Training Services to provide training on supported solutions to our customers. This service provides in-depth training on configuration, operation, and management of the solutions we offer.

# **Service Description** | Team and One-on-One Training

Sophisticated IT solutions present many challenges, as it concerns operations and management, post-implementation. Additionally, as an organization's needs grow, infrastructure solutions will grow to meet new, emerging challenges. Proper knowledge and understanding of these solutions, and the capabilities of the systems involved, is absolutely vital to maximizing their effectiveness and utility.

Our engineering services team offers training services, designed to provide a customer with a full, and complete understanding of the solutions we help them implement. These training services can be all-inclusive of the existing solutions, or can be tailored to very specific learning needs and objectives. Our training sessions can target our clients' different operational silos, such as IT, field operations, fleet management, installation technicians and infrastructure management.

Our training services can be provided via online webinar or on-site at your facilities. Each session is designed to maximize learning through interactive discussion, real-world based scenarios, and hands-on experiences that leverage our teams experience and knowledge of best practices over a multitude of field implementations.

## Featured Benefit | Full Training Solution

A significant benefit of the MCA training service is exposure to the complete capabilities of the implemented solution. Most implementations begin with a specific set of business and technical criteria that drive adoption of a portion of one of our solutions.

When exposed to the full capabilities of the solutions or systems implemented beyond those criteria, customers will gain exposure to other aspects of the solution, or additional components, finding alignment with other needs and objectives of their organization.

Other areas of operation may find additional benefits that could be realized by the implemented solution. Additionally, attendees may learn of challenges that other similar organizations have encountered and how they can be overcome.

#### **Service Benefits**

- Full Solution Training
- Hands-On Interaction
  Deal World Secretion
- Real-World Scenarios
- Best Practices
- New Use Cases

# **About Our CNS Team**

- Founded in 1996
- 30+ Employees
- Elite 5G Cradlepoint Partner
- Premiere AirLink Reseller
- Top Digi Resale Partner
- Located in Chapel Hill, NC
- Joined MCA Family in 2019

## **About MCA**

- 30+ Years in Business
- 1000+ Employees
- Locations in 13 States
- 80+ Regional Offices
- 65,000+ Customers
- "Service-First" Approach
- Top Motorola Partner

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