



## MEET OUR EXPERTS

# Dean A. Brainard

Dean A. Brainard is a Consulting Partner and Channel Partner for Blanchard®. His collaborative and engaging style of training creates a transformational experience that challenges and encourages leaders at all levels of the organization to achieve their full potential.

Dean has been training and facilitating programs since 2005. His expertise is in organizational development, leadership development, team building, and strategic planning. Due to numerous years in executive and frontline management roles, Dean has a unique ability to design, customize, and deliver training experiences that achieve his clients' critical business outcomes. Dean is the author of *Leadership Imperative for the Oil and Gas Industry: Tightening the Connection that Optimizes Safety and Productivity*.

Dean's previous professional roles include frontline and executive level management with Agway Energy Products. As a third-generation energy-industry leader, Dean draws from more than 40 years of experience working with premier energy companies upstream at the wellhead in the Gulf of Mexico; the Permian Basin, US; Alberta, Canada; the North Sea in Europe, Eurasia; and Australia. He also has experience downstream with progressive organizations in Canada and the United States.

Dean has a Bachelor's degree in Petroleum and Natural Gas Engineering from Penn State University. He is certified in Sales and Marketing Management from Syracuse University. Dean is a native speaker of and is comfortable facilitating in English.

In his spare time, Dean enjoys time with family, serving his church, and hiking.

## Industries:

- Agriculture
- Business Services
- Chemicals
- Energy & Utilities
- Environmental Services & Equipment
- Management Consulting
- Manufacturing (Other/Parts/Non-Fin. Goods)
- Membership Organizations
- Oil & Gas
- Utilities

"Dean has a special ability to simplify managers' toughest and most complex challenges in ways that inspire us to act and gain breakthrough results."

—President, Energy Industry

"I can see a level of skill that prior to your work was only a vision. Your approach, presentation, and energy are admirable."

—President, Heating and Air Conditioning Industry

"It is always a pleasure working with you. You bring us enrichment as leaders and human beings with your positive energy."

—Regional Leader, Energy Industry