

# Conversational Capacity®



Hosted by Propel by Blanchard™

Conversational Capacity®



## Who Should Attend?

- Individuals, teams, managers, and executive leaders seeking to improve their communication skills
- Anyone dealing with difficult people or tough problems

Invest in Your  
Organization Today

**\$425 USD** +tax

**\$595 CAD** +tax

## Communicate Clearly during the Most Challenging Conversation

You can have the smartest people around the table, but if minor differences in opinion throw conversations off track, you're not getting access to their best thinking.

People's natural defenses kick in when a challenging topic or conflict arises, making open and honest dialogue difficult. A defensive stance can lead to people becoming overly cautious and not speaking openly or getting defensive and argumentative. Creativity, collaboration, and innovation suffer when people lack the necessary awareness or skills to work through these situations.

Your people and teams should be able to put their most difficult, painful, divisive issues on the table and work through them in fair and productive ways.

**Conversational Capacity®** teaches people how to engage in constructive, learning-focused dialogue when challenging topics or conflicts arise so they can make informed decisions and find the best solutions, even under high pressure.

## After completing this course, participants will be able to

- Motivate Employees
- Inspire Innovation
- Drive Productivity
- Increase Self-Awareness

## Learning Journey Overview

- Build awareness of conversational disconnects
- Adopt a learning-focused mindset
- Recognize psychological triggers
- Communicate with confidence Increase individual and organizational accountability by linking goals and planned intentions to an action plan

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