# Coaching Essentials®



## Hosted by Propel by Blanchard™

#### Coaching Essentials®



#### Who Should Attend?

- Individuals
- Managers
- Anyone who wants to develop coaching skills to increase the effectiveness and competence of those they lead

Invest in Your Organization Today

**\$425 USD** +tax **\$595 CAD** +tax

### Expand Your Potential as a Coach and Leader

Coaching is the single most important managerial skill that separates a highly effective manager from the rest. Unfortunately, many managers don't realize how critical coaching is for the development, growth, and performance of their team members. Without knowing how to integrate a coaching approach into their leadership style, their employees can get stuck on projects and become discouraged and demotivated.

It can be frustrating when you see your team not reaching its full potential. You deserve training that will deepen your leadership skills and help you accelerate the development and performance of those you lead.

**Coaching Essentials**®, authored by Blanchard Master Certified Coaches with extensive experience in leading and managing others, embraces the proven coaching competencies defined by the International Coaching Federation. With over 28 years of expertise, our expert authors have mastered the language and practices that make these methods immediately useful.

Join us in Coaching Essentials to unlock your potential as a coach and leader, and help your team achieve greater success.

## After completing this course, participants will be able to

- Accelerate Learning and Development
- Create Autonomous Problem Solvers
- Retain Top Talent
- Build Leadership Bench Strength

## **Learning Journey Overview**

- When to coach and when not to coach
- A coaching process that works every time because every minute counts
- The natural tendencies that get in the way of coaching and how to rise above them
- The four coaching skills to master solving



