



MEET OUR EXPERTS

Mark Paskowitz

Mark Paskowitz is a Leadership Consulting Partner for Blanchard® whose mission is to help leaders at all levels exceed their performance expectations while creating an optimal work environment for all team members to contribute. His business expertise ranges from facilitating and consulting to delivering keynote presentations.

Having been with Blanchard® for more than 28 years, Mark has worked in forty-plus industries with hundreds of companies of all sizes, ranging from start-ups to global Fortune 500 corporations, successfully training them on their organization-improvement initiatives in areas such as culture change, customer service, executive coaching, leadership development, and leaning into difficult conversations. His experience spans various industries and business models, including healthcare and medical services, biotechnology, retail, software and technology solutions, and telecommunications.

Mark's professional experience encompasses more than 25 years as a business developer, sales manager, trainer, and recruiter in the telecommunications, high-tech, and human development industries. He started in sales and sales management, which included a role in executive search and talent retention, then moved to a recruiting position with a heavy focus on professional services and telecommunications. The time he devoted to each company's fundamental approach to training helped Mark develop much of his diverse expertise and operational experience.

He earned his Bachelor of Science degree in Speech Communications from Missouri State University in Springfield, MO.

Mark is a former student and teacher of martial arts and recently has taken interest in CrossFit® and functional movement. He is an avid collector of watches and fountain pens.

Industries:

- Banking
- Computer Services
- Computer Software
- Government – US, Non-US
- Healthcare
- Hospitality
- Pharmaceuticals Manufacturing
- Security Products & Services
- Telecommunications Equipment
- Telecommunications Services

“Mark helped us achieve our development and performance goals, facilitating change by empowering others to embrace it.”

—V.P. of Organizational Development, Retail Banking

“Mark was instrumental in creating positive and lasting cultural change within our organization. He's a trusted advisor and a credible source to the executive team.”

—Executive Vice President, Healthcare