



## MEET OUR EXPERTS

# Tom Kelly, MCC

Tom Kelly is a Senior Executive Coach for Blanchard® who specializes in working with corporate executives to develop them into high-impact leaders. He believes that coaching is a partnership between the coach and the client for overcoming challenges and identifying development opportunities so the client reaches their full potential as a leader. As a coach, Tom provides his clients with the tools, support, and structure necessary to set better goals, increase their focus, and maximize their development. He recognizes that the coaching relationship focuses on the client and views success as helping each person achieve their goals while developing their skills as a leader and improving the bottom line with solid business results.

He has coached executives in multinational and Fortune 500 companies in a wide variety of industries. Tom's style is very direct and results oriented, and he's an expert at helping leaders develop their communication, influence, and motivational skills, which help his clients maximize their leadership impact, especially in the multigenerational workforce of today. Prior to his coaching career, he spent 10 years in sales leadership with various companies in the corporate world.

Tom holds the prestigious Master Certified Coach (MCC) designation through the ICF, is a graduate of Coach University, and holds a Bachelor of Science degree in Civil Engineering from University of Illinois at Urbana-Champaign. He is a certified administrator of multiple 360 instruments and an expert in the DISC personality assessment. A professional coach since 2002, he has coached well over 2,000 clients to success.

Tom is also an experienced trainer and a keynote and motivational speaker. When he's not working, Tom loves to work out and is an avid Chicago sports fan. His other passion is cooking, and you can often find him grilling up a big spread for Chicago Bears tailgating parties.

## Industries:

- Automotive & Transport
- Banking
- Business Services
- Construction
- Consumer Services
- Financial Services
- Healthcare
- Insurance
- Pharmaceuticals Manufacturing
- Retail

"Tom listens well and challenges you to grow your knowledge and skills, and will help you develop to the next level."

—Founder & CEO, Consulting

"Tom's honest and straightforward approach enabled me to find the underlying truths of a situation and deal with them head-on."

—CIO, Insurance

"Tom was truly vested in me during the coaching process. He helped me set and achieve goals and elevate my team's performance"

—District Sales Manager, Retail