



MEET OUR EXPERTS

David Knapp

David Knapp, a Consulting Partner and Leadership Coach for Blanchard®, uses an interactive facilitation style to create a constructive learning experience for participants. With a practical and experience-based approach, he encourages everyone to reflect on and explore on-the-job applications of the program's core concepts and principles. Dave's goal is to empower individuals to make behavioral changes that can produce a positive business impact within their organization.

Dave is successful in working with all levels of management, from first-level leaders to C-suite executives, and tailors his style and message to the audience. He has developed and delivered custom training programs and can design measurement surveys that will meet a client's specific needs and parameters. Dave has expertise in the areas of employee engagement, team building, personality profiling, conflict management, emotional intelligence, goal setting, and leadership development. His training experience includes a broad cross section of industries, government agencies, and military commands.

Dave's previous professional roles include serving as an officer in the United States Army; managing the top sales team for a major US division of a Fortune 500 company; and starting and successfully running a small business. Dave also led various aspects of this company's global learning and leadership development programs, and due to his team's efforts, they earned *Training* magazine's award twice as "#1 Company for Training."

Dave holds a Bachelor of Science degree from the United States Military Academy at West Point and an MBA in management and finance from Fordham University. In addition, he is certified to administer and interpret a variety of assessments, including MBTI®, DiSC®, and the Thomas-Kilmann Conflict Mode Instrument.

Dave's native language is English, and he speaks Spanish at the conversational level. Dave enjoys cooking, reading, and hiking in his spare time.

"Dave did a fantastic job responding and reacting to the group's level of engagement and appropriately encouraged participation. I was applying learning from the session with positive results before the session ended."

—Manager,
Veterinary Services Company

"Dave was really effective in front of the room and is genuinely invested in the growth of others."

—Business Director

"Dave did a wonderful job of tailoring the discussion to be very relevant to the audience. The instructions and material will greatly enhance my development as a leader."

—US Strategic Command